



S.A.M.E - Ft. Worth Post: Industry  
Day Webinar  
August 13th, 2020

## Rules of Engagement

- Please be sure your camera and microphone are off when you enter the meeting.
- We will be muting all participants except the narrator.
- Make sure to turn off any VPN or server network.
- We will take questions in the chat section of the meeting.
- We will try to answer all questions at the end of the presentation. If we cannot get to them, we will answer them afterwards in an email.
- The meeting session will be recorded and can be later accessed through Microsoft Stream.

100 *years*



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National Security**

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S.A.M.E - Ft. Worth Post: Industry  
Day Webinar  
August 13th, 2020

# PLEDGE OF ALLEGIANCE



I pledge allegiance to the Flag of the United States of America, and to the Republic for which it stands, one Nation under God, indivisible, with liberty and justice for all.

# SAME Fort Worth Post Industry Day



WELCOME

AARON CONINE,

SAME FORT WORTH POST PRESIDENT 2020

# SAME Fort Worth Post Industry Day



WELCOME

**0800** WELCOME SAME FORT WORTH POST PRESIDENT AARON CONINE

**0815** WELCOME USACE FORT WORTH DISTRICT COMMANDER COL REED

**0830** USACE FORT WORTH SMALL BUSINESS CAROLYN STATEN

**0845** USACE FORT WORTH DEPUTY CHIEF PROGRAM & PROJECT MANAGEMENT DIVISION BOB MORRIS

**0930** BREAK

**0945** CONTRACTING OPPORTUNITIES AND OVERVIEWS FROM:

TULSA DISTRICT: GENE SNYMAN

LITTLE ROCK DISTRICT: LAKISHA VANCE

GALVESTON DISTRICT: DIANA JORDAN-BURKS

GSA: JOEY PHELPS

SBA ON JOINT VENTURING: STEPHANIE LEWIS

VA: HATTIE WILLIAMS/PAUL MILLER

**1145** CLOSING REMARKS

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The Skanska logo, featuring the word "SKANSKA" in a bold, blue, sans-serif font.

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The B2Z Engineering logo, featuring the letters "B2Z" in a large, orange, stylized font, followed by the word "ENGINEERING" in a smaller, orange, sans-serif font, with a curved orange line above the text.

Terri Marroquin  
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The Siemens logo, featuring the word "SIEMENS" in a bold, teal, sans-serif font, with the tagline "Ingenuity for life" in a black, cursive script font below it.

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**ATKINS**

Member of the SNC-Lavalin Group



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Service-Disabled Veteran Owned Small Business (SDVOSB)



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Woman Owned Small Business (WOSB)



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Disabled Veteran Owned Business Enterprise (DVBE)  
Service-Disabled Veteran Owned Small Business (SDVOSB)



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SDB, 8(a), HUB, Native American Corporation (NAC)



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8(a), HUBZONE, SDB, SB, Alaska Native / American Indian Owned



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Small Business



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Service-Disabled Veteran Owned Small Business / 8(a) STARS II GWAC Holder



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Service-Disabled Veteran Owned Small Business (SDVOSB)

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Small Business Enterprise (SBE)



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Federal - SB,WOSB,EDWOSB,WOB,DBE  
 State/ Local – SBE,ESBE, WBE,DBE,HUB



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Small Disadvantaged Business / HUBZONE  
 Minority Business Enterprise / Disadvantaged Business Enterprise



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Veteran Owned Small Business (VOSB)



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HUBZone, Woman Owned Small Business (WOSB), SBA



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Small Business



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Disadvantage Business Enterprise (DBE)

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Woman Owned Small Business (WOSB)



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8(a), HUBZone



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8(a), Woman Owned Small Business (WOSB)



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8(a), WOSB, SDB, VOSB, SDVOSB



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8(a), Economically Disadvantaged  
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Small Business



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Small Disadvantaged SBE, MBE

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WELCOME

COLONEL KENNETH REED, PMP  
COMMANDER,  
USACE FORT WORTH DISTRICT

# SAME Fort Worth Post Industry Day



WELCOME

CAROLYN STATEN

DEPUTY, OFFICE OF SMALL BUSINESS PROGRAMS

USACE FORT WORTH DISTRICT

# SAME Fort Worth Post Industry Day

A blue oval with a black border containing the text "Fort Worth District".

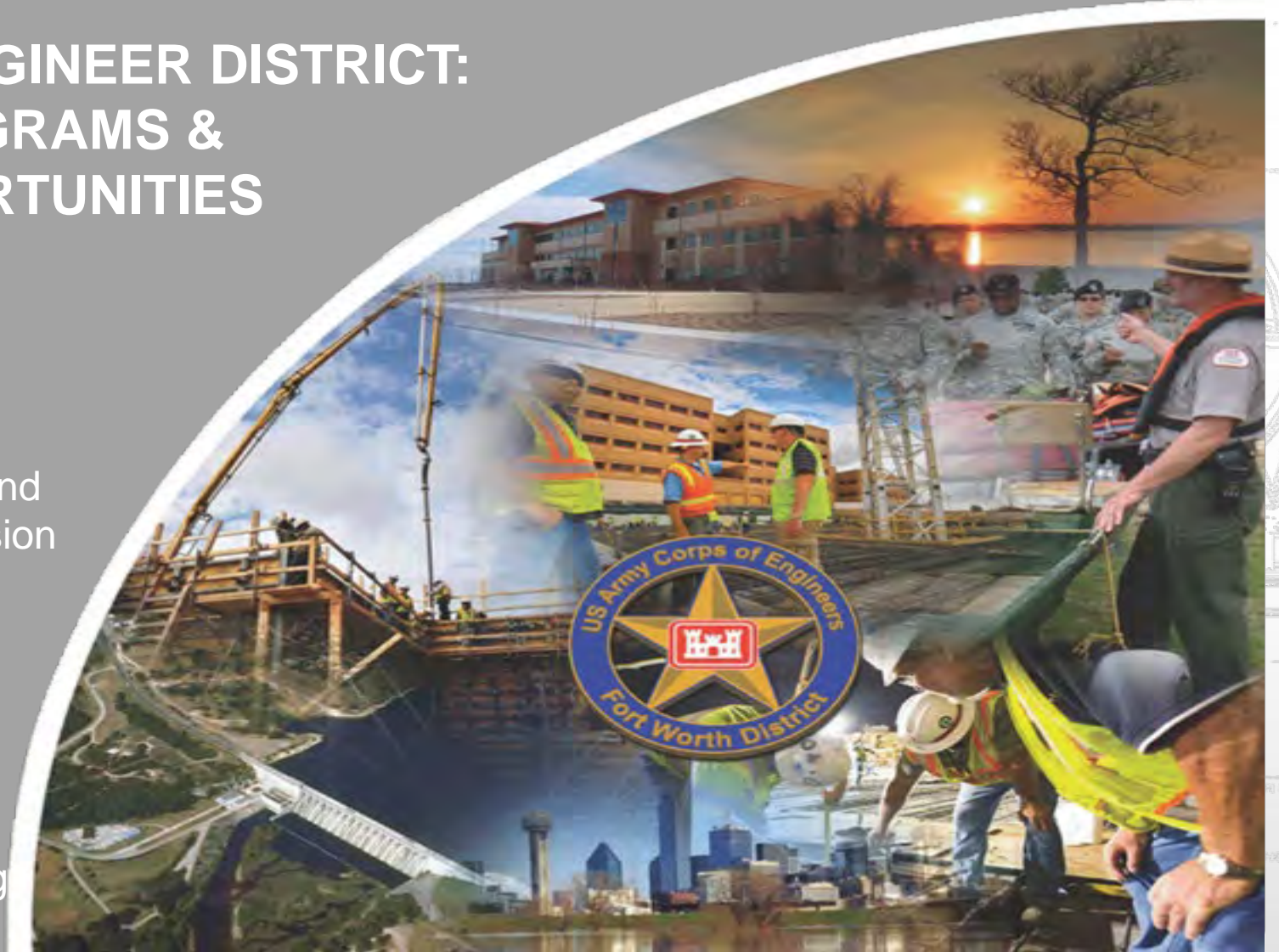
Fort Worth  
District

BOB MORRIS, JR., PE, PMP, LTC USA (RET)  
DEPUTY CHIEF,  
PROGRAM AND PROJECT MANAGEMENT DIVISION  
USACE FORT WORTH DISTRICT

# FORT WORTH ENGINEER DISTRICT: PROJECTS, PROGRAMS & BUSINESS OPPORTUNITIES OVERVIEW

Robert P. Morris, Jr.  
Deputy Chief, Programs and  
Project Management Division

Fort Worth SAME  
Industry Day & Networking  
13 August 2020



***“Bringing Value to the NATION”***



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# Agenda

- Key Personnel
- District Overview
  - Boundaries
  - Missions
- FY20-21 Trends
- Current Acquisition Tools
- Future Opportunities
- Questions

# Fort Worth District Leadership Team



**COL Kenneth Reed**  
District Commander



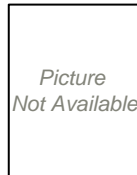
**Eric Verwers**  
Programs & Project  
Mgt Division



**MAJ(P) Roderick Forman**  
Deputy Commander



**Matthew Hays**  
Chief of Staff



**Bob Hardbarger**  
Border Infrastructure  
Program Mgt Office



**Brian Giacomozzi**  
Engineering &  
Construction Div



**Tim MacAllister**  
Operations  
Division



**Todd Smith**  
Engr Construction  
Support Office



**Rob Newman**  
Regional Plng &  
Envr Center



**Rocky Lee**  
Real Estate  
Division



**Gerard Henry (Acting)**  
Contracting Division



**Robert Geiger**  
Resource  
Manager



**Derek Sherrill**  
District Chief  
Counsel

## G & A Staff

ACE-IT – Mr. Don Walker  
EEO – Ms. Neldia Watson  
Emergency Mgmt – Mr. Brian Kelley  
Internal Review – Ms. Quynh Dang

Logistics – Ms. Tami Mahaffey  
PAO – Ms. Rhonda Paige  
Safety – Mr. Benoit Palmer  
Small Business – Ms. Carolyn Staten



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UNITED STATES ARMY CORPS OF ENGINEERS

# FORT WORTH DISTRICT

## OUR MISSION

The Fort Worth District provides vital public engineering services, in peace and war, to strengthen our Nation's security, energize the economy, and reduce risks from disasters.



### MILITARY CONSTRUCTION



FORT POLK BAE



LACKLAND AOC



FORT BLISS HOSPITAL



FORT HOOD ENERGY INC.



LACKLAND AOC



FORT SAM HOUSTON PC



LACKLAND REED CLINIC

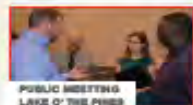
### CIVIL WORKS



TOWN BLUFF



DALLAS FLOODWAY



PUBLIC MEETING  
LAKE O' THE PINES



KAUFMAN LID



TRINITY RIVER

### INTERNATIONAL AND INTERAGENCY SUPPORT



VA CEMETARY



BORDER STATION  
ARROYO DAM



WESTERN CURRENCY  
CENTER

### MILITARY CONSTRUCTION

3 STATES

15 INSTALLATIONS



764 PROJECTS

\$2.3B IN DESIGN  
\$4.4B IN CONSTRUCTION

### CIVIL WORKS

51 PROJECTS



33% OF SUPPLIED TEXAS H<sub>2</sub>O



373 MILES OF LEVEES AND BANK PROTECTION

9.6M ACRES OF LAND AND WATER

\$110B IN DAMAGES PREVENTED

### INTERNATIONAL AND INTERAGENCY SUPPORT



PROVIDING TECHNICAL ASSISTANCE TO FEDERAL AGENCIES, STATE AND LOCAL GOVERNMENTS, TRIBAL NATIONS AND PRIVATE U.S. FIRMS

- BUREAU OF ENGRAVING AND PRINTING
- DEPT. OF VETERAN AFFAIRS
- NATIONAL CEMETERY ADMINISTRATION
- DEFENSE LOGISTICS AGENCY
- TRANSPORTATION SECURITY ADMINISTRATION
- U.S. CUSTOMS AND BORDER PROTECTION

### HYDROPOWER

3 USACE OPERATED PLANTS



2 NON-FEDERAL PLANTS



108 MEGAWATT GENERATING CAPACITY

### EMERGENCY MANAGEMENT

370 HURRICANE/ WILDFIRE VOLUNTEERS SINCE '10



50 EMERGENCY EVENTS SINCE '10

IRAQ/ AFGHANISTAN DEPLOYMENTS SINCE '01

218



### REGULATORY

1000 PERMIT AUTHORIZATIONS PER F.Y.



108 COMPLIANCE AND ENFORCEMENT ACTIONS



10-15 OUTREACH EFFORTS



### RECREATION

15M ANNUAL VISITORS

7700 CAMPSITES



\$8.5M \$3.5B



FEE REVENUE STATE AND LOCAL REVENUE

### RPEC

SUPPORTS IN MILITARY MASTER PLANNING PROJECTS



### REAL ESTATE

48M ACRES OF REAL PROPERTY MANAGED



4,500 CIVIL REAL ESTATE INSTRUMENTS MANAGED  
5,000 MILITARY REAL ESTATE INSTRUMENTS MANAGED

290 RECRUITING LEASES MANAGED

### ORG CHART



### FOOTPRINT



### CONTACT

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BRINGING VALUE TO THE NATION

# District Commander FY20 Focus Areas

- Border Infrastructure Program
- Fort Bliss Hospital
- BEP Western Currency Facility
- FY18 CW Supplemental (Dallas Floodway, DFE, Lewisville Dam Safety)
- Military Installation Support (MILCON, SRM)
- Flood Risk Management



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# FY20-21 Trends

- **Military Program:**

- MILCON slippages
- Potential late year SRM push but haven't seen it yet . . .

- **Civil Works:**

- Continued Harvey Supplemental
- Central City, Dallas Floodway and Lewisville

- **Reimbursable:**

- Steady with VA (Cemeteries and hospital), DLA, TSA
- USDA

- **Border Infrastructure:**

- Push to award FY20 DoD funded projects
- Future DoD/DHS funding in jeopardy
- Real Estate acquisition



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# Future Acquisition Tools

TYPE	TITLE	LOCATION	TOTAL CAPACITY		SCHEDULE AWARD
Construction	Military Vertical Construction	Regional	\$3.5B		3 <sup>rd</sup> Qtr, FY21
Construction	Fort Hood JOC	Fort Hood	\$99M		4 <sup>th</sup> Qtr, FY20
Construction	BI NexGen Western MATOC	SPBD	\$4B		3 <sup>rd</sup> Qtr, FY21
Construction	BI NexGen Eastern MATOC	SWF	\$4B		ON HOLD
Construction	Vertical Construction - ECSO	Regional	\$2B		4 <sup>th</sup> Qtr, FY21
Construction	Vertical Construction (UR) - ECSO	Regional	\$1.5B		4 <sup>th</sup> Qtr, FY21
Construction	Vertical Construction (SB) - ECSO	Regional	\$300M		3 <sup>rd</sup> Qtr, FY22
Construction	Vertical Construction (8(a)) – ECSO	Regional	\$150M		2 <sup>nd</sup> Qtr, FY23
Construction	Vertical Construction (HZ) – ECSO	Regional	\$150M		1 <sup>st</sup> Qtr, FY24
A-E	Center of Standardization (Barracks, Warehouse, Energy)	Regional	\$81M		4 <sup>th</sup> Qtr, FY21
A-E	Vertical Design – ECSO	Regional	\$125M		4 <sup>th</sup> Qtr, FY21
A-E	Military Program	Regional	\$220M		1 <sup>st</sup> Qtr, FY22
A-E	TEMF Program	Regional	\$25M		3 <sup>rd</sup> Qtr, FY21
A-E	Civil Works Program	Regional	\$105M		4 <sup>th</sup> Qtr, FY21



# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
A-E (CPS)	<a href="#">W9126G-16-D-0001</a>	AE CPS - EDWOSB	AGCM Inc	EDWOSB	\$5,000,000.00	08/09/2021
A-E (CPS)	<a href="#">W9126G-16-D-0003</a>	IDIQ AE Services (SDVOSB) Construction Phase Services(CPS).	Health Facility Solutions, DBA: HFS Company	Small , SDVO (SB)	\$10,000,000.00	09/14/2021
A-E (CPS)	<a href="#">W9126G-17-D-0006</a>	Construction Phase Services	LRS Federal	Small , SDVO (SB)	\$10,000,000.00	06/01/2022
<b>Totals for A-E (CPS) Construction Phased Services</b>					<b>\$25,000,000.00</b>	
A-E (Engr & Design)	<a href="#">W9126G-16-D-0017</a>	IDIQ AE Civil Programs, SWD, SWF	MSMM ENGINEERING, LLC	Small	\$7,500,000.00	09/27/2021
A-E (Engr & Design)	<a href="#">W9126G-17-D-0001</a>	A-E Civil Works Services	Kenall-Freese and Nichols	Small	\$7,500,000.00	03/06/2022
<b>Totals for A-E (Engr and Design) Civil</b>					<b>\$15,000,000.00</b>	
A-E (Engr & Design)	<a href="#">W9126G-15-D-0001</a>	IDIQ for Multidisciplinary AE Svs, SWD and Limited Nationwide	Prime AE Group	Small	\$35,000,000.00	08/10/2020
A-E (Engr & Design)	<a href="#">W9126G-15-D-0002</a>	IDIQ for Multidisciplinary AE Svs, DHS and Limited Nationwide	Ejes, Inc	Small	\$35,000,000.00	09/01/2020
A-E (Engr & Design)	<a href="#">W9126G-15-D-0007</a>	IDIQ for Multidisciplinary AE Svs, DHS and Limited Nationwide	Etegra, Inc	8(a)	\$20,000,000.00	09/15/2020
A-E (Engr & Design)	<a href="#">W9126G-15-D-0009</a>	IDIQ for Multidisciplinary AE Svs, DHS and Limited Nationwide	MICHAEL BAKER JR., INC.	Large	\$48,000,000.00	11/20/2020
A-E (Engr & Design)	<a href="#">W9126G-15-D-0011</a>	IDIQ for Multidisciplinary AE Svs, DHS and Limited Nationwide	O'Brien Engineering, Inc.	SDVO (SB)	\$15,000,000.00	12/14/2020
A-E (Engr & Design)	<a href="#">W9126G-15-D-0015</a>	IDIQ for Multidisciplinary AE Svs, DHS and Limited Nationwide	HNTB-Halff JV	Large	\$48,000,000.00	01/21/2021
A-E (Engr & Design)	<a href="#">W9126G-15-D-0017</a>	IDIQ for Multidisciplinary AE Svs, DHS and Limited Nationwide	Jacobs/Huitt-Zollars Joint Venture	Large	\$48,000,000.00	02/19/2021
<b>Totals for A-E (Engr and Design) ECSO</b>					<b>\$249,000,000.00</b>	



# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
A-E (Engr & Design)	<a href="#">W9126G-16-D-0004</a>	IDIQ for AE Military Design, SWD, SWF	Merrick & Company	Large	\$15,000,000.00	09/11/2021
A-E (Engr & Design)	<a href="#">W9126G-17-D-0007</a>	IDC for A-E Services, SWD, SWF, Military Programs	Jacobs Government Services Company	Large	\$15,000,000.00	03/02/2022
A-E (Engr & Design)	<a href="#">W9126G-17-D-0017</a>	IDIQ AE Military Design, EDWOSB, SWD, SWF	Kenall-Freese and Nichols 8a Mentor-Protege JV	EDWOSB	\$11,085,440.00	02/23/2022
A-E (Engr & Design)	<a href="#">W9126G-17-D-0018</a>	AE Services for SWD Fort Worth District Military Projects SDVOSB Set-Aside	AES Group, Inc.	SDVO (SB)	\$11,085,440.00	03/26/2022
A-E (Engr & Design)	<a href="#">W9126G-17-D-0024</a>	IDC A-E Services for Military Projects with SWD	Seven Generations Architecture and Engineering	HUBZone	\$5,536,622.00	08/20/2022
A-E (Engr & Design)	<a href="#">W9126G18D0001</a>	IDIQ AE Services for Military Programs	ICE & Dannenbaum JV	8(a)	\$11,085,440.00	10/25/2022
A-E (Engr & Design)	<a href="#">W9126G18D0013</a>	IDIQ AE Services for Military	Seven Generations Architecture & Engineering	8(a)	\$11,085,440.00	02/11/2023
<b>Totals for A-E (Engr and Design) Military</b>					<b>\$79,878,382.00</b>	
A-E (Engr & Design)	<a href="#">W9126G20D0001</a>	AE IDIQ Military Projects for the EAO	Burns & McDonnell Engineering Company, Inc.	Large	\$10,000,000.00	10/14/2024
A-E (Engr & Design)	<a href="#">W9126G20D0002</a>	AE IDIQ Military Projects for the SWAO	Secord & Lebow Architects, LLP	Small	\$2,000,000.00	10/10/2024
A-E (Engr & Design)	<a href="#">W9126G20D0003</a>	AE IDIQ Military Projects for the STAO	Merrick	Large	\$28,000,000.00	12/04/2024
A-E (Engr & Design)	<a href="#">W9126G20D0004</a>	AE IDIQ Military Design Services for North Texas Residents Office (NTRO)	Garver, LLC	Small , HUBZone	\$500,000.00	12/16/2024
A-E (Engr & Design)	<a href="#">W9126G20D0005</a>	AE IDIQ Military Projects for the CTAO	Mason & Hanger-Pond Joint Venture	Large	\$8,000,000.00	03/29/2025
<b>Totals for A-E (Engr and Design) Military Customer Only</b>					<b>\$48,500,000.00</b>	



# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
A-E (Engr & Design)	<a href="#">W912BV20D0004</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	OEI-Entegra Joint Venture 1, LLC	SDVO (SB)		02/24/2025
A-E (Engr & Design)	<a href="#">W912BV20D0005</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	Raymond Pond Full Service Solutions JV	SDVO (SB)		02/24/2025
A-E (Engr & Design)	<a href="#">W912BV20D0006</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	Atrix/Zapata JV LLC	SDVO (SB)		02/24/2025
A-E (Engr & Design)	<a href="#">W912BV20D0001</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	RAYMOND POND SOLUTIONS 8A II JV LLC	8(a)		12/15/2024
A-E (Engr & Design)	<a href="#">W912BV20D0002</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	Etegra, Inc.	8(a)		12/15/2024
A-E (Engr & Design)	<a href="#">W912BV20D0003</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	IEA-Halff JV	8(a)		12/15/2024
A-E (Engr & Design)	<a href="#">W912BV19D0020</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	Michael Baker International & Huitt-Zoll	Large		09/12/2024
A-E (Engr & Design)	<a href="#">W912BV19D0021</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	Pond-Benham, LLC	Large		09/12/2024
A-E (Engr & Design)	<a href="#">W912BV19D0022</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	Halff Associates, Inc.	Large		09/12/2024
A-E (Engr & Design)	<a href="#">W912BV19D0023</a>	IDC- A-E Services for Horizontal Design, DHS Nationwide	Stanley Consultants, Inc.	Large		09/12/2024
<b>Totals for A-E (Engr and Design) BI-PMO</b>					<b>\$375,000,000.00</b>	
A-E (Other)	<a href="#">W9126G19D6001</a>	Professional Land Survey (Real Estate) A & E	B & F Engineering Inc.	Small		09/26/2024
A-E (Other)	<a href="#">W9126G19D6004</a>	Professional Land Survey (Real Estate) A&E	EMC Inc.	Small		09/29/2024
A-E (Other)	<a href="#">W9126G20D6001</a>	Professional Land Survey (Real Estate) A & E	Frank X Spencer and Associates Inc.	Small , HUBZone , Woman-		10/23/2024
A-E (Other)	<a href="#">W9126G20D6002</a>	Professional Land Survey (Real Estate) A & E	VGW Geospatial, JV	Small, Small Disadvantaged		11/19/2024



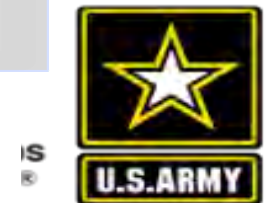
# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
A-E (Other)	<a href="#">W9126G20D6003</a>	Professional Land Survey (Real Estate) A & E	Seaside Engineering and Surveying, LLC	Small		11/26/2024
A-E (Other)	<a href="#">W9126G20D6004</a>	Professional Land Survey (Real Estate) A & E	Lowe Engineers, LLC	Small		11/26/2024
A-E (Other)	<a href="#">W9126G20D6005</a>	Professional Land Survey (Real Estate) A & E	FGS-GRW MP, LLC	Small		12/30/2024
A-E (Other)	<a href="#">W9126G20D6006</a>	Professional Land Survey (Real Estate) A & E	RLC, LLC	Small		12/30/2024
A-E (Other)	<a href="#">W9126G20D6007</a>	Professional Land Survey (Real Estate) A & E	IINA' BA', Inc.	Small		01/30/2025
A-E (Other)	<a href="#">W9126G20D6008</a>	Professional Land Survey (Real Estate) A & E	OGW, LLC	Small		01/30/2025
<b>Totals for A-E (Other) BI-PMO Survey</b>					<b>\$240,000,000.00</b>	
A-E (Other)	<a href="#">W9126G19D0002</a>	A-E Services IDC for Land Surveying Services	RONALD CARROLL SURVEYORS, INC	Small	\$5,000,000.00	09/29/2024
A-E (Other)	<a href="#">W9126G19D0003</a>	A-E Services IDC for Land Surveying Services	LANDTECH, INC.	Small	\$5,000,000.00	09/23/2024
A-E (Other)	<a href="#">W9126G19D0004</a>	A-E Services IDC for Land Surveying Services	LANDTECH, INC.	Small	\$5,000,000.00	09/23/2024
A-E (Other)	<a href="#">W9126G19D0005</a>	A-E Services IDC for Land Surveying Services	FRANK X SPENCER AND ASSOCIATES, INC.	Small	\$5,000,000.00	09/25/2024
<b>Totals for A-E (Other) Planning, Surveying</b>					<b>\$20,000,000.00</b>	
A-E (Other)	<a href="#">W9126G20D0012</a>	A-E Services IDC for Value Engineering (VE) Services	K S WARE & ASSOCIATES LLC	Small	\$12,500,000.00	02/19/2025
<b>Totals for A-E (Other) Value Engineer</b>					<b>\$12,500,000.00</b>	



# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
Construction (Horizontal)	<a href="#">W9126G19D0017</a>	Western MATOC BI	South West Valley Constructors Co	Large		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0018</a>	Western MATOC BI	BFBC, LLC	Large		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0019</a>	Western MATOC BI	Texas Sterling Construction CO	Large		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0020</a>	Western MATOC BI	POSILLICO CIVIL INC COASTAL ENVIRONMENTA	Large		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0021</a>	Western MATOC BI	SLSCO LTD	Large		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0022</a>	Western MATOC BI	CADDELL Construction CO (DE) LLC	Large		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0023</a>	Western MATOC BI	Bristol Construction	Small		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0024</a>	Western MATOC BI	RANDY KINDER EXCAVATING & KOEHLER ENGINE	Small		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0025</a>	Western MATOC BI	CJW Joint Venture	Small		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0026</a>	Western MATOC BI	Burgos Group	Small		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0027</a>	Western MATOC BI	FISHER SAND & GRAVEL CO.	Large		05/07/2024
Construction (Horizontal)	<a href="#">W9126G19D0028</a>	Western MATOC BI	Martin Brothers Construction	Large		05/07/2024
<b>Totals for Construction (Horizontal) BI-PMO Western</b>					<b>\$5,000,000,000.00</b>	



# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
Construction (Horizontal)	<a href="#">W9126G19D0033</a>	EASTERN MATOC BI	SOUTHWEST VALLEY CONSTRUCTORS CO	Large		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0034</a>	EASTERN MATOC BI	BFBC, LLC	Large		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0035</a>	EASTERN MATOC BI	TEXAS STERLING CONSTRUCTION CO.	Large		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0036</a>	EASTERN MATOC BI	SLSCO LTD.	Large		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0037</a>	EASTERN MATOC BI	GIBRALTAR-CADDELL A JOINT VENTURE	Large		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0038</a>	EASTERN MATOC BI	PUYENPA COTTLES JV, LLC	Small		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0039</a>	EASTERN MATOC BI	BRISTOL CONSTRUCTION SERVICES, LLC	Small		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0040</a>	EASTERN MATOC BI	RANDY KINDER EXCAVATING, INC.	Small		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0041</a>	EASTERN MATOC BI	BURGOS GROUP, LLC	Small		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0042</a>	EASTERN MATOC BI	GIDEON CONTRACTING, LIMITED LIABILITY CO	Small		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0043</a>	EASTERN MATOC BI	J & J CONTRACTORS, INC.	Small		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0044</a>	EASTERN MATOC BI	STORMWATER PLANS, LLC	Small		06/25/2024
Construction (Horizontal)	<a href="#">W9126G19D0045</a>	EASTERN MATOC BI	JSR, INC.	Small		06/25/2024
Construction (Horizontal)	<a href="#">W9126G20D0006</a>	EASTERN MATOC BI	APC Construction LLC	Small, HUBZone , SmDisadv		10/22/2024
Construction (Horizontal)	<a href="#">W9126G20D0007</a>	EASTERN MATOC BI	Fisher Sand and Gravel Co.	Large		10/21/2024
Construction (Horizontal)	<a href="#">W9126G20D0008</a>	EASTERN MATOC BI	LGC Global Inc.	Large		10/21/2024



# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
Construction (Horizontal)	<a href="#">W9126G20D0009</a>	EASTERN MATOC BI	Posillico Civil Inc Coastal Environmental Group	Small		10/21/2024
Construction (Horizontal)	<a href="#">W9126G20D0010</a>	EASTERN MATOC BI	Martin Brothers Construction	Small, HUBZone, SmDisadv		10/21/2024
Construction (Horizontal)	<a href="#">W9126G20D0011</a>	EASTERN MATOC BI	Walga Ross Group JV	Small , SmDisadv		10/21/2024
<b>Totals for Construction (Horizontal) BI-PMO Eastern</b>					<b>\$5,000,000,000.00</b>	
Construction (Horizontal)	<a href="#">W9126G18D0003</a>	LPOE R&A WA ID MT	Dawson Federal Inc	Small		10/30/2022
Construction (Horizontal)	<a href="#">W9126G18D0004</a>	LPOE R&A WA ID WT	A&H - Ambica JV LC	Small		10/30/2022
Construction (Horizontal)	<a href="#">W9126G18D0005</a>	LPOE R&A WT ID MT	RJS Construction Inc	Small		10/30/2022
Construction (Horizontal)	<a href="#">W9126G18D0006</a>	LPOE R&A WT ID MT	Tomcat Engineering Unlimited LLC	Small		10/30/2022
Construction (Horizontal)	<a href="#">W9126G18D0007</a>	LPOE R&A ND MN	Dawson Federal Inc	Small		10/30/2022
Construction (Horizontal)	<a href="#">W9126G18D0008</a>	LPOE R&A ND MN	A&H - Ambica JV LLC	Small		10/30/2022
Construction (Horizontal)	<a href="#">W9126G18D0009</a>	LPOE R&A ND MN	Frontier Services Inc	Small		10/30/2022
Construction (Horizontal)	<a href="#">W9126G-17-D-0002</a>	Unrestriced Horizontal MATOC	Granite Construction	Large		11/16/2021
Construction (Horizontal)	<a href="#">W9126G-17-D-0003</a>	Unrestricted Horizontal MATOC	AECOM	Large		11/16/2021
Construction (Horizontal)	<a href="#">W9126G-17-D-0004</a>	Unrestricted Horizontal MATOC	Kiewit Infrstructure West Co.	Large		11/16/2021
Construction (Horizontal)	<a href="#">W9126G18D0021</a>	Horizontal Construction in support of SW Border Patrol Sectors	Gideon Contracting, LLC	Small , 8(a)		05/03/2023



# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
Construction (Horizontal)	<a href="#">W9126G18D0022</a>	Horizontal Construction in support of SW Border Patrol Sectors	Dawson Federal, Inc.	Small , 8(a)		05/03/2023
Construction (Horizontal)	<a href="#">W9126G18D0023</a>	Horizontal Construction in support of SW Border Patrol Sectors	Jimenez Engineering Solutions, LLC (dba ICE)	Small , 8(a)		05/03/2023
Construction (Horizontal)	<a href="#">W9126G18D0010</a>	Horizontal Construction in support of San Diego and El Centro	SWF CONSTRUCTORS	Small , HUBZone		11/06/2022
Construction (Horizontal)	<a href="#">W9126G18D0011</a>	Horizontal Construction in support of San Diego and El Centro	Gideon Contracting, LLC	Small , HUBZone		11/06/2022
Construction (Horizontal)	<a href="#">W9126G18D0012</a>	Horizontal Construction in support of San Diego and El Centro	Martin Brothers Construction	Small , HUBZone		11/06/2022
Construction (Horizontal)	<a href="#">W9126G18D0025</a>	IDIQ HORIZONTAL CON, SWD, SWF	West Point Contractors, Inc.	Small , 8(a)		05/31/2023
Construction (Horizontal)	<a href="#">W9126G18D0026</a>	IDIQ HORIZONTAL CON, SWD, SWF	Martin Brothers Construction	Small , 8(a)		07/19/2023
Construction (Horizontal)	<a href="#">W9126G18D0027</a>	IDIQ HORIZONTAL CON, SWD, SWF	StormWater Plans, LLC	Small , 8(a)		06/06/2023
Construction (Horizontal)	<a href="#">W9126G18D0028</a>	IDIQ HORIZONTAL CON, SWD, SWF	Gideon USA Arizona, LLC	Small , 8(a)		07/19/2023
Construction (Horizontal)	<a href="#">W9126G18D0029</a>	IDIQ HORIZONTAL CON, SWD, SWF	Burgos SWF JV	Small , 8(a)		07/19/2023
<b>Totals for Construction (Horizontal) BI-PMO New Const, Major R and A</b>					<b>\$265,000,000.00</b>	



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# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
Construction (Horizontal)	<a href="#">W9126G18D0048</a>	Horizontal Construction Services (DB, DBB), Fort Polk, Louisiana	DCMS, INC.	8(a)		09/27/2023
Construction (Horizontal)	<a href="#">W9126G18D0049</a>	Horizontal Construction Services (DB, DBB), Fort Polk, Louisiana	PONTCHARTRAIN PARTNERS, LLC	8(a)		09/27/2023
Construction (Horizontal)	<a href="#">W9126G18D0050</a>	Horizontal Construction Services (DB, DBB), Fort Polk, Louisiana	TARPAN CONSTRUCTION, LLC	8(a)		09/27/2023
Construction (Horizontal)	<a href="#">W9126G18D0051</a>	Horizontal Construction Services (DB, DBB), Fort Polk, Louisiana	TARVER LAND DEVELOPMENT, LLC	8(a)		09/27/2023
Construction (Horizontal)	<a href="#">W9126G18D0052</a>	Horizontal Construction Services (DB, DBB), Fort Polk, Louisiana	TUNISTA CONSTRUCTION, LLC	8(a)		09/27/2023
<b>Totals for Construction (Horizontal) Ft Polk</b>					<b>\$30,000,000.00</b>	
Construction (Horizontal)	<a href="#">W9126G-16-D-0009</a>	Horizontal Construction Services in Support of the Laredo, Del Rio, and Big Bend Border Patrol Sectors for USACE SWD SWF	Randy Kinder Excavating & Koehler Engineering & La	Small Disadvantaged		04/11/2021
Construction (Horizontal)	<a href="#">W9126G-16-D-0010</a>	Horizontal Construction Services in Support of the Laredo, Del Rio, and Big Bend Border Patrol Sectors for USACE SWD SWF	Decatur Construction, Inc.	Small Disadvantaged		04/11/2021
Construction (Horizontal)	<a href="#">W9126G-16-D-0011</a>	Horizontal Construction Services in Support of the Laredo, Del Rio, and Big Bend Border Patrol Sectors for USACE SWD SWF	JDM Construction	Small Disadvantaged		04/11/2021
Construction (Horizontal)	<a href="#">W9126G-16-D-0012</a>	Horizontal Construction Services in Support of the Laredo, Del Rio, and Big Bend Border Patrol Sectors for USACE SWD SWF	Terra Construction, Inc.	Small Disadvantaged		04/11/2021
<b>Totals for Construction (Horizontal) New Const, Major R and A</b>					<b>\$70,000,000.00</b>	
Construction (Other)	<a href="#">W9126G19D1111</a>	CCAD JOC	KING GEORGE, LLC	Small	\$15,000,000.00	09/29/2024
Construction (Other)	<a href="#">W9126G19D0031</a>	FORT HOOD JOC	MEVACON-NASCO JV	8(a)	\$45,000,000.00	06/06/2022
Construction (Other)	<a href="#">W9126G20D0013</a>	FORT POLK JOC	CCI SOLUTIONS, LLC	Small	\$10,000,000.00	12/19/2022
Construction (Other)	<a href="#">W9126G20D0030</a>	White Sands Missile Range (WSMR) JOC	Encanto Facility Services 2, LLC	8(a)	\$25,000,000.00	06/30/2025
Construction (Other)	<a href="#">W9126G20D0028</a>	Fort Polk ITAM	Tanner Heavy Equipment Co, LLC	Woman-Owned (SB)	\$15,000,000.00	04/24/2025



# Current Acquisition Tools

Category	Contract Number	Contract Description	Contractor Name	Firm Size	Contract Est. Max Capacity	Expiration Date
Construction (Vertical)	<a href="#">W9126G17D0058</a>	Small Business (SB) \$45M MATOC for Vertical Construction Services (DB, DBB) at Fort Polk, LA.	CCI Energy and Construction Services LLC	Small		09/29/2022
Construction (Vertical)	<a href="#">W9126G17D0059</a>	Small Business (SB) \$45M MATOC for Vertical Construction Services (DB, DBB) at Fort Polk, LA.	A&H - Ambica JV, LLC	Small		09/29/2022
Construction (Vertical)	<a href="#">W9126G17D0060</a>	Small Business (SB) \$45M MATOC for Vertical Construction Services (DB, DBB) at Fort Polk, LA.	DOT Construction, Inc.	Small		09/29/2022
Construction (Vertical)	<a href="#">W9126G17D0061</a>	Small Business (SB) \$45M MATOC for Vertical Construction Services (DB, DBB) at Fort Polk, LA.	MOWA Barlovento JV-2	Small		09/29/2022
Construction (Vertical)	<a href="#">W9126G17D0062</a>	Small Business (SB) \$45M MATOC for Vertical Construction Services (DB, DBB) at Fort Polk, LA.	PACIFIC TECH CONSTRUCTION, INC.	Small		09/29/2022
Environmental (Other)	<a href="#">W9126G20D0015</a>	Environmental Consulting Services	LEISNOI-KEMRON	8(a) , Native American	\$7,000,000.00	01/22/2025
Other Services	<a href="#">W9126G19D6000</a>	Real Property Planning Audit and Asset Management Services	Tukuh Technologies LLC	8(a)	\$9,000,000.00	09/15/2024
Other Services	<a href="#">W9126G19D5999</a>	ePRISMS, Real Property Planning and Audit Services for Installation Management Command (IMCOM)	KFS, LLC	8(a)	\$9,000,000.00	08/27/2024



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# IIS: Border Infrastructure

DISTRICT	TITLE	CATEGORY	SET ASIDE	VALUE RANGE	SCHEDULED AWARD
SWF	Rio Grande Valley – Laredo North (Eastern MATOC)	Construction	None	\$150-350M	4 <sup>th</sup> Qtr, FY20
SWF	Rio Grande Valley – Laredo South (Eastern MATOC)	Construction	None	\$150-350M	4 <sup>th</sup> Qtr, FY20
SWF	Rio Grande Valley Roads Ph. III & IV (Eastern MATOC)	Construction	None	\$20-50M	4 <sup>th</sup> Qtr, FY20
SWF	CPS Contract Task Orders for the Border Infrastructure Resident Office - Non-Brooks Act (SPD CPS MATOC)	Service	None	\$3.3M	4 <sup>th</sup> Qtr, FY20
SWF	CPS Contract Task Orders for the Rio Grande Resident Office - Non-Brooks Act (SPD CPS MATOC)	Service	None	\$3.3M	4 <sup>th</sup> Qtr, FY20
SWF	CPS Contract Task Orders for the Del Rio / Laredo Resident Offices - Non-Brooks Act (SPD CPS MATOC)	Service	None	\$3.3M	4 <sup>th</sup> Qtr, FY20



# IIS: ECSO

DISTRICT	TITLE	CATEGORY	SET ASIDE	VALUE RANGE	SCHEDULED AWARD
NAB	Instructional Design Center (IDC)/Distance Learning Center	AE	TBD	< \$1 million	4 <sup>th</sup> Qtr, FY20
SWF	DLA Preliminary Work Packages	AE	TBD	< \$1 million	4 <sup>rd</sup> Qtr, FY20
SWG	McAllen TX CPC	Construction	TBD	\$25-50 million	1 <sup>st</sup> Qtr, FY21
SWG	Freer TX Border Patrol Station	Construction	None	\$15-25 million	2 <sup>nd</sup> Qtr, FY21
SWG	ICE-PIDC Warehouse	Construction	TBD	\$5-10 million	4 <sup>th</sup> Qtr, FY21
SWF/SPA	ICE El Paso, TX SPC Dormitory	Construction	TBD	\$5-10 million	4 <sup>th</sup> Qtr, FY21



# Military Program

P2#	Project Name	Location	Category	PY	Value Range	AE Scheduled Award
482632	CAP 094750 Combat in Cities Facility	Fort Polk	AE	2022	\$10 - 25M	4th Qtr FY20
488598	Bliss H Barracks Renovation	Fort Bliss	AE	2020	\$1 - 5M	4th Qtr FY20
487921	Hood Railroad Drainage Repairs Design - Main Cantonment	Fort Hood	AE	2020	\$10 - 25M	4th Qtr FY20
473846	Barksdale Renovate Corrosion Control Hangar Blg 6626	Barksdale Air Force Base	AE	2018	\$10 - 25M	4th Qtr FY20
490951	Hood Repair TSC Bldg 91025	Fort Hood	AE	2021	\$1 - 5M	4th Qtr FY20
488078	Bliss Replace Runway 3 Overrun Approach Lights	Fort Bliss	AE	2020	\$1 - 5M	4th Qtr FY20
491854	Polk FY20 A&E Design TEMF Phase II 2.0	Fort Polk	AE	2020	>\$100M	4th Qtr FY20
489555	Bliss Roof Assessments	Fort Bliss	AE	2020	\$1 - 5M	1st Qtr FY21
472820	ACE MPLS083006 Chapel for America's Airman	Lackland Air Force Base	AE	2023	\$25 - 50M	1st Qtr FY21
487656	Polk FY20 A&E Design B3972 Military Working Dog Facility Ren	Fort Polk	AE	2020	< \$1M	1st Qtr FY21
487659	Polk FY20 A&E Design B2266 BN HQ	Fort Polk	AE	2020	< \$1M	1st Qtr FY21
470610	RRAD Complete Renovation of B468 (excluding Clinic Lane)	Red River Army Depot	AE	2018	>\$100M	1st Qtr FY21



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# Military Program

P2#	Project Name	Location	Category	PY	Value Range	Constr. Contract Scheduled Award
472759	CAP 075157 Supply Support Activity	Fort Hood	Construction	2019	\$5 - 10M	4th Qtr FY20
471804	WSMR B126 Renovation	White Sands Missile Range	Construction	2018	\$5 - 10M	4th Qtr FY20
477346	Hood HAAF Taxiway Renovations	Fort Hood	Construction	2019	\$10 - 25M	4th Qtr FY20
479386	Hood Hammerhead Barracks Bldg 10000 Block Renovation	Fort Hood	Construction	2019	\$50 - 100M	4th Qtr FY20
473306	CAP 087807 UEPH Barracks	Fort Hood	Construction	2020	\$25 - 50M	4th Qtr FY20
483138	CAP 091996 Vehicle Bridge	Fort Hood	Construction	2020	\$10 - 25M	4th Qtr FY20
478278	WSMR SWAF 4 Renovation	White Sands Missile Range	Construction	2019	>\$100M	4th Qtr FY20
334391	CAP 067554 Vehicle Maintenance Shop, Camp Bullis	Joint Base San Antonio	Construction	2018	\$10 - 25M	4th Qtr FY20
486708	Hood JOC FY20 Programmatic	Fort Hood	Construction	2020	>\$100M	4th Qtr FY20
475217	RRAD Restoration and Modernization of Bldg 551	Red River Army Depot	Construction	2018	\$10 - 25M	4th Qtr FY20
475218	RRAD Restoration and Modernization of Bldg 561	Red River Army Depot	Construction	2018	\$10 - 25M	4th Qtr FY20
466390	RRAD Repair Fire Protection at Various Buildings	Red River Army Depot	Construction	2017	\$5 - 10M	4th Qtr FY20
481233	CAP 091328 Ready Building - Tactical Operations Center	Fort Bliss	Construction	2020	\$5 - 10M	4th Qtr FY20
480788	Bliss Bldg 11185 Renovation	Fort Bliss	Construction	2019	>\$100M	4th Qtr FY20
483062	Hood B26027 TEMF Renovation	Fort Hood	Construction	2020	\$5 - 10M	4th Qtr FY20
483064	Hood B4351 TEMF Renovation	Fort Hood	Construction	2020	\$5 - 10M	4th Qtr FY20
466775	ACE KELL123018 Air Traffic Control Tower	Joint Base San Antonio	Construction	2018	>\$100M	1st Qtr FY21
450634	CAP 081422 Ambulatory Care Center, Ph 4	Joint Base San Antonio	Construction	2016	\$50 - 100M	1st Qtr FY21
486947	Polk Renovation of TEMF Bldg 3003	Fort Polk	Construction	2020	\$5 - 10M	1st Qtr FY21
486946	Polk Renovation of TEMF Bldg 2850	Fort Polk	Construction	2020	\$5 - 10M	1st Qtr FY21
466797	CAP 033584 Information Systems Facility	White Sands Missile Range	Construction	2019	\$25 - 50M	1st Qtr FY21



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# Military Program

P2#	Project Name	Location	Category	PY	Value Range	Constr. Contract Scheduled Award
390632	CAP 072843 Battalion Complex	Fort Hood	Construction	2018	\$25 - 50M	2nd Qtr FY21
480392	Bliss Bldg 11108 Hangar Repair	Fort Bliss	Construction	2019	\$10 - 25M	2nd Qtr FY21
456277	ACE MPLS083737 BMT Sat Classrooms/Dining Fac 4	Joint Base San Antonio	Construction	2018	\$25 - 50M	2nd Qtr FY21
484350	WSMR B1401 Renovation	White Sands Missile Range	Construction	2020	>\$100M	2nd Qtr FY21
487655	Polk FY20 A&E Design B4295 Hangar	Fort Polk	Construction	2020	\$5 - 10M	2nd Qtr FY21
479861	WSMR B1407 Special Project	White Sands Missile Range	Construction	2019	>\$100M	3rd Qtr FY21
472496	ACE MPYJ043895A Aquatics Tank	Joint Base San Antonio	Construction	2020	\$50 - 100M	3rd Qtr FY21
474542	JBSA FSH Full Reno Rpr Combat Med Trng Fac. B1375	Joint Base San Antonio	Construction	2020	>\$100M	3rd Qtr FY21
466966	ACE CYRB205940 JBSA Camp Bullis Dining Facility	Joint Base San Antonio	Construction	2018	\$10 - 25M	3rd Qtr FY21
471923	Bliss Bldg 2477 Barracks Renovation	Fort Bliss	Construction	2018	\$5 - 10M	3rd Qtr FY21
473612	Bliss Bldg 2478 Barracks Renovation	Fort Bliss	Construction	2018	\$5 - 10M	3rd Qtr FY21
471613	JBSA FSH Full Reno Rpr Combat Med Trng Fac, B1374	Joint Base San Antonio	Construction	2020	>\$100M	3rd Qtr FY21
477641	Bliss Bldg 515 Exterior	Fort Bliss	Construction	2019	\$10 - 25M	3rd Qtr FY21
479707	Bliss Bldg 23001 Wash Rack Repair	Fort Bliss	Construction	2019	>\$100M	3rd Qtr FY21
478692	Bliss Bldg 2480 Barracks Renovation	Fort Bliss	Construction	2019	\$5 - 10M	4th Qtr FY21
488939	078642 Install Microgrid, 700kW Solar Photovoltaic	White Sands Missile Range	Construction	2020	\$5 - 10M	4th Qtr FY21
489771	Hood Repair TEMF Bldg 32002	Fort Hood	Construction	2021	\$5 - 10M	4th Qtr FY21
456270	ACE TYMX103001 AFPC B-Wing, B499	Joint Base San Antonio	Construction	2020	\$25 - 50M	4th Qtr FY21
473308	CAP 068126 Information Systems Facility	Fort Polk	Construction	2021	>\$100M	4th Qtr FY21
473846	Barksdale Renovate Corrosion Control Hangar Blg 6626	Barksdale Air Force Base	Construction	2018	\$10 - 25M	4th Qtr FY21
474863	080874 Install a Central Energy Plant	Fort Hood	Construction	2020	\$10 - 25M	4th Qtr FY21
473182	Bliss Cassidy Road Repairs	Fort Bliss	Construction	2018	>\$100M	4th Qtr FY21
481091	CAP 094535 FY21 Combat in Cities Facility	Fort Polk	Construction	2022	\$10 - 25M	4th Qtr FY21
478695	Bliss Bldg 2479 Barracks Renovation	Fort Bliss	Construction	2019	\$5 - 10M	4th Qtr FY21
489772	Hood Repair TEMF Bldg 35014	Fort Hood	Construction	2021	\$5 - 10M	4th Qtr FY21



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# Military Program

P2#	Project Name	Location	Category	PY	Value Range	Constr. Contract Scheduled Award
482632	CAP 094750 Combat in Cities Facility	Fort Polk	Construction	2022	\$10 - 25M	1st Qtr FY22
479071	Bliss Bldg 500 Renovation	Fort Bliss	Construction	2019	\$10 - 25M	1st Qtr FY22
458345	ACE MPLS083737 BMT Recruit Dormitory 7	Joint Base San Antonio	Construction	2022	>\$100M	1st Qtr FY22
473307	CAP 085255 Joint Operations Center	Fort Polk	Construction	2022	\$50 - 100M	1st Qtr FY22
473209	ACE TYMX170134 T-X MX Trng Sys Centralized Trng Fac	Joint Base San Antonio	Construction	2020	\$10 - 25M	2nd Qtr FY22
473210	ACE TYMX1031074 T-X GBTS Simulator	Joint Base San Antonio	Construction	2021	\$10 - 25M	3rd Qtr FY22
470610	RRAD Complete Renovation of B468 (excluding Clinic Lane)	Red River Army Depot	Construction	2018	>\$100M	3rd Qtr FY22
463770	CAP 076629 Laboratory Instructional Building	Joint Base San Antonio	Construction	LR	\$10 - 25M	3rd Qtr FY22
487079	ACE MPLS013290 Child Development Center (CDC)	Joint Base San Antonio	Construction	2022	\$10 - 25M	4th Qtr FY22



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# Civil Program

TYPE	TITLE	LOCATION	AWARD	VALUE RANGE
A-E	Hampton Pump Station & Nobles Sump	Dallas, TX	Sep 2020	\$1-5 million
A-E	Lamar Levee	Dallas, TX	Nov 2020	\$5-10 million
A-E	Cadillac Heights Levee	Dallas, TX	Jun 2021	\$5-10 million
A-E	Mitchell Lake Ecosystem Restoration (not funded)	San Antonio, TX	Oct 2021	\$500k-\$1 million
A-E	Westside Creeks Ecosystem Restoration (not funded)	San Antonio, TX	Oct 2021	\$1-5 million



# Civil Program

TYPE	TITLE	LOCATION	AWARD	VALUE RANGE
Construction	Sam Rayburn 480V Distribution Center Upgrade	Jasper, TX	Aug 2020	\$1-5 million
Construction	AT&SF Bridge Demo	Dallas, TX	Jul 2020	\$1-5 million
Construction	Timber Creek Recreation	Austin, TX	Sep 2020	\$1-5 million
Construction	Colorado River Phase 1 Levee	Wharton, TX	Feb 2021	\$25-50 million
Construction	Dallas Floodway Recreation Trails	Dallas, TX	Dec 2021	\$5-10 million
Construction	Baughman Slough Levee	Wharton, TX	Dec 2021	\$10-25 million
Construction	DB – 277K Levee Raise & 4:1 Slopes	Dallas, TX	May 2021	\$25-50 million
Construction	DB – Charlie Pump Station	Dallas, TX	July 2021	\$50-100 million
Construction	Colorado River Phase 2 Levee	Wharton, TX	Aug 2021	\$10-25 million
Construction	DB – Trinity Portland Pump Station	Dallas, TX	Sep 2021	\$50-100 million
Construction	Lewisville Dam Spillway	Lewisville, TX	Dec 2021	\$25-50 million
Construction	DB – Hampton Pump Station and Nobles Branch Sump	Dallas, TX	Mar 2022	\$50-100 million
Construction	Lamar Levee	Dallas, TX	Jan 2023	\$25-50 million
Construction	Cadillac Heights Levee	Dallas, TX	Mar 2023	\$50-100 million
Construction	DB – Delta Pump Station	Dallas, TX	Jan 2024	\$1-5 million
Construction	Charlie Pump Station Demolition	Dallas, TX	Aug 2024	TBD
Construction	Hampton Pump Station Renovations	Dallas, TX	Oct 2025	TBD
Construction	Hampton Pump Station Demolition	Dallas, TX	Dec 2025	TBD
Construction	Lewisville Dam Restoration	Lewisville, TX	Feb 2026	\$500k-\$1M



## Regional Planning and Environmental Center Upcoming Acquisitions

TITLE	LOCATION	PGM YEAR	VALUE RANGE	SET ASIDE
Environmental Consulting Services (Multiple Award Task Order Contract (MATOC))	SWD AOR	2021	\$ 20 million	Hub Zone
Environmental Remediation Services (USAF Optimized Remediation Contract for TX/LA) Standalone Contract	TX/LA	2020	\$20-25 million	Small Business
Environmental Remediation Services (USAF Optimized Remediation Contract for OK/AR) Standalone Contract	OK/AR	2020	\$ 70 million	Small Business
Master Planning Architectural/Engineering IDCs	SWD AOR	2021	\$150 million	(TBD)

Note: RPEC Opportunities may be under either Fort Worth or Tulsa Districts in SAMS





# Questions?

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# SAME Fort Worth Post Industry Day



BREAK

Break! Come right back in 15 for the overviews and contracting opportunities from other SWD Districts: Tulsa, Little Rock, and Galveston and presentations from GSA, SBA on Joint Venturing, and VA!

# SAME Fort Worth Post Industry Day



Tulsa  
District

LTC (RET) GENE SNYMAN

DEPUTY, BUSINESS DEVELOPMENT

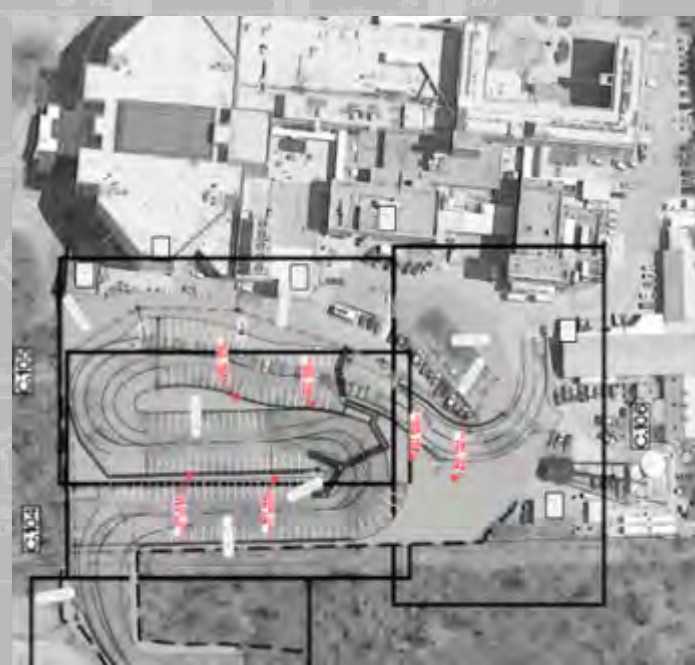
USACE TULSA DISTRICT

# SWF INDUSTRY DAY

## 13AUG20

## TULSA DISTRICT UPDATE

Mr. Gene Snyman  
Tulsa District Business Development



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# BRIEFING AGENDA



–District Overview

–District Programs

- Civil Trends
- Military Trends

–Work Areas

- Architecture/Engineering
- Military – MILCON
- Military – Sustainment, Restoration, Modernization
- Civil – Construction
- Civil – Service

–Regional Planning & Env Center

–Small Business



# TULSA DISTRICT



- 750 people
- Arkansas River and Red River Basins in Oklahoma, Southern Kansas and Northern Texas
- Major Missions of the Corps of Engineers
  - Support the War Fighter
  - Flood Risk Management
  - Navigation
  - Hydropower
  - Military Construction
  - Regulatory/Environmental
  - Homeland Security





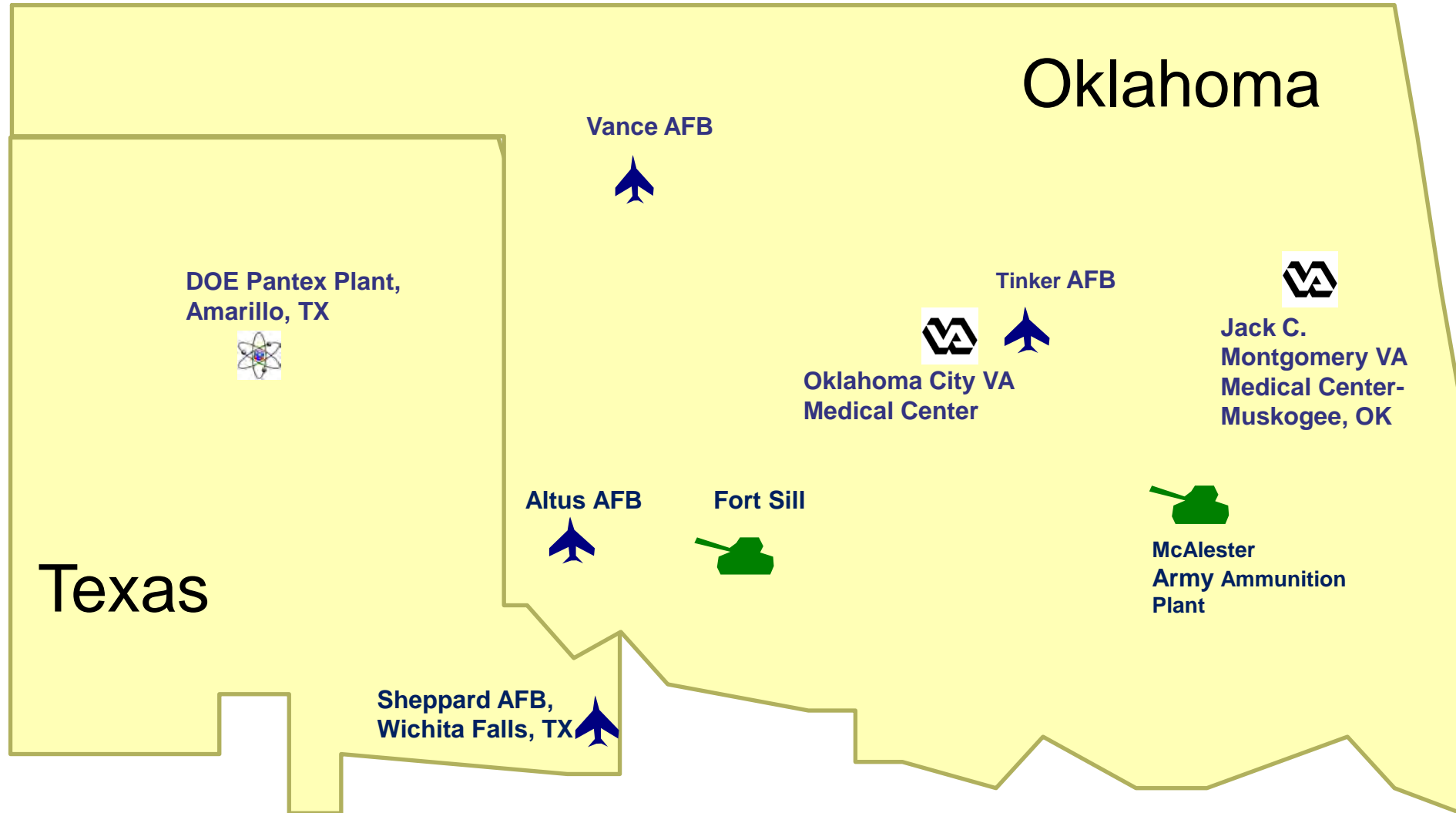
# TULSA DISTRICT PROGRAM PRIORITIES



- Flood Recovery
- Tulsa-West Tulsa Levee impending Pre-Construction Engineering & Design
- KC46A bed down mission at Tinker AFB and Altus AFB first A/C arrived Jan 2019
- Hydropower Major Rehabilitations
- MKARNS backlog maintenance
- Posturing for Future Airframe (B-21) program at Tinker AFB
- Veterans Affairs at Muskogee and OKC
- Support to Tribes
- Responsive to Sustainment, Restoration and Modernization (SRM) for Army, Air Force and Interagency Support customers



# SWT MILITARY & INTERAGENCY SUPPORT



- Engineering
- Construction
- Installation Support
- Environmental Management



# MILITARY PROGRAM TRENDS



## – MILCON – Military Construction

- Assessment: **Increasing**, projects are service “bill-payers”
- KC46A Program (Tinker AFB for Depot Maint & Altus AFB for Training)
- New: B-21 platform at Tinker AFB
- FT Sill TRADOC mission

## – SRM - Sustainment, Restoration, Modernization

- Assessment: **Steady**, same as last year
- More SRM centralized control continues for Army and AF
- Healthy Defense Logistics Agency Support at Tinker AFB
- Large building renovations, airfield pavement & small short duration projects
- Larger dollar value projects (> \$4M)

## – IIS - Interagency and International, Support Program (Up trend, same as last year)

- Assessment: Overall **Steady**, Increasing VA
- Veterans Affairs (VISN 19) at OKC and Muskogee VA Hospitals



# ARCHITECTURE/ENGINEERING



- FY 19 – 155 AE (not Env) contract actions obligating \$17.5M (FY18 \$21.5)
- Access
  - SWT generally uses IDCs for AE work (FAR PART 36)
  - MILCON: Total set-asides for AE services <\$1M task Orders (DFARS 219.502-1)
  - Build exposure and local experience through teaming with AE Primes
  - Contact Design-Build primes under contract with the district
- Current Capacity
  - FY20 General AE Services (5LB @ \$15M / 4SB @ \$6M) Award 4QFY20
- Future Capacity
  - FY20 AE Survey – Replace in Kind to W912BV16D003/4
  - FY20 AE Survey (AF Real Estate) (Synopsis to be released Friday 14AUG20)
  - FY20 AE Geotechnical \$9M (Sources Sought pending)
- Future Work
  - MILCON, SRM, Civil Works Construction/Services, IIS



# SUSTAINMENT, RESTORATION, MODERNIZATION



(Tinker AFB, Vance AFB, Sheppard AFB, Altus AFB, Ft. Sill)

## – Access

- Most SRM requirements awarded through existing IDIQs
- Local or agency experience valued
- Build experience
  - Teaming or Subcontracting
  - Other federal or installation contracts
  - Civil-Works Projects
- Multiple Socio-economic categories are advised

## – Current Capacity

- SB MATOC – nearly depleted, FY17 WOSB MATOC 60%, FY17 SDVOSB MATOC 50%
- FY19 SATOCs x 2 >90%
- FY20 POCAs x 10 >90%

## – Future Capacity

- Expect Market Research in early FY21 for replacement FY21 MATOCs and SATOCs / Roofing MATOC FY21

## – Future Work

- MILCON, SRM, Civil Works Construction/Services, IIS
- No additional MILCON awards this FY
- FY20 24 SRM projects @ \$132M (18 @ \$81M pending award)



# MILITARY CONSTRUCTION



- MILCON acquisition strategy based on complexity
- SWT does not maintain LB Construction IDIQs for MILCON – normally competed
- Less complex discrete projects set aside-negotiated IDIQ, or competed
- Subcontracting performance is carefully tracked

Location	Requirement	ROM	Strategy	Advertise	Award
Tulsa, OK	138th FW Fuel Storage Complex	\$10M-\$20M	UR	AUG 20	OCT 20
Sheppard AFB	Circuit 4/11 Overhead to Underground Conv	\$10M-\$20M	UR	AUG 20	1Q21
Sheppard AFB	Clinic Demolition	\$5M-\$10M	UR	AUG 20	1Q21
Altus AFB	Airfield Lighting (Strobes)	\$10M-\$20M	UR	NOV 19	APR 21
McAlester AAP	Ammunition Reclamation Center	\$25M-\$50M	UR	NOV 20	MAR 21
Tinker AFB	E-3G Software Integration Lab	\$10M-\$25M	UR	MAY 21	AUG 21
Fort Sill	Adv Individual Training Barracks Cplx Ph 2	\$50-\$100M	UR	JAN 21	MAR 21
Vance AFB	Center Runway	\$50M-\$100M	UR	FEB 21	SEP 21

See SWT Forecast for other projects



# CIVIL WORKS MISSION AREAS



## Water Supply

- 39.6% of Corps water supply contracts
- 28 lakes, 143 water supply customers
- 1.9 million acre-feet under contract
- 0.29 million acre-feet not under contract



Sardis Lake

## Flood Risk Management

- 38 Corps dams + 12 others
- 15,950,000 acre feet of flood storage
- Arkansas River Basin: \$26.8B in cumulative flood damage reductions
- Red River Basin: \$2.8B in cumulative flood damage reductions



Denison Dam, Lake Texoma

## Environmental Stewardship

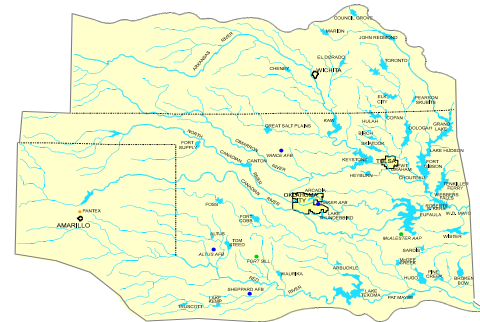
- 1.15 million acres of Federal land
- 660,000 acres of wildlife management areas

## Water Quality

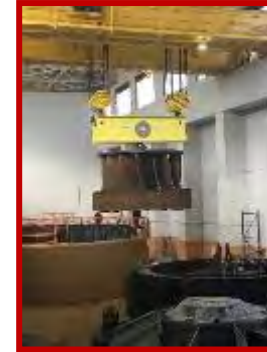
- Enhances municipal, industrial, irrigation usage
- Protects endangered species
- Improves degraded streams



Red River Chloride, Area VI



Least Terns Nesting on Arkansas River



Denison Dam Turbine

## Hydroelectric Power

- 8 power plants produce 585,000 kw capacity
- Generates power to 8 million customers



Hawthorn Bluff Beach, Oologah Lake

## Recreation

- 510 recreation areas at 33 projects
- 18.3 million visitors
- \$770.6 million in total spending around Corps Projects



## McClellan-Kerr Arkansas River Navigation System

- 5 locks & dams
- 3 major ports



# CIVIL WORKS TRENDS



## – Investigations

- Assessment: **Steady**; PAS&T steady.
- Feasibility: 2 Feasibility Studies Completed and moved on to Preconstruction, Engineering, and Design Phase.
- Planning Assistance to States and Tribes (PAS&T): Currently \$536k toward completion of water resources initiatives in OK, KS and with the Tribes.
- Silver Jackets program to support State FRM needs currently have \$248k.

## – Construction

- Assessment: **Down**; In a trough between Dam rehabs and studies maturing into construction.
- Closing out two projects. \$0 budgeted in FY21.
- Hydropower: \$500M Major Rehabilitation Program over the next decade. Funded directly from SWPA, not in budget.

## – Operations and Maintenance

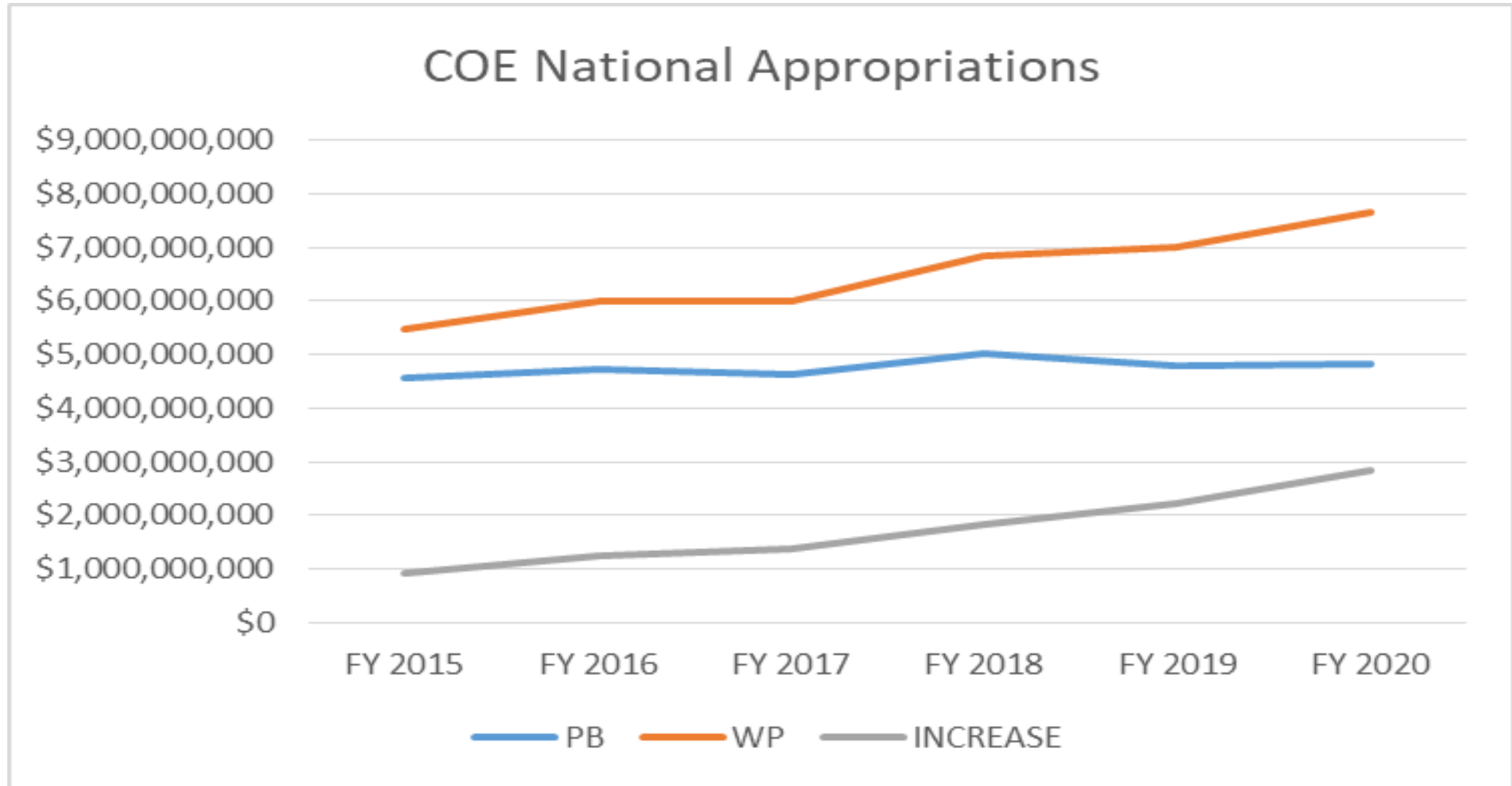
- Assessment: **Steady**; Exploring risk-based prioritization on high-dollar items.
- Backlog on aging infrastructure marches forward; maintenance needs prioritized at the district and compete nationally.
- Flood Supplemental to repair Flood Damages at Corps Projects \$82M.

## – Support to Tribes

- Assessment: **Steady**
- Technical support to 15 tribes for \$30M in construction.
- Tribal Partnership Program (TPP) water resource study \$500k, full Federal.



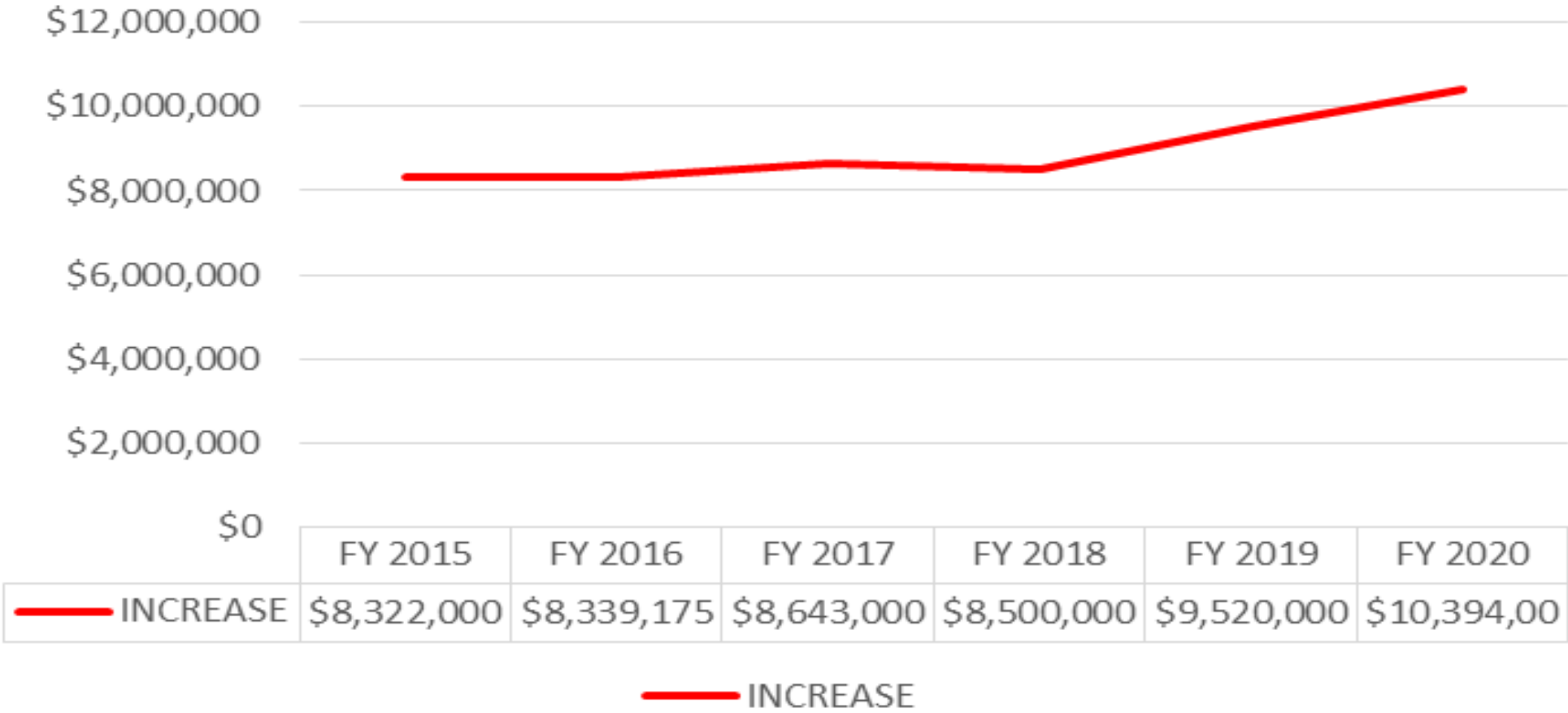
# COE APPROPRIATIONS TRENDS (NATIONAL)





# TULSA DISTRICT CIVIL WORKS TRENDS

SWT Appropriation Increase above President Budget





# CIVIL WORKS (O&M MAINTENANCE)



## –Access

- Often open competed contracts due to specialized work
- Especially important to respond to Sources Sought due to lower volume of contractors in CW
- Team with specialists whose experience closely matches requirement
- Smaller CW projects (typically under \$250K) required annually (3-4Q Awards)

## –Current Capacity

- CW Horizontal MATOC \$49M AUG20 – 5 Vendors
- Two CW POCAs in 2019 (\$4M & \$20M)
- Other D/B Construction capacity can be used as appropriate

## –Future Capacity

- Crane MATOC – Presolicitation in Beta.SAM W912BV19R0036

## –FY20-21 Scheduled Maintenance (to be openly competed)

See SWT Forecast for other projects



# CIVIL WORKS SERVICE PROJECTS



- Project Offices at lakes utilize revolving service contracts for Mowing, Janitorial, Park Cleaning, Debris Removal etc.
  - Good way to gain experience with the district as stepping stone to other work
- Access – Do Your Homework
  - Who are the POCs? Operation Project Managers, Lake Managers
  - When will the cycle (1+4) on that contract come available? Normally all awarded by 2<sup>nd</sup> QTR
  - Where is the work; go visit site and ask questions
  - How will it be advertised? SB set-aside for all work under \$250k
  - Talk to OBAN/PTAC who can help you research a fair and reasonable bid price based on previous contract awards
  - Carefully read through the solicitation
  - Talk to SB Deputy and Lake Managers
- Current Capacity
  - Typically do not use IDIQ contract for area service requirements
- Future Work – check [beta.sam.gov](https://beta.sam.gov)

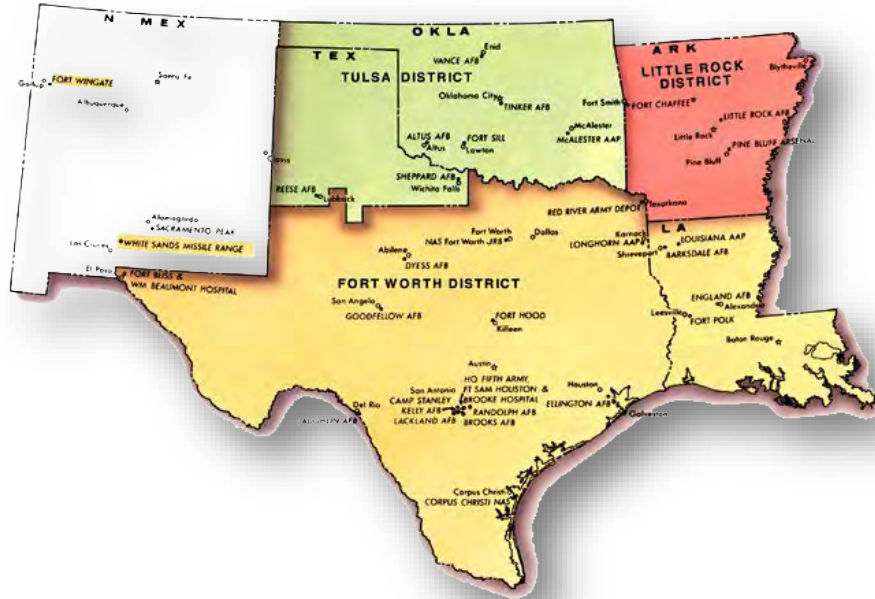


# REGIONAL PLANNING AND ENVIRONMENTAL CENTER CONTRACTING OPPORTUNITIES



- The RPEC is responsible for all military reimbursable Environmental and Master Planning Program work within the Southwestern Division boundaries
- RPEC is also charged with Planning and Environmental Support of the Regional Civil Works Mission
- RPEC is supported by both Tulsa and Fort Worth Contracting Offices (monitor both in FEDBIZOPS)
- Majority of reimbursable program requirements are awarded through existing IDCs and MATOCs
- Sole-Source driven by operational necessity

# RPEC SERVICE AREAS



## –Southwestern Division

- Military/Reimbursable Environmental Services
- Military Munitions Support Services
- Master Planning (Military and Civil)
- Civil O&M Master Planning
- Civil Works Planning and Environmental

## –Pacific Ocean Division

- Military Master Planning



# PROGRAM EXECUTION AND OBLIGATIONS





# REPRESENTATIVE PARTNERS/CUSTOMERS



- IMCOM Headquarters
- Air Force Civil Engineer Center (AFCEC)
- Joint Base San Antonio
- Fort Polk
- Marine Corps Air Station Iwakuni (Japan)
- U.S. Army Garrison Hawaii
- Fort Hood
- Tinker AFB
- Customs and Border Protection



# RPEC CONTRACT ACQUISITION FY20 UPDATE



Contract (Type)	Value	Business Class	Planned RFP	Planned Award
ECS: Environmental Services (MATOC IDC)	\$20.M	Hub Zone	MAY 2020	DEC 2020
ERS: Optimized Remediation Contract OK/AR Group (C-Type)	\$25M	SB	APR 2019	4Q20
ERS: Optimized Remediation Contract Texas Group (C-Type)	\$65M	SB	Nov 2019	4Q20
Haz Waste	15M	8a	FY21	FY21



# RPEC POINTS OF CONTACT



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## Master Planning Branch

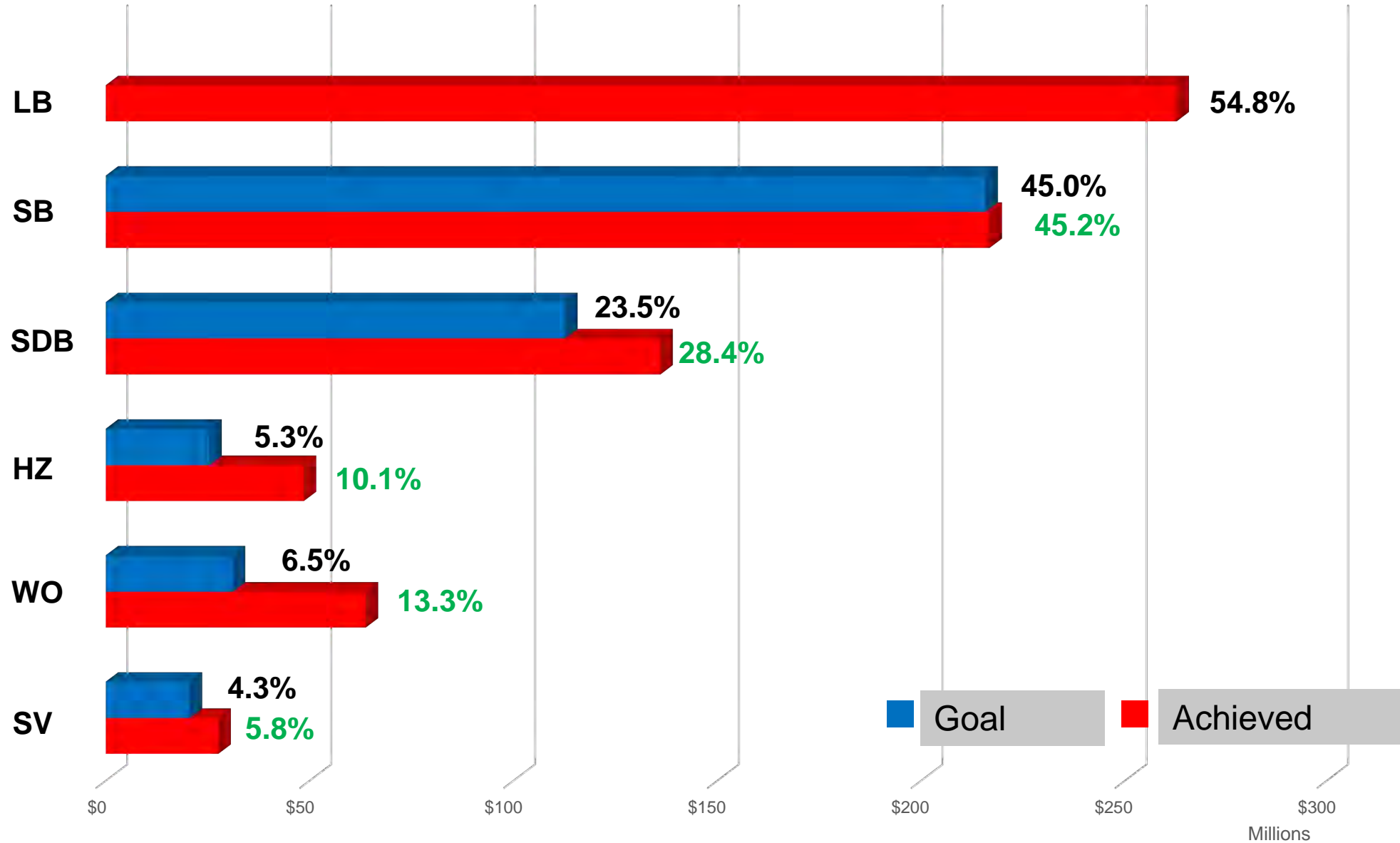
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Chief, Civil Master Planning  
Section  
VACANT



# FY19 SWT SMALL BUSINESS



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*CESWT-*

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# PRE-AWARD LESSONS LEARNED

- **Read** the solicitation carefully; each solicitation stands on its own.
- **Ask questions** during the solicitation phase. Ensure that you understand what is required by the solicitation.
- Read the solicitation **prior to the pre-proposal meeting**.
- Know which **evaluation criteria** are more important than others; the relative weights of the criteria are in the solicitation. Know the importance placed on technical merit versus cost/price as stated in the solicitation.
- Know the **basis of award** as discussed in the solicitation:
  - ▶ Technically-Acceptable, Lowest-Price or the Trade-Off method.
  - ▶ With or without discussions (may not get a chance to improve your proposal)
- To reduce risk, the Government looks for past experience relevant to the work required by the Statement of Work/Specifications. Therefore, **technical experience** that qualifies a firm to do the work described in the solicitation is most valuable.
- If your firm is lacking in experience in an area of work, you may **consider joint ventures or teaming** as a subcontractor with a firm who gets an award in order to gain experience.
- Do not fill the proposal with "fluff"; the source-selection board is **not looking for marketing brochures**. Respond thoroughly in the technical proposal to each factor and sub-factor listed in the solicitation with substantive information directly relating to the factors and subfactors. Missing information results in a deficiency. .
- Take **page limits** seriously!
- Highlight and deficiencies up front and **understand the risk**.





# PRE-AWARD LESSONS LEARNED

- **Format** your technical proposal factor by factor, subfactor by subfactor as listed in the solicitation. If your response to a factor or subfactor is a repeat of information you have in another area in the technical proposal, offerors may cross reference but make sure it is very clear. **Don't make the Board search** for the information.
- The cost/price and technical proposals **are two separate documents**. Do not cross reference between them. All information asked for by the RFP should be contained in the technical or cost/price proposal as required even if there appears to be duplication.
- Prepare cost/price proposals as stated in the solicitation. Ensure that all required forms and documents are completed as indicated and are furnished with the proposal. Include all detail necessary to clearly substantiate prime and subcontractor labor rates, other direct costs, and markups proposed. **Detail is key in your cost / price proposal**. More detail is better than less.





# POST-AWARD LESSONS LEARNED

- Read the contract carefully and thoroughly!
- Understand the importance of submittals required before notice-to-proceed is issued. Delays in submittals do not constitute a valid delay of schedule.
- Identify any problems you may have with contract reporting requirements such as Resident Management System early in the process.
- Attend site visits, ask questions, and seek clarification of any unclear aspects of the Statement of Work.
- The Government staff on site must balance the development of and assistance to small businesses with customer requirements quality and schedule.



# SAME Fort Worth Post Industry Day



Little Rock  
District

LAKISHA VANCE

DEPUTY, OFFICE OF SMALL BUSINESS PROGRAMS

USACE LITTLE ROCK DISTRICT

# ***SAME FORT WORTH POST ANNUAL GOVERNMENT INDUSTRY DAY WORKSHOP***

Kisha Vance  
Deputy, Office of Small Business Program  
Little Rock District  
13 August 2020



**MISSION / PEOPLE / TEAMWORK**



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# LITTLE ROCK DISTRICT



## Civil Works

- Flood Risk Reduction: 12 reservoirs
- Navigation: McClellan-Kerr Arkansas River
  - 308 miles of navigable channel
  - 13 lock and dam structures
- Hydropower: 7 plants
- Recreation: 146 parks
- Water Supply
- Environmental Stewardship/Regulatory
- Emergency Management

## Military Execution

### State of Arkansas

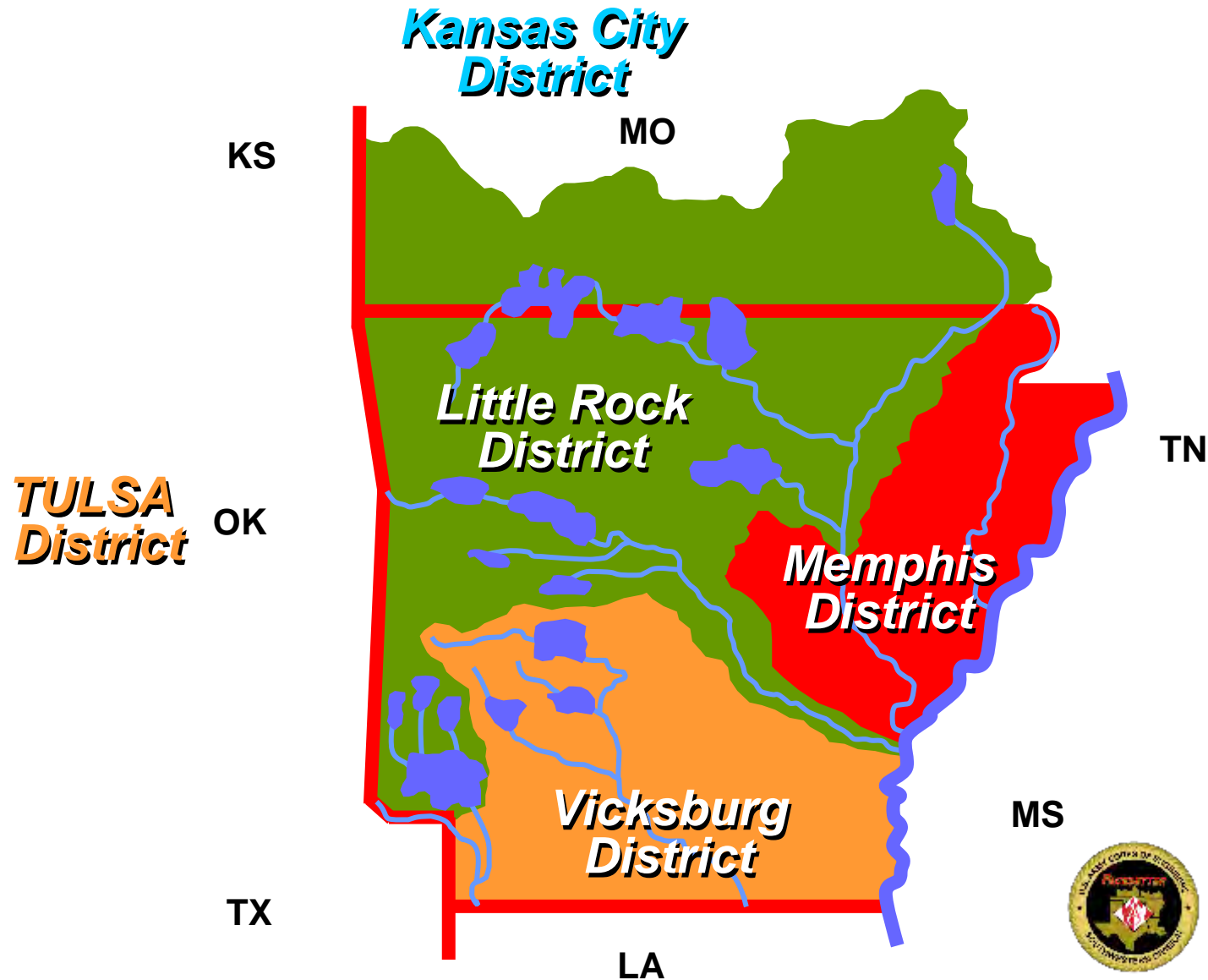
- Little Rock Air Force Base
- Pine Bluff Arsenal
- Fort Chaffee
- Support to USACE Southwestern Division
  - Fort Bliss/Fort Hood/WSMR/Fort Polk
  - DOE/DHS/VA
  - Medical Support-Construction, Renovation, & Initial Outfitting of DOD medical facilities worldwide



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# DISTRICT BOUNDARIES



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# Medical Support Division

One of three USACE Districts supporting DOD health facilities worldwide

Three types of support provided:

- Design-Build Construction
- Engineering Infrastructure Repair (EIR)
- Initial Outfitting (supplies)

Customer:

- Defense Health Agency (DHA)
  - Air Force Medical Support Agency (AFMSA)
  - Navy Bureau of Medicine and Surgery (BUMED)
  - Army Medical Command (MEDCOM)



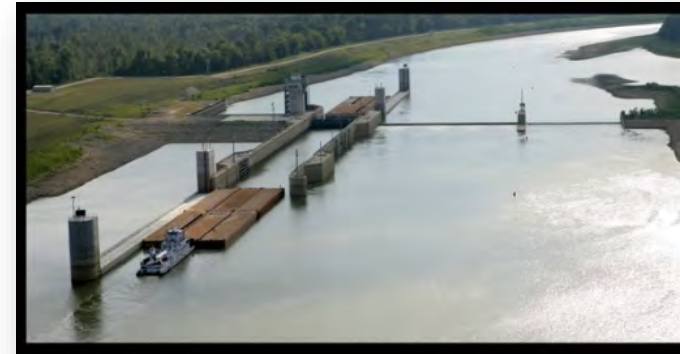
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# Civil Works Contracting Opportunities

## McClellan-Kerr Arkansas River Navigation System (MKARNS)

- Dredging
- Bank Stabilization



## DAMS & POWERHOUSES

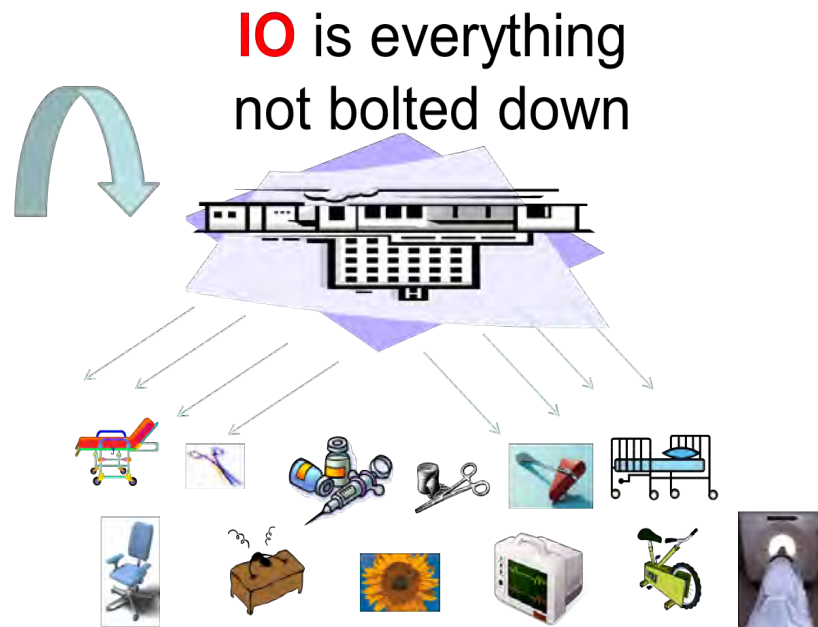
- Construction
- Maintenance



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# LITTLE ROCK DISTRICT DHA INITIAL OUTFITTING (IO) PROGRAM



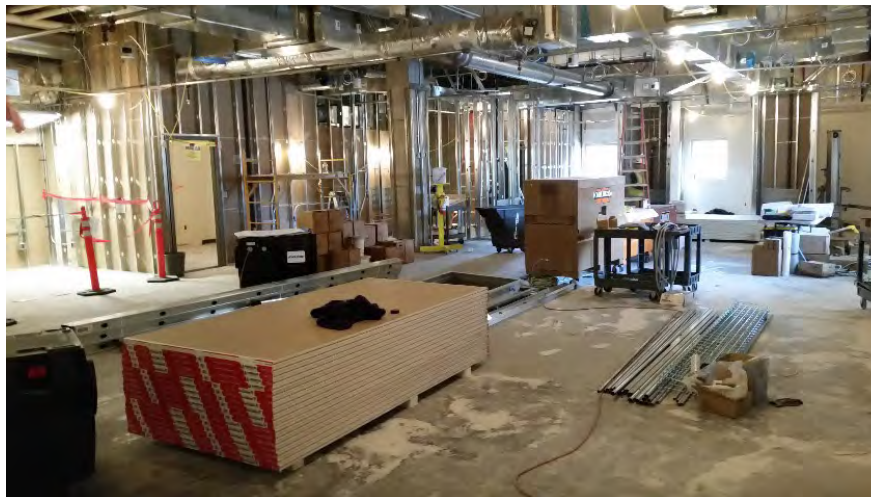
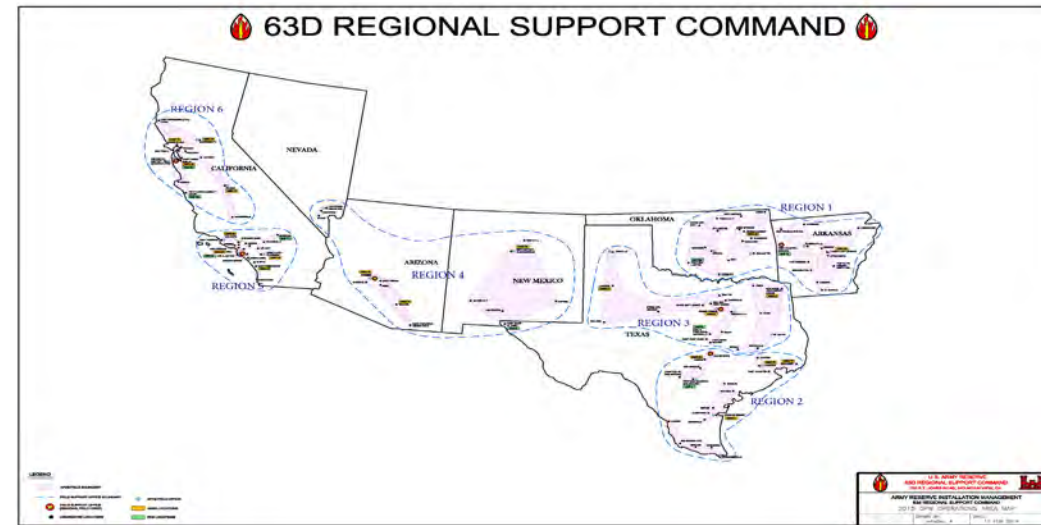
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# Military Execution

## Current Projects at 63<sup>rd</sup>

- 63<sup>rd</sup> RSC Municipal Services
- 63<sup>rd</sup> RSC Facility Maintenance



## Current Projects at LRAFB

- Fuselage Trainer, Little Rock AFB, AR
- Alter Hydrant Fuel System, Little Rock AFB, AR
- 168 Person Dorm, Little Rock AFB, AR



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# ***Recreation Contracting Opportunities***

- Liquid Waste
- Boundary Maintenance
- Plumbing Maintenance
- Mowing
- Solid Waste Disposal
- Materials
- Park Maintenance
- Park Cleanup
- Buoy Maintenance
- Janitorial
- Electrical Maintenance
- Tree Maintenance
- Herbicide Application
- Park Attendants



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# ***FY20 Medical Support Projects***

<b><u>PROJECT TITLE</u></b>	<b><u>LOCATIO N</u></b>	<b><u>AWARD</u></b>	<b><u>COST RANGE</u></b>	<b><u>SET ASIDE</u></b>
<b>Army Medical Command Design- Build MATOC</b>	<b>CONUS</b>	<b>2020</b>	<b>\$240M Capacity</b>	<b>Small Business W9127S19R6002</b>
<b>Integrated Design Build Initial Outfitting 5.0 (iDBIO)</b>	<b>CONUS</b>	<b>2022</b>	<b>\$900M Capacity</b>	<b>Small/Large Business W9127S20R6018</b>



# ***FY20 Civil Works Projects***

<b><u>PROJECT TITLE</u></b>	<b><u>LOCATION</u></b>	<b><u>AWARD</u></b>	<b><u>COST RANGE</u></b>	<b><u>SET ASIDE</u></b>
<b>Intake Gate Machinery Rehab</b>	<b>Norfolk Dam</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$1-5M</b>	<b>Small Business W9127S20R0004</b>
<b>Transformer Replacement</b>	<b>Norfolk Powerhouse</b>	<b>4th Qtr</b>	<b>\$1-5M</b>	<b>Small Business W9127S20Q0001</b>
<b>Exciter Replacement</b>	<b>Norfolk Powerhouse</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$1-5M</b>	<b>Unrestricted W9127S20Q0002</b>
<b>Bridge Crane Replacement</b>	<b>Norfolk Dam</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$1-5M</b>	<b>Small Business W9127S20R0001</b>
<b>Elevator Rehab</b>	<b>Norfolk Powerhouse</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$1-5M</b>	<b>Small Business W9127S20R0003</b>



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# ***FY20 Civil Works Projects***

<b><u>PROJECT TITLE</u></b>	<b><u>LOCATION</u></b>	<b><u>AWARD</u></b>	<b><u>COST RANGE</u></b>	<b><u>SET ASIDE</u></b>
<b>Rehab Penstocks</b>	<b>Beaver Powerhouse</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$1-5M</b>	<b>Small Business</b>
<b>Essential AC/DC Distribution System Replacement</b>	<b>Gerrys Ferry Powerhouse</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$1-5M</b>	<b>Small Business W9127S20R0002</b>
<b>Job Order Contract (JOC) for Minor Construction</b>	<b>Little Rock District AOR</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$72.5M Capacity</b>	<b>8(a) Competed W9127S20R0008</b>



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# ***FY20 Military Projects***

<b><u>PROJECT TITLE</u></b>	<b><u>LOCATION</u></b>	<b><u>AWARD</u></b>	<b><u>COST RANGE</u></b>	<b><u>SET ASIDE</u></b>
<b>168 Person Dorm</b>	<b>Little Rock AFB, AR</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$10-15M</b>	<b>Small Business W9127S20R6008</b>
<b>C-130H/J Fuselage Trainer Facility</b>	<b>Little Rock AFB, AR</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$25-100M</b>	<b>Unrestricted W9127S20R6019</b>
<b>DLA Fuel Hydrant Alterations, LRAFB</b>	<b>Little Rock AFB, AR</b>	<b>2021</b>	<b>\$10-15M</b>	<b>Small Business W9127S20R6003</b>



# ***FY20 Initial Outfitting***

<u><b>PROJECT TITLE</b></u>	<u><b>LOCATION</b></u>	<u><b>AWARD</b></u>	<u><b>COST RANGE</b></u>	<u><b>SET ASIDE</b></u>
<b>Wallace Creek Ambulatory Car Center &amp; Dental Clinic IO</b>	<b>Camp Lejeune, NC</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$1-5M</b>	<b>TBD W9127S20Q6003</b>
<b>Creech Clinic IO</b>	<b>Creech AFB, NV</b>	<b>FY21</b>	<b>\$5-10M</b>	<b>TBD</b>
<b>Misawa Clinic IO</b>	<b>Misawa AFB, Japan</b>	<b>FY21</b>	<b>\$5-10M</b>	<b>TBD</b>
<b>NAMRU-6 Building 2 IO</b>	<b>Lima, Peru</b>	<b>FY21</b>	<b>\$1-5M</b>	<b>TBD</b>
<b>Navy Guantanamo Bay IO</b>	<b>Guantanamo Bay, Cuba</b>	<b>FY21</b>	<b>\$1-5M</b>	<b>TBD</b>
<b>Defense Health Agency, Walter Reed National Military Medical Center Addition/Alteration</b>	<b>Bethesda, MD</b>	<b>FY21</b>	<b>\$100-250M</b>	<b>TBD W9127S20R6001</b>



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# ***FY20 Recreational Services***

<u><b>PROJECT TITLE</b></u>	<u><b>LOCATION</b></u>	<u><b>AWARD</b></u>	<u><b>COST RANGE</b></u>	<u><b>SET ASIDE</b></u>
<b>Gate Attendant Service, Cleanup and Solid Waste Removal Services</b>	<b>Pine Bluff Project Office, AR</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$250K-\$500K</b>	<b>Small Business W9127S20Q000 8</b>



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# ***FY20 Interagency Services***

<u><b>PROJECT TITLE</b></u>	<u><b>LOCATION</b></u>	<u><b>AWARD</b></u>	<u><b>COST RANGE</b></u>	<u><b>SET ASIDE</b></u>
VA/Law Enforcement Training Center Dining Facility	North Little Rock, AR	4th Qtr	\$5-10M	Small Business W9127S20R600 2



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# 2019 ARKANSAS RIVER FLOOD

## [HTTPS://WWW.FACEBOOK.COM/LITTLE ROCKUSACE/](https://www.facebook.com/littlerockusace/)



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# 2019 ARKANSAS RIVER FLOOD

[HTTPS://WWW.FACEBOOK.COM/LITTLE ROCKUSACE/](https://www.facebook.com/littlerockusace/)



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# ***2020 Arkansas Regional Industry Days***

- **Date and Location TBD** - (2<sup>nd</sup> week in December - Philander Smith College, Little Rock, AR)
- Representatives from Memphis, Kansas City, Vicksburg and Tulsa Districts, Little Rock AFB, Central Arkansas Veterans Healthcare System and other Federal Agencies will also be participating
- Host Industry Capability Briefings
- Registration information will be posted on Small Business Events [www.beta.sam.gov](http://www.beta.sam.gov)



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# ***Additional Information***

Kisha Vance

[dll-ceswdeputyforsmallbusiness@usace.army.mil](mailto:dll-ceswdeputyforsmallbusiness@usace.army.mil)

Website: <http://www.swl.usace.army.mil/Business-With-Us/Small-Business/>

Contracting Division Central Line: (501) 324-5720

Website: <https://www.swl.usace.army.mil/Business-With-Us/Contracting/>

Beta.Sam (**W9127S**): [www.beta.sam.gov](http://www.beta.sam.gov)



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# SAME Fort Worth Post Industry Day



Galveston  
District

DIANA JORDAN-BURKS

DEPUTY, OFFICE OF SMALL BUSINESS PROGRAMS

USACE GALVESTON DISTRICT

# Doing Business with The U.S Army Corps of Engineers- Galveston District

Diana P. Jordan-Burks  
District Deputy, Small Business Programs  
USACE Galveston District  
August 13, 2020



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- Texas Ports and Waterways moved 575M
- 50,000 square mile district boundary
- 460 miles of coastline
- 48 Texas counties
- 18 counties – Coastal Bay Estuaries
- 2 Louisiana parishes
- 500 full time employees
- 760 miles shallow draft
- 240 miles deep draft
- 13 shallow draft ports
- 15 deep draft ports

# SWG Mission Areas

97

- Navigation
- Flood Risk Mitigation
- Ecosystem Restoration
- Shoreline Protection
- Regulatory
- Military Construction
- Emergency Management



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## FY20 SWG Small Business Goals

Categories	Goals	Achieved
Small Business	34%	54%
Small Disadvantaged Business	2%	2%
Women-Owned Small Business	6%	15%
HUBZone Small Business	4%	9%
Service Disabled Veteran-Owned Small Business	2%	9%
*Historically Black Colleges & University Minority Institutes	5%	0%

\*Aspirational Goal



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# RECENT UPDATES TO USACE ARCHITECT-ENGINEER CONTRACTING



**Texas  
Coastal**



**Hydropower**



**Military/IIS**



**Flood Risk  
Mgmt**



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## ARCHITECT-ENGINEER (A-E) CONTRACTING REFERENCES

- ❖ Engineer Pamphlet (EP) 715-1-7, Architect-Engineer Contracting in USACE, 29 February 2012
- ❖ 40 U.S.C. Chapter 11, Selection of Architects and Engineers (Brooks Act)
- ❖ Federal Acquisition Regulation (FAR) Subpart 36.6, Architect-Engineer Services
- ❖ Federal Acquisition Regulation (FAR) Subpart 16.5, Indefinite-Delivery Contracts
- ❖ Federal Acquisition Regulation (FAR) Subpart 2.1, Class Deviation 2018-O0018, Simplified Acquisition Threshold (\$250K)
- ❖ DFARS 219.502-2, Total Set-Asides, A-E Military Construction/Family Housing
- ❖ USACE Acquisition Instruction (UAI), Subpart 5136.6 – Architect-Engineer Services, 3 June 2019
- ❖ DoD Source Selection Procedures, 01 April 2016
- ❖ Director's Policy Memorandum, Procedures for the Selection of Task Orders on Architect-Engineer Indefinite Delivery Contracts (IDCs), March 2020

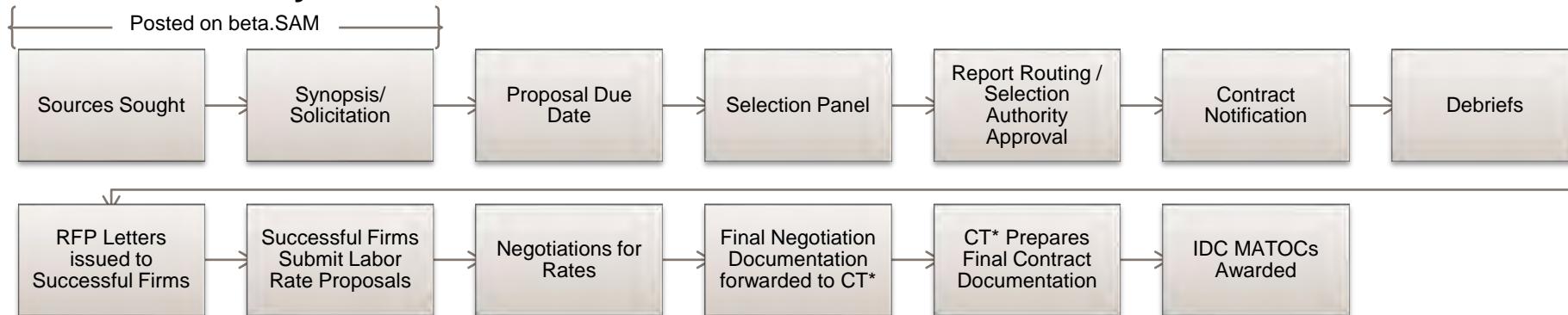


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# IDC-TASK ORDER SELECTION PROCESS, GALVESTON DISTRICT

## Indefinite Delivery Contract A-E Process:



## Task Order Selection “Step-1” Process:



# COMMON REQUESTS FOR INFORMATION

- ❖ All firms can see all RFIs and Government responses
- ❖ Who are the incumbent contractors? [www.fpds.gov](http://www.fpds.gov)
- ❖ What locations will the Government give higher consideration?
- ❖ Can you please change the page limitation and font size?
- ❖ We would like to come to a capabilities presentation to the district



# **GALVESTON DISTRICT ACQUISITION UPDATE**



**Texas  
Coastal**



**Hydropower**



**Military/IIS**



**Flood Risk  
Mgmt**



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# ACQUISITION UPDATE – DESIGN (BROOKS ACT)

Description	Solicitation/ Contract #	Structure	Capacity	Planned / Actual Award	PoP	Regional ?	Supported Programs	General SOW	Status
Existing Contracts									
\$96M A-E MATOC	W912HY-19-D-0001 through 0009	3UR, 3SB, 3WOSB	\$96M	6 Jun 2019 (A)	7 years 5-yr base 2-yr option	Yes	Civil, IIS, Mil**	A-E Horizontal Engr, Design, CPS (EDC)	
A-E Design Services – S2G Freeport CSRM SATOC	W912HY-20-D-0003	1UR	\$72M	15 Oct 2019 (A)	8 years 4-yr base (2) 2-yr options	No	Supp only	A-E Engr, Design, CPS (EDC)	
A-E Design Services – S2G Orange CSRM SATOC	W912HY-20-D-0001	1UR	\$228M	11 Dec 2019 (A)	8 years 4-yr base (2) 2-yr options	No	Supp only	A-E Engr, Design, CPS (EDC)	
Topographic Survey MATOC	W912HY-19-D-0013 and 14	2SB	\$10M	2 Mar 2020 (A)	5 years 3-yr base 2-yr option	Yes	Civil, IIS, Mil **	Land Survey and Mapping	
Planned Procurements									
\$775M A-E MATOC	TBD	TBD	\$775M	TBD	TBD	Yes	Civil, IIS, Mil	A-E Horizontal Engr, Design, CPS (EDC)	Reviewing market research to develop the acquisition strategy; SWG expects a significant amount of AE services over the next several years
Hydrographic Survey MATOC	TBD	TBD	\$13M	TBD	5 years 3-yr base 2-yr option	Yes	Civil, IIS, Mil **	Hydrographic Survey	Acquisition strategy being reviewed.
Construction Phase Services	TBD	TBD	\$100M+	Dec 2021 (P)	TBD	Yes	Civil, IIS, Mil	SWF is procuring CPS services for the region	Reviewing market research to develop the acquisition strategy.

\*\* IIS and Military limited to \$10M

Supp = BBA 18 Supplemental Program

UR = Unrestricted, SB = Small Business, WOSB = Woman Owned Small Business

PoP = Period of Performance



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# ACQUISITION UPDATE – PROFESSIONAL SERVICES

Description	Solicitation/ Contract #	Structure	Capacity	Planned /Actual Award	PoP	Regional ?	Supported Programs	General SOW	Status
<i>Planned Procurements</i>									
Field Exploration and Laboratory Testing <i>MATOC</i>	W912HY-20-R- 0008	2UR, 2SB	\$20M	22 Dec 2020 (P)	<u>5 years</u> 3-yr base 2-yr option	Yes	Civil, IIS, Mil	Professional Services – Geotech and Lab Testing	Proposals under evaluation
Quality Assurance Testing	TBD	TBD	TBD	TBD	TBD	TBD	TBD	Materials Testing	Acquisition planning has not yet started

\*\* IIS and Military limited to \$10M  
 Supp = BBA 18 Supplemental Program  
 UR = Unrestricted, SB = Small Business, WOSB = Woman Owned Small Business  
 PoP = Period of Performance



# ACQUISITION UPDATE – CONSTRUCTION

Description	Solicitation/ Contract #	Structure	Capacity	Planned /Actual Award	PoP	Regional ?	Supported Programs	General SOW	Status
Existing Contracts									
Hopper Dredging MATOC	W912HY-19-D-0012 through 0015	4UR	\$25M	30 Sep 2019 (A)	5 years 5-yr base	No	Civil	Dredging	
Pipeline Dredging MATOC	W912HY-20-D-0004 through 0011	4UR, 4SB	\$45M	30 Apr 2020 (A)	5 years 5-yr base	No	Civil	Dredging	
Freeport Dredging SATOC	W912HY-19-D-0016	1UR	\$44M	25 Sep 2019 (A)	4 years 1-yr base (3) 1-yr options	No	Civil	Dredging	
Planned Procurements									
UR/SB Horizontal Construction MATOC	TBD	TBD	\$7B	Q1FY22 (P)	8 years 4-yr base (2) 2-yr options	TBD	Primarily Supp, Civil, IIS, Mil	Horizontal Construction	Acquisition documents complete and under review at HCA prior to submission to DASA (P)
Small Business Horizontal Construction MATOC	TBD	TBD	\$450M	Q3FY21 (P)	7 years 3-yr base (2) 2-yr options	Yes	Civil, IIS, Mil	Horizontal Construction	Acquisition documents scheduled to submit to the Senior Contract Official on 24 July
8(a) Horizontal Construction MATOC	TBD	TBD	\$45M	Q3FY21 (P)	7 years 3-yr base (2) 2-yr options	Yes	Civil, IIS, Mil	Horizontal Construction	Acquisition documents scheduled to submit to the Senior Contract Official on 24 July
Mechanical Dredging SATOC	W912HY-19-R-0017	1UR	\$48M	Q4FY20 (P)	4 years 4-yr base	No	Civil	Dredging	Solicitation to be issued in July 2020

\*\* IIS and Military limited to \$10M

Supp = BBA 18 Supplemental Program

UR = Unrestricted, SB = Small Business, WOSB = Woman Owned Small Business

PoP = Period of Performance



- ***Register at SAM.gov or Update you SAM.gov account***
- ***Market Research***
  - ***You must respond to the Sources Sought Synopsis in Beta.SAM.GOV***
  - ***Tell other small businesses to respond***
  - ***Rule of Two for Services, Supplies, and Construction***
  - ***Rule of Three for Architecture and Engineering***

- ***Update your Dynamic Small Business Search (DSBS) Profile***
  - ***Current POCs***
  - ***Bonding Amounts***
  - ***NAICS codes***
  - ***Detailed descriptions of what your company does***
- ***Submit Proposals/Bids***



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# *Small Business Office and Contracting*

Diana P. Jordan-Burks  
Deputy for Small Business Programs  
Galveston District  
904-615-7719  
[Diana.P.Jordan-Burks@usace.army.mil](mailto:Diana.P.Jordan-Burks@usace.army.mil)



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# SAME Fort Worth Post Industry Day



JOEY PHELPS

CUSTOMER SERVICE DIRECTOR

GSA

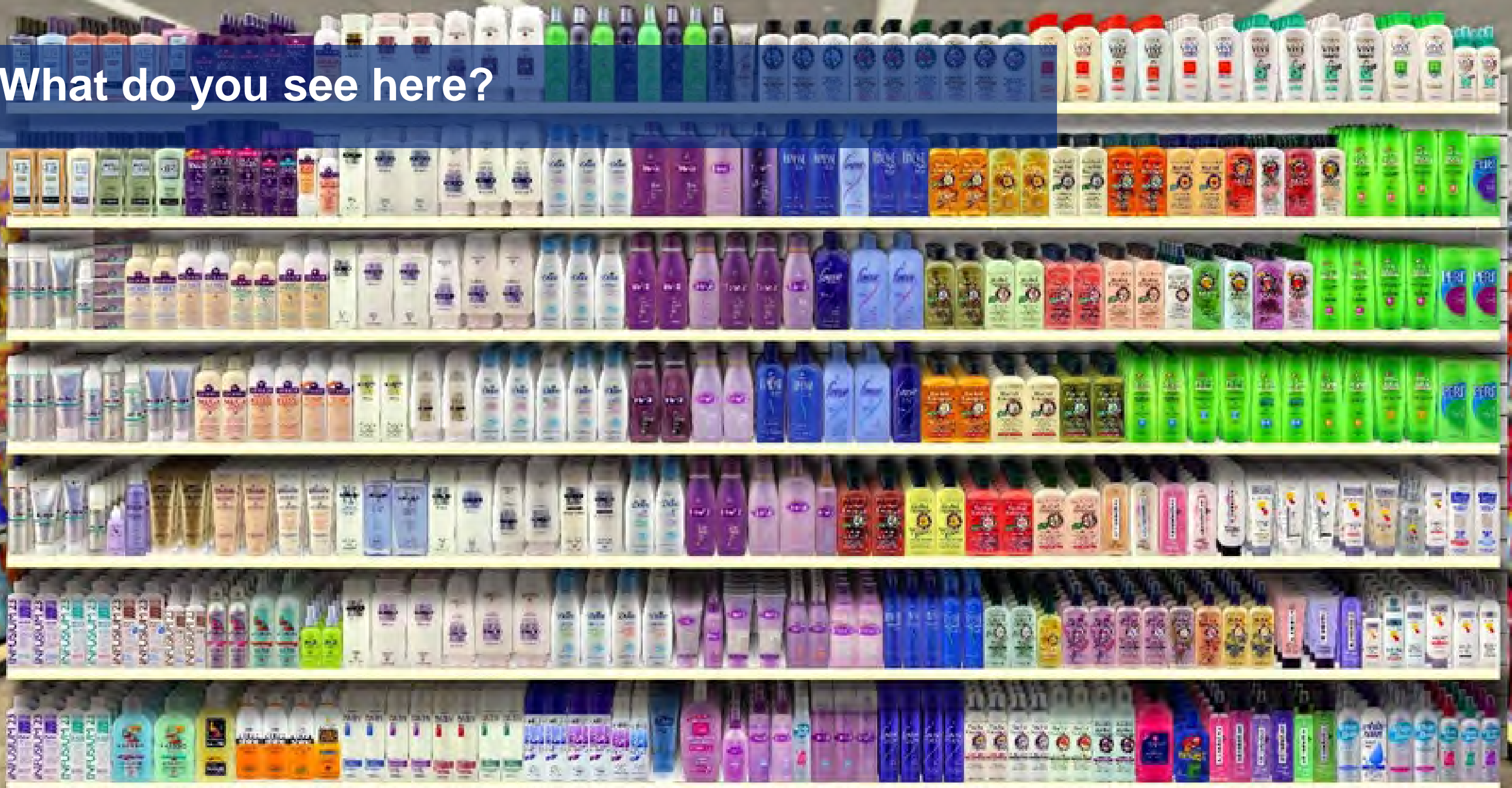
# Category Management

## An Overview

**Joey Phelps**  
**GSA Customer Service Director**

**August 13, 2020**

What do you see here?



# Scope: Gov-wide Common Spend

**Total FY18 spend ≈\$449.8B | Common spend ≈\$286.3B | Common spend under management ≈\$120.3B (42%)**

<b>Facilities &amp; Construction</b> <b>≈\$77.2</b>  <ul style="list-style-type: none"> <li>• Construction Related Materials</li> <li>• Construction Related Services</li> <li>• Facilities Purchase &amp; Lease</li> <li>• Facility Related Materials</li> <li>• Facility Related Services</li> </ul>	<b>Professional Services</b> <b>≈\$67.7B</b>  <ul style="list-style-type: none"> <li>• Business Admin Services</li> <li>• Financial Services</li> <li>• Legal Services</li> <li>• Management &amp; Advisory Services</li> <li>• Marketing &amp; Public Relations</li> <li>• Research &amp; Development</li> <li>• Social Services</li> <li>• Technical &amp; Engineering Services</li> </ul>	<b>IT</b> <b>≈\$54.4B</b>  <ul style="list-style-type: none"> <li>• IT Software</li> <li>• IT Hardware</li> <li>• IT Consulting</li> <li>• IT Security</li> <li>• IT Outsourcing</li> <li>• Telecomms</li> </ul>	<b>Medical</b> <b>≈\$38.2B</b>  <ul style="list-style-type: none"> <li>• Drugs &amp; Pharmaceutical Products</li> <li>• Healthcare Services</li> <li>• Medical Equipment, Accessories, &amp; Supplies</li> </ul>	<b>Transportation &amp; Logistics</b> <b>≈\$25.8B</b>  <ul style="list-style-type: none"> <li>• Fuels</li> <li>• Logistics Support Services</li> <li>• Motor Vehicles (non-combat)</li> <li>• Package Delivery &amp; Packaging</li> <li>• Transportation Equipment</li> <li>• Transportation of Things</li> </ul>
<b>Industrial Products &amp; Services</b> <b>≈\$10.0B</b>  <ul style="list-style-type: none"> <li>• Basic Materials</li> <li>• Fire/Rescue/Safety/ Environmental Protection Equipment</li> <li>• Hardware &amp; Tools</li> <li>• Industrial Products Install/ Maintenance/Repair</li> <li>• Machinery &amp; Components</li> <li>• Oils, Lubricants, &amp; Waxes</li> <li>• Test &amp; Measurement Supplies</li> </ul>	<b>Security &amp; Protection</b> <b>≈\$5.6B</b>  <ul style="list-style-type: none"> <li>• Ammunition</li> <li>• Protective Apparel &amp; Equipment</li> <li>• Security Animals &amp; Related Services</li> <li>• Security Services</li> <li>• Security Systems</li> <li>• Weapons</li> </ul>	<b>Human Capital</b> <b>≈\$4.3B</b>  <ul style="list-style-type: none"> <li>• Compensation &amp; Benefits</li> <li>• Employee Relations</li> <li>• Human Capital Evaluation</li> <li>• Strategy, Policies, &amp; Ops Planning</li> <li>• Talent Acquisition</li> <li>• Talent Development</li> </ul>	<b>Office Management</b> <b>≈\$1.7B</b>  <ul style="list-style-type: none"> <li>• Furniture</li> <li>• Office Management Products</li> <li>• Office Management Services</li> </ul>	<b>Travel</b> <b>≈\$1.2B</b>  <ul style="list-style-type: none"> <li>• Employee Relocation</li> <li>• Lodging</li> <li>• Passenger Travel</li> <li>• Travel Agent &amp; Misc. Services</li> </ul>

# Business Case for Category Management

## Need to Close Price Variance Gap

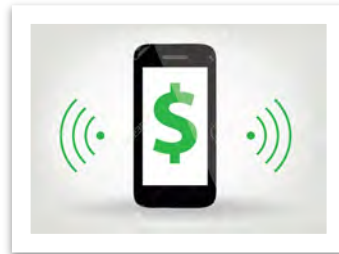
***Same purchase – different prices***

**500%**



**\$5-\$25**

**400%**



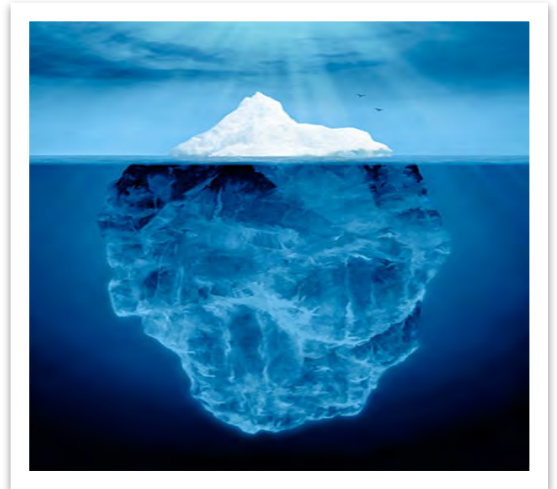
**\$23-\$91**

**286%**



**\$453-\$1298**

**Limited**



**Gov-wide  
Visibility**

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# Best-in-Class

# Best-in-Class (BIC) Introduction

**BIC** = designation for government-wide acquisition solutions that meet OMB criteria

*Why choose a BIC solution?*



## Thoroughly vetted

Reviewed by category teams

Offer pre-negotiated terms & rates

Demonstrates commitment to small business

## Simple to use

Available on Solutions Finder

Prevents contract duplication

Simplifies market research & negotiation

## Compliant with requirements

Complies with OMB guidance

Supports small business goals

Helps achieve FY18 SUM & BIC targets

# BIC Introduction

Contracts designated Best-in-Class (BIC) meet key criteria defined by OMB:

1. Rigorous requirements definitions and planning processes
2. Appropriate pricing strategies
3. Data-driven demand management strategies
4. Category and performance management practices
5. Independently validated reviews

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# Spend Under Management

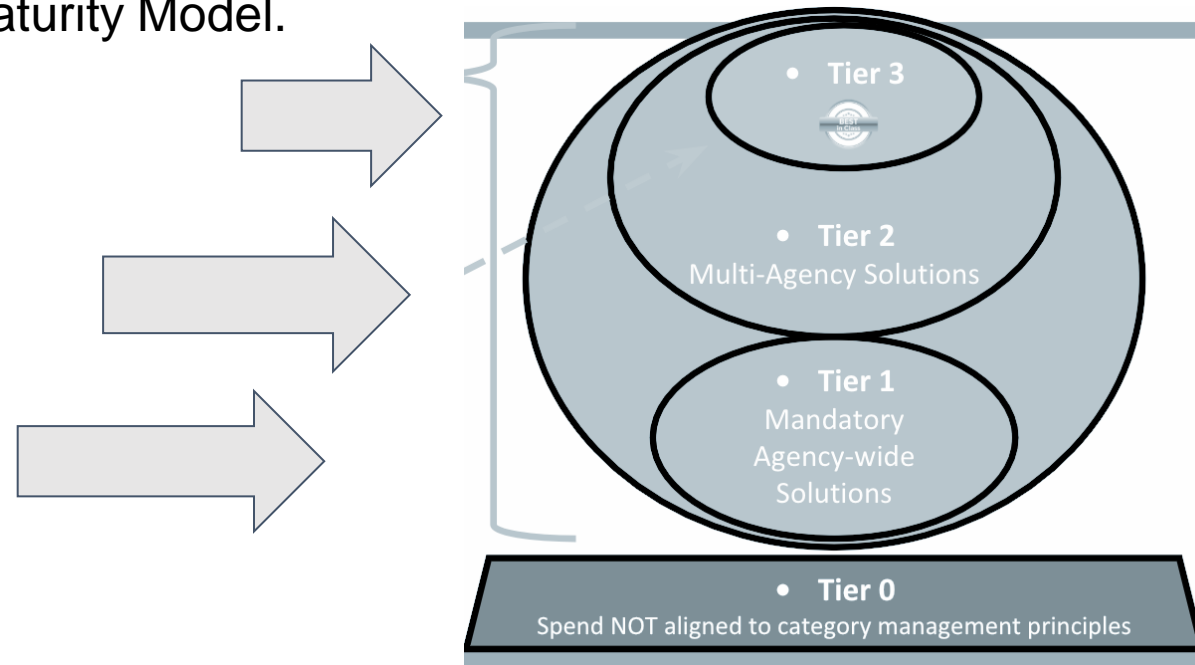
# Spend Under Management (SUM)

- The percentage of an organization's spend that is actively managed according to category management principles—or smart decision-making to buy similar goods and services through best-value solutions.
- Increasing SUM will decrease costs, contract duplication, and inefficiency leading to better buying outcomes.
- SUM is the principal measure by which OMB will assess the adoption of category management principles.

# Spend Under Management (SUM)

Government-wide SUM is being assessed using a three-tiered maturity model that evaluates five spend attributes: leadership, strategy, data, tools, and metrics.

Agency spend through Best-in-Class contracts is rated at the highest level—Tier 3—of OMB's Spend Under Management Maturity Model.



# Key Messages for Agencies

*Everyone involved with buying on the government's behalf is responsible for exercising “**sound business judgement**” to make the best decision.*

*(per [FAR 1.102](#))*

- Increasing spend under management (SUM) is just good business.
- Migrating to vetted Best-in-Class solutions allows us to increase SUM and access good deals.
- Acquisition Gateway tools are designed to support sound decision-making, acquisition planning, and market research.

---

# How Do I Find BIC/SUM Info?

# A resource for the federal acquisition professional...

The Acquisition Gateway provides the tools and digital services to make acquisition excellent.

The Gateway envisions driving smarter acquisition by simplifying, accelerating, and improving how the federal government selects and buys products and services.

The Gateway enables good category management that supports the federal acquisition community through every step of the acquisition lifecycle.



Go to <https://hallways.cap.gsa.gov> ....or Google “Acquisition Gateway”

---

# Contact:

**Joey Phelps**

Customer Service Director

General Services Administration

Federal Acquisition Service

[joey.phelps@gsa.gov](mailto:joey.phelps@gsa.gov)

# CM Regulatory Guidance

## Overall Guidance

- [FAR Part 8](#) • Lists required procurement sources
- [OMB Memo M-17-22](#) • Instructs agencies to use government-wide vehicles “to the maximum extent practicable” (Schedules, GWACs, MACs, BIC)
- ➔ • [OMB Memo M-19-13](#) • Gives guidance on implementing CM goals, emphasizes consistency w/small business goals, emphasizes need for CM training for agencies
- ➔ • **FY19 Agency SUM & BIC targets** • Issued by OMB-OFPP to CFO Act agencies in March 2019
- [9/29/2011 OMB Memo](#), **Business Cases for Certain Interagency and Agency-Specific Acquisitions** • Directs “maximum appropriate use of interagency vehicles”
- [FAR Case 2015-015](#), **Strategic Sourcing Documentation** • Sets precedent on documenting exceptions

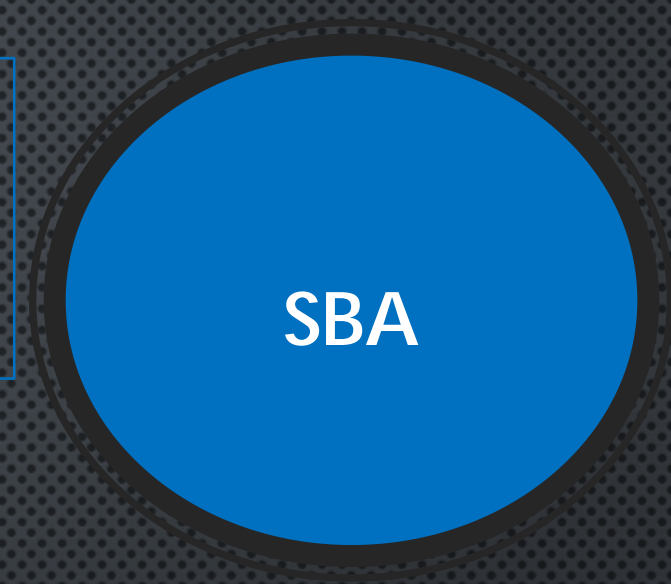
## IT Category Guidance

- [M-16-02](#), **Laptops & Desktops** • Establishes mandatory sources for laptop, desktop purchases
- [M-16-12](#), **Software Licensing** • Instructs agencies to maximize the use of BIC software solutions
- [M-16-20](#), **Mobile & Wireless** • Instructs agencies to transition to government-wide acquisition strategies for mobile and wireless devices and service plans

## Transportation & Logistics Category Requirements

- [M-17-29](#), **Best-in-Class Mandatory Solution – Package Delivery Services** • Establishes NGDS as BIC Mandatory
- [41 CFR 191-26.602-3](#), **Procurement of gasoline, fuel oil...** • Provides guidance for procuring fuels and estimating annual requirements (BIC mandatory for requirements ≥10,000 gallons)
- [41 CFR-26.501-1](#), **Purchase of new motor vehicles** • Establishes GSA as mandatory source for all non-tactical vehicles purchased by executive agencies in the United States

# SAME Fort Worth Post Industry Day



STEPHANIE LEWIS

DEPUTY AREA DIRECTOR, AREA V

SBA



U.S. Small Business  
Administration



U.S. Small Business  
Administration

# Teaming Successfully

**Stephanie Lewis**

**Deputy Area Director/Size Program Manager**

**Government Contracting, Area V**

**[Stephanie.Lewis@sba.gov](mailto:Stephanie.Lewis@sba.gov)**

# Teaming Successfully

## Only two types of teams:

### A Joint Venture

- Two or more companies form a partnership or joint venture to act as a potential prime contractor

### A Prime Contractor /Subcontractor Relationship

- A potential prime contractor agrees with one or more other companies to have them act as its subcontractors under a specified government contract or acquisition program
  - Subcontractor Agreement, Team Member Agreement, etc.

**TEAMING ARRANGEMENTS/TEAMING AGREEMENTS must fit into one of the top two categories**



# Joint Ventures

# Benefits of a Joint Venture

- ❖ Gain new capacity and expertise
- ❖ Combine capabilities and past performance
- ❖ Increase bidding power and bonding capacity
- ❖ Share risk
- ❖ Combine performance for Limitations of Subcontracting compliance (13 CFR 125.6)



# Forming a Joint Venture

## ❖ Find the right joint venture partner

- ❖ Check Excluded parties list in SAM
- ❖ Consider existing relationship/new relationship

## ❖ Create a relationship

- ❖ Avoid an imbalance in the level of expertise, investment or assets

## ❖ Create a strong, written JV agreement

- ❖ Avoid objectives being unclear
- ❖ Avoid imbalance of power



# SBA Definition of a Joint Venture



- A joint venture must:
  - be in writing
  - do business under its own name
  - be identified in SAM as a joint venture
- May be a formal or informal partnership, or exist as a separate LLC or other separate legal entity (may not be populated except for administrative functions)
- Is intended for carrying out specific or limited-purpose business ventures for joint profit
- Is not for a continuing or permanent basis for conducting business generally
- May not be awarded more than 3 contracts over a 2-year period, starting from date of submission of first offer (3 in 2 rule)

13 CFR 121.103(h)

## Small Joint Ventures

Consist only of small businesses members  
(except for JVs formed under approved SBA  
Mentor Protégé Agreements)



A Joint Venture Agreement is reviewed by the  
contracting officer, not SBA (except for  
acquisitions set aside for 8(a))

## Size of A Joint Venture

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As long as each JV partner  
individually  
qualifies as a small business,  
then the JV counts as small.

# What should be in a JV Agreement?

Joint Venture must meet the applicable JV content and Performance of Work requirements in:

8a: 13 CFR 124.513 (c) and (d)

SBSA: 13 CFR 125.8(b) and (c)

SDVOSB: 13 CFR 125.18(b)(2) and (3)

HUBZone: 13 CFR 126.616(c) and (d)

WOSB: 13 CFR 127.506(c) and (d)

# SBA's 8(a) and All Small Mentor Protégé Program (ASMPP)

created Aug 24, 2016

Joint Ventures formed between parties with an SBA-Approved Mentor Protégé Agreement qualify as small so long as the protégé is a small business for the procurement.

Offer must be placed in the name of the Joint Venture

Joint Venture may compete for set-asides, including 8a, SDVO, women-owned, or HUBZone businesses—as long as the protégé qualifies as small for the contract.

# *Approved forms of Mentor Assistance*

**Management & Technical Assistance** (internal business management systems)

**Financial Assistance** (in the form of equity investments and/or loans)

**Contracting Assistance** (contracting processes, capabilities acquisitions & performance)

**Trade Education** (learn how to export, IT business plan, finding markets)

**Business Development Assistance** (strategy, finding contracting and partnership opportunities)

**General and/or Administrative Assistance** (business processes and support)

**Note: May be one, two, or all areas of assistance**



U.S. Small Business  
Administration

# **Prime Contractor Offers with /Subcontractors**

# Prime / Subcontracting Relationship

## Risk: Ostensible subcontractor

A subcontractor that performs primary and vital requirements or a subcontractor upon which the prime contractor is unusually reliant.



13 CFR 121.103(h)(4)

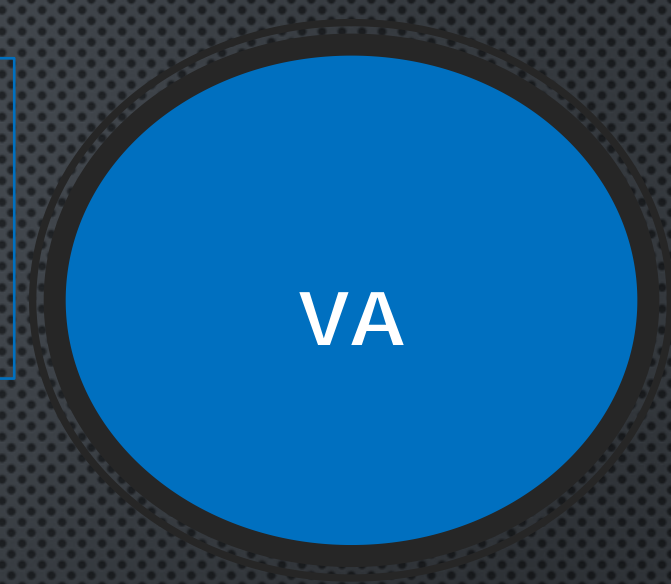
# Risk Factors

- **Division of work**
- **Incumbency**
- **Management**
- **Proposal terminology**
- **Proposal preparation**
- **Terms of the teaming agreement**
- **Relative experience and expertise of each party**
- **Location of the parties**
- **Transferred employees**
- **Bonding, financing and equipment**
- **Profit sharing**

# Questions

[Stephanie.lewis@sba.gov](mailto:Stephanie.lewis@sba.gov)

# SAME Fort Worth Post Industry Day



HATTIE WILLIAMS

SMALL BUSINESS SPECIALIST, NCO17

VA

Business Opportunities  
with  
Veteran Integrated Service Network 17  
**(VISN 17)**  
**Network Contracting Office 17 (NCO 17)**  
S.A.M.E. Fort Worth Government Industry Day

**Hattie Williams, Small Business Specialists**

Department of Veterans Affairs

NCO 17

August 13, 2020



U.S. Department  
of Veterans Affairs

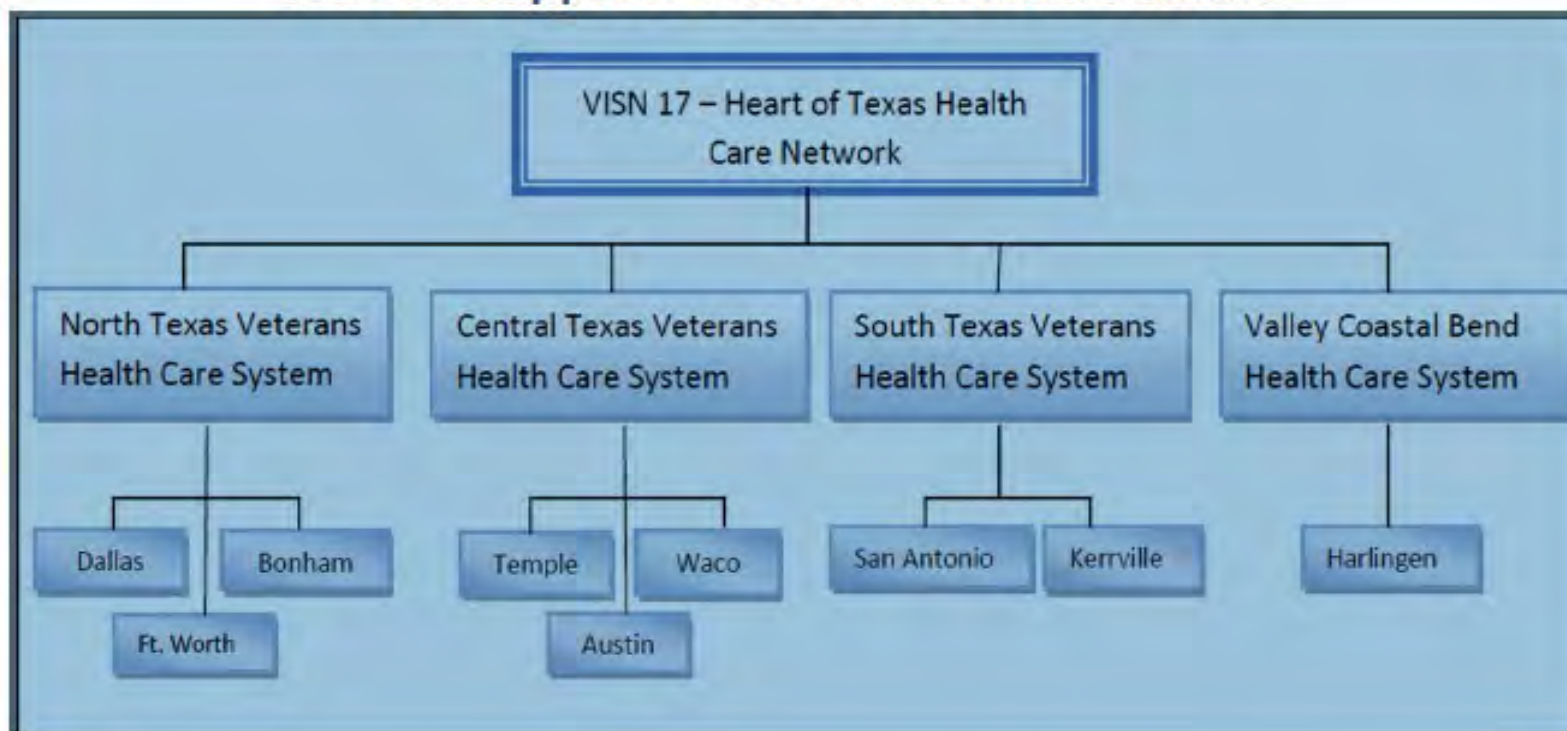


# NCO 17-VISN 17 Construction A/E Projects Area





## NCO 17 Supports VISN 17 Network Facilities



- VA North Texas Health Care System (VANTHCS)
- Central Texas Veterans Health Care System (CTVHCS)
- -South Texas Veterans Health Care System (STVHCS)
- -TX Valley Coastal Bend Health Care System (VATVCBHCS)-Harlingen
- -West Texas (Big Spring) VA Health Care System (VATVCBHCS)
- -Amarillo VA Health Care System (AVAHCS)
- -El Paso VA Health Care System (EPAVAHCS)



- **VISN 17 Capital Assets:**
  - Tamera Lenartz (Capital Asset Manager)
  - Helder Pondeca (Capital Asset Engineer)
  - Paul Miller (Capital Asset Engineer)
  
- **Responsible for:**
  - Management of VISN Capital Asset Portfolio, Strategic Capital Investment Plan Development and Master Planning
  - Oversight of Construction and Land Acquisition programs consisting of:
    - Major Construction
    - Minor Construction
    - Non-Recurring Maintenance Projects
    - Leasing
    - Enhanced-Use Leasing
    - Property Acquisition



# Network Contracting Office

## NCO 17

- **NCO 17 Staff:**
  - Mark Layman (Director of Contracting, NCO 17)
  - Lindsey Hooge (Deputy Director of Contracting)
  - Gaila Lowe (Contracting Branch Chief, Construction)
  - Hattie Williams (Small Business Specialist)
- **Responsible for:**
  - Provides local, regional, and national procurement support toward providing the best possible care and support to our Veterans
  - Acquisitions and contractual commitments are made by warranted Contracting Officers only



## Acquisitions and Contractual Authority Disclaimer:

Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The only Government officials with such authority are Warranted Contracting Officials. Any discussions of procurement requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if any, shall only come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



## Past Awards FY 2020

Facility	Description	Range of Value of Contract
VISN Wide	Perform Physical Security / Resiliency Survey	\$1M - \$5M
Amarillo	Replace HVAC Components for Energy Savings Building 28 HVAC	\$500,000 - \$1M
Big Spring	Replace HVAC in Building 4 & 7	\$500,000 - \$1M
Temple	Correct FCA Secondary Electrical System at Bldg. 163 and 204	\$1M - \$5M
Temple	Upgrade Secondary Electrical Distribution System	\$1M - \$5M
Waco	Prevention of Legionella - Waco	\$1M - \$5M
Big Spring	Correct Humidity and Temperature in SPS and Storage Areas	\$1M - \$5M



## Opportunities Forecast 2021

Facility	Description	Range of Value of Contract
El Paso	Upgrade Elec Distribution of Critical Power	\$1M - \$5 M
Temple	Relocate Mental Health to Dom D-Wing	\$5M - \$10 M
Temple	Convert Bldg 47 to Admin	\$5M - \$10 M
Big Spring	Relocate and Expand Audiology	\$1M - \$5 M
Waco	Consolidate Outpatient Clinic Building - Design	\$1M - \$5 M
Temple	Improve Access CLC	\$500,000 - \$1M
San Antonio	Replace Water Softeners	\$1M - \$5 M



# Existing Acquisition Contracts

Contract	Range of Value \$
VISN17 Construction MATOC	\$2,000,000 - \$10,000,000
West Texas Construction MATOC	\$2,000,000 - \$25,000,000
VISN17 A/E Short Selection List	Less than \$250,000
VISN17 Construction/Project Management BPA	Between \$5,000,000 and \$10,000,000
VISN 17 Site Prep IDIQ	Between \$2,000 and \$3,000,000 17,000,000 Total Contract
VISN 17 A/E IDIQ	Between \$2,000 and \$3,000,000 \$25,000,000 Total Contract



# VISN 17 Construction MATOC

## MATOC Requests for Proposals/Quotation and Invitations to Bids (RFP/RFQ/IFB):

- When the Government requires work under the MATOC, an RFP, RFQ, or IFB will be issued, as appropriate, normally **posted with a RFP/RFQ/IFB number.**
- **MATOC Awardees will have been invited by the procuring Contracting Officer (for that task order) on the Electronic Contract Management System (eCMS) Vendor Portal located at the following web link <https://www.vendorportal.ecms.va.gov> (Note this is a VA Secure Website so you must use the HTTPS instead of HTTP to open the website)**
- **The task orders are limited to those Contractors who received a MATOC contract award. *Contractors who are not correctly registered and active in the VA Vendor Portal database at the time VA Contracting releases and RFP/RFQ/IFB are NOT be eligible for a task award against that solicitation.***



# ***VISN17* Construction MATOC**

## **Current Status**

Project timeline: AWARDED - Base + 3 (1) Year  
Option Periods. - Currently in Option Year 2

Scope: Maintenance, Repair and Construction  
Services for VISN17 Health Care Systems.

Order Limitations: \$2,000 - \$10,000,000



# ***VISN17*** Construction MATOC

## **MATOC Awardee's**

- 1) VA257-17-D-0017 – Monument Construction, LLC
- 2) VA257-17-D-0058 – FHC Contracting
- 3) VA257-17-D-0059 – McGoldrick Construction Services
- 4) VA257-17-D-0060 – Joch Enterprises, LLC
- 5) VA257-17-D-0061 – Legacy Rock Corporation
- 6) VA257-17-D-0062 – Royce Construction Services, LLC
- 7) VA257-17-D-0063 – The Trevino Group
- 8) VA257-17-D-0064 – Wichita Falls Tri-Tech, LLC
- 9) VA257-17-D-0065 – Williams Building Company, Inc.
- 10) VA257-17-D-0113 – Briston Construction, LLC
- 11) VA257-17-D-0114 – Hammer LGC, Inc.
- 12) VA257-17-D-0116 – Pace Building Corporation
- 13) VA257-17-D-0117 – SYGNOS, Inc.
- 14) VA257-17-D-0119 – Utility Systems Solutions, Inc.
- 15) VA257-17-D-0120 – Adjuvant/Capital, LLC
- 16) 36C25718D0001 – D Square Construction, LLC
- 17) 36C25718D0002 – Blue Cord Design and Construction, LLC.



# ***West* Texas Construction MATOC**

Project timeline: AWARDED - Base + 4 (1) Year  
Option Periods - Currently in Option Year 3

Scope: Maintenance, Repair and Construction  
Services at three (3) locations in VISN 17:

- West Texas Health Care System

- El Paso Health Care System

- Amarillo Health Care System

Order Limitations: \$2,000 - \$25,000,000



# ***West* Texas Construction MATOC**

## **West Texas MATOC Awardee's**

- 1) VA258-16-D-0006 – Briston Construction
- 2) VA258-16-D-0041 – AAA General
- 3) VA258-16-D-0043 – Bexar Advanced Solutions
- 4) VA258-16-D-0044 – Burman Construction
- 5) VA258-16-D-0045 – Cable Links Construction Group
- 6) VA258-16-D-0046 – Coburn Contracting
- 7) VA258-16-D-0047 – D Square Construction
- 8) VA258-16-D-0049 – GCH Construction
- 9) VA258-16-D-0050 – Glen/MAR Construction
- 10) VA258-16-D-0051 – Greenland Entreprises
- 11) VA258-16-D-0052 – GSF Entreprises
- 12) VA258-16-D-0053 – Herman Construction
- 13) VA258-16-D-0054 – Hernandez Consulting
- 14) VA258-16-D-0056 – McGoldrick Construction
- 15) VA258-16-D-0057 – Monument Construction
- 16) VA258-16-D-0058 – Pointer Construction
- 17) VA258-16-D-0059 – Royce Construction Services
- 18) VA258-16-D-0061 – SDV, Inc.
- 19) VA258-16-D-0062 – Sergeant Services
- 20) VA258-16-D-0063 – Sygnos, Inc.
- 21) VA258-16-D-0064 – Terra Construction
- 22) VA258-16-D-0065 – TL Services
- 23) VA258-16-D-0067 – United Builders
- 24) VA258-16-D-0077 – Povolyn Group
- 25) VA258-16-D-0121 – Southwest General



# VISN17 A/E

## Short Selection List

### **VISN17 Short Selection List:**

- On March 2, 2020 VISN17 Posted an **announcement** to beta SAM under 36C25720R0047 to establish a SDVOSB set-aside Short Selection List.
- The current A/E Short Selection List is valid until March 26, 2023.



# VISN17 A/E Short Selection List

Project timeline: VISN17 retains submitted data for a period of three years.

Scope: The Department of Veterans Affairs, VISN 17 utilizes the Short Selection database to award Architect-Engineer (AE) contracts, below the simplified acquisition threshold (currently \$250,000.00).

Future Contracts will be for A/E Services, including the following NAICS:

- 541310 – Architectural Services
- 541320 – Landscape Architectural Services
- 541330 – Engineering Services
- 541340 – Drafting Services
- 541350 – Building Inspection Services
- 541360 – Geophysical Surveying and Mapping Services
- 541370 – Surveying and Mapping (except Geophysical)
- 541380 – Testing Laboratories
- 541620 – Environmental Consulting Services



# VISN17 A/E Short Selection List

## WHAT IS THE SHORT SELECTION PROCESS?

- The Short Selection Process utilizes the procedures set forth in Federal Acquisition Regulation (FAR) Part 36.602-5.
- For AE projects with an estimated total fee under the Simplified Acquisition Threshold, (currently \$250,000.00), The Selection Board shall review and evaluate architect-engineer firms in accordance with FAR [36.602-3](#), except that the selection report shall serve as the final selection list and shall be provided directly to the contracting officer. The report shall serve as an authorization for the contracting officer to commence negotiations in accordance with [36.606](#). A proposal will then be requested from the highest technically rated firm.
- The AE's ability to provide licensed professionals in the State where the project is located (FAR 36.602-1(a)(1) and the firm's geographic proximity and knowledge of the local area (FAR 36.602-1(a)(5)) as identified on the AE's SF330 and supplemental information, will be used for the first preliminary screening of firms when a large list of potential firms exist.



# VISN17 A/E Short Selection List

## WHAT DOES MY FIRM NEED TO SUBMIT TO DETERMINE ELIGIBILITY AND RECEIVE CONSIDERATION FOR FUTURE A/E PROJECTS?

1. An electronic cover letter should precede your other data. The letter should outline the work your firm specializes in and include a brief description of your firm's capabilities specifically relating to the project examples stated above;
2. SAM Print Out: System for Award Management is required for award of federal contracts. <https://www.sam.gov/portal/public/SAM/#1> - search database for your firm and print out results. \*\* You must be registered in SAM and accept electronic payments in order to be considered for project work; VetBiz.gov verification is required for SDVOSB Concerns in order to be considered for project work <https://www.vip.vetbiz.gov//> - search database for your firm and print out results. \*\*Only Firms that have been Verified as an SDVOSB in VetBiz.gov will be included in the Short Selection Database.



## **-Continued**

3. SF330, Part 2: SF330, Part 2 needs to be completed and included; and
4. Attach to Part 2 of the SF330, a list of the number of licensed professionals and the States of their licensing for each of the Function codes identified in block 9 of the SF330, part 2.
5. Firms shall provide as a part of their submission examples of completed projects that demonstrate their specialized experience, professional capabilities, capacity, with respect to the scope of work that can be undertaken, and experience in computer-assisted design.

All information shall be submitted via email to Gaila Lowe at [gaila.lowe@va.gov](mailto:gaila.lowe@va.gov) as a single pdf file no larger than 5 MB in size (zipped files will be accepted).

**Hardcopy data will not be filed or considered.**

Submittals shall be brief and concise. Only the first 20 pages of a firm's submittals will be evaluated and consider during the initial review. All submittal documents including the cover letter shall be included in a single PDF document, stored as a single file.



# Opportunities Forecast Contracting Tools

Requirement	Description	Anticipated Date Needed	Range of Value \$
VISN17 Construction MATOC (Projects Values between \$7M-\$20M)	FBO	2nd QTR – 2022	More than \$10,000,000
VISN17 Design-Build IDIQ	GSA	3 <sup>rd</sup> QTR 2022	More than \$10,000,000



# VISN17 Construction MATOC (Opportunity)

Project timeline: 2<sup>nd</sup> Qtr. 2022 – SDVOSB Set-aside

Scope: Maintenance, Repair and Construction Services for VISN17 Health Care Systems.

Total Estimated cost of IDIQ: \$100,000,000

Order Limitations: \$7,000,000 - \$20,000,000,



# VISN17 Design-Build IDIQ (Opportunity)

Project timeline: 3<sup>rd</sup> QTR 2022 – SDVOSB Set-aside

Scope: : Design-Build IDIQ for VISN17 Health Care Systems.

Total Estimated cost of IDIQ: \$100,000,000

Order Limitations: \$2,000 - \$20,000,000



## Contact Information:

Paul Miller - Capital Asset Engineer [Paul.miller@va.gov](mailto:Paul.miller@va.gov)

Hattie Williams- SBS [Hattie.williams@va.gov](mailto:Hattie.williams@va.gov)

Gaila Lowe - Chief, Construction Branch-NCO 17 [gaila.lowe@va.gov](mailto:gaila.lowe@va.gov)

# Questions?

# SAME Fort Worth Post Industry Day

Thank you!

Thank you for joining us today.

The slides are on SAME Fort Worth's: [samefortworth.org](http://samefortworth.org)

We will also provide a complete recording of this event.

Make sure you take time to review information from our sponsors.

Big thanks to our speakers!!