

**SAME Fort Worth Post's 1<sup>st</sup> Annual  
Government Industry Day  
Featuring the USACE Fort Worth District.**

---

**COL Calvin Hudson**  
Commander of USACE Fort Worth District  
2018 SAME Fort Worth Post President

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop



# 2 Star Sponsors

**AECOM**

Imagine it.  
Delivered.

**RS&H**



**Louis Berger**

**HDR**

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop





# 1 Star Sponsors



# AGENDA

- 0800 – 0900 Registration and Matchmaking sign up
- 0900 – 0915 Pledge of Allegiance and Welcome
- 0915 – 0930 Meeting Overview
- 0930 – 1000 Fort Worth District Overview
- 1000 – 1030 NETWORKING BREAK (**Sponsored by RS&H**)
- 1030 – 1120 Southwestern Division District Overviews
- 1120 – 1230 LUNCH (**Sponsored by AECOM**)
- 1130 – 1145 Introduction of Government Representatives
- 1145 – 1215 Trinity River Vision Overview
- 1230 – 1345 SBA, GSA, and AAFES
- 1345 – 1400 Presentations Wrap Up
- 1400 – 1415 NETWORKING BREAK (**Sponsored by HDR**)
- 1415 – 1645 Government Matchmaking and Large/Small Business Networking
- 1700 SOCIAL TIME at J. Gilligan's (**Sponsored by Louis Berger**)

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop





# FORT WORTH DISTRICT

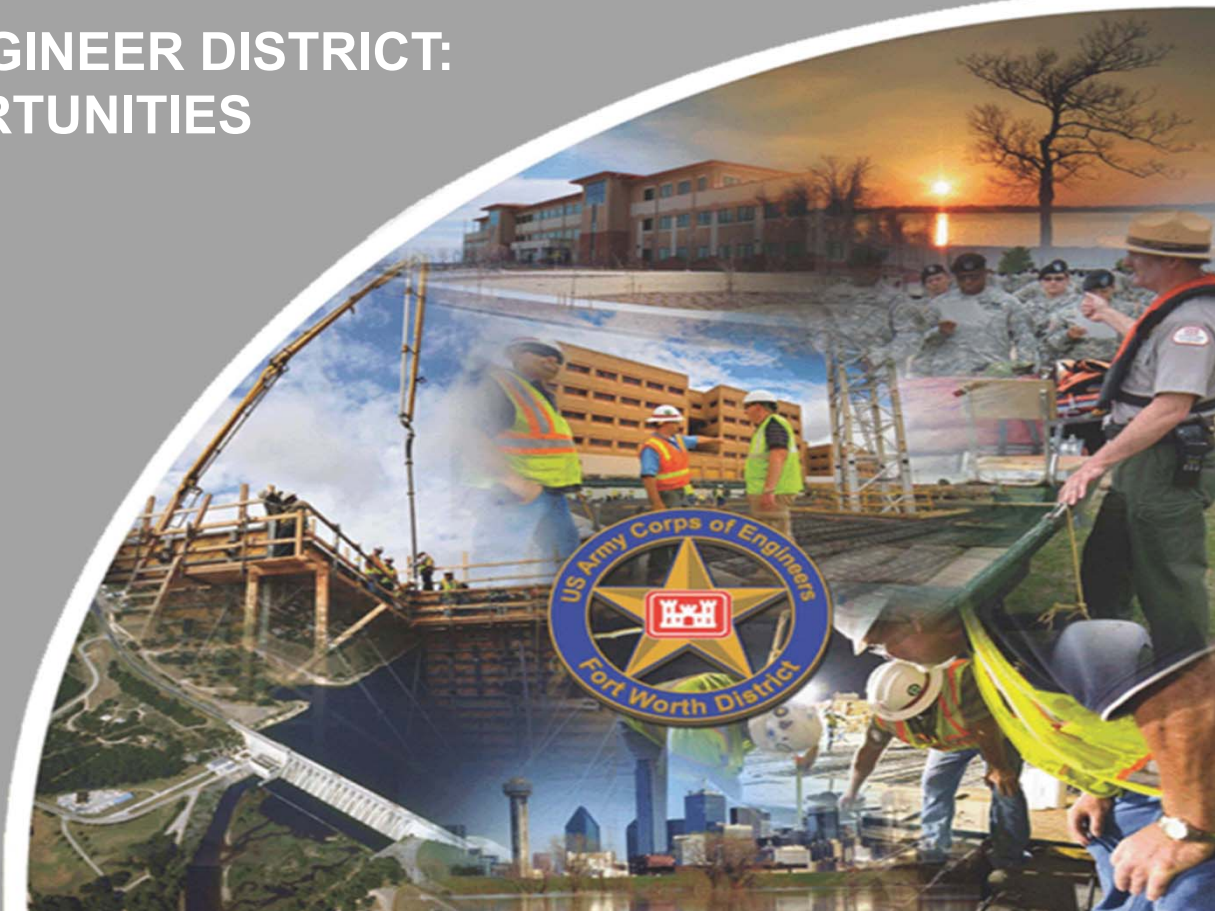
SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop



# FORT WORTH ENGINEER DISTRICT: BUSINESS OPPORTUNITIES

COL Calvin C. Hudson II  
District Commander

SAME Government  
Industry Day  
3 May 2018



US Army Corps  
of Engineers®





# Agenda

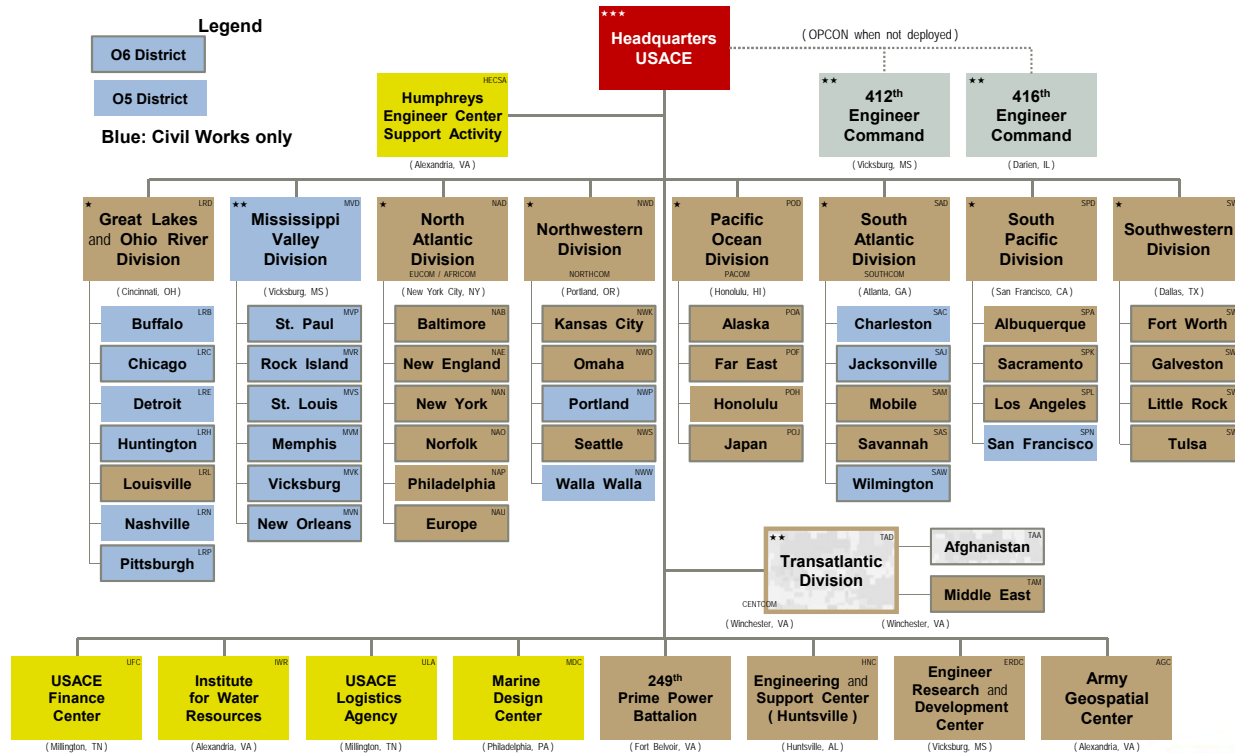
- District Overview
  - USACE Structure
  - Key Personnel
  - Boundaries
  - Missions
  - Priorities
- Program
  - Program Summary
  - Border Infrastructure Program
  - Reimbursable Program – IIS (ECSO)
  - Military Construction Program
  - Sustainment, Rehabilitation & Modernization (SRM)
  - Acquisition Tools
  - Civil Works Program



US Army Corps  
of Engineers®



# USACE STRUCTURE: THE BIG PICTURE



US Army Corps  
of Engineers®





## Fort Worth District Leadership Team



**COL Calvin C. Hudson II**  
District Commander



**Eric Verwers**  
Programs & Project  
Mgt Division



**LTC Clay Morgan**  
Deputy  
Commander



**Matthew Hays**  
Chief of Staff



**Bob Hardbarger**  
Border Infrastructure  
Program Mgt Office



**Brian Giacomozzi**  
Engineering &  
Construction Div



**Tim MacAllister**  
Operations  
Division



**Todd Smith**  
Engr Construction  
Support Office



**Rob Newman**  
Regional Plng &  
Envr Center



**Rocky Lee**  
Real Estate  
Division



**David Curry**  
Contracting Division



**Robert Geiger**  
Resource  
Manager



**Katherine Denzel**  
District Chief  
Counsel

### G & A Staff

ACE-IT – Mr. Don Walker  
EEO – Ms. Neldia Watson  
Emergency Mgmt – Mr. Brian Kelley  
Internal Review – Ms. Quynh Dang

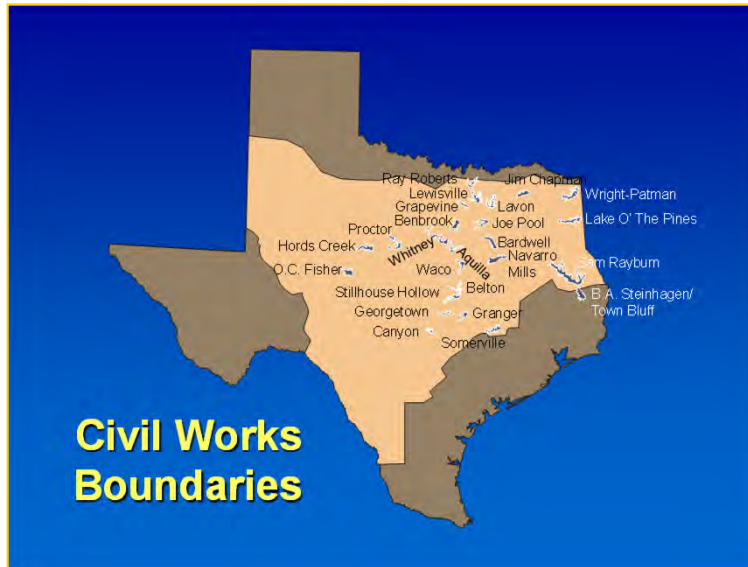
Logistics – Ms. Tami Mahaffey  
PAO – Ms. Rhonda Paige  
Safety – Mr. Benoit Palmer  
Small Business – Ms. Carolyn Staten



**US Army Corps  
of Engineers®**



# Fort Worth District Boundaries

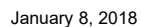


US Army Corps  
of Engineers®





## 1



## Delivering the Program Medical Military Construction (MILCON)



William E. Beaumont Replacement Hospital, Ft Bliss



Lackland Ambulatory Surgical Center



Carl R. Darnell Replacement Hospital, Ft Hood



Hyperbaric Chamber, JBSA



US Army Corps  
of Engineers®





## Delivering the Program Military Construction (MILCON)



Airmen Training Complex, Lackland AFB



Maneuver Systems Sustainment Center  
Red River Army Depot



69<sup>th</sup> ADA Complex, Ft Hood



Fire Station, Ft Polk



ARSOUTH COF & TEMF, JBSA



US Army Corps  
of Engineers®



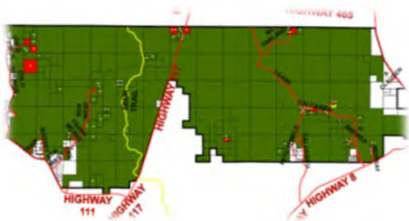
## Delivering the Program Support to Military Installations



1<sup>st</sup> CAV HQ Renovation, Ft Hood



Master Planning & Base Camp Development



Fort Polk Land Acquisition



Medical Education & Training Campus  
(METC) Repairs, JBSA



Barracks Renovation Program  
Ft Hood



Runway Repair Projects  
Dyess AFB, Ft Hood, Ft Bliss



Railroad Repairs, Fort Polk





## Delivering the Program Interagency Services



Border Infrastructure



Legacy Support to  
CBP



Western Currency Facility Expansion  
Bureau of Engraving & Printing



DFW and Ft Sam National Cemetery Expansions



US Army Corps  
of Engineers®





## SWF Value to the Nation Integrated Water Resource Solutions

### ■ Operate & Maintain 25 Multipurpose Dams/Reservoirs

- ✓ 685,000 Acres of Land
- ✓ 397,000 Acres of Water
- ✓ 3 Corps Hydropower Plants
- ✓ 338 Recreation Areas
- ✓ 1/3 of the Surface Drinking Water for the State of Texas
- ✓ Prevented over \$67B in damages

### ■ Flood Risk Management Projects of Interest

- ✓ Lewisville Dam Safety Modification
- ✓ Central City (Fort Worth)
- ✓ Modified Dallas Floodway and  
Balanced Vision Plan



Central City



Dallas Floodway



US Army Corps  
of Engineers®



## Value to the Nation Disaster Response & Recovery



Hurricane Harvey Response



2015/2016  
Flood Fights



273<sup>rd</sup> FEST-A Team



US Army Corps  
of Engineers®



# Fort Worth: Enterprise and Regional Missions

- Enterprise Missions:

- Border Infrastructure PMO (ADCON only)
- Customs & Border Protection Program Management/Integration
- Cooperative Ecosystem Studies Units (CESU) → Grants Program
- Defense Logistics Agency (DLA) Asset Management Program → BUILDER
- AFCEC Environmental Quality Support – West (under NWO lead)
- Army Center of Standardization (COS) → Barracks, Warehouses
- Center of Expertise for Army Dams
- Regional Master Planning Support Center

- Regional Missions:

- Regional Planning & Environmental Center (RPEC)
- Regional Vertical Design Center
- Real Estate: Withdrawals, transfers, donations; Facility and utility relocations; Acquisition; Condemnations; Relocation assistance benefits; Military legislative jurisdiction and annexation



US Army Corps  
of Engineers®





# District Commander Priorities

People

Production

Partnering

Professionalism/Pride



US Army Corps  
of Engineers®



# IIS: Border Infrastructure

- Longstanding relationship with Customs & Border Protection
- Current initiatives driven by Executive Order on Border Security and Immigration, January 25, 2017, and other legal mandates
- **FY17 Program** – Awarded or in source selection
- **FY18 Program**
  - *Approximately \$1.3 B additional for FY18*
  - *Omnibus Bill also reoriented priorities with increased emphasis on CA/AZ*
  - *Acquisition Tool mix of Stand Alone “C” type contracts and existing/new MATOCs*
- **Future Program**
  - Developing A-E, Real Estate, construction and construction oversight acquisition tools
  - Acquisition schedule and mix of unrestricted/small business categories to be determined



US Army Corps  
of Engineers ®



# IIS: ECSO

DISTRICT	TITLE	CATEGORY	SET ASIDE	VALUE RANGE	SCHEDULED AWARD
SWF	Bureau of Engraving & Printing WCF Expansion	Construction	None	> \$100 million	4 <sup>rd</sup> Qtr
SWF	ISB Repairs at Randolph Auxiliary Field (Seguin)	Construction	8(a)		3 <sup>rd</sup> Qtr
SWF	TSA Lab and Kennel	Construction	TBD		4 <sup>th</sup> Qtr
SPL	Air Marine Operation Center Phase II	Construction	TBD		3 <sup>rd</sup> Qtr
SPA	Cool Warehouse – Arizona	Construction	TBD		3 <sup>rd</sup> Qtr
SWG	ICE – PIDC Warehouse	Construction	8(a)	\$5-10 million	4 <sup>th</sup> Qtr
LRC	ICE Facility Improvements – Broadview, IL IRP	Construction	None		4 <sup>th</sup> Qtr
SWG	ICE - Segregated Housing Unit, Waste Water Treatment Plant, Kitchen Renovation, Port Isabel	Construction	TBD	\$10-20 million	4 <sup>th</sup> Qtr
NAE	CBP Swanton BPS, Command & Control Expansion	Construction	TBD		4 <sup>th</sup> Qtr
SWF	VHA Amarillo Clinic Renovation	Construction	VOSB		4 <sup>th</sup> Qtr
SWF	CBP Carrizo Springs Checkpoint	Construction	TBD	\$5-10 million	4 <sup>th</sup> Qtr
SPL	Border Patrol Station	Construction	None	\$25-50 million	4 <sup>th</sup> Qtr

## *Trends:*

- CBP – less vertical construction
- DLA – steady FCA workload
- ICE – steady vertical construction



US Army Corps  
of Engineers®





# Military Program - MILCON

P2	TITLE	INSTALLATION	PGM YEAR	VALUE RANGE	SCHEDULE AWARD
450634	Ambulatory Care Center, Phase 4	JBSA	2016	\$50-100 million	1 <sup>st</sup> Qtr, FY19
334391	Vehicle Maintenance Shop, Camp Bullis	JBSA	2018	\$10-25 million	4 <sup>th</sup> Qtr, FY18
456536	UMMC Telephone Maintenance Facility	JBSA	2016	\$1-5 million	1 <sup>st</sup> Qtr, FY19
464387	DLA Aerospace & J8 Operations and Management Center	JBSA	2019	\$10-25 million	2 <sup>nd</sup> Qtr, FY19
334393	Supply and Support Activities Warehouse	Fort Bliss	2019	\$10-25 million	4 <sup>th</sup> Qtr, FY19
369669	Air Operations Support Center	Fort Bliss	LR	\$5-10 million	1 <sup>st</sup> Qtr, FY24
396030	ATC Satellite Classrooms/Dining Facility 3	JBSA	2016	\$25-50 million	4 <sup>th</sup> Qtr, FY18
396031	ATC Dormitory 5	JBSA	2016	\$50-100 million	1 <sup>st</sup> Qtr, FY19
456277	ATC Satellite Classrooms/Dining Facility 4	JBSA	2018	\$25-50 million	1 <sup>st</sup> Qtr, FY19
456279	BMT Recruit Dormitory 6	JBSA	2017	\$50-100 million	3 <sup>rd</sup> Qtr, FY19
458345	BMT Recruit Dormitory 7	JBSA	2018	\$50-100 million	3 <sup>rd</sup> Qtr, FY19
469888	Overhead Protection	Fort Polk	2018	\$1-5 million	4 <sup>th</sup> Qtr, FY18
469926	Powertrain Facility (Machine Shop), Phase III	CCAD	2020	\$50-100 million	2 <sup>nd</sup> Qtr, FY20
403182	Blood Donor Clinic	Fort Bliss	2018	\$5-10 million	1 <sup>st</sup> Qtr, FY19
452301	NICoE Satellite, Infrastructure Support	Fort Bliss	2013	\$1-5 million	2 <sup>nd</sup> Qtr, FY20



US Army Corps  
of Engineers®



# Military Program - MILCON

P2	TITLE	INSTALLATION	PGM YEAR	VALUE RANGE	SCHEDULE AWARD
390632	Battalion Complex	Fort Hood	2018	\$25-50 million	4 <sup>th</sup> Qtr, FY18
467684	Vehicle Maintenance Shop	Fort Hood	2018	\$25-50 million	4 <sup>th</sup> Qtr, FY18
401935	Headquarters Battalion Operations Facility	JBSA	LR	\$10-25 million	- -
463770	Laboratory Instructional Facility	JBSA	2020	\$10-25 million	3 <sup>rd</sup> Qtr, FY20
466775	Kelly Air Traffic Control Tower	JBSA	2018	\$10-25 million	2 <sup>nd</sup> Qtr, FY19
331175	Mission Operations Center	Dyess AFB	LR	\$10-25 million	- -
372683	Structural Burn Trainer Facility, Phase 2	Goodfellow AFB	2015	\$1-5 million	4 <sup>th</sup> Qtr, FY18
443461	Structural Burn Trainer Facility	Goodfellow AFB	2014	\$1-5 million	4 <sup>th</sup> Qtr, FY18
455929	Military Working Dogs Facility	Dyess AFB	2016	\$1-5 million	4 <sup>th</sup> Qtr, FY18
321999	Enlisted Unaccompanied Personnel Housing	Fort Hood	LR	\$25-50 million	- -
368528	Headquarters Building	Fort Hood	LR	\$5-10 million	- -
466797	Information Systems Facility	WSMR	2019	\$25-50 million	3 <sup>rd</sup> Qtr, FY19
368529	Vehicle Maintenance Shop, Ph IV	RRAD	LR	\$5-10 million	- -
450783	RRAD General Purpose Warehouse and Open Storage	RRAD	2017	\$25-50 million	3 <sup>rd</sup> Qtr, FY18
461172	Construct General Purpose Warehouse	RRAD	2019	\$50-100 million	3 <sup>rd</sup> Qtr, FY19



US Army Corps  
of Engineers ®



# Military Program - MILCON

P2	TITLE	INSTALLATION	PGM YEAR	VALUE RANGE	SCHEDULE AWARD
	TX38 Joint Strike Program	Laughlin AFB	FY19	\$100-200M	4 <sup>th</sup> Qtr, FY19
	Air Force SOCOM Training Program	Lackland AFB	TBD	\$400-500M	TBD
	Temporary Lodging Facility	Lackland AFB	FY19	\$100-125M	4 <sup>th</sup> Qtr, FY18
	NAF Construct Visiting Quarters	Lackland AFB	FY19	\$50-100M	4 <sup>th</sup> Qtr, FY18



US Army Corps  
of Engineers®





# Military Program - SRM

P2	TITLE	INSTALLATION	PGM YEAR	SCHEDULED AWARD	
457005	Biggs Army Airfield Expansion Design	Fort Bliss	2017	4 <sup>th</sup> Qtr , FY18	Via Omaha Dist
465116 / 469012	Rolling Pins, B37000 and B12000 (5 bldg. ea)	Fort Hood	2017	3 <sup>rd</sup> Qtr, FY18	Waiting on funds to award
	Tri-Services Research Laboratory Updates	JBSA	2018	4 <sup>th</sup> Qtr, FY18	Open
390632	FY17 Battalion Complex	Fort Hood	2018	4 <sup>th</sup> Qtr, FY18	Open



US Army Corps  
of Engineers®



# Acquisition Tools

ATS	TITLE	LOCATION	SCHEDULED AWARD		
17-0258	AE - Value Engineering	Regional	4 <sup>th</sup> Qtr, FY18	Acq Strategy	
17-0599	AE – Surveying	Regional	4 <sup>th</sup> Qtr, FY18	Acq Strategy	
17-0599	AE - UR Construction Phased Services	Regional	3 <sup>rd</sup> Qtr, FY19	Acq Strategy	
17-0689	A-E - UR Military	Regional	4 <sup>th</sup> Qtr, FY18	Acq Strategy	
	AE – Center of Standardization (Barracks, Warehouse, Energy)	Regional	4 <sup>th</sup> Qtr, FY18	Acq Strategy	
17-0096	Fort Polk IDIQ/JOC	Fort Polk	TBD	Acq Strategy	
212	Military Vertical Construction	Regional	4 <sup>th</sup> Qtr, FY20	Acq Strategy	
16-1369	RGV 8(a) Horizontal MATOC	Regional	3 <sup>rd</sup> Qtr, FY18	On Hold	
17-0393	ELP, TUC, YUM 8(a) Horizontal MATOC	Regional	3 <sup>rd</sup> Qtr, FY18	On Hold	
3585	DHS Horizontal MATOC	Nationwide	3 <sup>rd</sup> Qtr, FY19	Acq Plan	
17-0305	IMCOM MATOC	Nationwide	2 <sup>nd</sup> Qtr, FY19	Acq Strategy	
	DHS Horizontal A-E IDCs	Nationwide	2 <sup>nd</sup> Qtr, FY19	Acq Plan	



US Army Corps  
of Engineers®



# Civil Program

P2	TITLE	LOCATION	PGM YEAR	VALUE RANGE	SET ASIDE
100573	Central City, Upper Trinity River Basin, Oxbow BHI	Fort Worth, TX	2018	\$1-5 million	8(a)
106680	Dallas Floodway Extension, Rochester Levee Ph III	Dallas, TX	2018	\$25-50 million	None
106680	Dallas Floodway Extension, Rochester Phase III Design	Dallas, TX	2019	\$1-5 million	None
100573	Central City, BCS South Channel Design	Fort Worth, TX	2019	\$5-10 million	None
458353	Lewisville, Dam Safety, VE Study (Anchor/Apron Overlay)	Lewisville Dam	2019	< \$1million	TBD
458353	Lewisville, Dam Safety, Embankment	Lewisville Dam	2019	\$25-50 million	None
458353	Lewisville, Dam Safety, IEPR 65% Design	Lewisville Dam	2019	< \$1 million	TBD
101394	CAP – San Marcos River Restoration (Construction)	San Antonio, TX	2019	\$1-5 million	SB
101394	CAP – San Marcos River Restoration (Env Monitor)	San Antonio, TX	2019	< \$1million	SB
100573	Central City, Upper Trinity River Basin, CF Gate Design	Fort Worth, TX	2019	\$1-5 million	None

**Note:**

- 1 - Work plans for FY18 Supplemental and the Omnibus appropriations bills still being worked and can impact this list
- 2 – Future year work will be impacted by future year budgets





# Civil Program

P2	TITLE	LOCATION	PGM YEAR	VALUE RANGE	SET ASIDE
100573	Central City, Upper Trinity River Basin, Segment A	Fort Worth, TX	2019	\$25-30 million	None
100573	Central City, Upper Trinity River Basin, Segment B	Fort Worth, TX	2019	\$25-30 million	None
100573	Central City, Upper Trinity River Basin, Oxbow E	Fort Worth, TX	2019	\$1-5 million	8(a)
100573	Central City, Upper Trinity River Basin, Gate Design	Fort Worth, TX	2019	\$1-5 million	None
106680	Dallas Floodway Extension, Rochester Levee Ph 1	Dallas, TX	2022	\$10-25 million	None
106680	Dallas Floodway Extension, Rochester Levee Ph 2	Dallas, TX	2023	\$25-50 million	None
106680	Dallas Floodway Extension, Lamar Levee Earthen Ph 1	Dallas, TX	2019	\$10-25 million	None
106680	Dallas Floodway Extension, Lamar Levee Earthen Ph 2	Dallas, TX	2020	\$10-25 million	None
106680	Dallas Floodway Extension, Lamar Levee Slurry Wall Ph 1	Dallas, TX	2019	\$10-25 million	None
106680	Dallas Floodway Extension, Lamar Levee Slurry Wall Ph 2	Dallas, TX	2020	\$10-25 million	None

**Note:**

- 1 - Work plans for FY18 Supplemental and the Omnibus appropriations bills still being worked and can impact this list
- 2 – Future year work will be impacted by future year budgets



# Questions?

## ***Carolyn Staten***

Deputy, Office of Small Business Programs, Fort Worth Engineer District

[ceswfddsa@usace.army.mil](mailto:ceswfddsa@usace.army.mil)

817-886-1382

## ***Tanika Pierce***

Procurement Center Representative, Small Business Administration

[Tanika.L.Pierce@usace.army.mil](mailto:Tanika.L.Pierce@usace.army.mil)

817-886-1024

## ***Robert Morris***

Deputy Chief, Program & Project Management, Fort Worth Engineer District

[Robert.P.Morris@usace.army.mil](mailto:Robert.P.Morris@usace.army.mil)

817-886-1395



US Army Corps  
of Engineers®



A powerful combination  
of award-winning,  
employee-owned design firms

Mead&Hunt  
**RS&H**



*LEED Silver Fort Polk Fire Station*



*ENR Award-Winning Fort Hood  
UAS Hangar*

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop





# SOUTHWESTERN DIVISION DISTRICTS

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop



# LITTLE ROCK DISTRICT

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop



# ***SAME FORT WORTH' POST 1<sup>ST</sup> ANNUAL GOVERNMENT INDUSTRY DAY WORKSHOP***

**Soila Reando**

Deputy, Office of Small Business Programs

Little Rock District

May 3, 2018



*"The views, opinions and findings contained in this report are those of the author(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."*

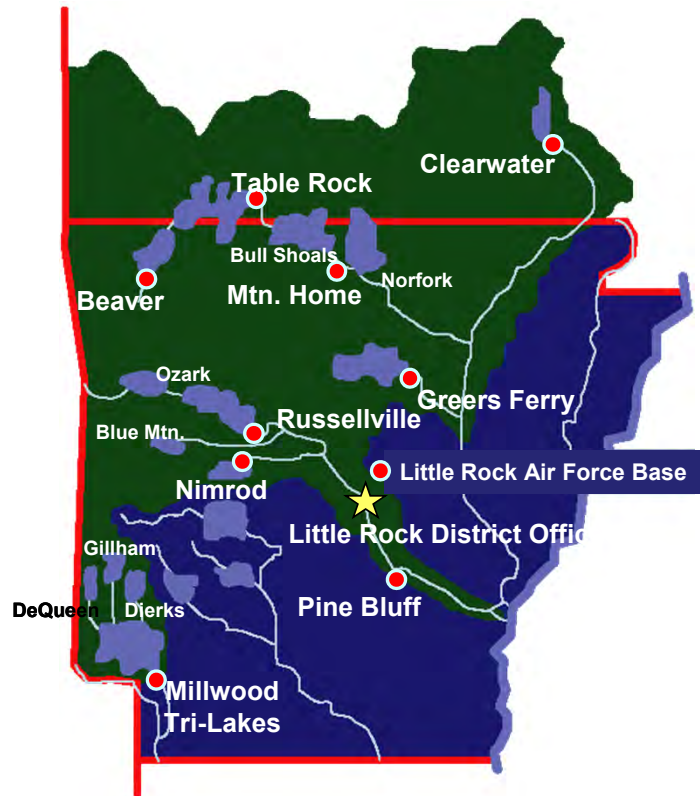


**U.S. Army Corps  
of Engineers**  
Little Rock District





# LITTLE ROCK DISTRICT



## Civil Works

- Flood Risk Reduction: 14 reservoirs
- Navigation: McClellan-Kerr Arkansas River
  - 308 miles of navigable channel
  - 13 lock and dam structures
- Hydropower: 7 plants
- Recreation: 138 parks
- Water Supply
- Environmental Stewardship/Regulatory
- Emergency Management

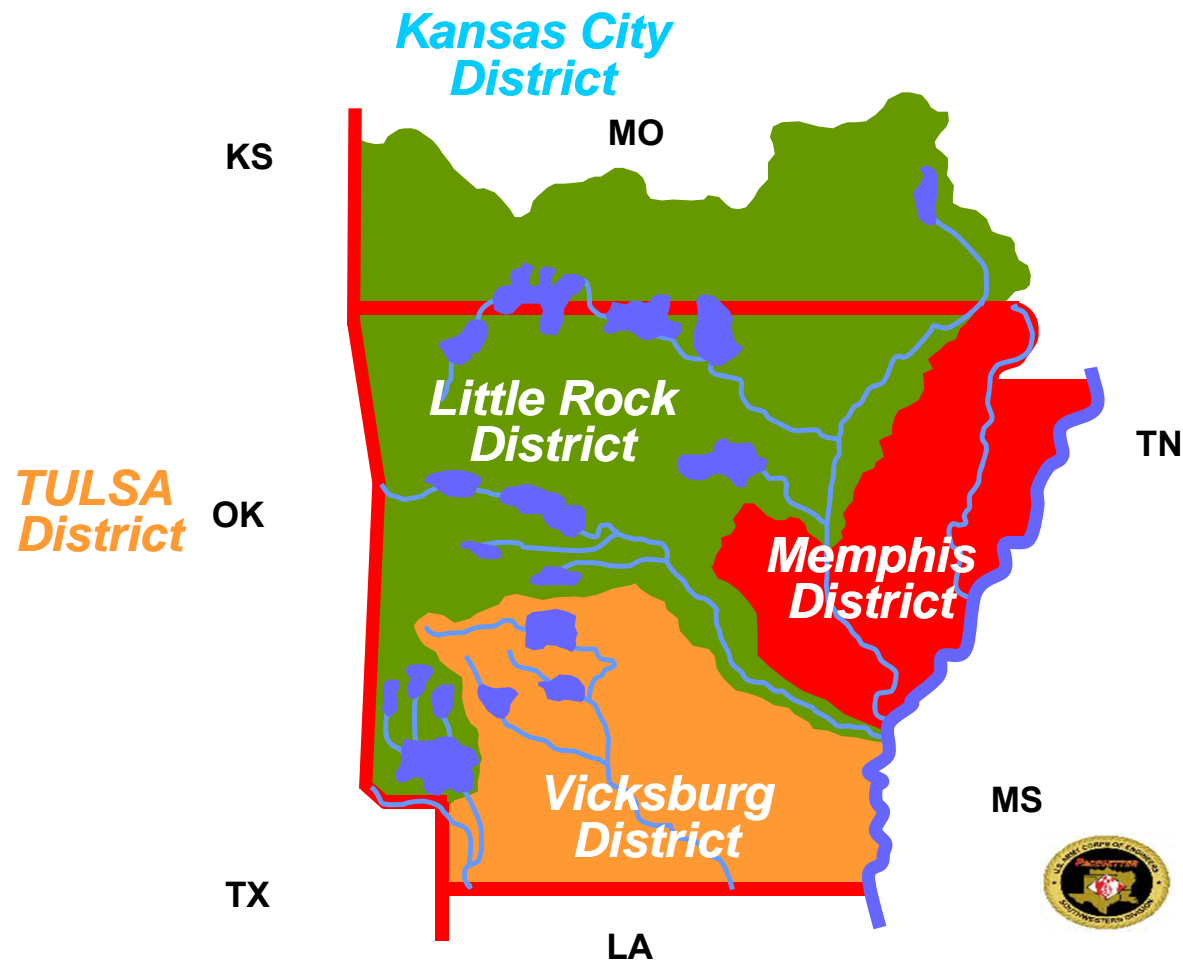
## Military Execution

### State of Arkansas

- Little Rock Air Force Base
- Pine Bluff Arsenal
- Fort Chaffee
- Support to USACE Southwestern Division
  - Fort Bliss/Fort Hood/WSMR/Fort Polk
  - DOE/DHS/VA
  - Medical Support-Construction, Renovation, & Initial Outfitting of DOD medical facilities worldwide



# DISTRICT BOUNDARIES



US Army Corps  
of Engineers®



# ***Recreation Contracting Opportunities***

- Liquid Waste
- Boundary Maintenance
- Plumbing Maintenance
- Mowing
- Solid Waste Disposal
- Materials
- Park Maintenance
- Park Cleanup
- Buoy Maintenance
- Janitorial
- Electrical Maintenance
- Tree Maintenance
- Herbicide Application
- Park Attendants





# Civil Works Contracting Opportunities

## McClellan-Kerr Arkansas River Navigation System (MKARNS)

- Dredging
- Bank Stabilization



## DAMS & POWERHOUSES

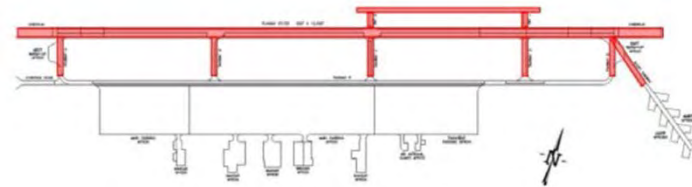
- Construction
- Maintenance



# Military Execution

## Current Projects

- 63<sup>rd</sup> RSC Municipal Services



## Future Projects

- Little Rock AFB Working Dog Facility



# Medical Support Division

One of three USACE Districts supporting DOD health facilities worldwide

Three types of support provided:

- Design-Build Construction
- Engineering Infrastructure Repair (EIR)
- Initial Outfitting (supplies)

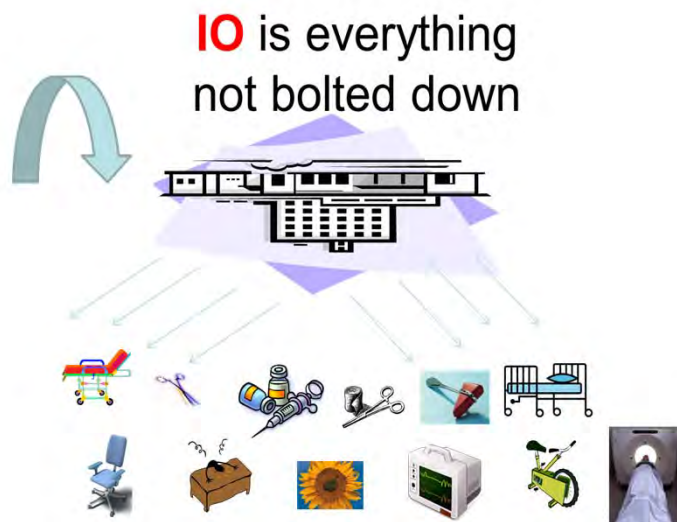
Customers:

- Air Force Medical Support Agency (AFMSA)
- Navy Bureau of Medicine and Surgery (BUMED)
- Army Medical Command (MEDCOM)
- Defense Health Agency (DHA)





# ***LITTLE ROCK DISTRICT NAVY / ARMY INITIAL OUTFITTING (IO) PROGRAM***



# ***FY18 Recreational Services***

<b><u>PROJECT TITLE</u></b>	<b><u>LOCATION</u></b>	<b><u>AWARD</u></b>	<b><u>COST RANGE</u></b>	<b><u>SET ASIDE</u></b>
<b>IDIQ Paving /Asphalt Repair</b>	<b>Clearwater Lake, MO</b>	<b>3<sup>rd</sup> Qtr</b>	<b>\$100-500K</b>	<b>Small Business</b>
<b>Maintenance IDIQ</b>	<b>Clearwater Lake, MO</b>	<b>3<sup>rd</sup> Qtr</b>	<b>\$100-500K</b>	<b>Small Business</b>
<b>Electrical IDIQ</b>	<b>Clearwater Lake, MO</b>	<b>3<sup>rd</sup> Qtr</b>	<b>\$100-500K</b>	<b>Small Business</b>
<b>Plumbing IDIQ</b>	<b>Clearwater Lake, MO</b>	<b>3<sup>rd</sup> Qtr</b>	<b>\$100-500K</b>	<b>Small Business</b>
<b>Tree Maintenance IDIQ</b>	<b>Clearwater Lake, MO</b>	<b>3<sup>rd</sup> Qtr</b>	<b>\$25-100K</b>	<b>Small Business</b>



# ***FY18 Civil Works Projects***

<u><b>PROJECT TITLE</b></u>	<u><b>LOCATION</b></u>	<u><b>AWARD</b></u>	<u><b>COST RANGE</b></u>	<u><b>SET ASIDE</b></u>
<b>Raw Water Piping and Sump Pump Replacement</b>	<b>Norfolk Powerhouse</b>	<b>3<sup>rd</sup> Qtr</b>	<b>\$1-5M</b>	<b>TBD</b>
<b>Rehab Bridge Gantry Crane</b>	<b>Clearwater Dam</b>	<b>3<sup>rd</sup> Qtr</b>	<b>\$500K-\$1M</b>	<b>Small Business</b>
<b>Stator Repair and Rewedge</b>	<b>Beaver Powerhouse</b>	<b>3<sup>rd</sup> Qtr</b>	<b>\$1-5M</b>	<b>Unrestricted</b>
<b>Bank Stabilization, McClellan-Kerr Arkansas River Navigation System</b>	<b>Arkansas River</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$5-10M</b>	<b>Small Business</b>
<b>Job Order Contract</b>	<b>AR/MO</b>	<b>4<sup>th</sup> Qtr</b>	<b>\$10-25M</b>	<b>8(a)</b>



**US Army Corps  
of Engineers®**



# ***FY19 Military Projects***

<u>PROJECT TITLE</u>	<u>LOCATION</u>	<u>AWARD</u>	<u>COST RANGE</u>	<u>SET ASIDE</u>
<b>Alter Hydrant Fuel System</b>	<b>Little Rock AFB, AR</b>	<b>FY19 4<sup>th</sup> Qtr</b>	<b>\$10-25M</b>	<b>TBD</b>



**US Army Corps  
of Engineers®**





# ***FY18 Medical Support Projects***

<u>PROJECT TITLE</u>	<u>LOCATION</u>	<u>AWARD</u>	<u>COST RANGE</u>	<u>SET ASIDE</u>
Engineering Infrastructure Repair (EIR), Air Force Medical Support Agency MATOC	CONUS	FY19	\$100-250M	TBD



# FY18 Initial Outfitting

<u>PROJECT TITLE</u>	<u>LOCATION</u>	<u>AWARD</u>	<u>COST RANGE</u>	<u>SET ASIDE</u>
ARMY Walter Reed Institute of Research 511	Silver Springs, MD	3 <sup>rd</sup> Qtr	\$5-10M	Small Business
Army Research Institute of Environmental Medicine, Bldg 42	Natick, MA	3 <sup>rd</sup> Qtr	\$1-5M	Small Business
ARMY MEDCOM G9 Office	Frederick, MD	3 <sup>rd</sup> Qtr	\$100-250K	Small Business
NAVY Camp Lejeune 2 <sup>nd</sup> Dental Battalion	Jacksonville, NC	4 <sup>th</sup> Qtr	\$1-5M	Small Business
DHA Armed Forces Radiobiology Research Institute	Bethesda, MD	4 <sup>th</sup> Qtr	\$1-5M	Small Business
NAVY AE Signage Design for Navy Medical Center	Portsmouth, VA	4 <sup>th</sup> Qtr	\$250-550K	Small Business
DHA Walter Reed National Military Medical Center Addition/Alteration	Bethesda, MD	FY19	\$100-250M	TBD



US Army Corps  
of Engineers®



# ***Additional Information***

- Soila Reando –  
[dll-ceswildeputyforsmallbusiness@usace.army.mil](mailto:dll-ceswildeputyforsmallbusiness@usace.army.mil)  
Website: <http://www.swl.usace.army.mil/Business-With-Us/Small-Business/>
- Contracting Division Central Telephone Line:  
(501) 324-5720
- FEDBIZOPPS (**W9127S**): [www.fbo.gov](http://www.fbo.gov)



# GALVESTON DISTRICT

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop





# Doing Business with The Corps of Engineers- Galveston District

Shamekia M. Chapman  
Deputy for Small Business Programs  
USACE, Galveston District

SAME Ft. Worth Post Government Industry Day  
University of Texas, Arlington  
Arlington, TX

3 MAY 2018

*"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."*



**US Army Corps  
of Engineers**





## SWG District Overview

49



- Texas Ports and Waterways moved 575M
- 50,000 square mile district boundary
- 460 miles of coastline
- 48 Texas counties
- 18 counties – Coastal Bay Estuaries
- 2 Louisiana parishes
- 346 full time employees
- 760 miles shallow draft
- 240 miles deep draft
- 13 shallow draft ports
- 15 deep draft ports





## SWG Mission Areas

50

- Navigation
- Flood Risk Mitigation
- Ecosystem Restoration
- Shoreline Protection
- Regulatory
- Military Construction
- Emergency Management



US Army Corps  
of Engineers.





## SWG Small Business Goals

51

### FY18 SWG Small Business Goals

Categories	Goals	Achieved
Small Business	34%	54%
Small Disadvantaged Business	2%	2%
Women-Owned Small Business	6%	15%
HUBZone Small Business	4%	9%
Service Disabled Veteran-Owned Small Business	2%	9%
*Historically Black Colleges & University Minority Institutes	5%	0%

#### May 2018– Sept 2018 Outreach Mission

- Monthly HBPF Breakfast
- Contract's in Five- City of Houston Department of Public Works, 3 May 2018
- Galveston Industry Day- Galveston, TX, 13 June 2018
- SBA Matchmaking Session- Houston, TX, TBD

\*Aspirational Goal



US Army Corps  
of Engineers.







## How To Do Business With The Corps

52

- ***Register at SAM.gov or Update you SAM.gov account***
- ***Market Research***
  - ***You must respond to the Sources Sought Synopsis in FedBizOpps***
  - ***Tell other small businesses to respond***
  - ***Rule of Two for Services, Supplies, and Construction***
  - ***Rule of Three for Architecture and Engineering***





## How To Do Business With The Corps

53

- ***Update your Dynamic Small Business Search (DSBS) Profile***
  - ***Current POCs***
  - ***Bonding Amounts***
  - ***NAICS codes***
  - ***Detailed descriptions of what your company does***
- ***Submit Proposals/Bids***



US Army Corps  
of Engineers.





## SWG District Contacts

54

### ***Contracting and Small Business Office***

•Jeffery Neil  
District Chief of Contracting  
Galveston District  
409-766-3850  
[Jeffrey.Neil@usace.army.mil](mailto:Jeffrey.Neil@usace.army.mil)

•Curtis Cole, Jr  
Chief, Execution Branch  
Galveston District  
409-766-3185  
[curtis.cole@usace.army.mil](mailto:curtis.cole@usace.army.mil)

•Shamekia Chapman  
Deputy for Small Business Programs  
Galveston District  
409-766-3006  
[Shamekia.m.chapman@usace.army.mil](mailto:Shamekia.m.chapman@usace.army.mil)



US Army Corps  
of Engineers.



# TULSA DISTRICT

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop





# FORT WORTH INDUSTRY DAY USACE, TULSA DISTRICT BRIEF

3 MAY 2018

Gene Snyman  
Deputy, Business Development



Military



Multipurpose  
Reservoirs



Hydropower



Interagency and  
International  
Support



MKARNS

*"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."*



# Briefing Agenda

- District Overview
- Work Areas
  - ▶ Architecture/Engineering
  - ▶ Military – MILCON
  - ▶ Military – Sustainment, Renovation, Modernization
  - ▶ Civil – Construction
  - ▶ Civil – Service
  - ▶ Environmental – Regional Planning and Env Center







# Tulsa District

- 700 people
- Arkansas River and Red River Basins in Oklahoma, Southern Kansas and Northern Texas
- Major Missions of the Corps of Engineers
  - Support the War Fighter
  - Flood Risk Management
  - Navigation
  - Hydropower
  - Military Construction
  - Regulatory/Environmental
  - Homeland Security



# Tulsa District Program Priorities



- ✓ Strategic communications and exceptional stakeholder relationships
- ✓ KC46A bed down mission with Depot maintenance mission at Tinker AFB, and training mission at Altus AFB, with aircraft scheduled to arrive AUG 2018
- ✓ Sustainment, Restoration and Modernization (SRM) support for Army, Air Force and Interagency Support customers
- ✓ Improve the resiliency and reliability of our Civil O&M Project by reducing the critical backlog maintenance
- ✓ Support Regional Planning Initiatives to maximize water resources reliability



# SWT Military & Interagency Support Mission



- Engineering
- Construction
- Installation Support
- Environmental Management

# Architecture/Engineering

FY 17 – 108 AE (not Env) contract actions obligating \$14.8 M

- Access
  - ▶ SWT generally uses IDCs for AE work (FAR PART 36)
  - ▶ MILCON task Orders <\$400K will consider SB first (SWT Capacity, Other District Capacity, competed “C” contract) (DFARS 219.502-1)
  - ▶ Build exposure and local experience through teaming
- Current Capacity
  - ▶ Full Suite of AE contracts were established in 2015 with 5 year Periods of Performance (General AE (LB/SB), Mech/Elect/Fire Prot (SB), Geotech/Material Sampling (SB), Hydraulics & Hydrology (SB), Mapping & Surveying (SB))
- Future Capacity
  - ▶ FY18 General AE Services (5LB @ \$15M / 4SB @ \$6M) Award 1QFY19
- Future Work
  - ▶ MILCON, SRM, Civil Works Construction/Services, IIS



# MILCON

- **Access**

- ▶ **MILCON acquisition strategy based on complexity**
- ▶ **SWT does not maintain LB Construction IDIQs for MILCON – all competed**
- ▶ **Less complex discrete projects set aside competed or negotiated IDIQ**

- **FY 16 MILCON**

- ▶ Fort Sill/Reception Barracks Complex \$50-\$100M UR (Adv) NOV17 (Awd) APR18
- ▶ AAFB/120-Man Dormitory \$10-\$25M SB (Adv) OCT17 (Awd) AUG18

- **FY 17 MILCON**

- ▶ TAFB/E-3G Mission & Flight Simulator \$10-\$125M TBD (Adv) JAN18 (Awd) JUL18

- **FY 18-20 MILCON**

- ▶ AAFB/KC-46 FTU Simulator Fac Ph II \$1-\$5M SB (Adv) JAN18 (Awd) JUN18
- ▶ AAFB/KC-46 FTU Simulator Fac Ph III \$10-\$25M TBD (Adv) FEB19 (Awd) APR19
- ▶ TAFB/KC-46 Maint & Fuel Hangers \$150-200M UR (Adv) 1QFY19 (Awd) 3QFY19
- ▶ PANTEX/ HE Science & Eng Fac \$50-\$100M UR (Adv) 1QFY20 (Awd) 3QFY20
- ▶ FORT SILL AIT COMPLEX Barracks \$20-\$45M UR (Adv) 1QFY20 (Awd) 3QFY20
- ▶ FORT SILL AIT COMPLEX DFAC \$8-\$17M SB (Adv) 1QFY20 (Awd) 3QFY20
- ▶ Oklahoma Air National Guard Fuel Complex \$10-\$25M TBD (Adv) 1QFY20 (Awd) 3QFY20
- ▶ VAFB/Airfield \$150-200M UR (Adv) FEB19 (Awd) SEP19



## FT SILL

63

### PROJECT INFORMATION

- **Project Title and Location:** FY18 TBUP, Bldg 6007
- **Project Number/P2#:** P2-467488
- **Description / Scope:** Develop RFP for FY18 TBUP award – Bldg 6007
- **KTR:** Designer – in-house
- **PA/CWE:** \$50-100M
- **Contract Amount:**
- **Acquisition Strategy:** DB, Firm Fixed Price
- **Estimated Construction Completion (Physical Comp):** 1st Qtr FY21
- **PM:** Gary Holt



### MILESTONES

Scheduled	Key Action	Actual
2 Oct 2017	Design Start	2 Oct 2017
23 Mar 2018/ *19 Apr 2018	Advertise PH1	
29 Jun 2018/ *6 Jul 2018	RTA PH 2	
2 Jul 2018/ *9 Jul 2018	Advertise PH 2	
14 Sep 2018	Award	
30 Oct 2018	NTP	
Jul 2020	Construction Complete	
Nov 2020	BOD	

\*Revised per PDT

### STATUS/CHALLENGES/WAY AHEAD

#### Status:

- Draft RFP review in progress
- On-site RFP review anticipated o/a 14 Mar
- Advance Notice issued 7 Mar 2018
- PH2 RTA has been delayed due to additional design review time requested by FT Sill DPW

#### Challenges:

- This TBUP has the classroom renovation included in the package
- Will be critical to meet FT Sill troop increases with delays in RSB PH2
- Project is SRM funded and must be awarded by 30 SEP 2018 due to expiring funds

#### Way Ahead:

- Advertise Phase 1, 19 APR



US Army Corps  
of Engineers®



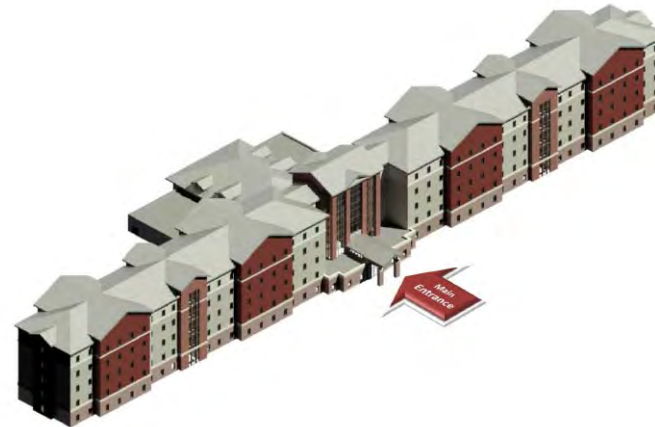


## FY20 MILCON-FT SILL

64

### PROJECT INFORMATION

- **Project Title and Location:** Adv Individual Training Barracks Cplx, Ph2
- **Project Number/P2#:** PN075953 / 393481
- **Description / Scope:** Design and Construct Reception Barracks complex to facilitate the basic training requirements
- **KTR:** In-House: NWK (DFAC) & SWT (Barracks)
- **PA/CWE:** \$50-100M
- **Contract Amount:** TBD
- **Acquisition Strategy:** DBB, Firm Fixed Price
- **Estimated Construction Completion (Physical Comp):** TBD
- **PM:** Gary Holt



### MILESTONES

Scheduled	Key Action	Actual
1 JULY 2018	Project Scope Cost Validation	
AUG 2019	RTA	
OCT 2019	Advertise	
1 <sup>st</sup> QTR FY20	Award	

### STATUS/CHALLENGES/WAY AHEAD

#### Status:

- ENG 3086 being re-validated; currently at Huntsville for review
- Waiting on HNC to correct the date on the 1391 program year to complete the 3086 cost upload
- HQ USACE has provided the template for the cost/scope validation

#### Challenges:

- **Programed Amount (PA) adjusted down in 2014 by 18%**
- **Revised 3086 submitted 2017 raised 10%**

#### Way Ahead:

- Complete project validation NLT 01 Jul 2018



# TINKER AFB

65

## PROJECT INFORMATION

- **Project Title and Location:** FY19 Depot Maintenance Hangar and Infrastructure
- **Project Number/P2#:** WWYK193001/133262
- **Description / Scope:** Design and construct (1) 2-Bay Depot Maintenance Hangar & Infrastructure in support of the new AF KC46A Pegasus Maintenance mission
- **KTR:** Designer – Pond/FSB
- **PA/CWE:** \$50-100M
- **Contract Amount:**
- **Acquisition Strategy:** Under Development
- **Estimated Construction Completion (Physical Comp):** Under development
- **PM:** Jeremy Smith



## MILESTONES

Scheduled	Key Action	Actual
31 Oct 2017	Design Start	31 Oct 2017
31 Jul 2018	RTA	
14 Aug 2018	Advertise PH 1	
15 Oct 2018	BCOES	
1 Dec 2018	Advertise PH 2	
29 Mar 2019	Award	
Apr 2019	NTP	
Sep 2020	Construction Complete	
Nov 2020	BOD	

## STATUS/CHALLENGES/WAY AHEAD

### Status:

- Draft RFP phase underway – submission received 1 Apr 2018
- Draft RFP design review meeting scheduled for 8 May 2018
- VE Study scheduled for week of 14 May 2018
- AE cost estimate validation underway through a Walla-Walla District AE IDIQ

### Challenges:

- Tinker AFB (OC-ALC) would prefer upon consolidation of projects into one construction contract

### Way Ahead:

- Ensure thorough review of AE cost estimate



# TINKER AFB

66

## PROJECT INFORMATION

- **Project Title and Location:** FY19 Depot Fuel Hangar & Infrastructure
- **Project Number/P2#:** WWYK193014/465895
- **Description / Scope:** Design and construct (1) 2-Bay Fuels Maintenance Hangar in support of the new AF KC46A Pegasus Maintenance mission
- **KTR:** Designer – Pond/FSB
- **PA/CWE:** \$50-100M
- **Contract Amount:**
- **Acquisition Strategy:** Under Development
- **Estimated Construction Completion (Physical Comp):** Under development
- **PM:** Jeremy Smith



## MILESTONES

Scheduled	Key Action	Actual
31 Oct 2017	Design Start	12 Dec 2017
31 Jul 2018	RTA	
14 Aug 2018	Advertise PH 1	
15 Oct 2018	BCOES	
1 Dec 2018	Advertise PH 2	
29 Mar 2019	Award	
Apr 2019	NTP	
Sep 2020	Construction Complete	
Nov 2020	BOD	

## STATUS/CHALLENGES/WAY AHEAD

### Status:

- Draft RFP phase underway – submission received 1 Apr 2018
- Draft RFP design review meeting scheduled for 9 May 2018
- VE Study scheduled for week of 14 May 2018
- AE cost estimate validation underway through a Walla-Walla District AE IDIQ

### Challenges:

- Tinker AFB (OC-ALC) would prefer consolidation of projects into one construction contract
- Design start date delayed due to customer delays; advertisement and award dates are still achievable

### Way Ahead:

- Ensure thorough review of AE cost estimate



# ALTUS AFB

67

## PROJECT INFORMATION

- **Project Title and Location:** FY19 KC-46A FTU FTC Simulator Facility Phase 3
- **Project Number/P2#:** AGGN 213001 / P2# 460152
- **Description / Scope:** Design and construct (phase 3) of the Fuselage/Flight Simulator Facility to support the KC46A training mission
- **KTR:** AE Designer Burns & McDonnell
- **PA/CWE:** \$10-20M
  - 484-540 days contract duration (TBD)
- **Contract Amount:** TBD
- **Acquisition Strategy:** DBB, SB set aside (PM concern; SB participation at Altus has been inconsistent)
- **Estimated Construction Completion (Physical Comp):** TBD
- **BOD:** TBD
- **PM:** Todd Hughes



## MILESTONES

Scheduled	Key Action	Actual
01-Nov-2017	<u>Design Start</u>	01-Nov-2017
15-Mar-2018	<u>Interim design complete</u>	28-Feb-2017
27-Aug-2018	Final design reviews	
19-Oct-2018	Backchecks complete / RFP complete	
05-Nov-2018	BCOES	
26-Nov-2018	Ready to Advertise	
10-Dec-2018	Advertise	
05-Feb-2019	SSEB	
25-Feb-2019	SSEB report to CT	
04-Mar-2019	Clarifications/Discussions w bidders	
02-Apr-2019	Auth to award requested	
12-Apr-2019	Award	

## STATUS/CHALLENGES/WAY AHEAD

### Status:

- Design kick-off mtg held 01-02 Nov-2017
- Interim design review held 28Feb-01Mar

### Challenges:

- NSTR

### Way Ahead:

- Design on-going
- Initial Value Engineering (VE) discussions held 01Mar
  - VE scheduled 11-13Apr
- Final design review mtg tentatively scheduled for 23May.





## ALTUS AFB

### PROJECT INFORMATION

- **Project Title and Location:** FY18 Fire-Rescue Station
- **Project Number/P2#:** AGGN 053009 / P2# 333524
- **Description / Scope:** Design and construct a new Fire-Rescue station
- **KTR:** TBD
- **PA/CWE:** \$10-20M
  - 730 days contract duration (TBD)
- **Contract Amount:** TBD
- **Acquisition Strategy:** TBD
- **Estimated Construction Completion (Physical Comp):** TBD
- **BOD:** TBD
- **PM:** Todd Hughes



### MILESTONES

Scheduled	Key Action	Actual
13-May-2018	AE award	
24-May-2018	AE kick-off / Design Start	
27-Aug-2018	Interim design complete	
23-Nov-2018	Final design reviews (start)	
01-Jan-2019	Backchecks complete / RFP complete	
07-Jan-2019	BCOES start	
21-Jan-2019	BCOES complete	
28-Jan-2019	Ready to Advertise	
28-Jan-2019	Auth to Adv requested	
11-Feb-2019	Advertise	
09-Apr-2019	SSEB start	
19-May-2019	Discussions w bidders (complete)	
06-Jun-2019	Auth to award requested	
16-Jun-2019	Award	

### STATUS/CHALLENGES/WAY AHEAD

#### Status:

- Design Instruction rec'd from AFCEC 27Mar.
- DRAFT schedule distro'd 02Apr

#### Challenges:

- PM believes that the Programed Amount may need to be ihigher for full scope

#### Way Ahead:

- Waiting on Tech Mgr to provide draft AE SOW to the AE.



# PANTEX

69

## PROJECT INFORMATION

- **Project Title and Location:** High Explosive Science & Engineering Facility (HES&E), PANTEX
- **Description / Scope:** Design a complex to consolidate 15 facilities into one to include HE Materials Lab, Tech Development & Deployment Lab, Admin & Office Area, and HE Staging Bunker
- **PA/FY: \$50-100M FY20**
- **Designer:** Burns and McDonnell
- **Acquisition Strategy:** Firm Fixed Price (DBB)
- **Estimated Construction Completion (Physical Comp):** 2024
- **PM:** Ruben Del Rio



## MILESTONES

Scheduled	Key Action	Actual
	IAA Signed	24 Sep 2015
20 Apr 2016	AE Contract Award	19 Apr 2016
24 Oct 2016	30% Design	21 Oct 2016
19 Apr 2016	60% Design	25 April 2017
7 Nov 2017	75% Design (new portion only)	6 Nov 2017
22 Feb 2018	90% Design	09 Feb 2018
23 May 2018	100% Final Submittal	12 Jun 2018
31 July 2018	RTA	On Track!
Oct 2020	Construction Award	

## STATUS/CHALLENGES/WAY AHEAD

### Status:

- 90% Design package review is underway, conference slated 23-26Apr
- USACE SWT added A-E Peer Review, increasing design quality, assure success of HESE
- NNSA informed incrementally funded
- SWT received Planning and Design funds

### Challenges:

- Congressional Budget Request shows HESE construction funding not earlier than FY20
- Design revalidation required if the project stages past FY19

### Way Ahead:

- Complete 100% design
- Develop staff transition plan

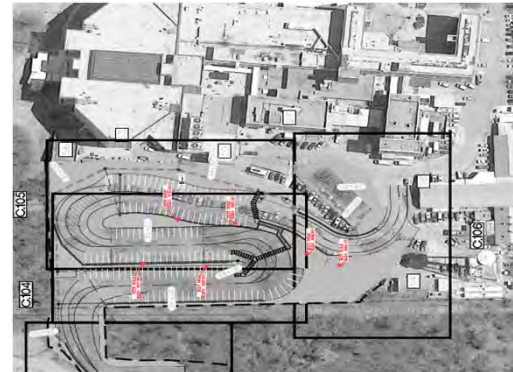


# JACK C. MONTGOMERY (JCM) VA MEDICAL CENTER

70

## PROJECT INFORMATION

- **Project Title and Location:** FY17 Hillside Stabilization Phase 2
- **Project Number/P2#:** PN/ 464020
- **Description / Scope:** Construct lower parking area.
- **IAA:** TBD
- **KTR:** TBD
- **PA/CWE:** \$10-20M
- **Contract Amount:** TBD
- **Acquisition Strategy:** DBB
- **Estimated Construction Completion (Physical Comp):** DEC 2019
- **PM:** CPT Barrett Munson



## MILESTONES

Scheduled	Key Action	Actual
1 May 2018	Global Analysis Scope Complete	
30 May 2018	Contract Modification (Global)	
October 2018	Acquisition Packaging Start	
October 2018	BCOES	
November 2018	RTA	
December 2018	Award	
January 2018	NTP	
November 2019	Construction complete	
December 2019	BOD	

## STATUS/CHALLENGES/PM ASSESSMENT

### Status:

- Baseline survey has been conducted on the hillside and these results will be provided to KTR in the contract modification package. SWT will require AE to provide monthly surveys and conduct a boring analysis of the hillside.

### Challenges:

- Different funding will be needed to award new contract for the Lower Parking area.



11 APR 2018

# 138<sup>TH</sup> FIGHTER WING ANG: FUEL STORAGE COMPLEX

71

## PROJECT INFORMATION

- **Project Title and Location:** FY20 Fuel Storage Complex
- Project Number/P2#:** PN/ 471097
- Description / Scope:** Design and construct Fuel Storage Complex
- **KTR:** Omaha District (Designer)
- **PA/CWE:** \$10-20M
- **Contract Amount:** TBD
- **Acquisition Strategy:** DBB
- **Estimated Construction Completion (Physical Comp):** TBD
- **PM:** CPT Barrett Munson



## MILESTONES

Scheduled	Key Action	Actual
30 March 2018	Design start	30 March 20018
30 June 2018	35% Design complete	
17 September 2018	BCOES	
15 September 2019	95% Design	
01 November 2019	Advertise	
March 2020	Award	
TBD	Construction complete	
TBD	BOD	

## STATUS/CHALLENGES/PM ASSESSMENT

### Status:

- Received Planning & Design funds.
- Site visit conducted on 20MAR18 with all stakeholders and team members.
- Task order for design AE went out on 30MAR18 and award will be executed around 4MAY18.

### Challenges:

- NSTR

### PM Assessment:

- NSTR



11 APR 2018



# Sustainment, Renovation, Modernization (SRM)

(Tinker AFB, Vance AFB, Sheppard AFB, Altus AFB, Ft. Sill)

- Access

- Most SRM requirements awarded through existing IDIQs
- Reputation gained through local experience important
- Build experience
  - Teaming and Subcontracting
  - Other federal and installation contracts
- 8a, HUBzone, WOSB, SDVOSB designation; discriminators that tip the scale

- Current Capacity (After FY17)

- SDVOSB, HZ, WOSB D/B MATOCs (\$49.5M/ea) awarded in FY17

- Future Capacity (NAICS 236220)

➤ D/B MATOC	\$49.5M	SB	FY18 (In Source Selection)
➤ D/B SATOC	\$24.5M	8a	FY18 FBO W912BV18R0024
➤ D/B SATOC	\$24.5M	8a	FY18 FBO W912BV18R0024
➤ D/B POCA (multiple)	\$4M	8a	TBD
➤ Job Order Contract MCAAP	\$44M	TBD	FY18 FBO W912BV18R0023 (SS)

- Future Work

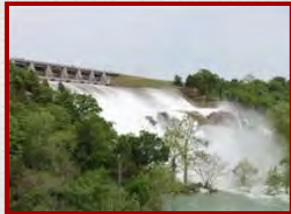
- Total FY18 Expected SRM \$100M (historical norm)



# Civil Works Mission Areas

## Water Supply

- 60% of Corps water supply contracts
- 27 lakes, 140 water supply customers
- 2.2 million people served



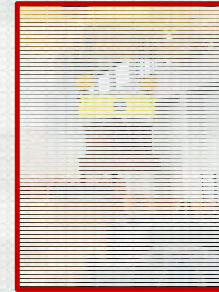
Tenkiller Lake

## Water Quality

- Enhances municipal, industrial, irrigation usage
- Protects endangered species
- Improves degraded streams



Red River Chloride, Area VI



Denison Dam Turbine

## Hydroelectric Power

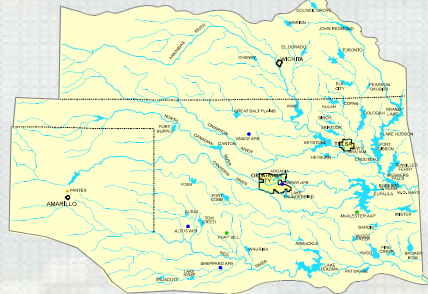
- 8 power plants produce 585,000 kw capacity
- Generates power to 8 million customers

## Flood Risk Management

- 38 Corps dams + 12 others
- 15,950,000 acre feet of flood storage
- Arkansas River Basin: \$18.4B in cumulative flood damage reductions
- Red River Basin: \$5.2B in cumulative flood damage reductions



Denison Dam, Lake Texoma



Hawthorn Bluff Beach, Oologah Lake

## Recreation

- 267 recreation areas at 33 projects
- 22.5 million visitors

## Environmental Stewardship

- 1.1 million acres of Federal land
- 660,000 acres of wildlife management areas



Tenkiller Lake Low Flow Pipe and SDOX



McClellan-Kerr Arkansas River Navigation System (MKARNS)

## Inland Navigation

- 5 locks & dams
- 3 major ports



# Civil Works (O&M Maintenance)

- Access
  - ▶ Often open competed contracts due to specialized work
  - ▶ Respond to Sources Sought!!
  - ▶ Team with specialists
- Current Capacity
  - ▶ Two Civil Works POCAs in FY16
  - ▶ All FY17-18 D/B Construction capacity may be used if appropriate
- Future Capacity
  - ▶ Additional POCA contracts possible for FY18
- FY 18 Schedule Maintenance Work (Advertise & Award Dates see forecast)
 

▶ Big Hill Lk, KS	Repair 8 Svc Gates	\$1-\$5M	UR In Source Selection
▶ RS Kerr Lk, OK	Fabricate Stoplogs and Lifting Beam	\$1-\$5M	UR Advertise JUL18
▶ Sardis Lk, OK	Rpr Conduit Joints and Toe Drain	\$1-\$5M	SB W912BV18R0021
▶ Webbers Falls, OK	Replace Intake Roller Gate	\$1-\$5M	SB Advertise JUL18
▶ Birch Lk, OK	Rpr Service and Emergency Gates	\$1-\$5M	SB Advertise JUN18
▶ Broken Bow Lk, OK	Replace Floating Bulkhead	\$1-\$5M	UR Advertise JUL18
▶ Various Powerhouse, OK	Oil Containment	\$1-\$5M	SB TBD
▶ Eufaula Lk, OK	Replace Spillway Bridge	\$10M-25M	UR Advertise JAN19

# Civil Works (Service)

- Project Offices at lakes utilize revolving service contracts for Mowing, Janitorial, Park Cleaning, Debris Removal etc.
  - ▶ Good way to gain experience with the district as stepping stone to other work
- Access – Do your homework
  - Who are the POCs? Operation Project Managers, Lake Managers
  - When will the cycle (1+4) on that contract come available? Normally all awarded by 2<sup>nd</sup> QTR
  - Where is the work; go visit site and ask questions
  - How will it be advertised? SB set-aside for all work under \$150k
  - Talk to OBAN/PTAC who can help you research a fair and reasonable bid price based on previous contract awards
  - ▶ Talk to SB Deputy/Lake Managers
- Current Capacity
  - ▶ Typically do not use IDIQ contract for area service requirements.
- Typical Projects

Location	Project	Advertise	Award
RS Kerr Lk, OK	Janitorial Services	W912BV18Q0058	MAY2018
Pat Mayse, TX	Mulching and Bed Prep Svc	W912BV18Q0041	MAY2018





## RPEC Environmental

### ▪ Contractor Access

- ▶ RPEC is supported by both Tulsa and Fort Worth Contracting Offices (monitor both in FEDBIZOPS)
- ▶ Majority of requirements awarded through existing IDIQs and MATOCs
- ▶ Build experience in main environmental program areas e.g. Environmental Quality, Restoration (including MMRP)
- ▶ Teaming and Subcontracting and/or Other federal and installation contracts

### ▪ Current Capacity (SWT/SWF)

- ▶ AE - FY15 UR Env Services x 3, FY15 SB Env Services x 3 is running low, AE-Construction Management and or Engineering & Design, AE – Hazardous Toxic Radioactive Waste
- ▶ Services - Environmental Consulting Services (ECS) ( 8a,Competitive,MEGA), Environmental Management Support (EMS), Real Property Planning Services, Hazardous Waste Operations & Spill Support Services, Environmental Remediation Services (ERS) (8a, Competitive, MEGA)

### ▪ Future Capacity (FY18 Competitive)

Env AE Svc (Master Planning)	\$49.9M	SB/LB	(ADV) MAY 18	(AWD) JUL 18
Env AE Svc (General)	\$49.9M	SB/LB	(ADV) APR 18	(AWD) JUL 18
MEGA ERS MATOC	\$45M	SB	(ADV) JUN 18	(AWD) SEP 18
MEGA ECS MATOC	\$60M	8a	(ADV) JAN 17	(AWD) MAY 18
ECS SATOC	\$9.9M	HZ	(ADV) JUN 18	(AWD) SEP 18
Technical Support Service	\$50M	8(a)	(ADV) JUL 18	(AWD) 1QFY19
EMS SATOC	\$49.9M	SB	(ADV) MAY 18	(AWD) JUL 18
AFCEC Comp Asset Planning Dev	\$9.9M	SB	(ADV) JUL18	(AWD) SEP18
POD Master Planning Svc	\$8M	SB	(ADV) JUL18	(AWD) SEP 18





# Questions?

Gene Snyman

[gene.snyman@usace.army.mil](mailto:gene.snyman@usace.army.mil)

918-669-7010

*Forecast Push Distro*

[CESWT-OSBP@usace.army.mil](mailto:CESWT-OSBP@usace.army.mil)



---

**BUILDING STRONG®**



US Army Corps  
of Engineers®

**ARMY STRONG.**<sup>SM</sup>

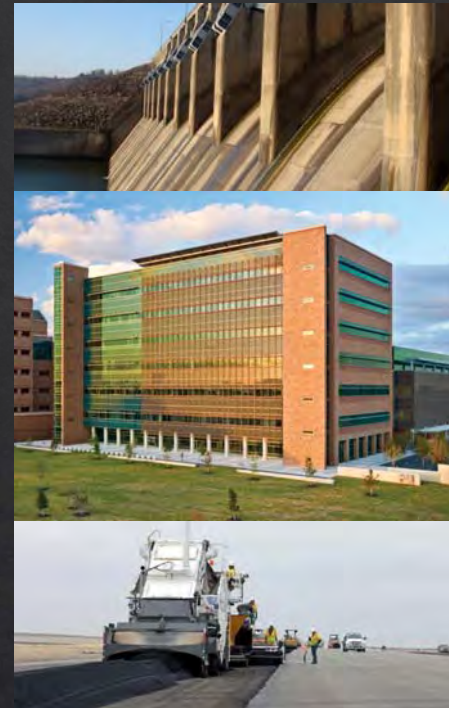


# Local knowledge World class expertise.

With more than 2,500 employees living and working in this region, AECOM can quickly mobilize the right resources to ensure our clients always receive the best of both worlds: local knowledge and over 87,000 world-class experts.



Imagine it.  
Delivered.



SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop





# TRINITY RIVER VISION

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop



# Trinity River Vision

*Creating a community to live, work, play and learn*



## SAME Workshop

May 3, 2018

---

### Shanna Cate

Director of Programming and  
Development  
Trinity River Vision Authority



# Trinity River Vision

WHY DID THE COMMUNITY ASK FOR MORE?



## Fort Worth's Current Levee System





# Trinity River Vision

CONCERN: CENTRAL CITY FLOODING

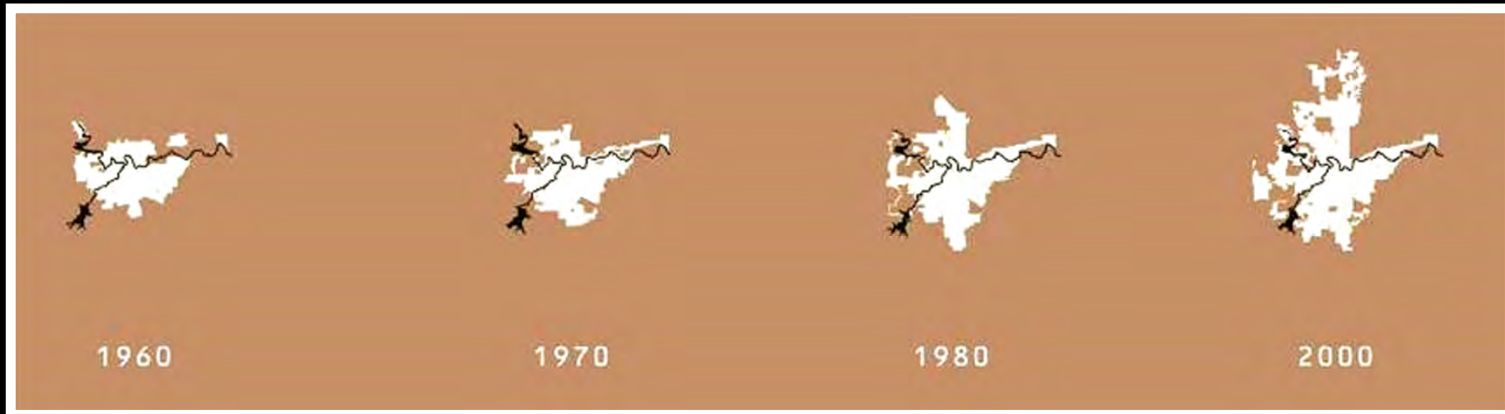


1949



# Trinity River Vision

CONCERN: SUBURBAN GROWTH

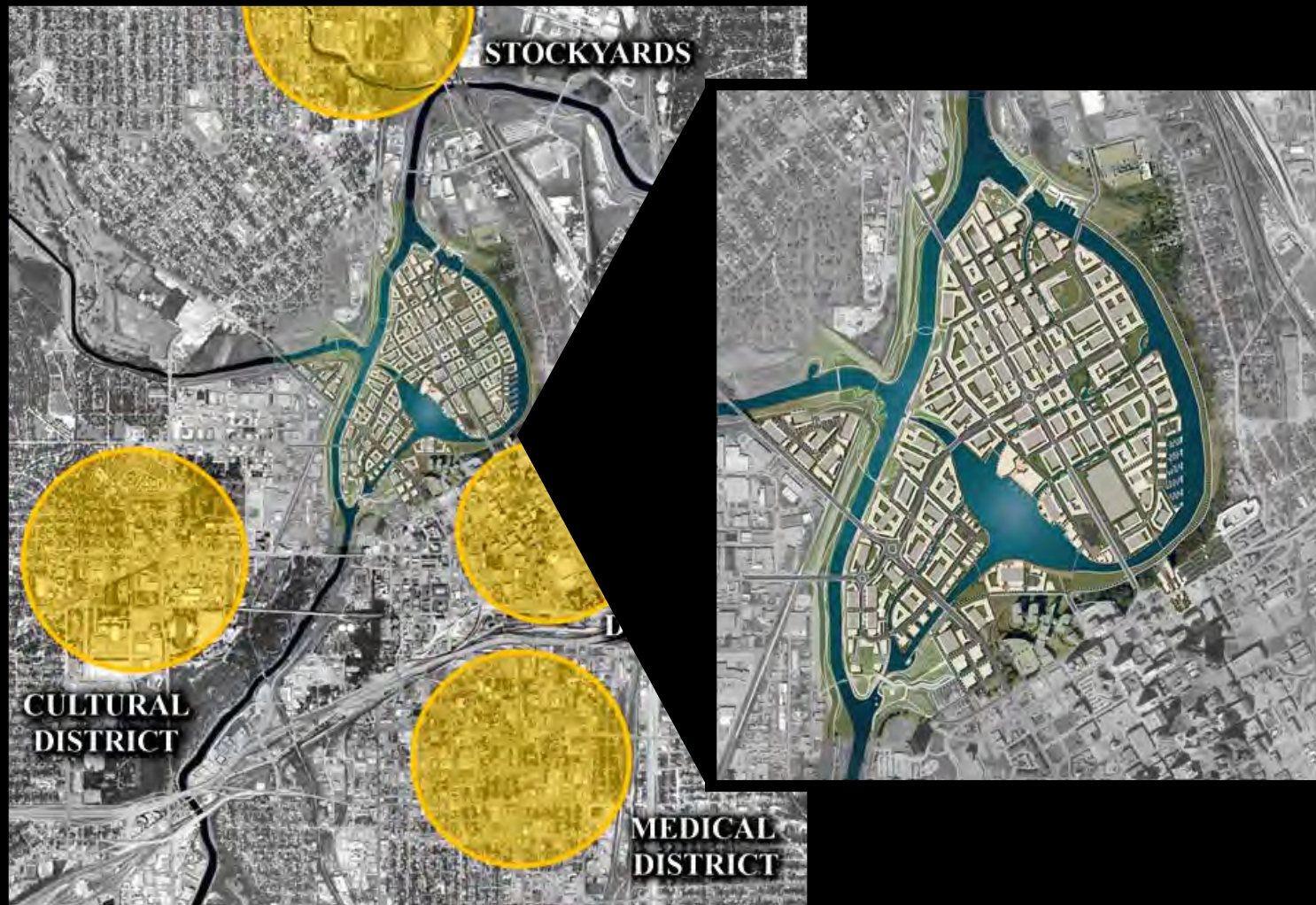


**US Army Corps  
of Engineers.**

- Levee project of 1957 designed for 1960 population of 350,000
- Growth in Tarrant, Parker and Wise counties contributing to drainage problems
- Impervious developments contributing to drainage problems
- **Fort Worth is now almost 900,000 people!**

# Trinity River Vision

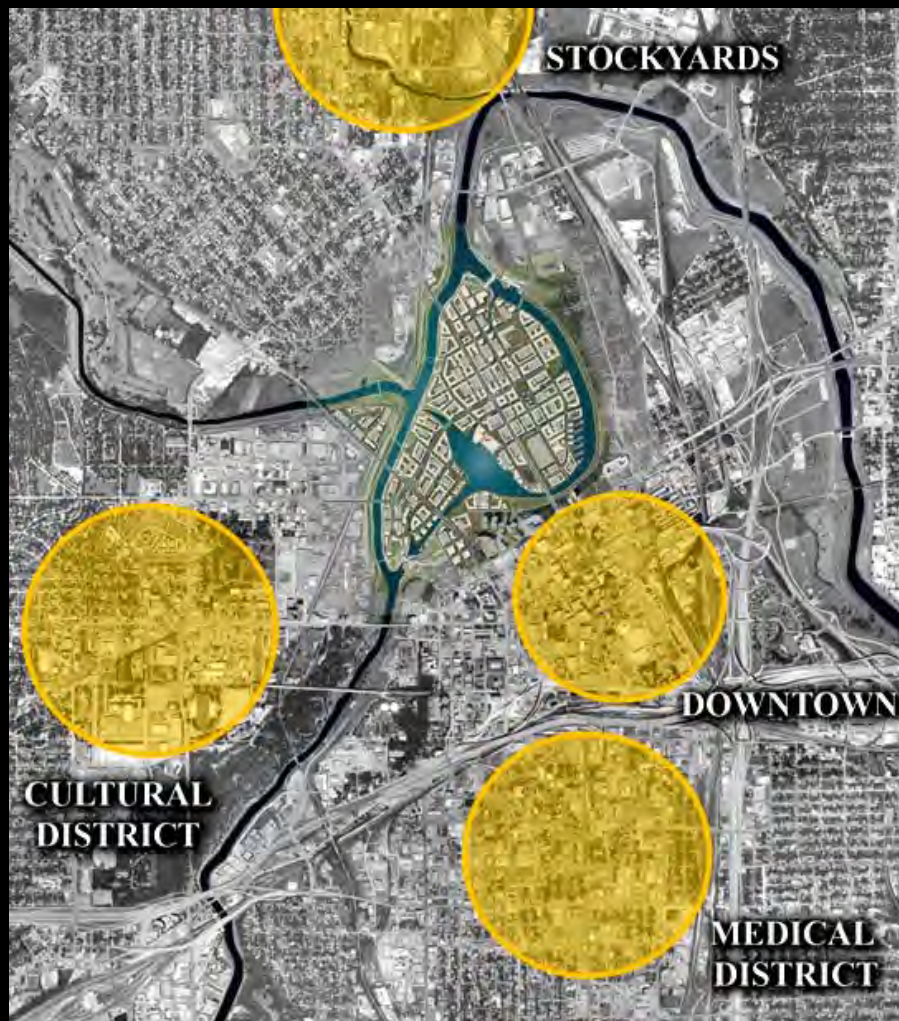
SOLUTION: PANTHER ISLAND/ CENTRAL CITY





# Trinity River Vision

SOLUTION: PANTHER ISLAND/ CENTRAL CITY



RV – CENTRAL CITY



Public Infrastructure Project:  
Flood Protection and Access



# Trinity River Vision

SOLUTION: PANTHER ISLAND/ CENTRAL CITY



Looking south over Main Street toward downtown



# Trinity River Vision

PRIVATE DEVELOPMENT





# Trinity River Vision

## BENEFITS TO OUR LOCAL ECONOMY



### Property tax:

- Tax base increases from \$129M to \$1.3 billion
- FWISD: Already made \$36.7M, will make \$467M

### Jobs & Economic Activity:

- Contribute over \$3.7 billion in annual economic activity to the region
- Average of 600 construction jobs per year
- Employ more than 29,600 full-time workers

### Housing:

- 10,000 mixed-income residential units

\* Center for Economic Development & Research, UNT, September 2014

# Trinity River Vision

PROJECTS: PANTHER ISLAND/ CENTRAL CITY



## How This Will Be Built

Bridges

Bypass Channel

Storm Water  
Management

Isolation Gates

Dam &  
Channel Lock

Interior Water  
Feature

**Panther Island**



# Trinity River Vision

PROJECTS: PANTHER ISLAND/ CENTRAL CITY



## How This Will Be Built

---

Bridges

Bypass Channel

Storm Water  
Management

Isolation Gates

Dam &  
Channel Lock

Interior Water  
Feature

**Panther Island**





# Trinity River Vision

PROJECTS: PANTHER ISLAND/ CENTRAL CITY



# Trinity River Vision

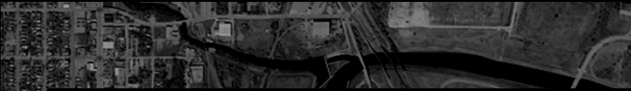
PROJECTS: PANTHER ISLAND/ CENTRAL CITY





# Trinity River Vision

PROJECTS: PANTHER ISLAND/ CENTRAL CITY





# Trinity River Vision

PROJECTS: PANTHER ISLAND/ CENTRAL CITY





# Trinity River Vision

PROJECTS: PANTHER ISLAND/ CENTRAL CITY





# Trinity River Vision

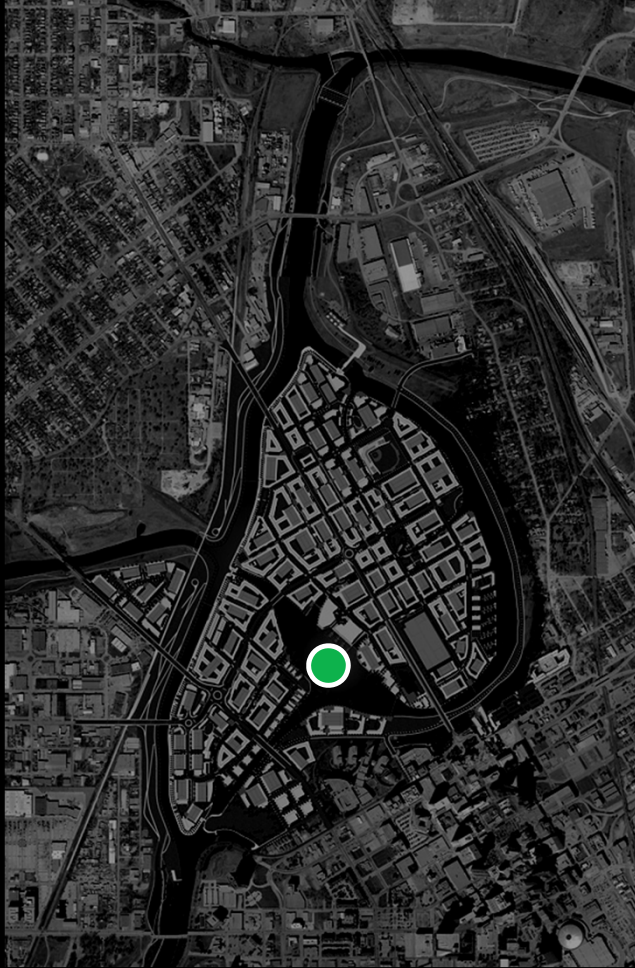
PROJECTS: PANTHER ISLAND PROGRAMMING





# Trinity River Vision

PROJECTS: PANTHER ISLAND PROGRAMMING



# Trinity River Vision

PROJECTS: PANTHER ISLAND PROGRAMMING





# Trinity River Vision

PRIVATE DEVELOPMENT





# Trinity River Vision

PROJECTS: TRV EXPERIENCE





# Trinity River Vision

PROJECTS: PANTHER ISLAND/ CENTRAL CITY





# Trinity River Vision

PROJECTS: GATEWAY PARK



**US Army Corps  
of Engineers.**



# Trinity River Vision

Fair Contracting Program



## Fair Contracting Program

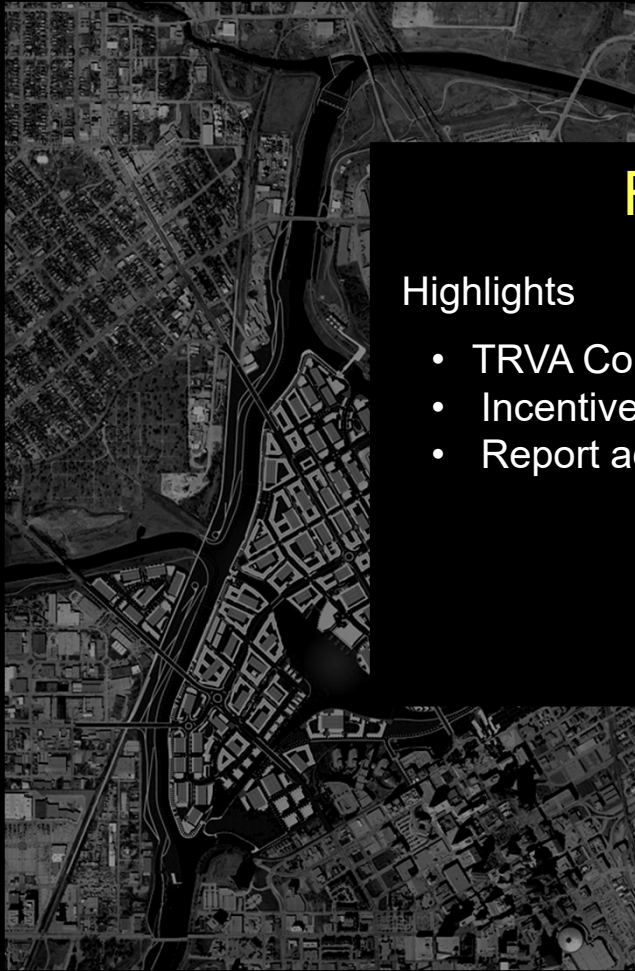
Diverse Business (DB) Participation Goals :

- Multiple partnering agencies –TRWD, CFW, USACE, TRVA, TXDOT
- 25% diverse business overall project goal
- Currently 31% committed overall contracts including TXDOT bridge project

***40% DB participation currently committed for federal and local contracts***

# Trinity River Vision

PROJECTS: Fair Contracting Program



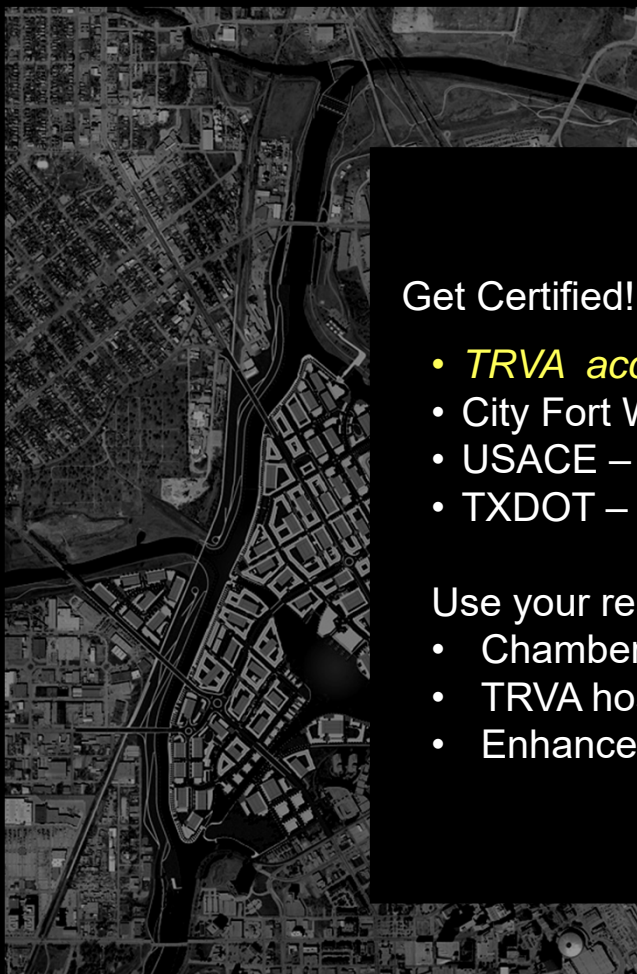
## Fair Contracting Program

### Highlights

- TRVA Counts Primes
- Incentive based grading (but equal)
- Report actuals and make project managers accountable

# Trinity River Vision

Fair Contracting Program



## Certifications

Get Certified!

- *TRVA accepts all local, state, federal certifications!*
- City Fort Worth – NCTRCA, DFW MSDC & WBCS
- USACE – Federal Programs
- TXDOT – DBE

Use your resources!

- Chamber and certification agencies do help
- TRVA hosts workshops
- Enhance your profile in “SAM” federal database



# Trinity River Vision

Fair Contracting Program



## Upcoming Contracting Opportunities

### City of Fort Worth – Spring/Summer 2018

- Contract: Cemetery Storm Drain Outfall
- Contract: Houston Street Storm Drain
- Contract: Part 10 Bypass Channel Segment A Water and Sanitary Sewer Relocations

### U.S. Army Corps of Engineers, Fort Worth District

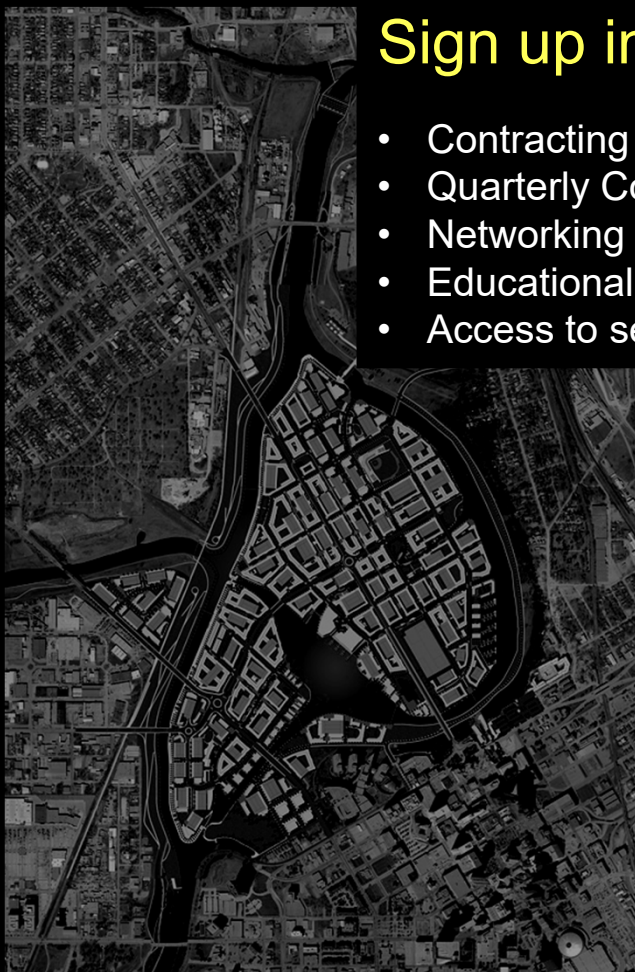
**Contract: Construction of Oxbow Phase 2**      **Contract Type: 8a Sole Source**

#### Potential Sub-Contracting Opportunities Related to the Contract:

Clearing and Grubbing  
Construction Trailer Rental  
Curb and Gutter  
Erosion Control  
Excavation and Grading  
Fencing  
Irrigation  
Janitorial services  
Seeding  
Supplying Port-a-Potties  
Traffic Control  
Trucking

# Trinity River Vision

PROJECTS: Fair Contracting Program



## Sign up in TRVA's Vendor Database

- Contracting Opportunities Alerts
- Quarterly Contracting Updates
- Networking Opportunities
- Educational Workshops
- Access to searchable database of all registered TRV vendors

**Contract and Vendor Management System**

[Home/Login](#)

**System Access Login**

Username:

Password:

☐ Remember username

- [Register as a TRWD/TRVA Vendor](#)
- [TRWD/TRVA's Vendor Registry](#)
- [Contact Us & Support](#)
- [Training](#)
- [Events](#)
- [Outreach](#)
- [Forgot Password](#)
- [Account Lookup](#)
- [Help/First Time Visitors](#)

Tarrant Regional Water District (TRWD) and Trinity River Vision Authority (TRVA) are pleased to offer our Contract and Vendor Management System (CVMS). TRWD and TRVA encourages all vendors to register in the CVMS. Benefits of registering as a vendor:

- Notifications for TRWD's Contracting and Supplier Opportunities
- Notifications for TRVA's Contracting Opportunities on the Public Infrastructure Elements of the Panther Island Gateway Park Project
- TRVA's Quarterly Contracting Updates
- Notifications for Networking Opportunities
- Notifications for Educational Workshops
- Ability to search all TRWD and TRVA's Registered Vendors
- TRWD and TRVA will have direct access to registered vendors contact information

[Customer Support](#)

The Contract and Vendor Management System is powered by [B2Bnow Software](#).

# UPCOMING TRWD BOND ELECTION

## ELECTION DATE: This Saturday, May 5

- Proposed bond option allows the project to proceed with federal/state funding and be completed within the next 10 years.
- No proposed increase in TRWD's tax rate due to proposed bond issues.
- Ensures additional money will not be required from local governmental partners.
- Proposed bonds will be paid off by TIF revenues from improved land value within the project area.
- When completed, the project will modernize flood protection along the Trinity to meet our current and projected population increase.



# Trinity River Vision

WANT TO LEARN MORE?



## Trinity River Vision Education Center

307 West Seventh Street, Ste. 100

Fort Worth, Texas 76102

817.698.0700

**Sign Up for our Newsletter!**

[www.trinityrivervision.org](http://www.trinityrivervision.org)



# SMALL BUSINESS ADMINISTRATION

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop



# **SBA**

## **Small Business Set-Aside & Socioeconomic Programs**

---

Tanika L. Pierce  
Acting Area Director, Area V  
Procurement Center Representative (PCR)  
SBA Office of Government Contracting





# Overview

- ❑ **SBA Small Business Programs Background & SBA Roles**
- ❑ **SBA Small Business Set-Aside & Socioeconomic Programs**
  - FAR Part 19 - Small Business Programs and Set-Asides
  - FAR Subpart 19.8 - The 8(a) Program
  - FAR Subpart 19.13 - Historically Underutilized Business Zone (HUBZone) Program
  - FAR Subpart 19.14 - Service-Disabled Veteran-Owned Small Business (SDVOSB) Procurement Program
  - FAR Subpart 19.15 - Women-Owned Small Business (WOSB) Program – includes Economically Disadvantaged Women-Owned Small Business (EDWOSB) Program

# SBA Small Business Programs Background & SBA Roles:

## *Small Business Act & CFR Title 13*

### ❑ **Basis for SBA Programs - Small Business Act** (15 U.S.C. 631, et seq.)

- Implements Congressional Policy to aid, counsel, assist & protect the interests of small business concerns
- Goal of policy is to ensure that a fair proportion of purchases, contracts, & subcontracts be placed with Small Businesses

### ❑ **Title 13 Code of Federal Regulations (CFR)**

- Title 13 of the CFR deals with business credit and assistance and governs the SBA
- Part 125 of Title 13 covers contracting opportunities for small businesses

# **SBA Small Business Programs Background & SBA Roles:**

## ***National Policy – Small Business***

### ☐ **Current National Policy**

**“It is the policy of the Government to provide maximum practicable opportunities in its acquisitions to small business....”**

**FAR 19.201(a)**



# SBA Small Business Programs Background & SBA Roles:

## *Federal Small Business Goals*

### □ SBA Federal-Wide Statutory Small Business Goals

- 23% Small Business (SB)
- 5% Small Disadvantaged Business (SDB)
  - Includes 8(a)
- 5% Women Owned Small Business (WOSB)
  - Includes EDWOSB
- 3% HUBZone SB
- 3% Service Disabled Veteran Owned SB

# **SBA Small Business Programs Background & SBA Roles:**

## ***Key Roles of SBA in Federal Contracting***

### **□ SBA Federal Govt Contracting Key Roles**

- Government-wide Small Business Contracting Goals
- Small Business Set-Asides & 8(a) Program
- Certificate of Competency (CoC) Pgm - Business Industrial Specialists
- Size Protests/Size Determinations – Size Specialists
- Procurement and Subcontracting Plan Reviews
- Procurement Center Representatives (PCRs) - Prime Contracts
- Commercial Market Representatives (CMRs) - Subcontracting Assistance
- Industrial Specialist Forestry (Timber Program)

# **SBA Small Business Set-Aside & Socioeconomic Programs:**

## *Small Business Set-Asides*

### **□ Small Business Set-Asides Defined**

- Federal procurements restricted to participation by only small businesses

### **□ Types of Small Business Set-Asides**

- General Small Business Set-Aside (SB) (all types)
- 8(a) SB Set-Aside
- HUBZone SB Set-Aside
- Service Disabled Veteran Owned SB (SDVOSB) Set-Aside
- Women Owned SB (WOSB) & Economically Disadvantaged Women Owned SB (EDWOSB) Set-Aside



# SBA Small Business Set-Aside & Socioeconomic Programs:

## *Set-Asides & “The Rule of Two”*

### □ Set-Asides & “The Rule of Two”

- \$3,500-\$150,000: “Automatically reserved exclusively for small business...”

FAR 19.502-2(a)

- Over \$150,000: Shall be set aside for small business when there is a reasonable expectation that:

*Rule of Two* “(1) offers will be obtained from at least two responsible small business concerns...”

“(2) award will be made at fair market prices...”

FAR 19.502-2(b)

# SBA Small Business Set-Aside & Socioeconomic Programs:

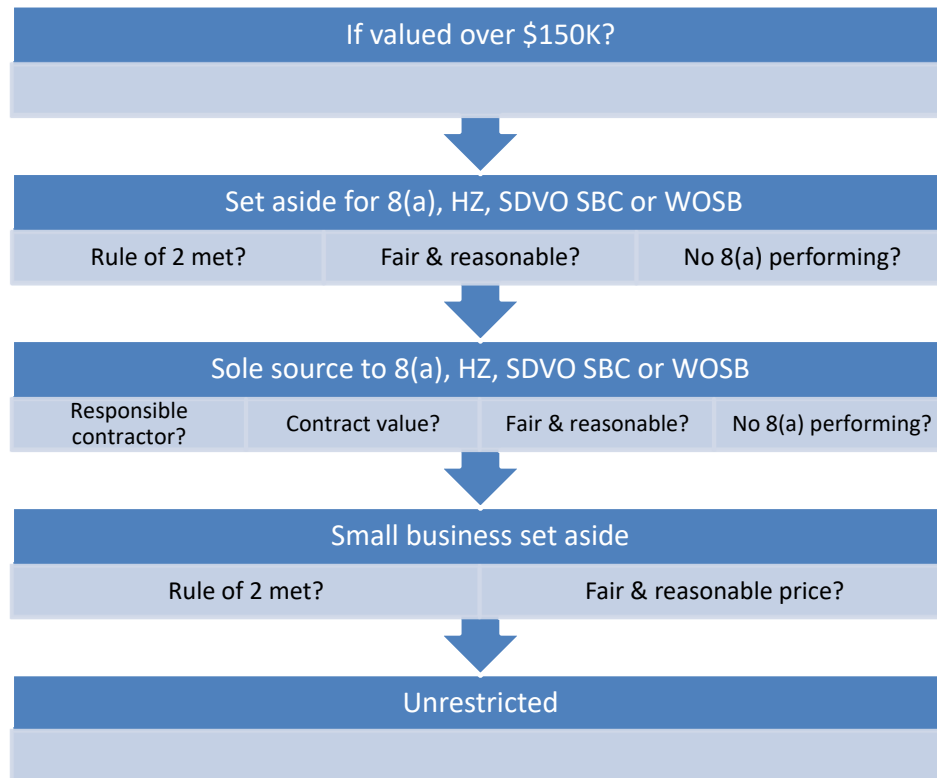
## *“Order of Consideration” in Set-Asides*

### □ Order of Consideration

- There is no order of precedence for set-asides among the Socioeconomic Programs FAR 19.203(a)
- Discretion of the Contracting Officer
  - Previous procurement history
  - Results of market research
  - How agency is doing in meeting its SB goals
  - Input from Agency SB specialist FAR 19.203(d)
- However – SB set-asides have priority over acquisitions using full & open competition.  
FAR 19.203(e)

# SBA Small Business Set-Aside & Socioeconomic Programs:

## *Set Aside Considerations*



Consider

- Market research
- Historical data
- SB goal accomplishment



# Small Business Set-Aside & Socioeconomic Programs:

## *8(a) Business Development Program*

### ❑ **8(a) Business Development Program** FAR Subpart 19.8, 13 CFR Part 124

- Socially and Economically disadvantaged small businesses
  - 51% owned/controlled by qualified individuals
- SBA Certification required. Annual reviews.
  - Business Development and contract assistance
- All 8(a) firms are SDBs but not all SDBs are 8(a)
- Sole Source, Competitive Set-Asides, Joint Ventures, Mentor-Protégé arrangement available
- “Once 8(a), always 8(a)” rule - If a requirement has been accepted by SBA under the 8(a) Program, it must remain in the 8(a) Program unless SBA agrees to its release.

# Small Business Set-Aside & Socioeconomic Programs:

## *HUBZone Program – Background*

### ☐ **Historically Underutilized Business Zone (HUBZone) Program** **FAR Subpart 19.13 & 13 CFR Part 126**

- Enacted into law under *Small Business Reauthorization Act of 1997*
- Encourages economic development in historically underutilized business zones - "HUBZones" - through the establishment of preferences
- Helps small businesses in urban and rural communities gain preferential access to Federal procurement opportunities

# Small Business Set-Aside & Socioeconomic Programs:

## *HUBZone Program - Overview*

### □ HUBZone Program – Overview of other things to know....

- 51% owned/controlled by US Citizen, Community Development Corp, Agricultural Cooperative or an Indian Tribe
- Principal office must be in a designated HUBZone (see HUBZone maps)
- At least 35% of employees must live in a HUBZone (see HUBZone maps)
- SBA Certification required. Periodic reviews
- 3% government wide goal for HUBZone awards
- Set-Asides restricted to certified HUBZones available
- 10% Price Evaluation Preference (PEP) available

[www.sba.gov](http://www.sba.gov)

124





## Small Business Set-Aside & Socioeconomic Programs: *HUBZone Program – Certification*

### ❑ SBA administers the HUBZone Program

- Status as a HUBZone small business concern (SBC) is determined by SBA, pursuant to 13 CFR part 126
- A firm must apply to SBA for HUBZone certification (13 CFR 126.300 to 126.309)
- If SBA determines that a concern is a HUBZone SBC, SBA will issue a certification to that effect and will add the concern to the List of Qualified HUBZone Small Business Concerns at [http://dsbs.sba.gov/dsbs/search/dsp\\_searchhubzone.cfm](http://dsbs.sba.gov/dsbs/search/dsp_searchhubzone.cfm)
- Only firms on the List are HUBZone SBCs and eligible for HUBZone contracting preferences and awards

## Small Business Set-Aside & Socioeconomic Programs:

### *HUBZone Program – Status*

#### ☐ Status as a HUBZone Small Business Concern

- To be eligible for a HUBZone contract, a concern must be a HUBZone SBC both at the time it submits its initial offer AND at the time of contract award [13 CFR 126.601(c)]
- A HUBZone SBC may joint venture with one or more other small business concerns or its SBA-approved mentor for the purpose of submitting an offer for a HUBZone contract.

*Note: The joint venture itself need not be certified as a qualified HUBZone SBC.*

## Small Business Set-Aside & Socioeconomic Programs: *HUBZone Program – Contract Requirements*

### ❑ Requirements to Bid on HUBZone Contract (13 CFR 126.601)

- When a HUBZone SBC submits its initial offer on a specific HUBZone contract, it must certify to the CO that:
- It is a certified HUBZone SBC that appears on SBA's List;
- There has been no material change in its circumstances that could affect its HUBZone eligibility since the date of HUBZone certification;
- It is a small business under the NAICS code assigned to the procurement; and
- It will “attempt to maintain” the required percentage of employees who are HUBZone residents during the performance of a HUBZone contract.



# Small Business Set-Aside & Socioeconomic Programs:

## *HUBZone Program – Regulation Quick Reference*

- ❑ **HUBZone Set-Aside Procedures**
  - 13 CFR 126.607, FAR 19.1305
- ❑ **HUBZone Set-Aside – Only One Offer or No Offers**
  - FAR 19.1305(c)
- ❑ **HUBZone Sole Source Awards**
  - 13 CFR 126.612, FAR 19.1306
- ❑ **Set-Aside of Orders**
  - FAR Part 19 Applies [see FAR 16.505(b)(2)(i)(F) and FAR 8.405-5(a)(2)]
- ❑ **Price Evaluation Preference (PEP) for HUBZone SBCs**
  - 13 CFR 126.613, FAR 19.1307
- ❑ **Nonmanufacturer Rule (NMR)**
  - 13 CFR 126.601, FAR 19.1303

## Small Business Set-Aside & Socioeconomic Programs: *HUBZone Program – Additional Information*

### ☐ HUBZone Program Information:

- <https://www.sba.gov/contracting/government-contracting-programs/hubzone-program>
- <https://www.sba.gov/contracting/government-contracting-programs/hubzone-program/frequently-asked-questions>

### ☐ HUBZone Maps:

- <https://www.sba.gov/contracting/government-contracting-programs/hubzone-program/hubzone-maps>

## Small Business Set-Aside & Socioeconomic Programs: *SDVOSB Program - Background*

- ❑ **Service-Disabled Veteran-Owned Small Business (SDVOSB) Pgm**  
**FAR Subpart 19.14 & 13 CFR Part 125, Subparts 125-11 to 125-33**
  - ***Veterans Entrepreneurship and Small Business Development Act of 1999 (Public Law 106-50)***
    - **3% SDVOSB Goal** - Established an annual government-wide goal of not less than 3% of the total value of all prime contract and subcontract awards for participation by small business concerns owned and controlled by service-disabled veterans.
  - ***Veterans Benefits Act of 2003 (Public Law 108-183)***
    - **SDVOSB Set-Asides** - Section 308 of the Act (Public Law 108-183) established a procurement program for Service-Disabled Veteran-Owned Small Business Concerns (SDVOSBC). This procurement program provides that federal contracting officers may restrict competition to SDVOSB concerns and award a sole source or set-aside contract where certain criteria are met.



## Small Business Set-Aside & Socioeconomic Programs: *SDVOSB Program - Eligibility*

### □ SDVOSB Program Eligibility

- The Service Disabled Veteran (SDV) must have a **service-connected disability** that has been determined by the Department of Veterans Affairs or Department of Defense
- The SDVOSB concern must be small under the North American Industry Classification System (NAICS) code assigned to the procurement
- The SDV must unconditionally own 51% of the SDVOSB concern
- The SDV Owner must control the management and daily operations of the SDVOSB concern
- The SDV must hold the highest officer position in the SDVOSB concern

## Small Business Set-Aside & Socioeconomic Programs: *SDVOSB Program – Set-Aside Considerations*

### ❑ SDVOSB Set Aside Requirements and Exemption

- **Contracting Officer (CO) may set-aside for SDVOSB if:**
  - The requirement is not exempted from SDVO contracting, the CO considers setting aside the requirement for 8(a), HUBZone, or SDVOSB concern participation before considering setting aside the requirement as a small business set-aside.
  - There is a reasonable expectation that at least two responsible SDVOSB concerns will submit offers; and
  - The award can be made at a fair market price.
- **Exemptions:**
  - Award fulfilled under Federal Prison Industries, Inc. or Javits-Wagner-O'Day Act participating non-profit agencies for the blind and severely disabled.
  - Requirement is currently being performed by an 8(a) participant or SBA has accepted that requirement for performance under the authority of the Section 8(a) Program.

## Small Business Set-Aside & Socioeconomic Programs: *SDVOSBC Program – SBA Interim Final Rule*

- SBA has issued an interim final rule establishing a **Service-Disabled Veteran-Owned Small Business Concern (SDVOSBC)** Program.
  - SDVOSBC Program establishes:
    - Criteria to be used in federal contracting to determine service-disabled veteran status;
    - Business ownership and control requirements;
    - Guidelines for establishing sole source and set-aside procurement opportunities
    - Protest and appeal procedures for SDVOSBC procurements



# Small Business Set-Aside & Socioeconomic Programs:

## *SDVOSB Program – Regulation Quick Reference*

- ☐ **Status as a SDVOSB concern**

- FAR 19.1403

- ☐ **Exclusions**

- FAR 19.1404

- ☐ **Set-Aside Procedures**

- FAR 19.1405

- ☐ **Sole source awards**

- FAR 19.1406

- ☐ **Contract clauses**

- 19.1407

## Small Business Set-Aside & Socioeconomic Programs: *SDVOSB Program – Additional Information*

### □ SDVOSB Program Information:

- <https://www.sba.gov/contracting/government-contracting-programs/service-disabled-veteran-owned-businesses>

# Small Business Set-Aside & Socioeconomic Programs:

## *WOSB Program - Background*

### ❑ Women Owned Small Business (WOSB) Program FAR Subpart 19.5 & 13 CFR Part 127

- WOSB Federal Contract Program – FAR implemented in Feb 2011
  - SBA reason and intent/goal for the Program:
    - Allow WOSBs to compete for set-aside contracts or receive sole source awards in ***industries where women-owned small businesses are substantially underrepresented.***
    - Enable Economically Disadvantaged WOSBs (EDWOSBs) to compete for set-aside contracts or receive sole source awards ***in industries where women-owned small businesses are underrepresented.***



## Small Business Set-Aside & Socioeconomic Programs:

### *WOSB Program Eligibility Requirements*

#### ☐ **WOSB Program Eligibility Requirements - 13 CFR 127.200, 201, & 202**

- Must meet small business size standard for primary NAICS & contract
- 51% substantially owned/controlled by one or more women who are U.S. citizens
- Women must manage the day-to-day operations
- A woman must hold the highest officer position in the business and this woman must work at the business full-time during normal working hours
- Women must make the long-term decisions for the business
- For full eligibility requirements & other pertinent information visit:  
<https://www.sba.gov/contracting/government-contracting-programs/women-owned-small-businesses/what-you-need-know-if-you-are-women-owned-small-business>

# Small Business Set-Aside & Socioeconomic Programs:

## *WOSB Program Certification*

### ❑ WOSB & EDWOSB Self Certification Process

- Step 1: Provide all required documents to [certify@sba.gov](mailto:certify@sba.gov)
- Step 2: Updating status as a WOSB or an EDWOSB on SAM.gov
- **Important:** To claim self-certification, besides Steps 1 & 2 above must also not use a TPC and must also make a representation as a WOSB or EDWOSB eligible under the WOSB Program in SAM.

### ❑ WOSB & EDWOSB TPC Certification Process

- Have the option to obtain WOSB or EDWOSB certification from one of the four SBA-approved **Third-Party Certifiers (TPCs)**. They are:
  - El Paso Hispanic Chamber of Commerce
  - National Women Business Owners Corporation
  - US Women's Chamber of Commerce
  - Women's Business Enterprise National Council

### ❑ 8(a) Certification (with Supporting Docs)

**\*\* Note:** The National Defense Authorization Act (NDAA) for Fiscal Year 2016 eliminated the self-certification process for the WOSB Program, although the change is not currently effective. SBA is currently reviewing how to implement this change. Until the change is implemented, eligible WOSB or EDWOSB firms may continue to self-certify.

[www.sba.gov](http://www.sba.gov)

## Small Business Set-Aside & Socioeconomic Programs:

### *WOSB Program – Important Information*

- ❑ 5% government wide goal for WOSB contracts
- ❑ WOSB Set-asides available in limited industries based on NAICS codes
  - **Important:** The NAICS code assigned to the solicitation must be authorized for use under the WOSB Program. Not all NAICS codes are authorized for use under the WOSB Program. Check the SBA website at [www.sba.gov/wosb](http://www.sba.gov/wosb) for available NAICS codes.
  - Separate NAICS codes are authorized for WOSB and EDWOSB.
    - 364 NAICS codes are available for WOSB.
    - 80 NAICS codes are authorized for EDWOSB.
- ❑ Contracting Officers must verify whether offerors have provided all the required documents to WOSB Repository at [certify.sba.gov](http://certify.sba.gov). FAR 19.1505(e) & 19.1503(b)
- ❑ EDWOSB is a subset of WOSB. As such, if you qualify as an EDWOSB, you automatically qualify as a WOSB.



# Small Business Set-Aside & Socioeconomic Programs:

## *WOSB Program NAICS Codes 2017 Updates*

### ❑ Women Owned Small Business (WOSB) 2017 NAICS Updates

- Effective October 1, 2017, the SBA updated its table of the North American Industry Classification System (“NAICS”) codes, which resulted in numerous changes. NAICS 2017 created 21 new NAICS industries by reclassifying, splitting, or merging 29 industries or their parts previously under NAICS 2012.

<https://www.gpo.gov/fdsys/pkg/FR-2017-09-27/pdf/2017-20705.pdf>

[https://www.sba.gov/sites/default/files/files/Size\\_Standards\\_Table\\_2017.pdf](https://www.sba.gov/sites/default/files/files/Size_Standards_Table_2017.pdf)

- On October 11, 2017, SBA also updated the NAICS codes applicable for the WOSB Program to align with the 2017 NAICS codes. **This update reduces the number of four-digit NAICS industry groups eligible for procurements under the WOSB Program from 113 to 112** because NAICS 2017 merged two NAICS 2012 industry groups, NAICS 5171 and 5172, into one—5173.

<https://www.gpo.gov/fdsys/pkg/FR-2017-10-11/pdf/2017-21925.pdf>

## Small Business Set-Aside & Socioeconomic Programs:

### *WOSB – Regulation Quick Reference*

- ❑ **List of required eligibility documents**
  - FAR 19.1503(c)
- ❑ **Eligibility documents in the WOSB Program Repository at [Certify.SBA.gov](https://www.certify.sba.gov)**
  - FAR 19.1503(b)(3)
- ❑ **Sole Source Awards** (Sole Source process implemented by new FAR – Dec 2015)
  - FAR 6.302-5(b)(7)
- ❑ **If a set-aside and only one acceptable offer from WOSB (including EDWOSB), CO may make award.**
  - FAR 19.1505(d)
- ❑ **If market research indicates one WOSB and multiple SBs, you must consider a WOSB sole source award before SB set-asides.**
  - FAR 19.1505(a) & 19.1506(a).

## Small Business Set-Aside & Socioeconomic Programs:

### *WOSB Program – Additional Information*

- ❑ WOSB Program Information:
  - <https://www.sba.gov/contracting/government-contracting-programs/women-owned-small-businesses>
- ❑ WOSB Information for Federal Contracting Officers:
  - <https://www.sba.gov/contracting/government-contracting-programs/women-owned-small-businesses/what-you-need-know-if-you-are-federal-contracting-officer>
- ❑ WOSB Program Authorized NAICS Codes:
  - [www.sba.gov/wosb](http://www.sba.gov/wosb)
- ❑ WOSB Program Repository:
  - [Certify.SBA.gov](http://Certify.SBA.gov)



# Conclusion

---

- ☐ For more information, resources, and training please visit the SBA Office of Government Contracting website at:  
<https://www.sba.gov/contracting/government-contracting-programs>
- ☐ Questions?

# SBA Office of Government Contracting Area V

Tanika Pierce

Acting Area Director

Telephone: (817) 684-5302

Email: [Tanika.Pierce@sba.gov](mailto:Tanika.Pierce@sba.gov)

- To obtain more information on any of the SBA Government Contracting Programs, go to: <https://www.sba.gov/contracting/contracting-officials>
- For more information on SBA's overall programs and services, please visit the SBA web site at: [www.sba.gov](http://www.sba.gov)

# GENERAL SERVICES ADMINISTRATION

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop

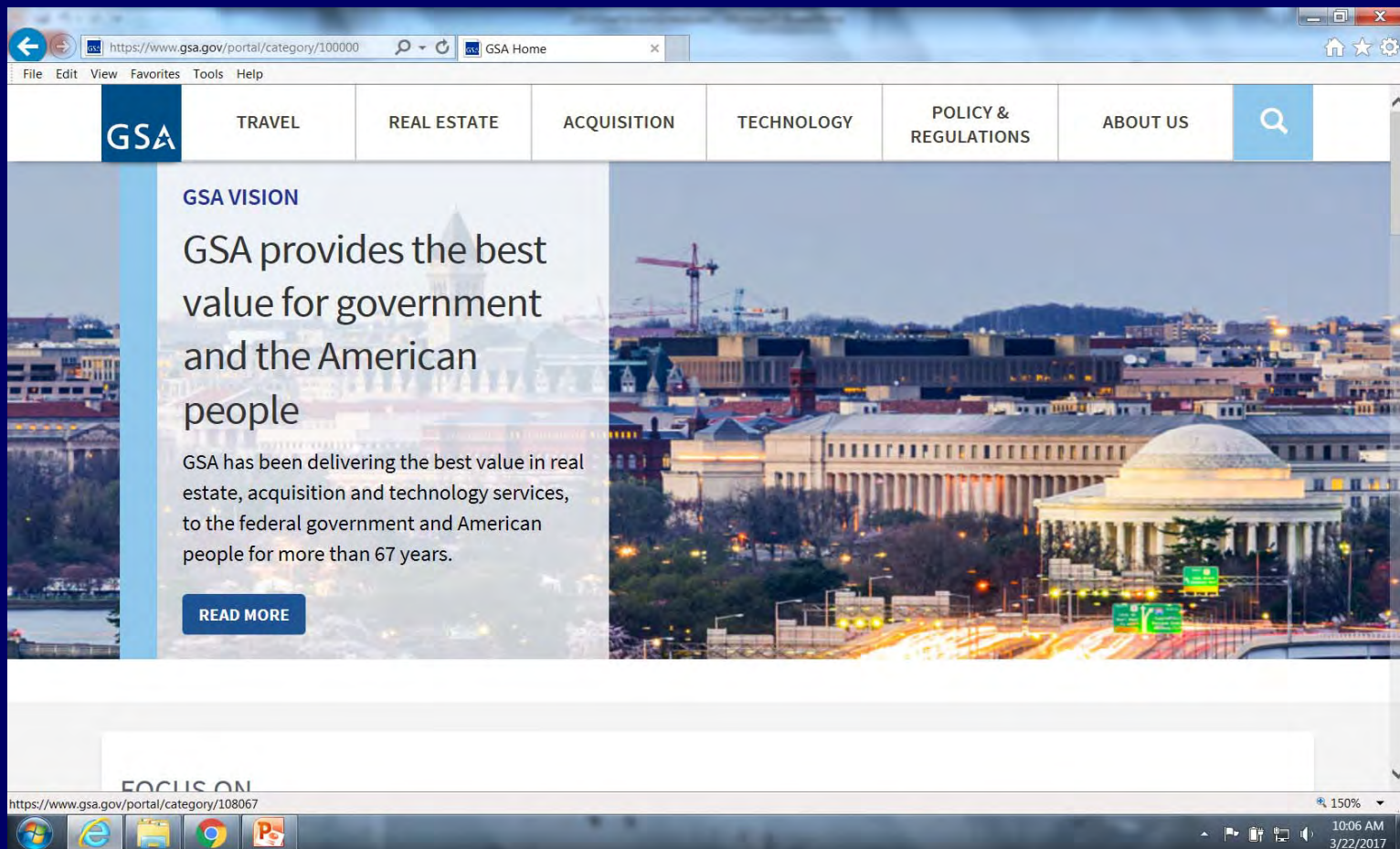


# Doing Business With GSA

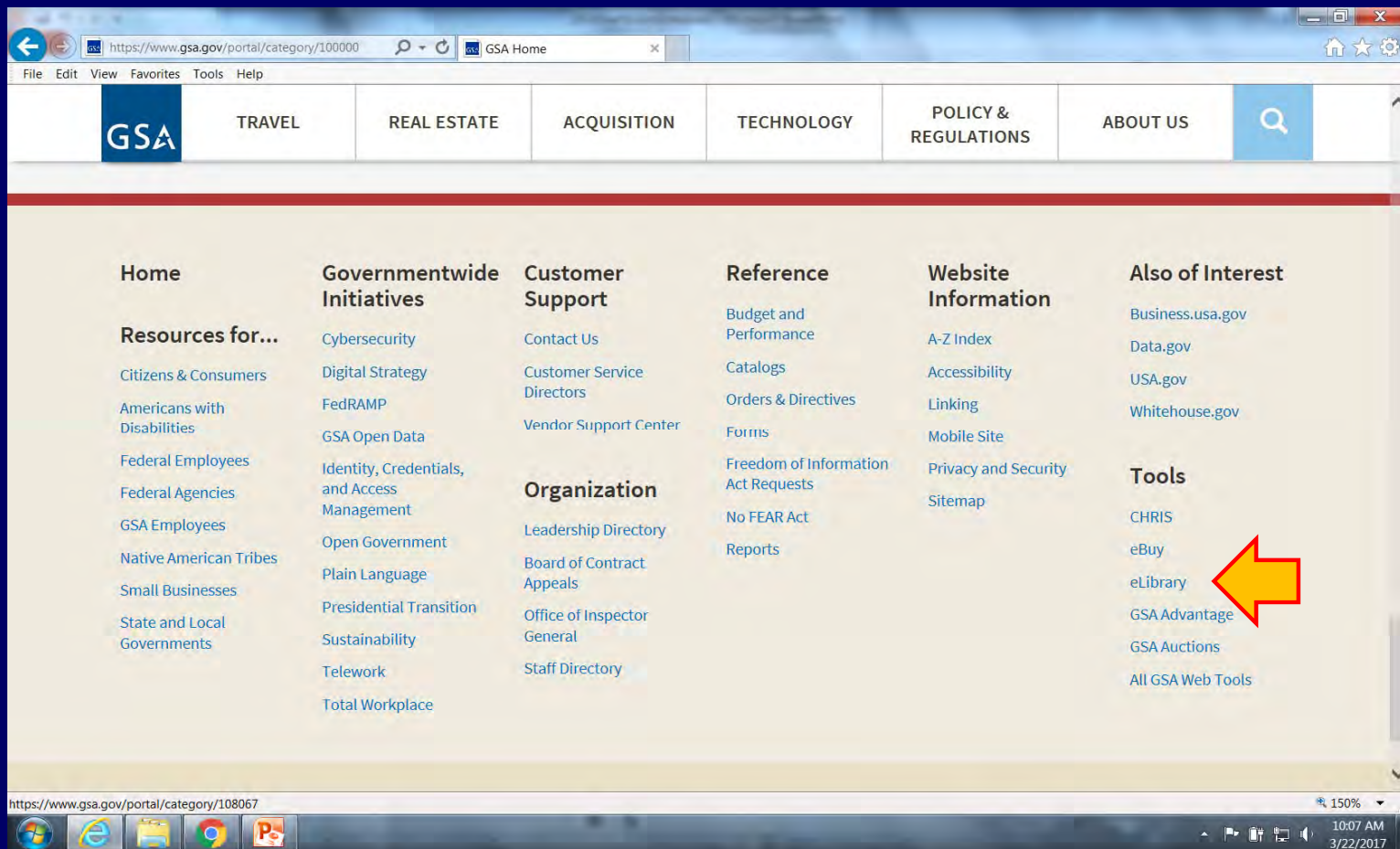
Albert Garza  
GSA Small Business Utilization Office  
Fort Worth, Texas



# At *GSA.gov* : Scroll down to e-Library



# At GSA.gov : Click on e-Library





# Click on “View Schedule Contracts”

The screenshot shows the GSA eLibrary website in a web browser. The address bar displays <https://www.gsaelibrary.gsa.gov/ElibMain/home>. The page features a navigation bar with links for Home, eBuy - quotes, GSA Advantage - online shopping, and Help. A welcome message states: "Welcome! GSA eLibrary is your one source for the latest GSA contract award information. GSA offers unparalleled acquisition solutions to meet today's acquisition challenges. GSA's key goal is to deliver excellent acquisition services that provide best value, in terms of cost, quality and service, for federal agencies and taxpayers." Below this, a search bar is present with a dropdown menu set to "all the words" and a "Search" button. A red arrow points to the "View schedule contracts" link in the "Schedule Contracts" section on the right. The "Category Guide" section lists various product categories, including "Fall/Winter Supplies & Services" and "Winter Supplies & Services". The "News..." section announces the new Human Capital and Training Solutions (HCaTS) Program contracts. The "Get Quotes" and "Additional Information" sections are also visible at the bottom.

**Search**  in **all the words** **Search**

enter **Keywords, Contract Number, Contractor/Mfr Name, Schedule/SIN/GWAC Number, NAICS**

▶ **Contractor Directory** (a-z) ▶ **Cross-Schedule Search**

**Category Guide**

- ▶ **Fall/Winter Supplies & Services**
  - ▶ Building & Industrial
  - ▶ Furniture & Furnishings
  - ▶ IT Solutions & Electronics
  - ▶ Law Enforcement, Fire, & Security
  - ▶ Recreation & Apparel
  - ▶ Services
  - ▶ Travel & Transportation Solutions
  - ▶ Wildland Fire & Equipment
- ▶ **Winter Supplies & Services**
  - ▶ Disaster Relief
  - ▶ Hospitality, Cleaning, & Chemicals
  - ▶ Laboratory, Scientific, & Medical
  - ▶ Office Solutions
  - ▶ Security Solutions
  - ▶ Tools, Hardware, & Machinery
  - ▶ Vehicles & Watercraft

**Quick Search**

Go to **- schedule -** **Go**

**Schedule Contracts**

GSA schedule contracts offer direct delivery of millions of state-of-the-art, high-quality commercial supplies and services at volume discount pricing!

- ▶ View schedule contracts
- ▶ GSA schedules info
- ▶ VA schedules info
- ▶ NAICS schedule/SIN crosswalk
- ▶ PSC schedule/SIN crosswalk

**Technology Contracts**

GSA technology contracts cover the whole spectrum of IT solutions, from network services and information assurance to telecommunications and purchase of hardware and software.

- ▶ View technology contracts
- ▶ GSA technology contracts info

**State and Local Governments**

**Cooperative Purchasing** **COOP PURCH**

Purchase IT products, services, and support equipment from Federal Supply Schedules.

- ▶ View participating vendors
- ▶ Cooperative Purchase FAQ

**Disaster Purchasing** **DISAST PURCH**

Purchase products and services to facilitate recovery from a major disaster.

- ▶ View participating vendors

**News...**

**Announcing the new Human Capital and Training Solutions (HCaTS) Program contracts.** HCaTS provide reliable, flexible, fast and efficient ways to obtain best value customized solutions for human capital management and training requirements. Additional information can be found on the [HCaTS webpage](#)

**Get Quotes**

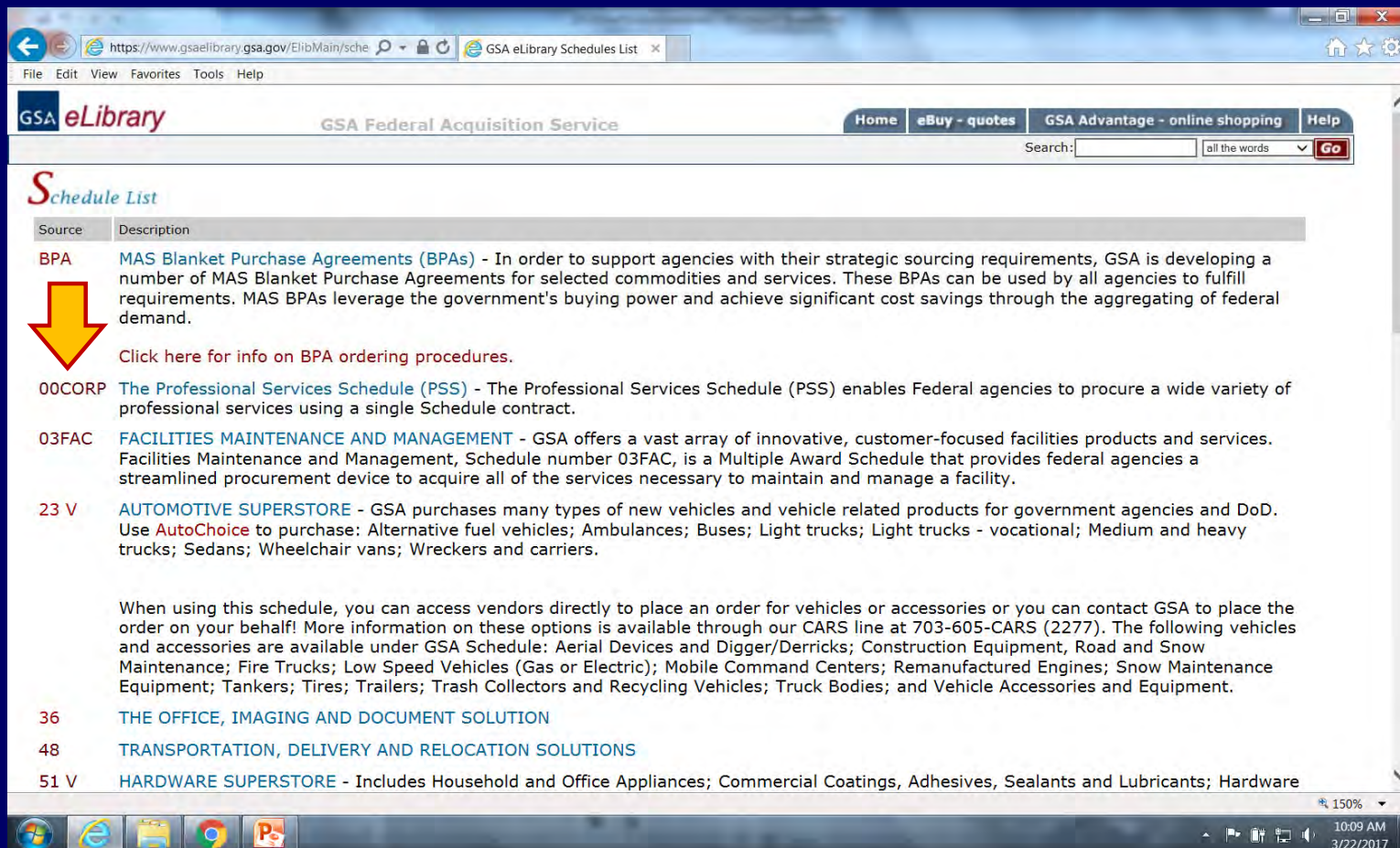
GSA eBuy is an easy-to-use electronic Request for Quotation

**Additional Information**

Customers Contractors

150% 10:08 AM 3/22/2017

# GSA Schedule List



The screenshot shows the GSA eLibrary Schedules List page. A large yellow arrow points to the BPA entry. The page includes a search bar, navigation links, and a list of schedules with their descriptions.

**Schedule List**

Source	Description
BPA	<b>MAS Blanket Purchase Agreements (BPAs)</b> - In order to support agencies with their strategic sourcing requirements, GSA is developing a number of MAS Blanket Purchase Agreements for selected commodities and services. These BPAs can be used by all agencies to fulfill requirements. MAS BPAs leverage the government's buying power and achieve significant cost savings through the aggregating of federal demand. <a href="#">Click here for info on BPA ordering procedures.</a>
00CORP	<b>The Professional Services Schedule (PSS)</b> - The Professional Services Schedule (PSS) enables Federal agencies to procure a wide variety of professional services using a single Schedule contract.
03FAC	<b>FACILITIES MAINTENANCE AND MANAGEMENT</b> - GSA offers a vast array of innovative, customer-focused facilities products and services. Facilities Maintenance and Management, Schedule number 03FAC, is a Multiple Award Schedule that provides federal agencies a streamlined procurement device to acquire all of the services necessary to maintain and manage a facility.
23 V	<b>AUTOMOTIVE SUPERSTORE</b> - GSA purchases many types of new vehicles and vehicle related products for government agencies and DoD. Use <b>AutoChoice</b> to purchase: Alternative fuel vehicles; Ambulances; Buses; Light trucks; Light trucks - vocational; Medium and heavy trucks; Sedans; Wheelchair vans; Wreckers and carriers.
<p>When using this schedule, you can access vendors directly to place an order for vehicles or accessories or you can contact GSA to place the order on your behalf! More information on these options is available through our CARS line at 703-605-CARS (2277). The following vehicles and accessories are available under GSA Schedule: Aerial Devices and Digger/Derricks; Construction Equipment, Road and Snow Maintenance; Fire Trucks; Low Speed Vehicles (Gas or Electric); Mobile Command Centers; Remanufactured Engines; Snow Maintenance Equipment; Tankers; Tires; Trailers; Trash Collectors and Recycling Vehicles; Truck Bodies; and Vehicle Accessories and Equipment.</p>	
36	<b>THE OFFICE, IMAGING AND DOCUMENT SOLUTION</b>
48	<b>TRANSPORTATION, DELIVERY AND RELOCATION SOLUTIONS</b>
51 V	<b>HARDWARE SUPERSTORE</b> - Includes Household and Office Appliances; Commercial Coatings, Adhesives, Sealants and Lubricants; Hardware



# GSA Schedule Page

The screenshot shows a web browser window displaying the GSA eLibrary Schedule Summary page. The browser's address bar shows the URL <https://www.gsaelibrary.gsa.gov/ElibMain/sche>. The page header includes the GSA eLibrary logo, the text "GSA Federal Acquisition Service", and navigation links for Home, eBuy - quotes, GSA Advantage - online shopping, and Help. A search bar is located on the right side of the header.

The main content area is titled "Schedule Summary" and provides contact information for the National Customer Service Center: Phone: 1-800-488-3111 and E-mail: [mashelpdesk@gsa.gov](mailto:mashelpdesk@gsa.gov).

The "00CORP" section is titled "The Professional Services Schedule (PSS) - The Professional Services Schedule (PSS) enables Federal agencies to procure a wide variety of professional services using a single Schedule contract." Below this text are two buttons: "GSA Contracts Online Federal Buyers... View Contract Clauses" and "Vendors Click here to view the current solicitation on FedBizOpps".

Below the buttons is a "00CORP Category list:" section with a dropdown menu set to "Categories" and a "Go" button.

A link "Download Contractors (Excel)" is provided below the category list.

Category	Description
100 01	<a href="#">Introduction of New Services</a> - A new service may be a task, procedure, or product existing in the commercial market which is being developed, improved or has not been introduced to the Federal Government. A new service is not currently available under any GSA Contract, but is categorically related to the procurement of professional services under this Schedule.
100 03	<a href="#">Ancillary Supplies and/or Services</a> - Ancillary supplies and/or services are support supplies and/or services which are not within the scope of any other SIN on this schedule. These supplies and/or services are necessary to compliment a contractor's offerings to provide a solution to a customer requirement. This SIN may be used for orders and blanket purchase agreements that involve work or a project that is solely associated with the supplies and/or services purchased under this schedule. This SIN EXCLUDES purchases that are exclusively for supplies and/or services already available under another schedule. Special Instructions: The work performed under this SIN shall be associated with existing SIN(s) that are part of this schedule. Ancillary supplies and/or services shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Ancillary supplies and/or services may only be ordered in conjunction with or in support of

The browser's taskbar at the bottom shows the Windows logo, Internet Explorer, and other application icons. The system clock indicates the time is 10:16 AM on 4/24/2018.

# Architects as Consultants in 899-1

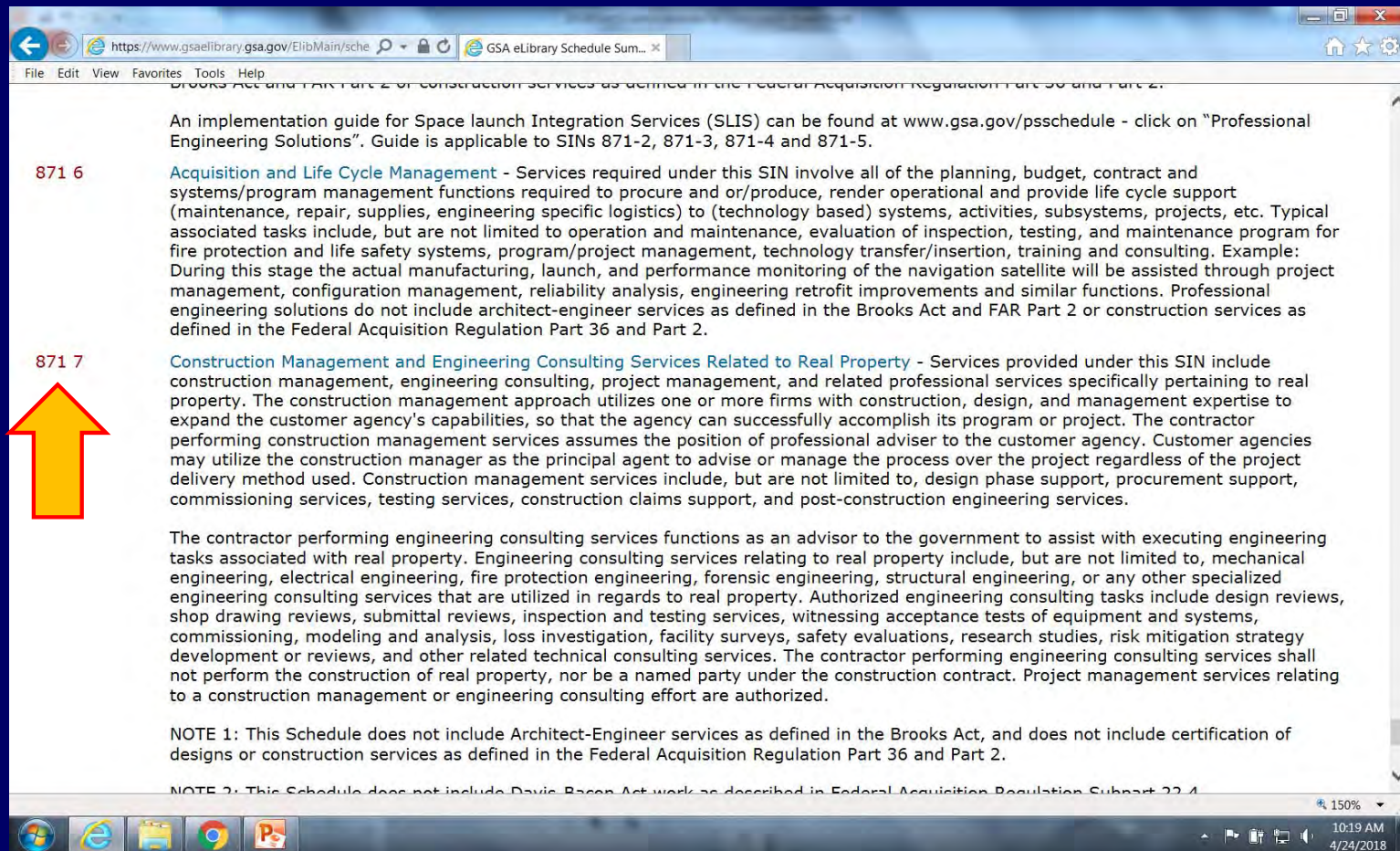
The screenshot shows a web browser window with the URL <https://www.gsaelibrary.gsa.gov/ElibMain/sche>. The page title is "Environmental Services". Below the title is a table with two columns: "Category" and "Description".

Category	Description
899 1	<p><b>Environmental Consulting Services</b> - The services include, but are not limited to consultation in the areas of: Planning and Documentation Services for the development, planning, facilitation, coordination, and documentation of and/or for environmental initiatives (or mandates such as Executive Order 13693 in areas of chemical, radiological, and/or hazardous materials; ISO 14001 Environmental Management System (EMS) and sustainable performance measure development; Environmental Assessment (EA) and Environmental Impact Statement (EIS) preparation under the National Environmental Policy Act (NEPA); Endangered species, wetland, watershed, and other natural resource management plans; Archeological and/or cultural resource management plans; Environmental program and project management; Environmental regulation development; Climate change adaptation and resiliency planning and implementation support, including but not limited to, identifying climate risks and impacts; applying and interpreting climate and impact assessment model outputs; development and/or implementation of solutions to build climate resilience, reduce identified climate risks, and/or provide both climate change mitigation and adaptation benefits; climate decision support, risk management, and vulnerability assessments and analyses; and climate risk communications and training; Economic, technical and/or risk analysis; other environmentally related studies and/or consultations; Homeland Security solutions that include Biochemical protection; Crime prevention through environmental design surveys (CPTED); Economical, technical and/or risk analysis; Identification and mitigation of threats inclusive of protective measures to mitigate the threats; and Vulnerability assessments. Compliance Services such as review, audit, and implementation/management of EMS and other compliance and contingency plans and performance measures; Permitting; Spill prevention/control and countermeasure plans; Pollution prevention surveys; and Community Right to-Know Act reporting. Advisory Services for ongoing advice and assistance with data and information in support of agency environmental programs involving areas such as Hazardous material spills; Material safety data sheets (MSDS), Biological/medical data sheets; Information hotlines; Poison control hotlines; Environmental regulations and environmental policy/procedure updates; Management, furnishing, or inventory of MSDS. Waste Management Consulting Services to provide guidance in support of waste-related data collection, feasibility studies and risk analyses; Resource Conservation and Recovery Act/Comprehensive Environmental Response Compensation and Liability Act (RCRA/CERCLA) site investigations; Hazardous and/or non-hazardous exposure assessments; Waste characterization and source reduction studies; Review and recommendation of waste tracking or handling systems; Waste management plans and/or surveys; Waste minimization/pollution prevention initiatives; and Review of technologies and processes impacting waste management.</p> <p>Note: Services involving only the consulting portion of environmental remediation efforts are included under this SIN. Any actual remediation efforts are performed under SIN 899-8.</p>
899 3	<p><b>Environmental Training Services</b> - This SIN is designed to aid agencies in training personnel in a variety of environmentally related subjects in order to meet Federal mandates and Executive Orders. Environmentally related training can be conducted on- or off-site using standard off-the-shelf, customized, or computer/web-based interactive courses. Examples of environmental training courses include: Air/blood borne pathogens; Asbestos awareness; Environmental management planning and operations and maintenance (O&amp;M) planning; Asbestos Hazard Emergency Response Act (AHERA); Compliance with environmental laws/regulations; Comprehensive Environmental Response Compensation and Liability Act (CERCLA); Confined space training; Electronics management; Emergency response plans; Environmental</p>

The browser window also shows a taskbar at the bottom with icons for Windows, Internet Explorer, and other applications. The system clock indicates 11:07 AM on 4/24/2018.



# Click on Category Number



The screenshot shows a web browser window displaying the GSA eLibrary Schedule Summary page. The address bar shows the URL <https://www.gsaelibrary.gsa.gov/ElibMain/sche>. The page content includes a list of SINs and their descriptions. A red arrow points to the SIN 871 7, which is highlighted in blue. The description for 871 7 is: **Construction Management and Engineering Consulting Services Related to Real Property** - Services provided under this SIN include construction management, engineering consulting, project management, and related professional services specifically pertaining to real property. The construction management approach utilizes one or more firms with construction, design, and management expertise to expand the customer agency's capabilities, so that the agency can successfully accomplish its program or project. The contractor performing construction management services assumes the position of professional adviser to the customer agency. Customer agencies may utilize the construction manager as the principal agent to advise or manage the process over the project regardless of the project delivery method used. Construction management services include, but are not limited to, design phase support, procurement support, commissioning services, testing services, construction claims support, and post-construction engineering services.

The contractor performing engineering consulting services functions as an advisor to the government to assist with executing engineering tasks associated with real property. Engineering consulting services relating to real property include, but are not limited to, mechanical engineering, electrical engineering, fire protection engineering, forensic engineering, structural engineering, or any other specialized engineering consulting services that are utilized in regards to real property. Authorized engineering consulting tasks include design reviews, shop drawing reviews, submittal reviews, inspection and testing services, witnessing acceptance tests of equipment and systems, commissioning, modeling and analysis, loss investigation, facility surveys, safety evaluations, research studies, risk mitigation strategy development or reviews, and other related technical consulting services. The contractor performing engineering consulting services shall not perform the construction of real property, nor be a named party under the construction contract. Project management services relating to a construction management or engineering consulting effort are authorized.

NOTE 1: This Schedule does not include Architect-Engineer services as defined in the Brooks Act, and does not include certification of designs or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.

NOTE 2: This Schedule does not include Davis-Bacon Act work as described in Federal Acquisition Regulation Subpart 22.4.

# GSA Schedule Contractors

NOTE 3: Some of the terminology used, such as professional engineer and design review, have multiple meanings in the engineering services profession. Under no circumstances should those terms be interpreted to include performance of Brooks Act services Section 1102 of 40 U.S.C. Chapter 11.

NOTE 4: Review the Construction Management and Engineering Consulting Services Related to Real Property Guide which is available under SIN 871-7 using the following link: <http://www.gsa.gov/portal/content/245467> for additional information relating to scope of services allowed.

202 contractors

Display:

Hold the 'Ctrl' key to select all that apply

Contractor		Contract #	Phone	City, State	Socio-Economic	Contractor T&Cs /Pricelist	View Catalog
A3GEO, INC.		GS-00F-370GA	415-425-0247	BERKELEY ,CA	s/w/wo/ew/d		<a href="#">GSA Advantage!</a>
AB CONSULTANTS, INC		GS-10F-0403Y	301-306-3091	LANHAM ,MD	s/d		<a href="#">GSA Advantage!</a>
ACCURA ENGINEERING AND CONSULTING SERVICES, INC.		GS-10F-0251Y	404-241-8722	ATLANTA ,GA	s/w/wo/ew/d/8a		<a href="#">GSA Advantage!</a>
ACOT ASSOCIATES GROUP, LLC		47QSA17D0001	9072661653	MEMPHIS ,TN	s/dv		<a href="#">GSA Advantage!</a>
AES GROUP INC		GS-23F-0250N	303-841-3922	PARKER ,CO	s/dv		<a href="#">GSA Advantage!</a>
AFG GROUP INC.		GS-23F-0371P	7034350029	HERNDON ,VA	s/w		<a href="#">GSA Advantage!</a>
AGEISS INC.		GS-10F-0091K	303-674-5059	CHEYENNE ,WY	o		<a href="#">GSA Advantage!</a>
ALION SCIENCE AND TECHNOLOGY CORPORATION		GS-00F-064CA	7032595235	BURR RIDGE ,IL	o		<a href="#">GSA Advantage!</a>
ALLANA BUICK & BERS, INC.		GS-00F-445GA	650-543-5600	PALO ALTO ,CA	o		<a href="#">GSA Advantage!</a>
ALPHA CONSTRUCTION AND ENGINEERING CORPORATION		GS-23F-0209N	703 450-0800	DULLES ,VA	o		<a href="#">GSA Advantage!</a>
AMAZING GRACE ENTERPRISES		GS-10F-010AA	301-809-9716	BOWIE ,MD	s/w/wo		<a href="#">GSA Advantage!</a>
AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE, INC.		GS-00F-314CA	610-877-6021	BLUE BELL ,PA	o		<a href="#">GSA Advantage!</a>
ANDERSON ENGINEERING OF MINNESOTA, LLC		47QRAA18D006J	(763)412-4027	MINNEAPOLIS ,MN	s/dv		
APSI CONSTRUCTION MANAGEMENT		GS-23F-0054S	9496790202	IRVINE ,CA	s		<a href="#">GSA Advantage!</a>

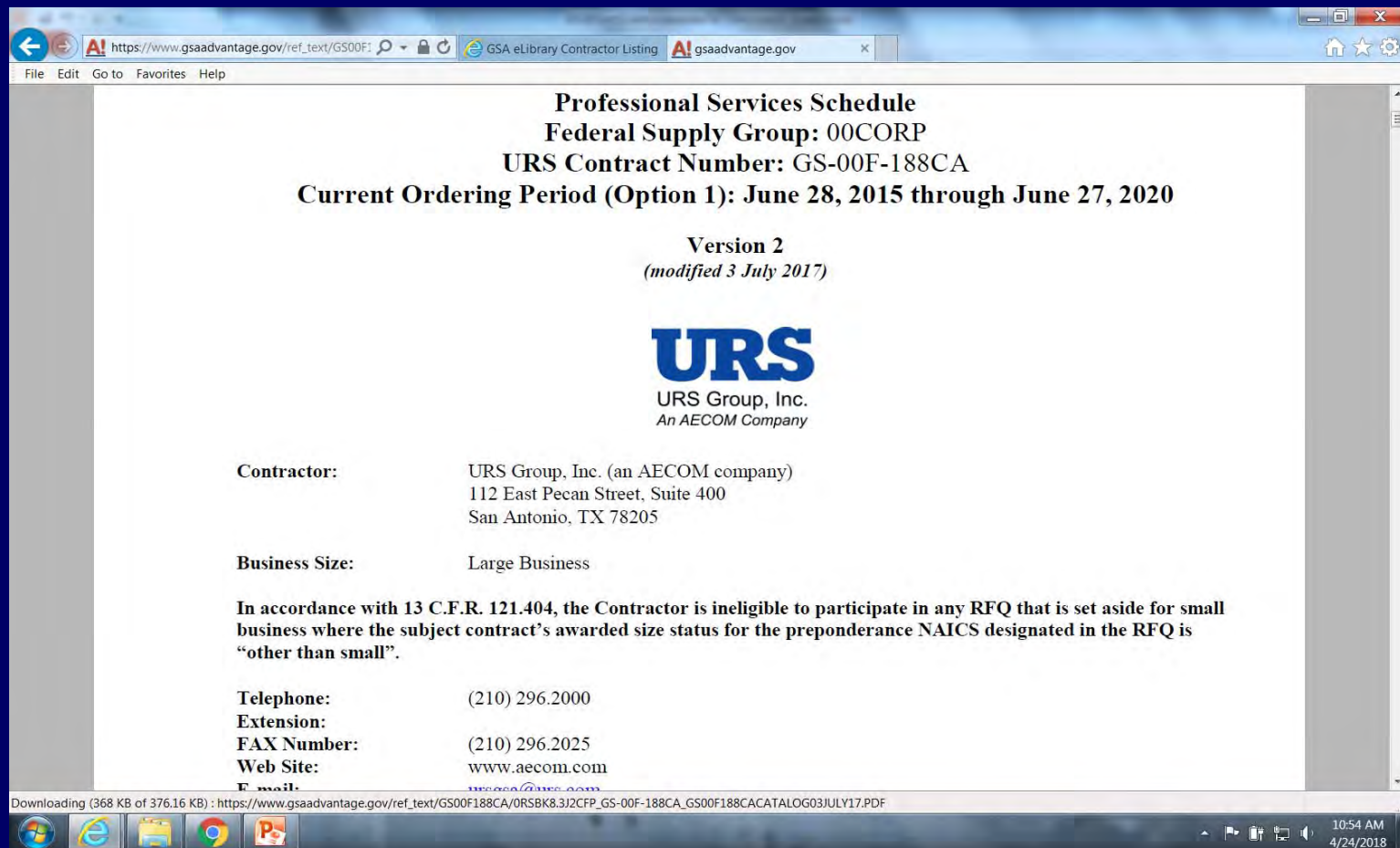
150% 10:20 AM 4/24/2018



# GSA Schedule Contractors in TX

CAMBRIDGE INTERNATIONAL SYSTEMS INC.		47QRAA18D005T	5713198919	ARLINGTON ,VA	o		GSA Advantage!
PROCON CONSULTING LLC	DISAST PURCH	GS-00F-247CA	7035277059	ARLINGTON ,VA	s		GSA Advantage!
BROWN CONSTRUCTION SERVICES INC	DISAST PURCH	GS-00F-163CA	703-599-3481	ANNANDALE ,VA	s/w/wo		GSA Advantage!
HANSCOMB CONSULTING, INC.	DISAST PURCH	47QRAA18D004N	7037060423	ALEXANDRIA ,VA	s/d		GSA Advantage!
MICHAEL BAKER INTERNATIONAL, INC.	DISAST PURCH	GS-00F-0032M	703-483-0029	ALEXANDRIA ,VA	o		GSA Advantage!
PCCI, INC.	DISAST PURCH	GS-00F-0033M	703-229-1110	ALEXANDRIA ,VA	o		GSA Advantage!
FAITHFUL+GOULD, INC.	DISAST PURCH	GS-10F-0212V	8132814584	ALEXANDRIA ,VA	o		GSA Advantage!
PLANATE MANAGEMENT GROUP LLC	DISAST PURCH	GS-23F-058AA	703-585-1079	ALEXANDRIA ,VA	s/dv		GSA Advantage!
HORROCKS ENGINEERS, INC.	DISAST PURCH	GS-10F-138BA	(801)763-5194	PLEASANT GROVE ,UT	s		
KCM CONSULTING, LLC	DISAST PURCH	47QRAA18D000F	(210)233-1751	SAN ANTONIO ,TX	s		
TEAM INTEGRATED ENGINEERING, INC.	DISAST PURCH	GS-00F-158CA	210-341-4316	SAN ANTONIO ,TX	o		GSA Advantage!
URS GROUP, INC.	DISAST PURCH	GS-00F-188CA	210-253-7531	SAN ANTONIO ,TX	o		GSA Advantage!
NATIVE ENERGY & TECHNOLOGY, INC.	DISAST PURCH	GS-00F-248CA	210-231-6060	SAN ANTONIO ,TX	s/d		GSA Advantage!
PRECISION SCHEDULING CONSULTANTS, LLC	DISAST PURCH	GS-00F-253DA	210-380-5691	SAN ANTONIO ,TX	s/dv		GSA Advantage!
SAMS CONTRACTING CONSULTING AND TRAINING LLC	DISAST PURCH	GS-00F-309DA	210-788-1034	SAN ANTONIO ,TX	s/dv/d		GSA Advantage!
SAMES, INC.	DISAST PURCH	GS-00F-298GA	956-702-8880	MCALLEN ,TX	s/d/8a/h		GSA Advantage!
RIMKUS ANALYTICS, L.L.C.	DISAST PURCH	GS-10F-0277Y	713-621-3550	HOUSTON ,TX	o		GSA Advantage!
CURTAIN WALL DESIGN AND CONSULTING, INCORPORATED	DISAST PURCH	GS-00F-190GA	(202)234-8933	DALLAS ,TX	s		GSA Advantage!
CREATIVE CORRECTIONS, L.L.C.	DISAST PURCH	GS-00F-013AA	409-866-9920	BEAUMONT ,TX	s/dv		GSA Advantage!
CAS CONSULTING AND SERVICES, INC.	DISAST PURCH	GS-10F-215AA	5128362388	AUSTIN ,TX	s/d/8a		GSA Advantage!
JACOBS TECHNOLOGY INC.	DISAST PURCH	GS-00F-038CA	931-393-6262	TULLAHOMA ,TN	o		GSA Advantage!
NAVARRO RESEARCH AND ENGINEERING, INC.	DISAST PURCH	GS-00F-0092N	8652209650	OAK RIDGE ,TN	s/w/wo/d		GSA Advantage!
SPECTRA TECH, INC.	DISAST PURCH	GS-00F-264CA	865-813-2131	OAK RIDGE ,TN	s		GSA Advantage!
ACOT ASSOCIATES GROUP, LLC	DISAST PURCH	47QSA17D0001	9072661653	MEMPHIS ,TN	s/dv		GSA Advantage!
STRATA G, LLC	DISAST PURCH	GS-00F-004CA	8659343400	KNOXVILLE ,TN	s/v		GSA Advantage!

# GSA Schedule Contractor Price List



The screenshot shows a web browser window with the address bar displaying [https://www.gsaadvantage.gov/ref\\_text/GS00F188CA/0RSBK8.3J2CFP\\_GS-00F-188CA\\_GS00F188CACATALOG03JULY17.PDF](https://www.gsaadvantage.gov/ref_text/GS00F188CA/0RSBK8.3J2CFP_GS-00F-188CA_GS00F188CACATALOG03JULY17.PDF). The page content is titled "Professional Services Schedule" and "Federal Supply Group: 00CORP". It specifies the "URS Contract Number: GS-00F-188CA" and the "Current Ordering Period (Option 1): June 28, 2015 through June 27, 2020". The version is "Version 2 (modified 3 July 2017)". The URS logo is displayed, followed by "URS Group, Inc. An AECOM Company". The contractor information is listed as "Contractor: URS Group, Inc. (an AECOM company) 112 East Pecan Street, Suite 400 San Antonio, TX 78205". The business size is "Large Business". A disclaimer states: "In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is 'other than small'." Contact information includes "Telephone: (210) 296.2000", "Extension:", "FAX Number: (210) 296.2025", "Web Site: www.aecom.com", and "E-mail: urs@urs.com". The status bar at the bottom shows "Downloading (368 KB of 376.16 KB) : https://www.gsaadvantage.gov/ref\_text/GS00F188CA/0RSBK8.3J2CFP\_GS-00F-188CA\_GS00F188CACATALOG03JULY17.PDF" and the system clock shows "10:54 AM 4/24/2018".

**Professional Services Schedule**  
**Federal Supply Group: 00CORP**  
**URS Contract Number: GS-00F-188CA**  
**Current Ordering Period (Option 1): June 28, 2015 through June 27, 2020**

**Version 2**  
*(modified 3 July 2017)*

**URS**  
URS Group, Inc.  
*An AECOM Company*

**Contractor:** URS Group, Inc. (an AECOM company)  
112 East Pecan Street, Suite 400  
San Antonio, TX 78205

**Business Size:** Large Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

**Telephone:** (210) 296.2000  
**Extension:**  
**FAX Number:** (210) 296.2025  
**Web Site:** www.aecom.com  
**E-mail:** urs@urs.com

Downloading (368 KB of 376.16 KB) : [https://www.gsaadvantage.gov/ref\\_text/GS00F188CA/0RSBK8.3J2CFP\\_GS-00F-188CA\\_GS00F188CACATALOG03JULY17.PDF](https://www.gsaadvantage.gov/ref_text/GS00F188CA/0RSBK8.3J2CFP_GS-00F-188CA_GS00F188CACATALOG03JULY17.PDF)

10:54 AM  
4/24/2018

# GSA Schedule Contractor Price List

https://www.gsaadvantage.gov/ref\_text/GS00F1 GSA eLibrary Contractor Listing gsaadvantage.gov

File Edit Go to Favorites Help

**GSA Professional Services Schedule, 00CORP** **Contract No. GS-00F-188CA**

**CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	SIN Description
871-1	871-1RC	Strategic Planning for Technology Programs/Activities
871-2	871-2RC	Concept Development and Requirements Analysis
871-3	871-3RC	System Design, Engineering and Integration
871-4	871-4RC	Test and Evaluation
871-5	871-5RC	Integrated Logistics Support
871-6	871-6RC	Acquisition and Life Cycle Management
871-7	871-7RC	Construction Management
874-1	874-1RC	Integrated Consulting Services
874-6	874-6RC	Acquisition Management Support
874-7	874-7RC	Integrated Business Program Support Services
899-1	899-1RC	Environmental Consulting Services
899-3	899-3RC	Environmental Training Services
899-7	899-7RC	Geographic Information Systems (GIS) Services
899-8	899-8RC	Remediation and Reclamation Services

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

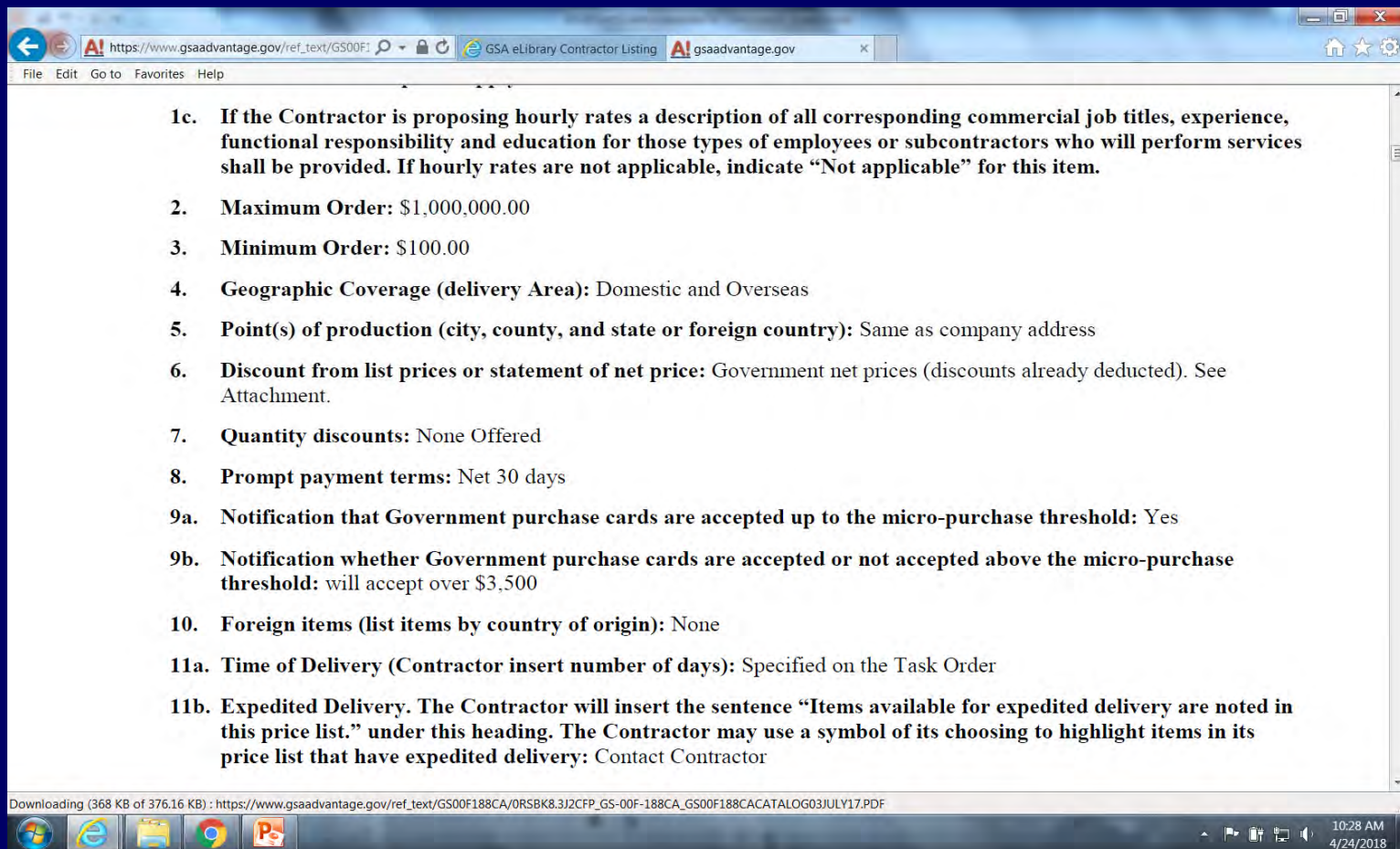
**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience,**

Downloading (368 KB of 376.16 KB) : https://www.gsaadvantage.gov/ref\_text/GS00F188CA/0RSBK8.3J2CFP\_GS-00F-188CA\_GS00F188CACATALOG03JULY17.PDF

10:53 AM  
4/24/2018



# GSA Schedule Contractor Price List



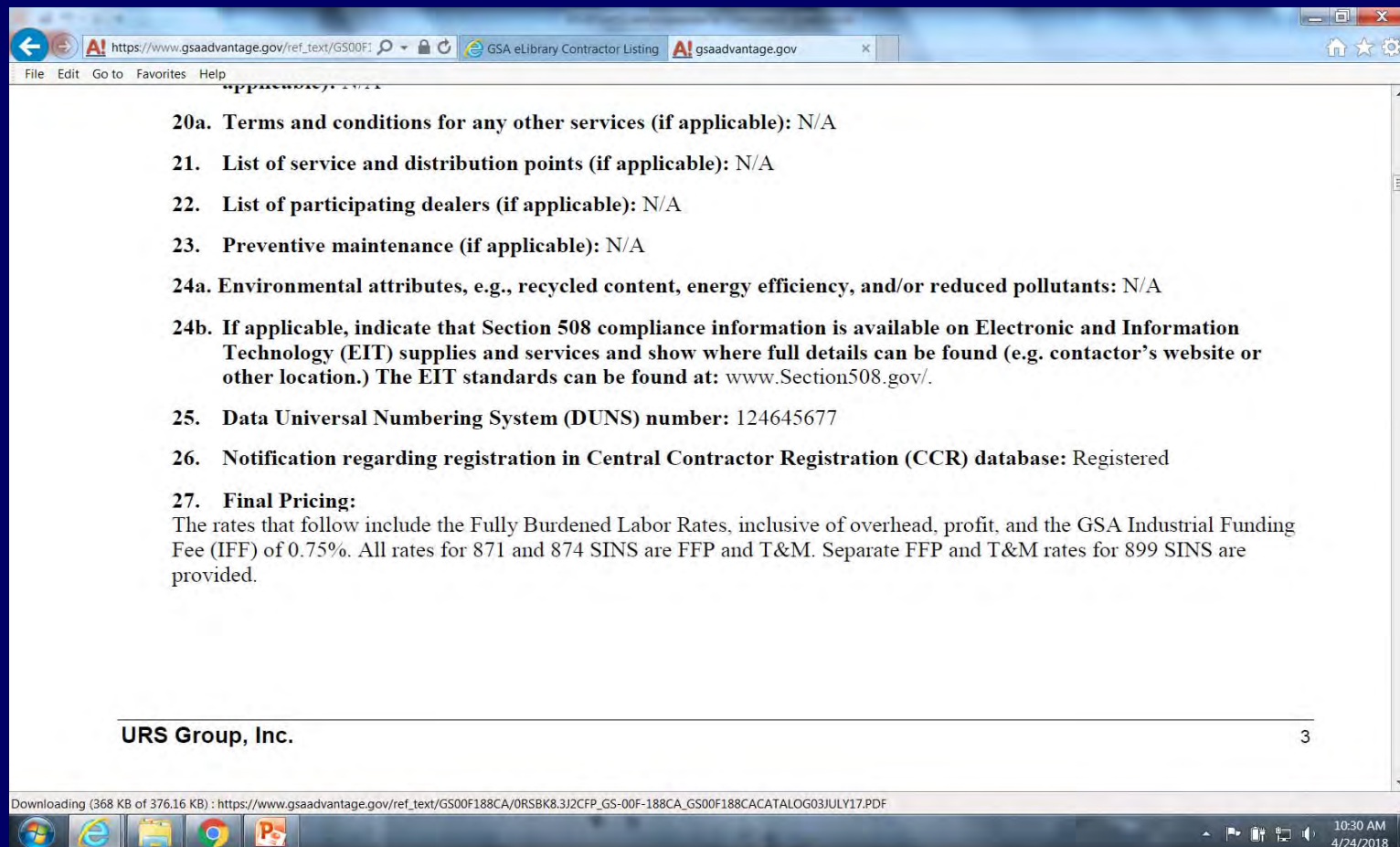
The screenshot shows a web browser window with the address bar displaying [https://www.gsaadvantage.gov/ref\\_text/GS00F188CA/0RSBK8.3J2CFP\\_GS-00F-188CA\\_GS00F188CACATALOG03JULY17.PDF](https://www.gsaadvantage.gov/ref_text/GS00F188CA/0RSBK8.3J2CFP_GS-00F-188CA_GS00F188CACATALOG03JULY17.PDF). The page content is a list of requirements for a contractor price list, numbered 1c through 11b. The requirements are as follows:

- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
- 2. Maximum Order: \$1,000,000.00
- 3. Minimum Order: \$100.00
- 4. Geographic Coverage (delivery Area): Domestic and Overseas
- 5. Point(s) of production (city, county, and state or foreign country): Same as company address
- 6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
- 7. Quantity discounts: None Offered
- 8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will accept over \$3,500
- 10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

At the bottom of the browser window, a status bar indicates "Downloading (368 KB of 376.16 KB) : https://www.gsaadvantage.gov/ref\_text/GS00F188CA/0RSBK8.3J2CFP\_GS-00F-188CA\_GS00F188CACATALOG03JULY17.PDF". The system clock in the bottom right corner shows "10:28 AM 4/24/2018".



# GSA Schedule Contractor Price List



The screenshot shows a web browser window with the address bar displaying [https://www.gsaadvantage.gov/ref\\_text/GS00F188CA/0RSBK8.3J2CFP\\_GS-00F-188CA\\_GS00F188CACATALOG03JULY17.PDF](https://www.gsaadvantage.gov/ref_text/GS00F188CA/0RSBK8.3J2CFP_GS-00F-188CA_GS00F188CACATALOG03JULY17.PDF). The browser tabs include "GSA eLibrary Contractor Listing" and "gsaadvantage.gov". The page content lists terms and conditions for a contractor, with items 20a through 27. Item 27, "Final Pricing:", includes a paragraph about labor rates. The contractor name "URS Group, Inc." is at the bottom left, and the page number "3" is at the bottom right. The Windows taskbar at the bottom shows the time as 10:30 AM on 4/24/2018.

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

25. Data Universal Numbering System (DUNS) number: 124645677

26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

27. **Final Pricing:**  
The rates that follow include the Fully Burdened Labor Rates, inclusive of overhead, profit, and the GSA Industrial Funding Fee (IFF) of 0.75%. All rates for 871 and 874 SINS are FFP and T&M. Separate FFP and T&M rates for 899 SINS are provided.

---

URS Group, Inc. 3

Downloading (368 KB of 376.16 KB) : [https://www.gsaadvantage.gov/ref\\_text/GS00F188CA/0RSBK8.3J2CFP\\_GS-00F-188CA\\_GS00F188CACATALOG03JULY17.PDF](https://www.gsaadvantage.gov/ref_text/GS00F188CA/0RSBK8.3J2CFP_GS-00F-188CA_GS00F188CACATALOG03JULY17.PDF)

10:30 AM  
4/24/2018

# GSA Schedule Contractor Price List

URS Group, Inc. PSS 00CORP  
*Contract Price List*

SIN(s) 871	Labor Category	Contractor or Customer Site	Year 1 6.28.15 to 6.27.16	Year 2 6.28.16 to 6.27.17	Year 3 6.28.17 to 6.27.18	Year 4 6.28.18 to 6.27.19	Year 5 6.28.19 to 6.27.20
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Administrator, Junior	Contractor Site	\$ 66.96	\$ 68.83	\$ 70.76	\$ 72.74	\$ 74.78
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Administrator, Junior	Customer Site	\$ 59.98	\$ 61.66	\$ 63.39	\$ 65.16	\$ 66.99
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Administrator, Mid-level	Contractor Site	\$ 85.25	\$ 87.64	\$ 90.09	\$ 92.61	\$ 95.21
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Administrator, Mid-level	Customer Site	\$ 76.37	\$ 78.51	\$ 80.71	\$ 82.97	\$ 85.29
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Administrator, Senior	Contractor Site	\$ 115.57	\$ 118.81	\$ 122.13	\$ 125.55	\$ 129.07
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Administrator, Senior	Customer Site	\$ 103.53	\$ 106.43	\$ 109.41	\$ 112.47	\$ 115.62
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Biologist, Junior	Contractor Site	\$ 71.84	\$ 73.85	\$ 75.92	\$ 78.05	\$ 80.23
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Biologist, Junior	Customer Site	\$ 64.35	\$ 66.15	\$ 68.00	\$ 69.91	\$ 71.87
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Biologist, Mid-level	Contractor Site	\$ 96.88	\$ 99.59	\$ 102.38	\$ 105.25	\$ 108.19
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7	Biologist, Mid-level	Customer Site	\$ 86.78	\$ 89.21	\$ 91.71	\$ 94.28	\$ 96.92

Downloading (368 KB of 376.16 KB) : [https://www.gsaadvantage.gov/ref\\_text/GS00F188CA/ORSBK8.3J2CFP\\_GS-00F-188CA\\_GS00F188CACATALOG03JULY17.PDF](https://www.gsaadvantage.gov/ref_text/GS00F188CA/ORSBK8.3J2CFP_GS-00F-188CA_GS00F188CACATALOG03JULY17.PDF)

# GSA Schedule Contractor Price List

https://www.gsadvantage.gov/ref\_text/GS00F1 GSA eLibrary Contractor Listing gsadvantage.gov

File Edit Go to Favorites Help

**GSA Professional Services Schedule, 00CORP** **Contract No. GS-00F-188CA**

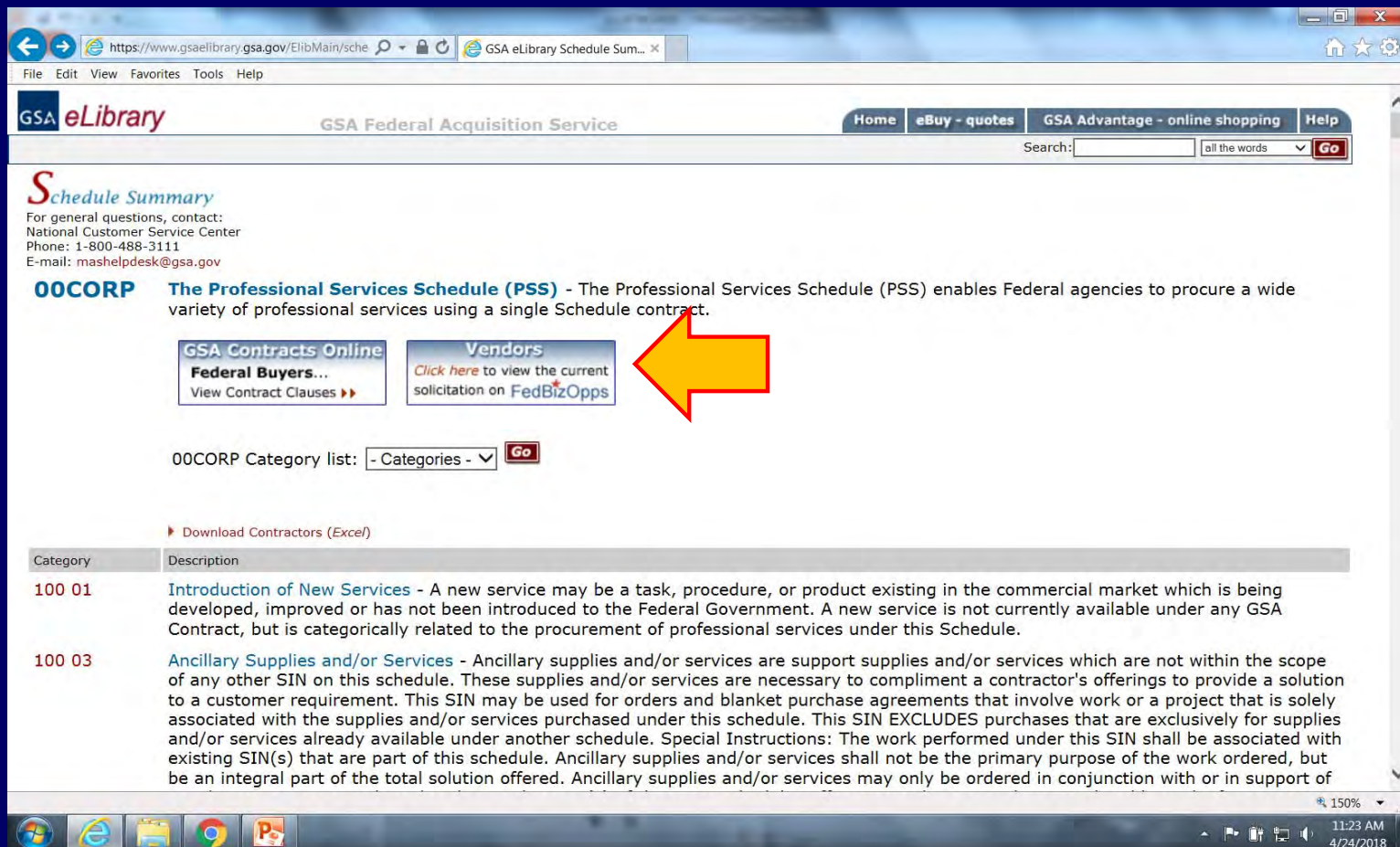
SIN(s) 899	Labor Category	Contractor or Customer Site	Year 1 6.28.15 to 6.27.16	Year 2 6.28.16 to 6.27.17	Year 3 6.28.17 to 6.27.18	Year 4 6.28.18 to 6.27.19	Year 5 6.28.19 to 6.27.20
899-1, 899-3, 899-7, 899-8	Architect	FFP/Contractor Site	\$ 120.84	\$ 124.22	\$ 127.70	\$ 131.28	\$ 134.95
899-1, 899-3, 899-7, 899-8	Architect	FFP/Customer Site	\$ 107.38	\$ 110.39	\$ 113.48	\$ 116.66	\$ 119.93
899-1, 899-3, 899-7, 899-8	Architect	T&M/Contractor Site	\$ 117.54	\$ 120.83	\$ 124.22	\$ 127.69	\$ 131.27
899-1, 899-3, 899-7, 899-8	Architect	T&M/Customer Site	\$ 104.46	\$ 107.38	\$ 110.39	\$ 113.48	\$ 116.65
899-1, 899-3, 899-7, 899-8	Associate Administrator	FFP/Contractor Site	\$ 65.92	\$ 67.76	\$ 69.66	\$ 71.61	\$ 73.61
899-1, 899-3, 899-7, 899-8	Associate Administrator	FFP/Customer Site	\$ 58.58	\$ 60.22	\$ 61.90	\$ 63.63	\$ 65.42
899-1, 899-3, 899-7, 899-8	Associate Administrator	T&M/Contractor Site	\$ 64.12	\$ 65.91	\$ 67.76	\$ 69.65	\$ 71.60
899-1, 899-3, 899-7, 899-8	Associate Administrator	T&M/Customer Site	\$ 56.97	\$ 58.57	\$ 60.21	\$ 61.89	\$ 63.63
899-1, 899-3, 899-7, 899-8	Associate Engineer	FFP/Contractor Site	\$ 95.65	\$ 98.32	\$ 101.08	\$ 103.91	\$ 106.82
899-1, 899-3, 899-7, 899-8	Associate Engineer	FFP/Customer Site	\$ 85.00	\$ 87.37	\$ 89.82	\$ 92.34	\$ 94.92
899-1, 899-3, 899-7, 899-8	Associate Engineer	T&M/Contractor Site	\$ 93.04	\$ 95.65	\$ 98.33	\$ 101.08	\$ 103.91
899-1, 899-3, 899-7, 899-8	Associate Engineer	T&M/Customer Site	\$ 82.68	\$ 85.00	\$ 87.38	\$ 89.82	\$ 92.34
899-1, 899-3, 899-7, 899-8	Associate GIS/Info Tech Spec	FFP/Contractor Site	\$ 74.26	\$ 76.34	\$ 78.48	\$ 80.68	\$ 82.94
899-1, 899-3, 899-7, 899-8	Associate GIS/Info Tech Spec	FFP/Customer Site					
899-1, 899-3, 899-7, 899-8	Associate GIS/Info Tech Spec	T&M/Contractor Site					
899-1, 899-3, 899-7, 899-8	Associate GIS/Info Tech Spec	T&M/Customer Site					

Downloading (368 KB of 376.16 KB) : https://www.gsadvantage.gov/ref\_text/GS00F188CA/ORSBK8.3J2CFP\_GS-00F-188CA\_GS00F188CACATALOG03JULY17.PDF

11:00 AM 4/24/2018



# Click on Vendors Box



The screenshot shows the GSA eLibrary Schedule Summary page. A red arrow points to the "Vendors" box, which contains the text "Click here to view the current solicitation on FedBizOpps".

**Schedule Summary**  
For general questions, contact:  
National Customer Service Center  
Phone: 1-800-488-3111  
E-mail: mashelpdesk@gsa.gov

**00CORP** **The Professional Services Schedule (PSS)** - The Professional Services Schedule (PSS) enables Federal agencies to procure a wide variety of professional services using a single Schedule contract.

**GSA Contracts Online**  
**Federal Buyers...**  
View Contract Clauses >>

**Vendors**  
Click here to view the current solicitation on FedBizOpps

00CORP Category list:

Download Contractors (Excel)

Category	Description
100 01	<b>Introduction of New Services</b> - A new service may be a task, procedure, or product existing in the commercial market which is being developed, improved or has not been introduced to the Federal Government. A new service is not currently available under any GSA Contract, but is categorically related to the procurement of professional services under this Schedule.
100 03	<b>Ancillary Supplies and/or Services</b> - Ancillary supplies and/or services are support supplies and/or services which are not within the scope of any other SIN on this schedule. These supplies and/or services are necessary to compliment a contractor's offerings to provide a solution to a customer requirement. This SIN may be used for orders and blanket purchase agreements that involve work or a project that is solely associated with the supplies and/or services purchased under this schedule. This SIN EXCLUDES purchases that are exclusively for supplies and/or services already available under another schedule. Special Instructions: The work performed under this SIN shall be associated with existing SIN(s) that are part of this schedule. Ancillary supplies and/or services shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Ancillary supplies and/or services may only be ordered in conjunction with or in support of



# At FedBizOpps, Scroll Down

The screenshot shows a web browser window displaying the FedBizOpps.gov website. The browser's address bar shows the URL <https://www.fbo.gov/index?s=op>. The website header features the FedBizOpps.gov logo and navigation tabs: Home, Getting Started, General Info, Opportunities (selected), Agencies, and Privacy. Below the header, there are links for Buyers (Login, Register) and Vendors (Login, Register), along with an Accessibility link. The main content area displays the '99--Professional Service Schedule' for Solicitation Number FCO00CORP0000C, issued by the General Services Administration (GSA). The page includes tabs for Notice Details, Packages, and Interested Vendors List. A note indicates that there have been modifications to this notice, with a link to view the most recent modification/amendment. The page also features a 'Complete View' section with links for Original Synopsis, Combined Synopsis/Solicitation, and a table with Solicitation Number, Notice Type, and a list of files (Solicitation 1, 01 - Read Me First, 02 - Solicitation, 03 - SF1449). The browser's taskbar at the bottom shows the Windows Start button, Internet Explorer, and other applications, with the system clock displaying 11:24 AM on 4/24/2018.

https://www.fbo.gov/index?s=op

File Edit View Favorites Tools Help

FEDBIZOPPS.GOV Federal Business Opportunities

Home Getting Started General Info Opportunities Agencies Privacy

Buyers: [Login](#) | [Register](#) Vendors: [Login](#) | [Register](#) [Accessibility](#)

**99--Professional Service Schedule**

Solicitation Number: FCO00CORP0000C  
Agency: General Services Administration  
Office: Federal Acquisition Service (FAS)  
Location: Management Service Center (AQSA)

Notice Details Packages Interested Vendors List

Print Link

Note: There have been modifications to this notice. To view the most recent modification/amendment, [click here](#)

Complete View

[Original Synopsis](#)  
Combined Synopsis/Solicitation  
Nov 16, 2017  
7:27 pm

[Return To Opportunities List](#) [Watch This Opportunity](#)  
[Add Me To Interested Vendors](#)

Solicitation Number: FCO00CORP0000C Notice Type: Combined Synopsis/Solicitation

ALL FILES

[Solicitation 1](#)  
Nov 16, 2017  
[01 - Read Me First](#)  
[02 - Solicitation](#)  
[03 - SF1449](#)

175% 11:24 AM 4/24/2018

# Reading Files & Required Forms

The screenshot displays the FBO.gov website interface. On the left, a sidebar lists several 'Award' entries with their dates and times. The main content area is titled 'Solicitation 1' and provides details for a specific solicitation. The right sidebar contains a list of links to various forms and a 'GENERAL INFORMATION' section.

**Award List (Left Sidebar):**

- Nov 20, 2017 11:15 am
- Award Nov 20, 2017 5:15 pm
- Award Nov 21, 2017 5:30 am
- Award Nov 22, 2017 7:45 am
- Award Nov 22, 2017 5:45 pm
- Award Nov 24, 2017 12:45 pm
- Award Nov 28, 2017 3:00 pm
- Award Nov 28, 2017 5:00 pm
- Award Nov 29, 2017 10:15 am
- Award

**Solicitation 1 Details (Main Content):**

Type: Solicitation  
Posted Date: November 16, 2017

1. <http://sws.gsa.gov/sws-search/viewSolDocument.do?met...>  
Description: 01 - Read Me First

2. <http://sws.gsa.gov/sws-search/viewSolDocument.do?met...>  
Description: 02 - Solicitation

3. <http://sws.gsa.gov/sws-search/viewSolDocument.do?met...>  
Description: 03 - SF1449

4. <http://sws.gsa.gov/sws-search/viewSolDocument.do?met...>  
Description: 04 - Regulations Incorporated by Reference

5. <http://sws.gsa.gov/sws-search/viewSolDocument.do?met...>  
Description: 05 - Past Performance Evaluation

6. <http://sws.gsa.gov/sws-search/viewSolDocument.do?met...>  
Description: 06 - Small Business Sub Contracting Plan

7. <http://sws.gsa.gov/sws-search/viewSolDocument.do?met...>  
Description: 07 - Price Proposal Template

**Forms List (Right Sidebar):**

- 12 - SCA Wage Determ...
- 13 - Agent Authoriza...
- 14 - IPS Requirement...
- 15 - Special Require...
- 16 - Part I - Goods...
- 17 - IPS Requirement...
- 18 - Part II - Terms...
- All Files

**GENERAL INFORMATION (Right Sidebar):**

Notice Type:  
Combined Synopsis/Solicitation

Original Posted Date:  
November 16, 2017

Posted Date:  
November 16, 2017

Response Date:  
-

Original Response Date:  
-

Archiving Policy:  
Manual Archive

Original Archive Date:  
-

# More Required Forms and Info

The screenshot displays the FBO.gov website interface. The browser window shows the URL <https://www.fbo.gov/index?s=of>. The page is titled "More Required Forms and Info".

The main content area is divided into three columns:

- Left Column:** A list of awards with dates and times. Each entry is preceded by a magnifying glass icon and the word "Award".
- Middle Column:** A list of descriptions for each award, each preceded by a magnifying glass icon and a URL.
- Right Column:** A list of metadata for each award, including "Original Response Date", "Archiving Policy", "Original Archive Date", "Archive Date", "Original Set Aside", "Set Aside", "Classification Code", and "NAICS Code".

The awards listed are:

Award	Description	Original Response Date	Archiving Policy	Original Archive Date	Archive Date	Original Set Aside	Set Aside	Classification Code	NAICS Code
Nov 28, 2017 5:00 pm	06 - Small Business Sub Contracting Plan	-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services
Nov 29, 2017 10:15 am	07 - Price Proposal Template	-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services
Nov 29, 2017 10:45 am	08 - Commercial Sales Practice Format(CSP-1)	-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services
Nov 29, 2017 11:15 am	09 - PSS TDR Pilot	-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services
Nov 29, 2017 6:45 pm	10 - Summary of Offer	-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services
Dec 05, 2017 12:00 pm	11 - PSS SIN Table NOV 2017	-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services
Dec 05, 2017 12:45 pm	12 - SCA Wage Determinations	-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services
Dec 06, 2017 11:15 am	13 - Agent Authorization Letter	-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services
Dec 07, 2017 2:00 pm		-	Manual Archive	-	-	N/A	N/A	99 -- Miscellaneous	541 -- Professional, Scientific, and Technical Services/541611 -- Administrative Management and General Management Consulting Services



# Optional Forms and Info

The screenshot displays the FBO.gov website interface. The browser's address bar shows the URL <https://www.fbo.gov/index?s=of>. The page features a left sidebar with a list of awards, each preceded by a magnifying glass icon and the word "Award". The main content area is a light green box containing a list of descriptions for these awards, each preceded by a magnifying glass icon and a URL. The bottom of the page includes a "Point of Contact(s)" section and a footer with the GSA logo and contact information.

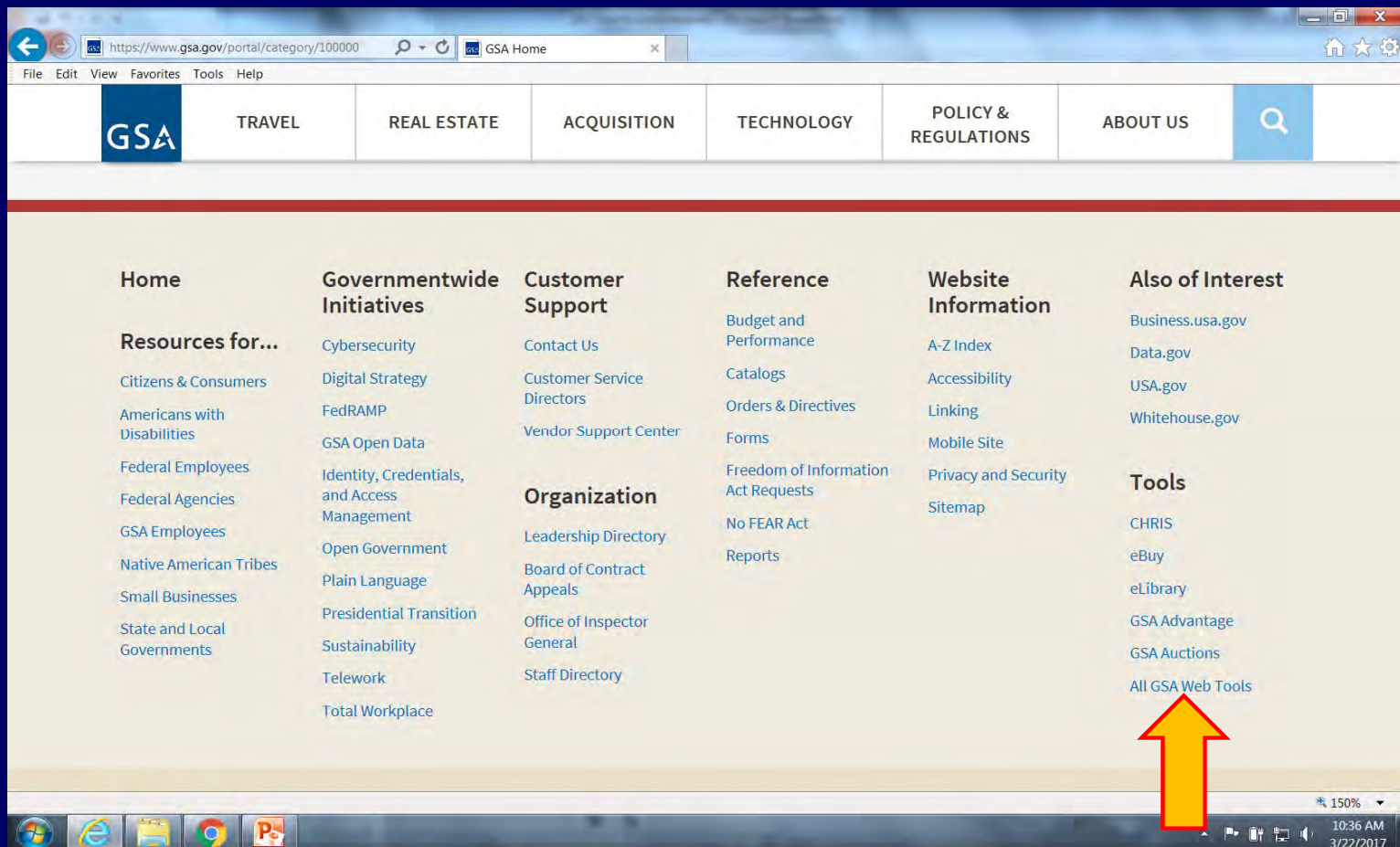
Award	Description
<a href="#">Award</a> Dec 08, 2017 3:00 pm	<a href="http://sws.gsa.gov/sws-search/viewSolDocument.do?met...">http://sws.gsa.gov/sws-search/viewSolDocument.do?met...</a> Description: 14 - IPS Requirement Document 1C
<a href="#">Award</a> Dec 09, 2017 8:32 pm	<a href="http://sws.gsa.gov/sws-search/viewSolDocument.do?met...">http://sws.gsa.gov/sws-search/viewSolDocument.do?met...</a> Description: 15 - Special Requirements for SIN 899-5
<a href="#">Award</a> Dec 11, 2017 12:50 pm	<a href="http://sws.gsa.gov/sws-search/viewSolDocument.do?met...">http://sws.gsa.gov/sws-search/viewSolDocument.do?met...</a> Description: 16 - Part I - Goods and Services Addendum
<a href="#">Award</a> Dec 11, 2017 1:15 pm	<a href="http://sws.gsa.gov/sws-search/viewSolDocument.do?met...">http://sws.gsa.gov/sws-search/viewSolDocument.do?met...</a> Description: 17 - IPS Requirement Document 1A 1B and Pricing Document 2 0
<a href="#">Award</a> Dec 12, 2017 11:45 am	<a href="http://sws.gsa.gov/sws-search/viewSolDocument.do?met...">http://sws.gsa.gov/sws-search/viewSolDocument.do?met...</a> Description: 18 - Part II - Terms and Conditions Applicable to SIN 874-597
<a href="#">Award</a> Dec 12, 2017 2:30 pm	<a href="http://sws.gsa.gov/sws-search/viewSolDocument.do?met...">http://sws.gsa.gov/sws-search/viewSolDocument.do?met...</a> Description: All Files
<a href="#">Award</a> Dec 13, 2017 10:15 am	
<a href="#">Award</a> Dec 13, 2017 2:30 pm	
<a href="#">Award</a> Dec 13, 2017 8:00 pm	

**Point of Contact(s):**  
National Customer Service  
[GSA. MANAGEMENT SERVICES CTR. 400 15TH ST. SW RM 2757](#)

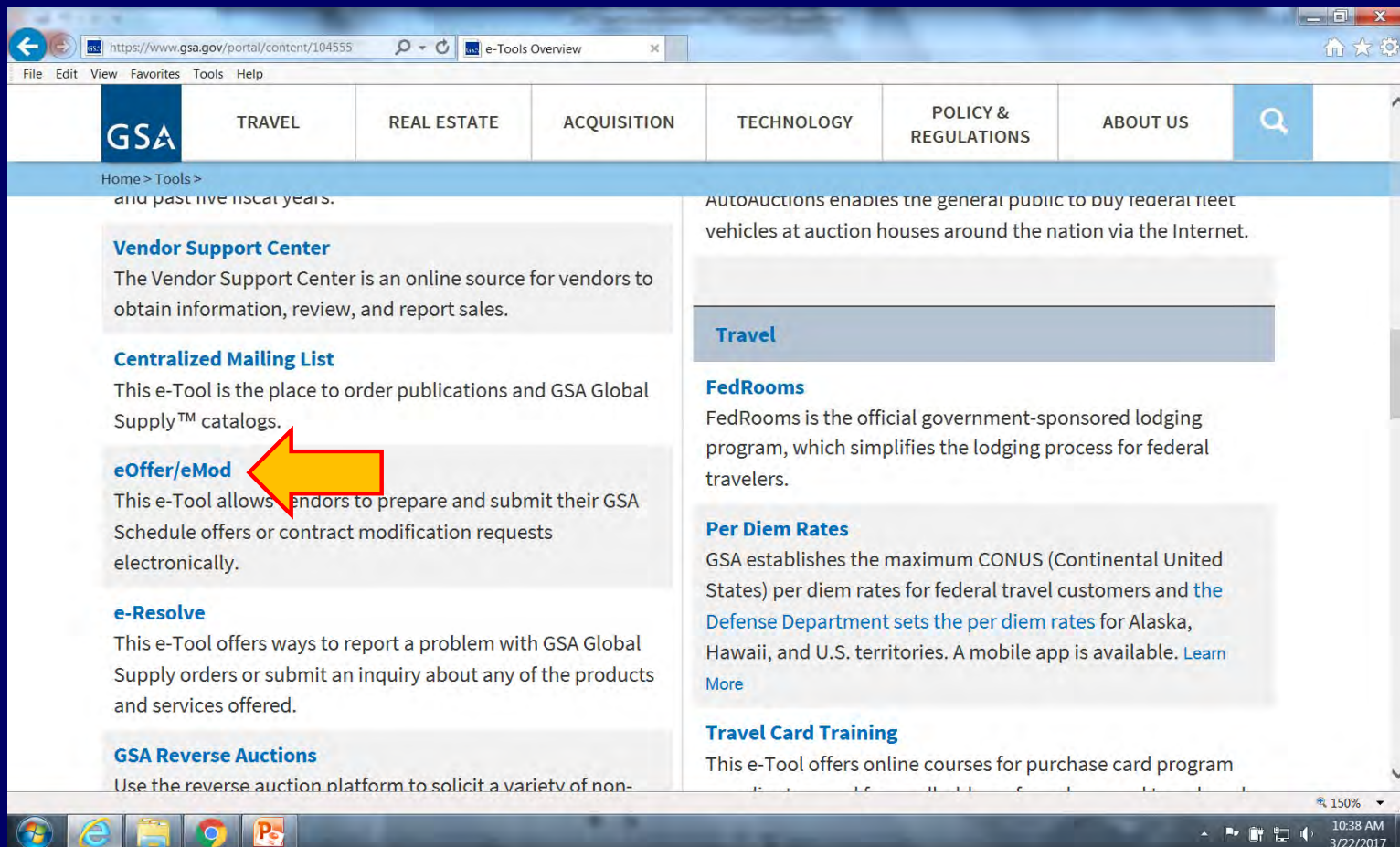
11:28 AM  
4/24/2018



# To make an Offer: Go to “Web Tools”



# Click on “e-Offer/e-Mod”



The screenshot shows the GSA e-Tools Overview page in a web browser. The browser's address bar displays the URL <https://www.gsa.gov/portal/content/104555>. The page features a navigation bar with links to TRAVEL, REAL ESTATE, ACQUISITION, TECHNOLOGY, POLICY & REGULATIONS, and ABOUT US. Below this, a breadcrumb trail indicates the current location: Home > Tools > e-Tools Overview. The main content area is divided into two columns. The left column lists several e-tools: Vendor Support Center, Centralized Mailing List, eOffer/eMod, e-Resolve, and GSA Reverse Auctions. The right column lists: AutoAuctions, Travel, FedRooms, Per Diem Rates, and Travel Card Training. A red arrow points to the eOffer/eMod link in the left column. The eOffer/eMod description states: "This e-Tool allows vendors to prepare and submit their GSA Schedule offers or contract modification requests electronically." The AutoAuctions description states: "AutoAuctions enables the general public to buy federal fleet vehicles at auction houses around the nation via the Internet." The Travel section includes links to FedRooms, Per Diem Rates, and Travel Card Training. The Per Diem Rates description states: "GSA establishes the maximum CONUS (Continental United States) per diem rates for federal travel customers and the Defense Department sets the per diem rates for Alaska, Hawaii, and U.S. territories. A mobile app is available. Learn More". The Travel Card Training description states: "This e-Tool offers online courses for purchase card program". The Windows taskbar at the bottom shows the time as 10:38 AM on 3/22/2017.

Home > Tools > e-Tools Overview

**Vendor Support Center**  
The Vendor Support Center is an online source for vendors to obtain information, review, and report sales.

**Centralized Mailing List**  
This e-Tool is the place to order publications and GSA Global Supply™ catalogs.

**eOffer/eMod**  
This e-Tool allows vendors to prepare and submit their GSA Schedule offers or contract modification requests electronically.

**e-Resolve**  
This e-Tool offers ways to report a problem with GSA Global Supply orders or submit an inquiry about any of the products and services offered.

**GSA Reverse Auctions**  
Use the reverse auction platform to solicit a variety of non-

AutoAuctions enables the general public to buy federal fleet vehicles at auction houses around the nation via the Internet.

**Travel**

**FedRooms**  
FedRooms is the official government-sponsored lodging program, which simplifies the lodging process for federal travelers.

**Per Diem Rates**  
GSA establishes the maximum CONUS (Continental United States) per diem rates for federal travel customers and the Defense Department sets the per diem rates for Alaska, Hawaii, and U.S. territories. A mobile app is available. [Learn More](#)

**Travel Card Training**  
This e-Tool offers online courses for purchase card program

# GSA “e-Offer/e-Mod” Page

The screenshot shows the GSA eOffer/eMod homepage. The browser address bar displays <https://eoffer.gsa.gov/>. The page header includes the GSA logo, the title "eOffer/eMod", and a description: "eOffer/eMod is a tool to submit Contract Offers and Contract Modification requests to GSA Federal Acquisition Service online." Navigation links for "Home" and "Help" are in the top right.

The main content area features three large blue boxes with white text and red arrows pointing to them:

- Contract Offers**: [Prepare an Offer](#)  
Prepare, Submit, or Update an eOffer  
Before you begin...
- Contract Modifications**: [Submit a Modification](#)  
Prepare, Submit, and Correct a Modification Request  
Before you begin...
- FAS Sales Reporting**: [Report Sales](#)  
Report Sales Data

Below these boxes are two columns of text:

**Guidelines**

You are required to have a **digital certificate** for access into the eOffer/eMod applications, to authenticate you against the authorized negotiators list for your offer/modification, and to sign the final contract/modification documents electronically. To obtain a digital certificate, please click on the link under the "About eOffer" section below titled (Digital Certificates). You will see links for the two providers authorized to sell the ACES Business Representative Identity Certificates.

Please be aware, that it will take between **7 and 14 days** for a digital certificate to be issued after you have notarized your paperwork and submitted it to the company and that digital certificates must be updated every two (2) years. It is imperative that you as contractors keep your digital certificates current. An expired digital certificate will delay the ability to submit an electronic offer or modification.

Furthermore, please ensure that you back up your certificate. Check the eOffer user guide under the "Customer Assistance and Training" section to find the procedures for backing up your certificate. By backing up your certificate, if something happens to your computer, you will have a copy to import on your new computer.

Also remember you must add your name to the "Authorized Negotiators" list EXACTLY as it appears on your digital certificate. If the names **DO NOT** match **EXACTLY** you **WILL NOT** be able to access the eOffer/eMod applications.

You may now use your DOD ECA certificates to access the eOffer homepage. Select the Digital Certificate section below for additional details.

**Learn more about**

- eOffer
- eMod
- [Mandatory eMod Pilot](#)
- Digital Certificates
- Authorized Negotiators
- Subcontracting Plan Model Template
- Readiness Assessment

**View Solicitations:**

- [Multiple Award Schedules \(MAS\) Solicitations](#)
- [Non-MAS Solicitations](#)

**Customer Assistance and Training:**

- System Release Notes
- [eOffer/eMod Interactive Help Center](#)
- User Guide for Authorized Negotiators (MOC)
- Contact Us

The Windows taskbar at the bottom shows the date and time as 10:26 AM on 3/16/2018.

# For More Information...

Albert Garza

GSA Small Business Utilization (E)

819 Taylor Street, Room 11A-112

Fort Worth TX 76102

817-978-2828

[albert.garza@gsa.gov](mailto:albert.garza@gsa.gov)



# ARMY & AIR FORCE EXCHANGE SERVICE

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop





EXCHANGE™

## AAFES- The Exchange

---

### Mission:

To provide quality merchandise and services to its customers\* at competitively low prices and generate earnings which provide a dividend to support MWR programs. From 2005-2015 more than \$2.4 Billion dividend to MWR.

\*Veterans Online Shopping Benefit to start 11 NOV 2017 (Veterans Day).

Experience: Over 120 years of service in CONUS/OCONUS

### Example of CONUS projects:

Ft Sill Main Store IU	\$12M	Lawton, OK	Completed Winter 2016
Ft Benning AB w/Gas	\$6M	Columbus, GA	Completed Winter 2016
Ft Benning Main Store IU	\$8M	Columbus, GA	Completed Fall 2018

### The Exchange, Real Estate Directorate, utilizes:

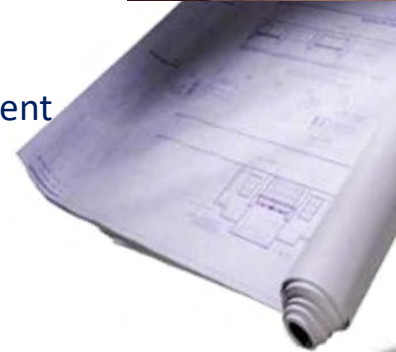
- In-House Design/Construction Project Management
  - A/E Services (Commercial retail, restaurant/food, and fuel)
  - Consulting (Environmental, Structural, Architectural finishes, etc)
  - General Contractors through construction solicitation
- (<http://www.aafes.com/about-exchange/doing-business/construction.htm>)



- › **Retained earnings support capital investment**
- › **Shopping Centers**
  - › Shopping Centers investment focused on renovation vs new construction
  - › Image updates focused on implementing merchandising concept shops
- › **Express Stores**
  - › Renovations support industry trend of Quick Serve Restaurant expansion
  - › Space devoted to healthy snacking options
- › **Restaurants – Supporting Food Transformation**
  - › Providing healthier alternatives; Boston Market, Qdoba, Freshens
  - › Adding popular brands; Starbucks, Subway, Arby's

## What we Procure

- › Construction / AE Services
  - › Data / Geo (Title 1) / Design (Title 2)
  - › Construction Management (Title 3)
  - › New Construction / Renovation
  - › Environmental / Energy
- › Store Support Services
- › Facilities Management Office (FMO)
- › Equipment / Fixtures
  - › NBFF and In-house Food Equipment
  - › Retail Store Fixtures
  - › Office Furniture
  - › Store Carpet and Flooring
  - › Gas Dispensing
  - › Fixture Logistics Installation Contract (FLIC)
  - › Overseas Plants
  - › Vehicles (non-GSA)





We believe that collaboration  
is the best way forward.

**Proud partner of Fort Worth District for  
more than 20 years providing:**

- Architecture
- Engineering
- Military Planning & Asset Management
- Environmental
- Operations & Construction



SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop



# Louis Berger

65 Years of Innovative  
Solutions for a Better World

## SERVICES

Planning

Engineering

Architecture

Construction & Program Management

Operations & Maintenance

Security & Blast

Emergency & Disaster Management

Site Environmental & Industrial Hygiene

Heritage Resource Management



SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop





# 2 Star Sponsors

**AECOM**

Imagine it.  
Delivered.

**RS&H**



**Louis Berger**

**HDR**

SAME Fort Worth's 1<sup>st</sup> Annual  
Government Industry Day Workshop



# 1 Star Sponsors

