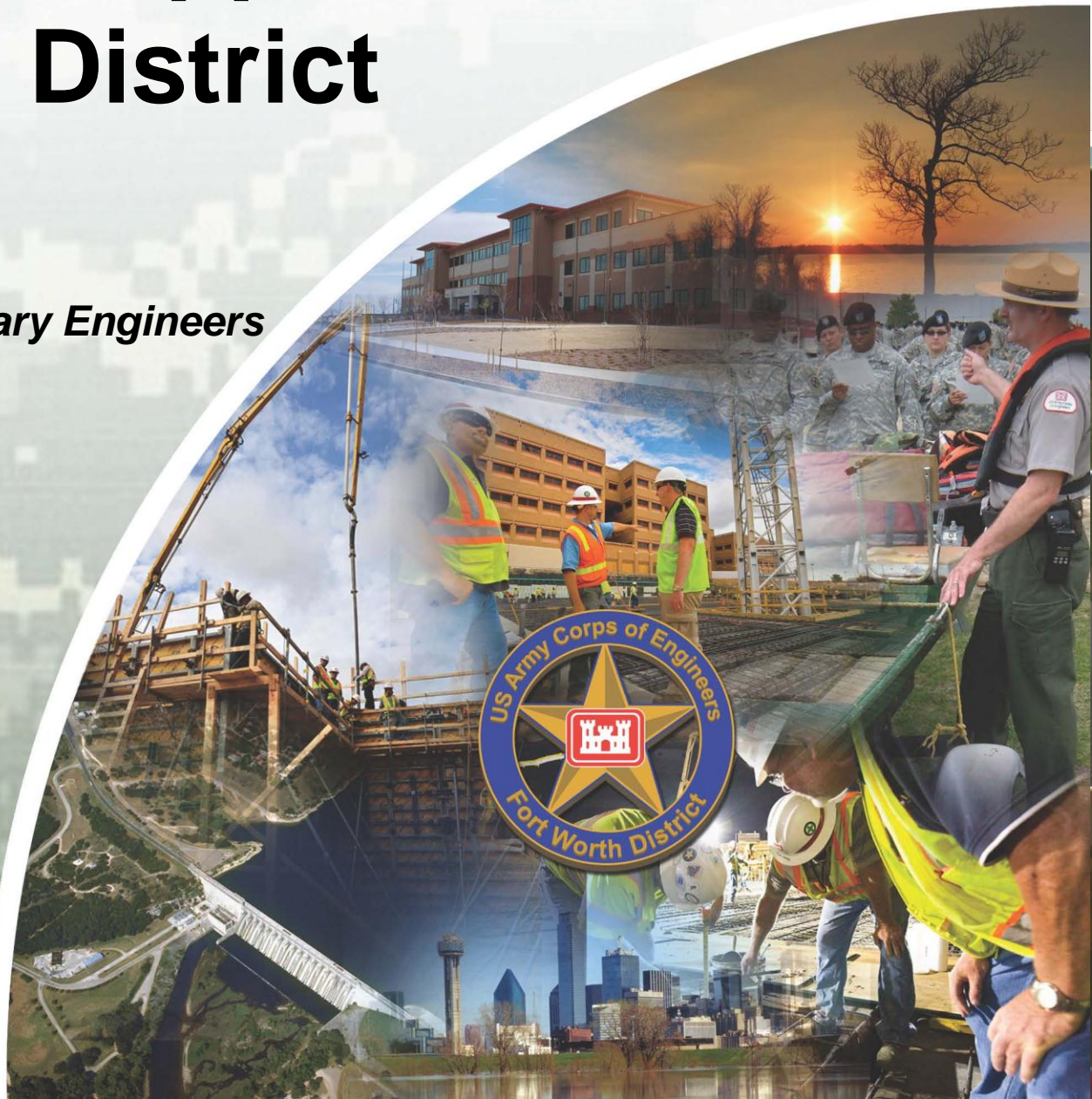


Programs & Opportunities: Fort Worth District

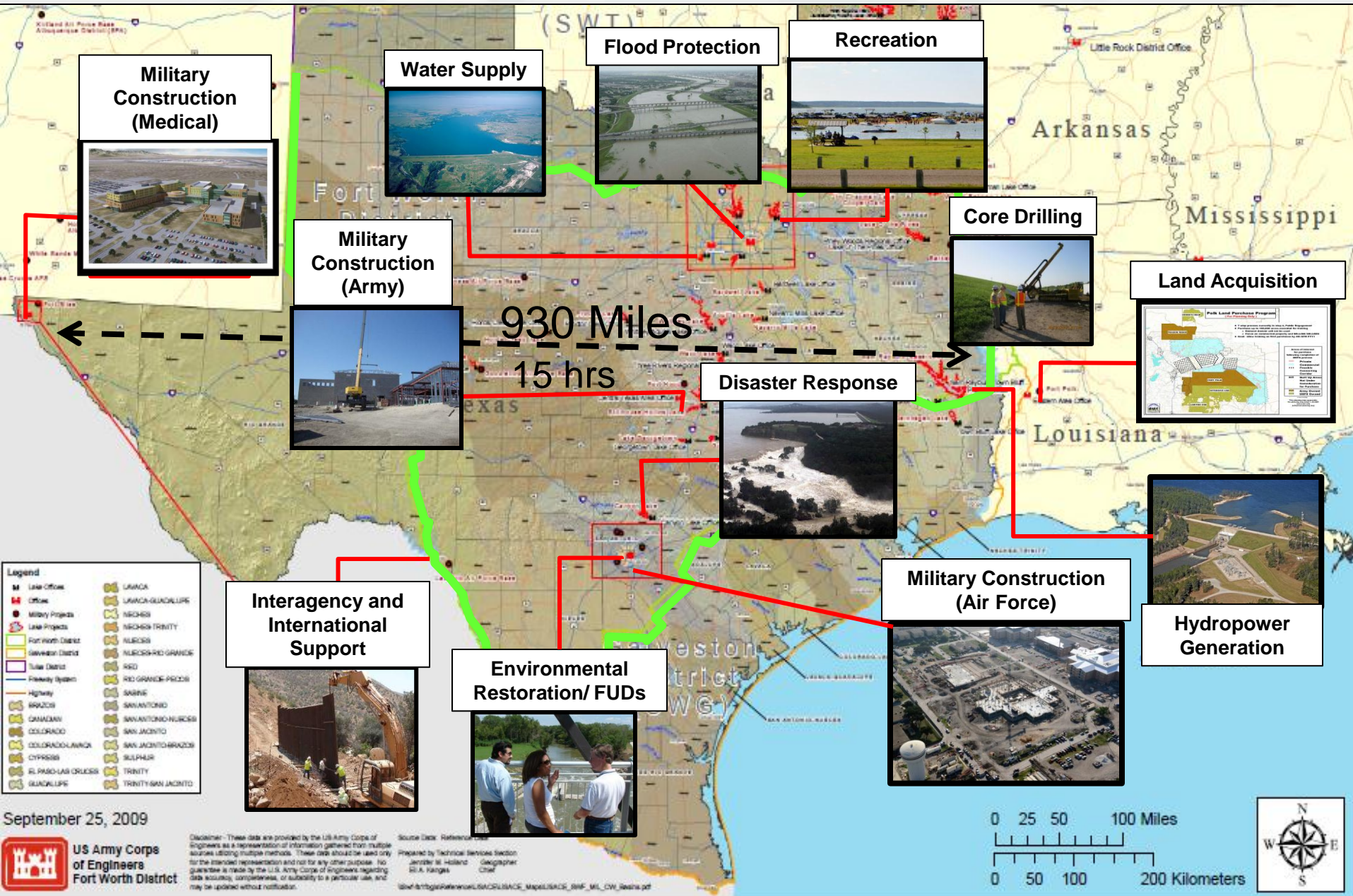
*Society of American Military Engineers
Fort Worth Post*

04 November 2013

COL Charles Klinge
Commander
Fort Worth District



Fort Worth District Mission Areas



Types of Work

CONSTRUCTION

- Design/Build
- Dredging
- Navigation
- Levee Repair
- Hangars
- Medical Facilities
- Barracks

ENGINEERING SERVICES

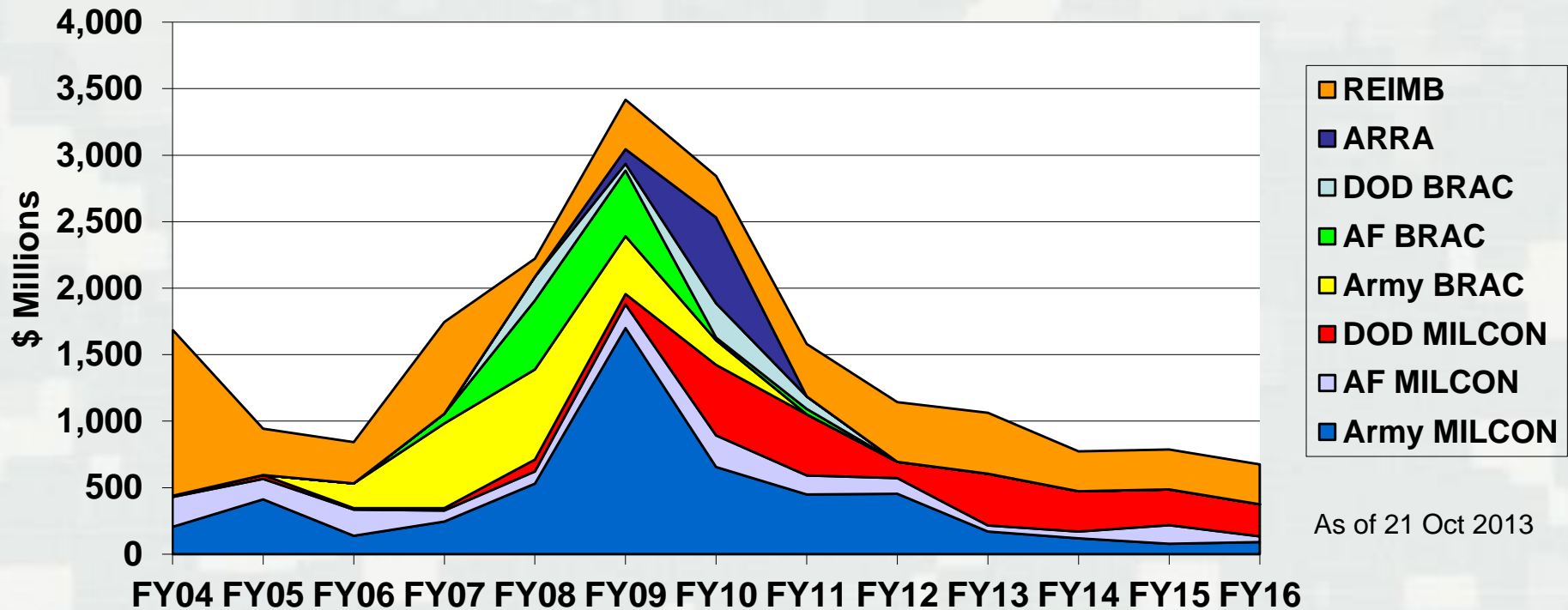
- Design
- Survey and Mapping
- Construction Inspections

ENVIRONMENTAL SERVICES

- Remediation
- Studies
- Refuse
- Investigations



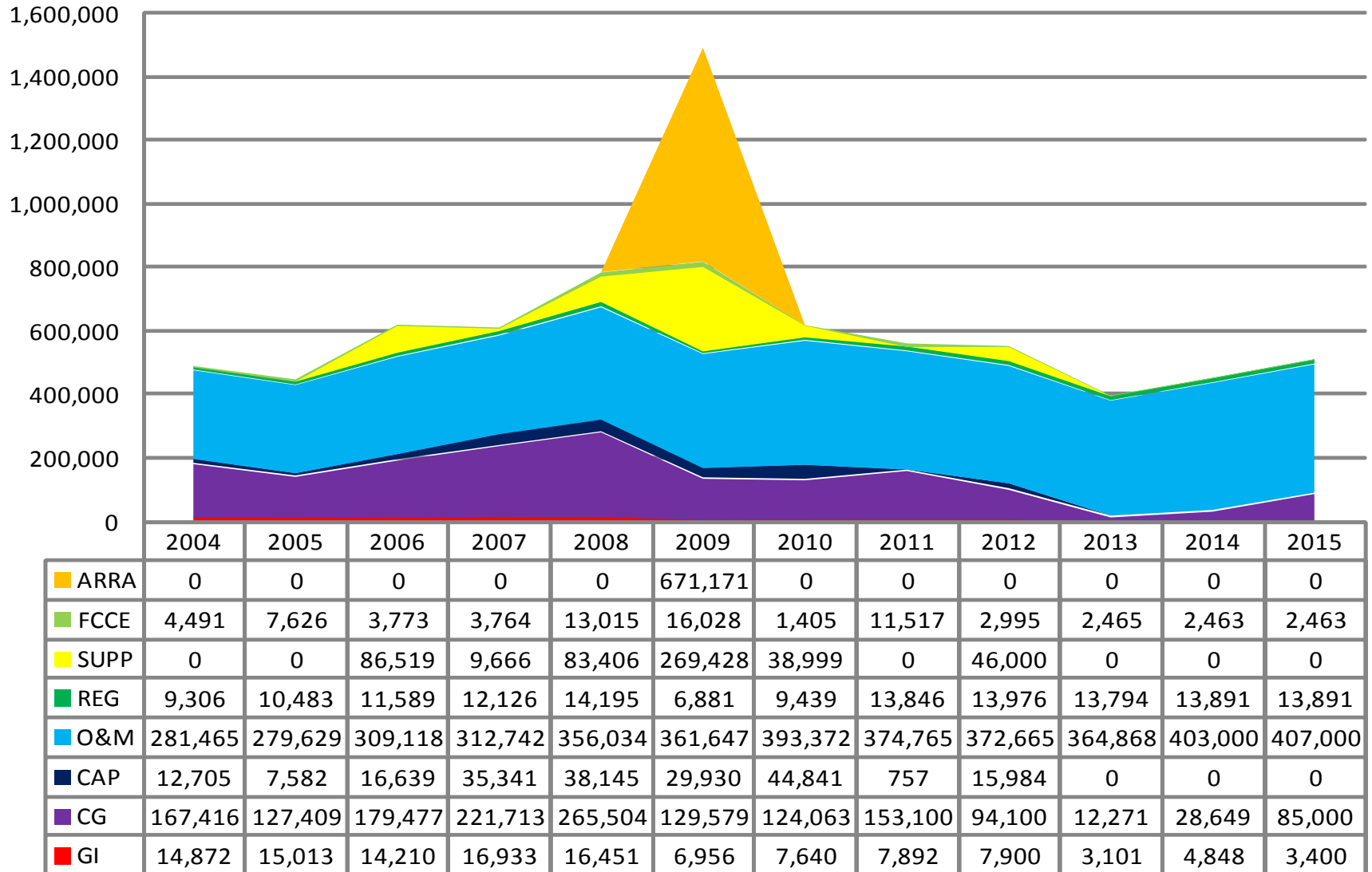
SWD Military Program (M\$ PA)



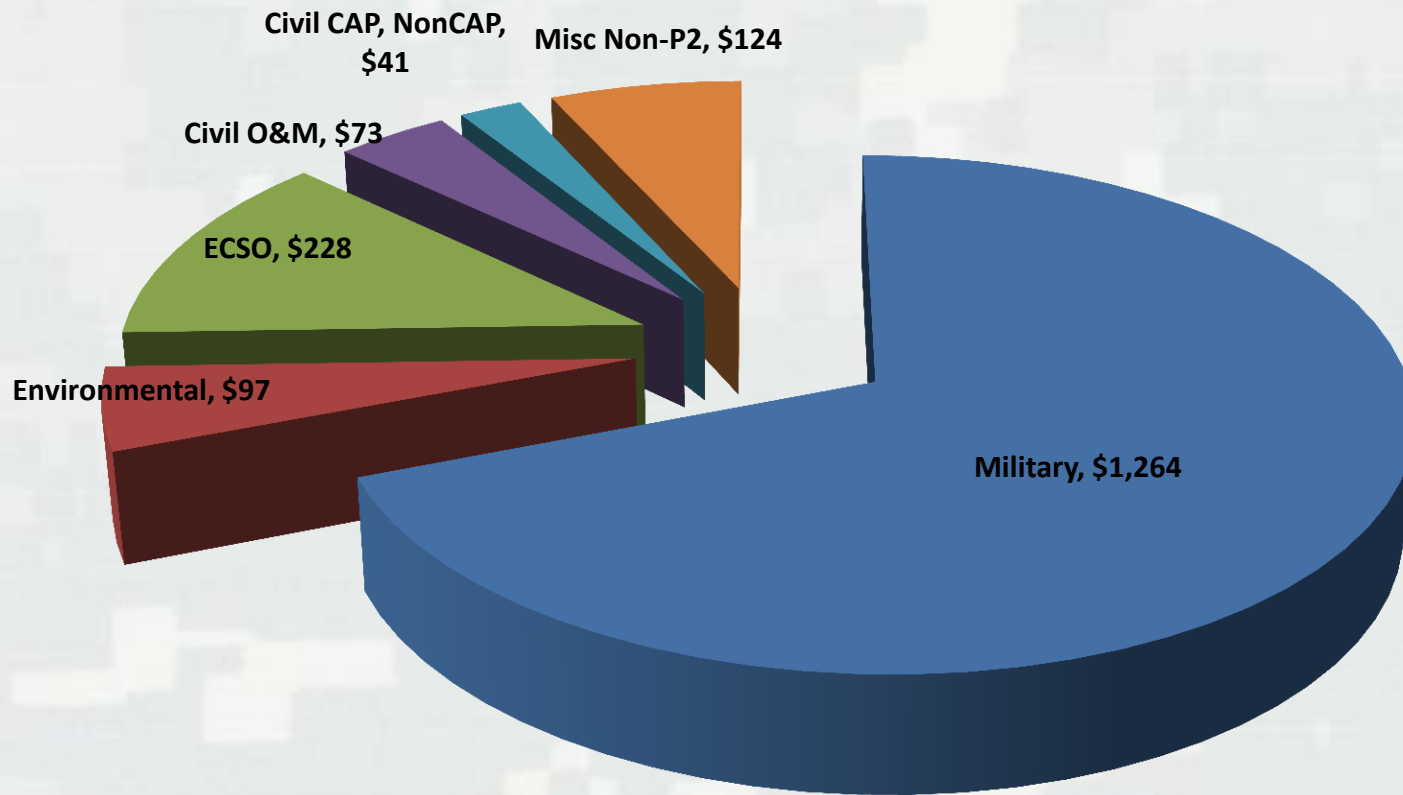
- MILCON workload will dip below pre-'surge' levels
- Majority of the program will be reimbursable



SWD Civil Works Program



FY13 District Actual Expenditures



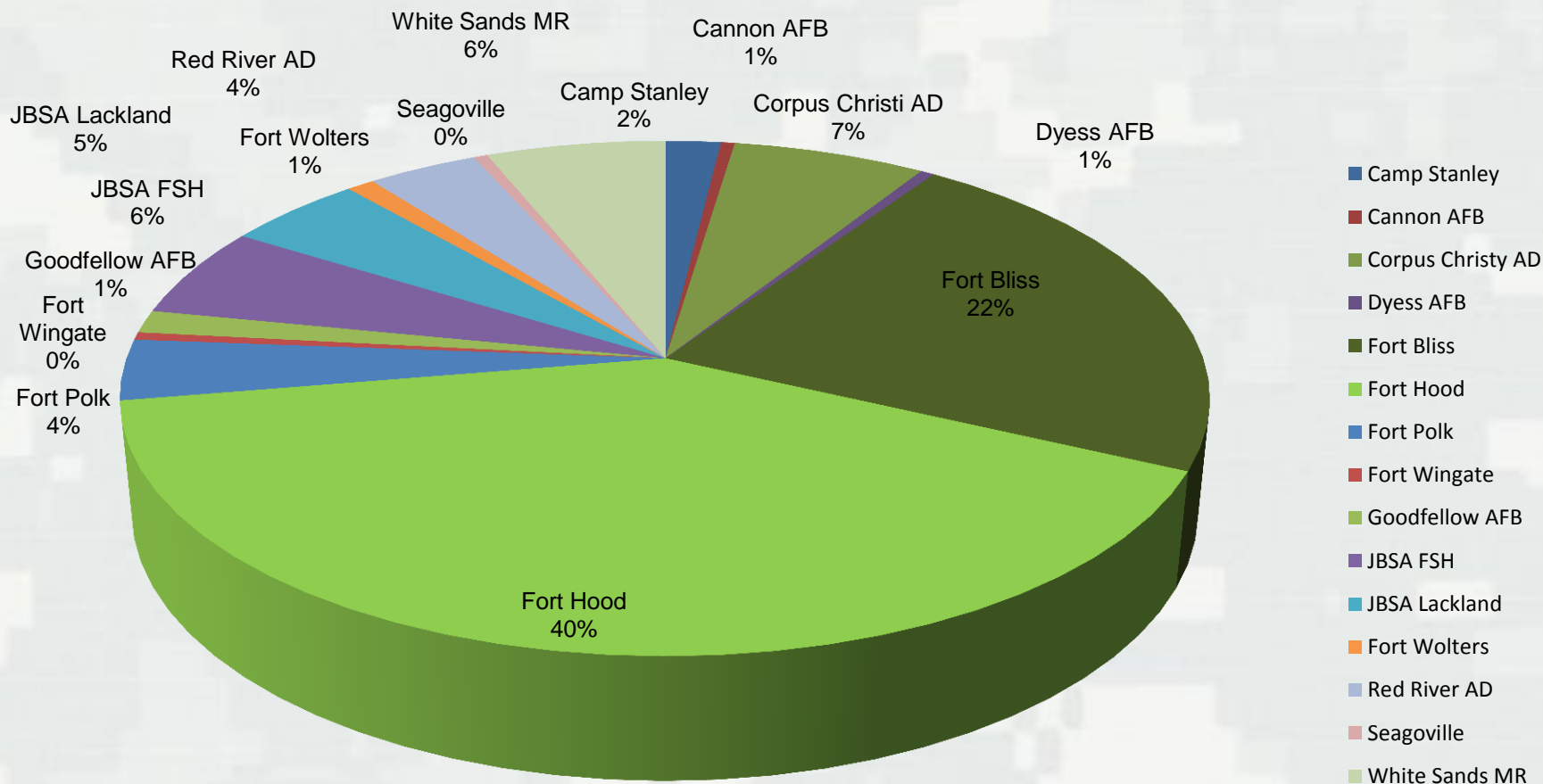
Misc Non-P2 Expenditures are not related to P2 projects such as CDO, S&A, etc

Total Expenditures \$1,827M



FY13 Military Awards by Installation

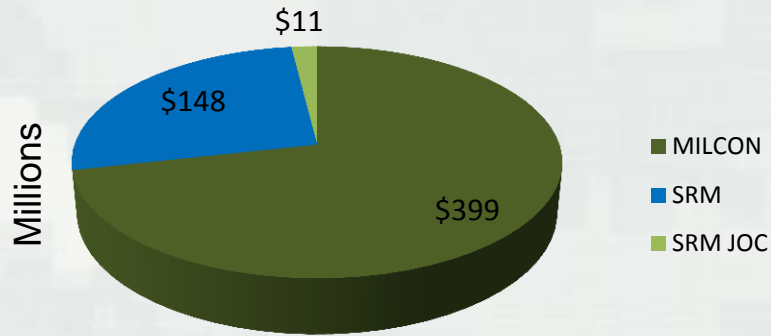
210 Projects @ \$558M



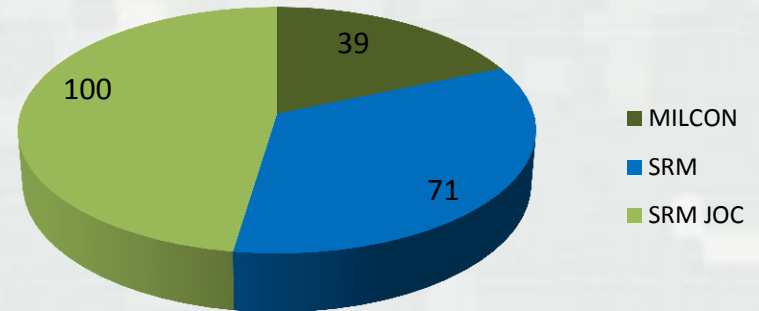
By Number of Projects including JOC



FY13 Awards 210 Projects @ \$558M



Contract Award Amount



Number of Projects



Forecast for Projects

- Listing for upcoming projects are posted on our SB web site.

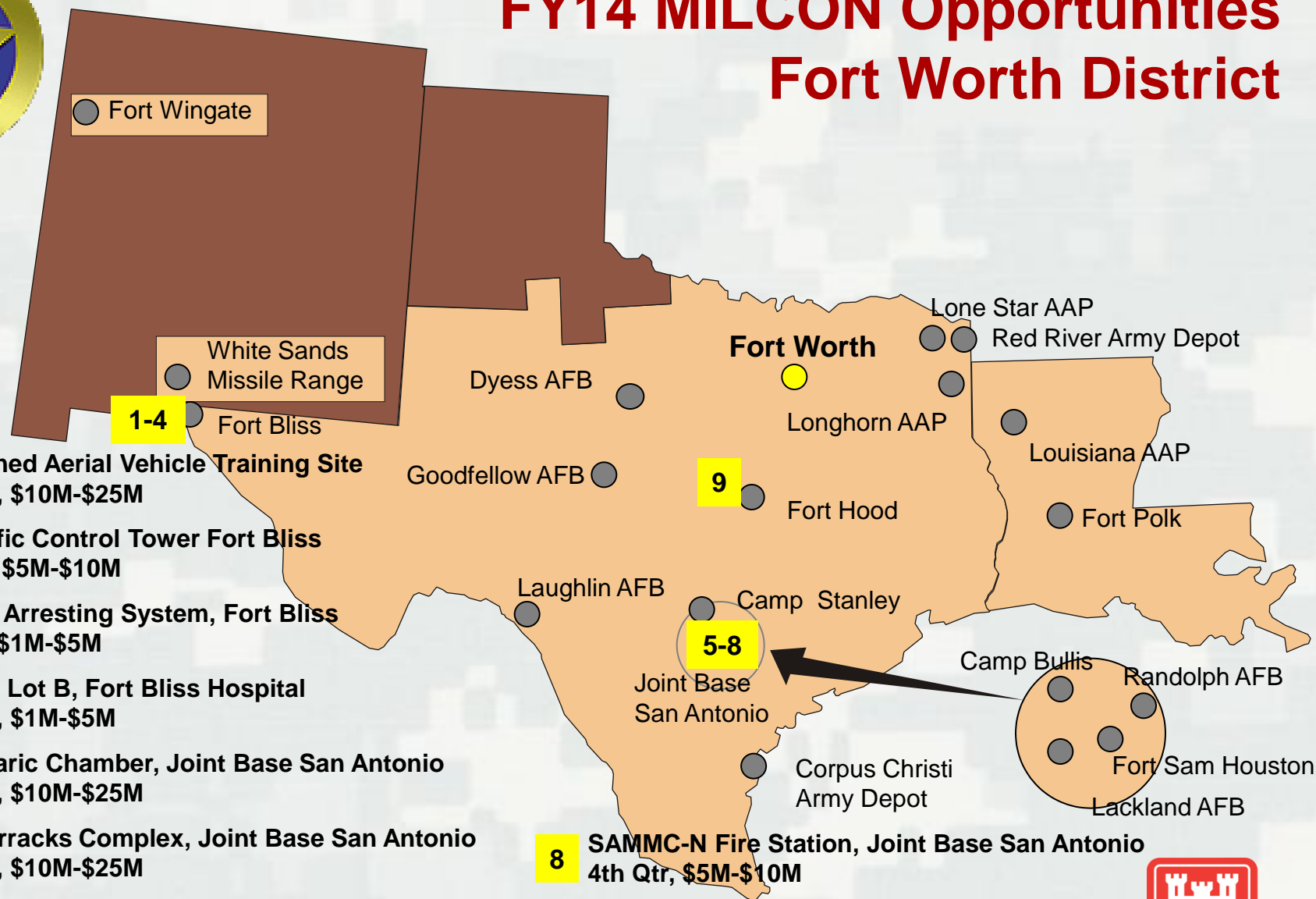
<http://www.swf.usace.army.mil/BusinessWithUs/OfficeofSmallBusinessPrograms>

- Remember all forecast listings are subject to change as awards are being made per quarter.
- Our Point of Contact for forecast information is Carolyn Staten, Deputy, Office of Small Business Programs at 817-886-1382



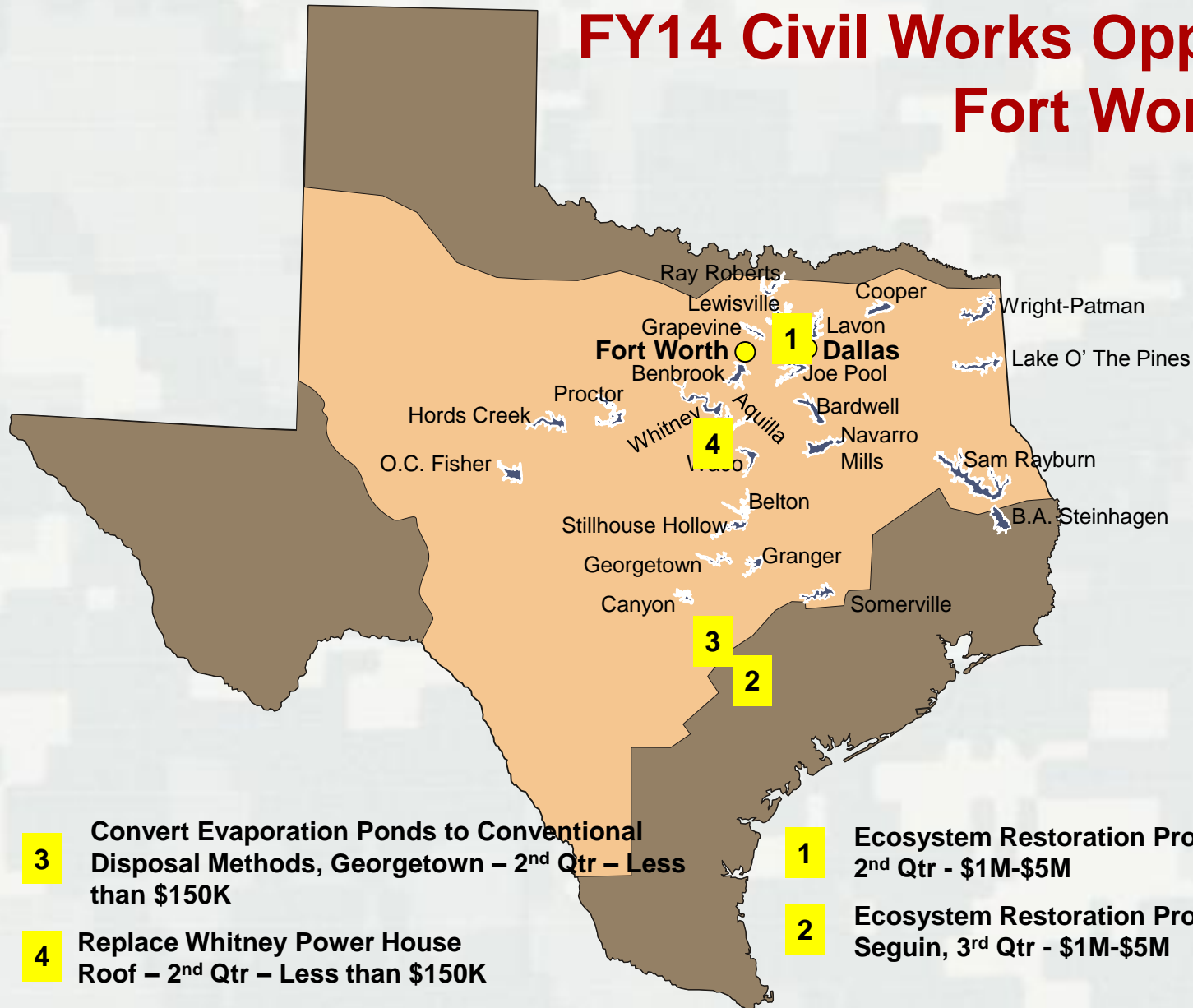


FY14 MILCON Opportunities Fort Worth District



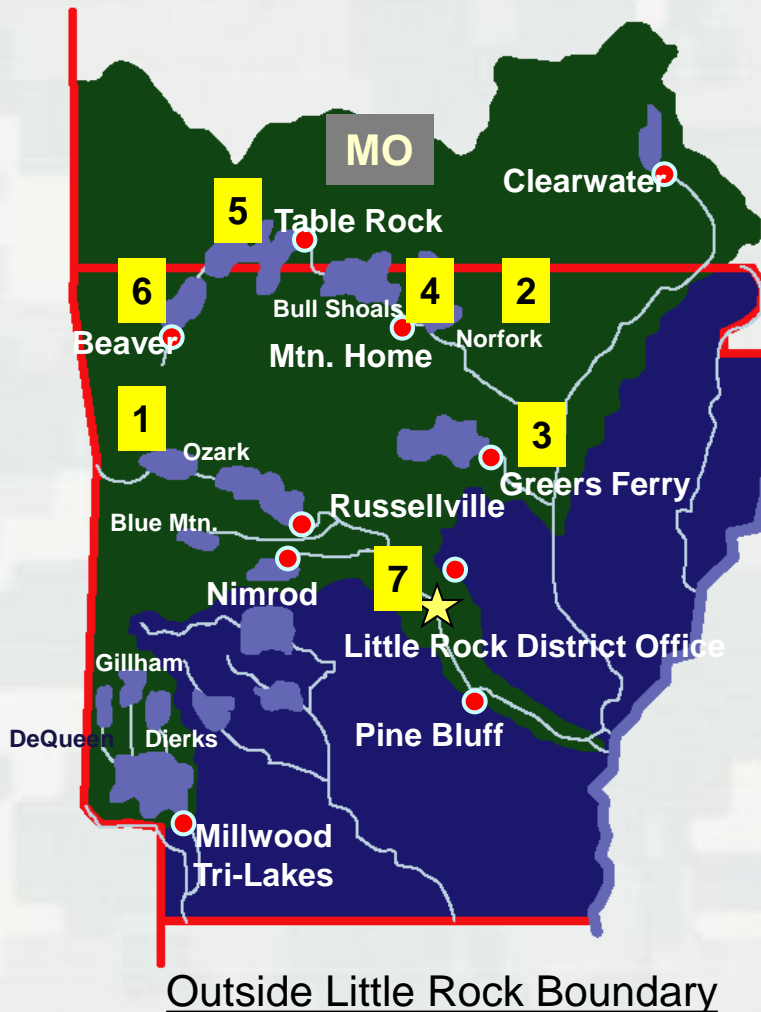
FY14 Civil Works Opportunities

Fort Worth District



FY14 Opportunities

Little Rock District



- 1 Low Speed Gear & Pinions Final Machining, Ozark Powerhouse
(Between \$1M-\$5M) 1st Qtr, SB
- 2 Replace Draft Tube Crane, Norfolk Powerhouse (Between \$500K-\$1M) 3rd Qtr, SB
- 3 IDIQ Mowing Services, Greers Ferry Lake
(Between \$500K-\$1M) 1st Qtr, SB
- 4 Park Cleanup Services, Bull Shoals Lake
(Between \$100-250K) 2nd Qtr, SB
- 5 Park Mowing/Tree Maintenance, Table Rock Lake
(Between \$500K-\$1M) 3rd Qtr, SB
- 6 IDIQ Mowing Services, Beaver Lake (Between \$250-\$500K) TBD
- 7 Job Order Contract, Little Rock District
(Between \$40-\$50M), TBD

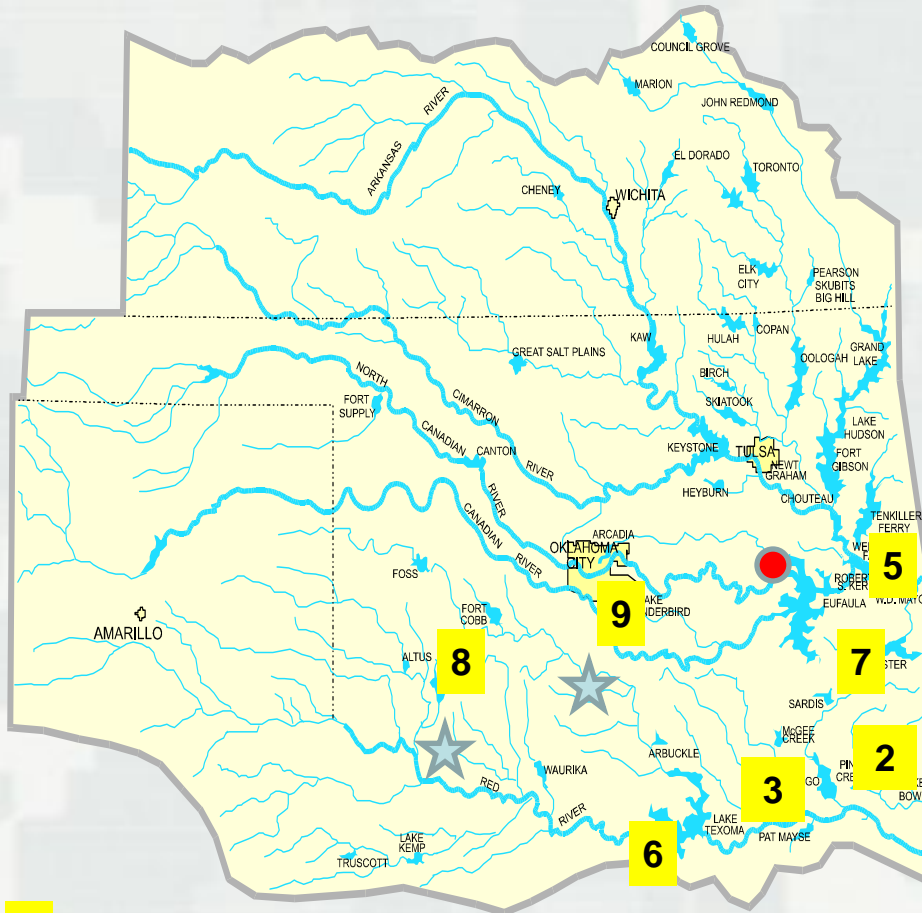
Initial Outfitting Requirements

- 8 Annapolis Naval Academy Health Clinic
(Between \$1M-\$5M) 3rd Qtr, SB
- 9 Navy Drug Testing Lab, Great Lakes
(Between \$1M-\$5M) 1st Qtr, SB
- 10 Army Health Clinic, Katterbach Germany
(Between \$1M-\$5M) 3rd Qtr, SB



FY14 Opportunities

Tulsa District



1 Canton Lk Bulkhead– 2nd Qtr – Less than \$1M-5M

2 1) Broken Bow Replace Bulkhead – 3rd Qtr - Less than \$5M
2) Broken Bow Repair Penstock and Paint – 3rd Qtr- Less than \$1M

3 Hugo Lake Bulkhead Mooring- 3rd Qtr – Less than \$5M

1) Texoma Lake Replace 2 Gates- 3rd Qtr – Less than \$5M
4 2) Texoma Lake Replace Battery Chargers - 3rd Qtr – Less than \$1M

5 Robert S. Kerr Replace Governors- 3rd Qtr – Less than \$5M

1) Tenkiller Lake Repair 10 Tainter Gates - 3rd Qtr – Less than \$5M

6 2) Tenkiller Lake Replace Unit Governors Gates - 3rd Qtr – Less than \$1M

1) Wister Lake Rehab Gantry Crane- 4th Qtr – Less than \$1M

7 2) Wister Lake Wire Rope; Em Generator 4th Qtr – Less than \$1M

1) Altus AFB KC-46 Fuselage Trainer/Simulator – 2nd Qtr – Less than \$25M (unrestricted)

8 2) Altus AFB KC-46 Hanger Dock Extension – 2nd Qtr – Less than \$5M

9 Tinker AFB D-B-B Air Control Group Fac – 4th Qtr- Less than \$15M



FY14 Contract Opportunities

<u>Location</u>	<u>Value</u>	<u>Set-Aside Decision</u>	<u>Release Date</u>
• SWF-SWD Region			
• A/E Survey Services	\$10.0M*	SB Set Aside	1 st Qtr
• Env Consulting	\$49.5M*	TBD	1 st Qtr
• SWT-SWD Region			
• A/E Services	\$49.5M*	TBD	2 nd Qtr
• H&H	\$49.5M*	TBD	2 nd Qtr
• Mech/Elec/Fire Prot	\$49.5M*	TBD	2 nd Qtr
• SWT-SWD Region	\$30.0 Mil*	Unrestricted	2 nd Qtr
• SWT-SWD Region	\$19.5 Mil*	Small Business	2 nd Qtr
• SWT-SWD Region	\$49.5 Mil*	ED Women Owned & Service-Disabled VO	3 rd Qtr
• SWT – MATOC	\$49.5 Mil*	Service-Disabled VO	2nd Qtr
• SWT – MATOC	\$49.5 Mil*	8a	2nd Qtr
• SWT – MATOC	\$49.5 Mil*	HUBZone	2nd Qtr

*Capacity



FY14 Contract Opportunities

<u>Location</u>	<u>Value (Capacity)</u>	<u>Set-Aside Decision</u>	<u>Release Date</u>
• SWF AE SVCS (Design)	15.0 Mil (\$7.5 x 2)	Small Business	TBD ¹
• SWF AE SVCS (CPS)	20.0 Mil (\$10 x 2)	Service Disabled VO	TBD ¹
• SWF AE SVCS (CPS)	5.0 Mil (\$5 x 1)	ED Woman Owned	TBD ¹
• SWF AE SVCS (Design)	15.0 Mil (\$7.5 x 2)	Small Disadvantaged (8A)	TBD ¹
• SWF ECSO PM SVCS	TBD	Small Business	3 rd Qtr ²
• SWF ECSO PM SVCS	TBD	Service Disabled VO	3 rd Qtr ²
• SWF ECSO Horizontal	100.0 Mil (up to 5)	Small Business	4 th Qtr
• SWF ECSO Horizontal	75.0 Mil (up to 5, TX)	8A	3 rd Qtr
• SWF ECSO Horizontal	75.0 Mil (up to 5, San Diego)	8A	1 st Qtr, FY15
• SWF ECSO Horizontal	140.0 Mil (up to 5, Tucson)	8A	3 rd Qtr
• SWF ECSO Horizontal	585.0 Mil (up to 5)	UR	3 rd Qtr

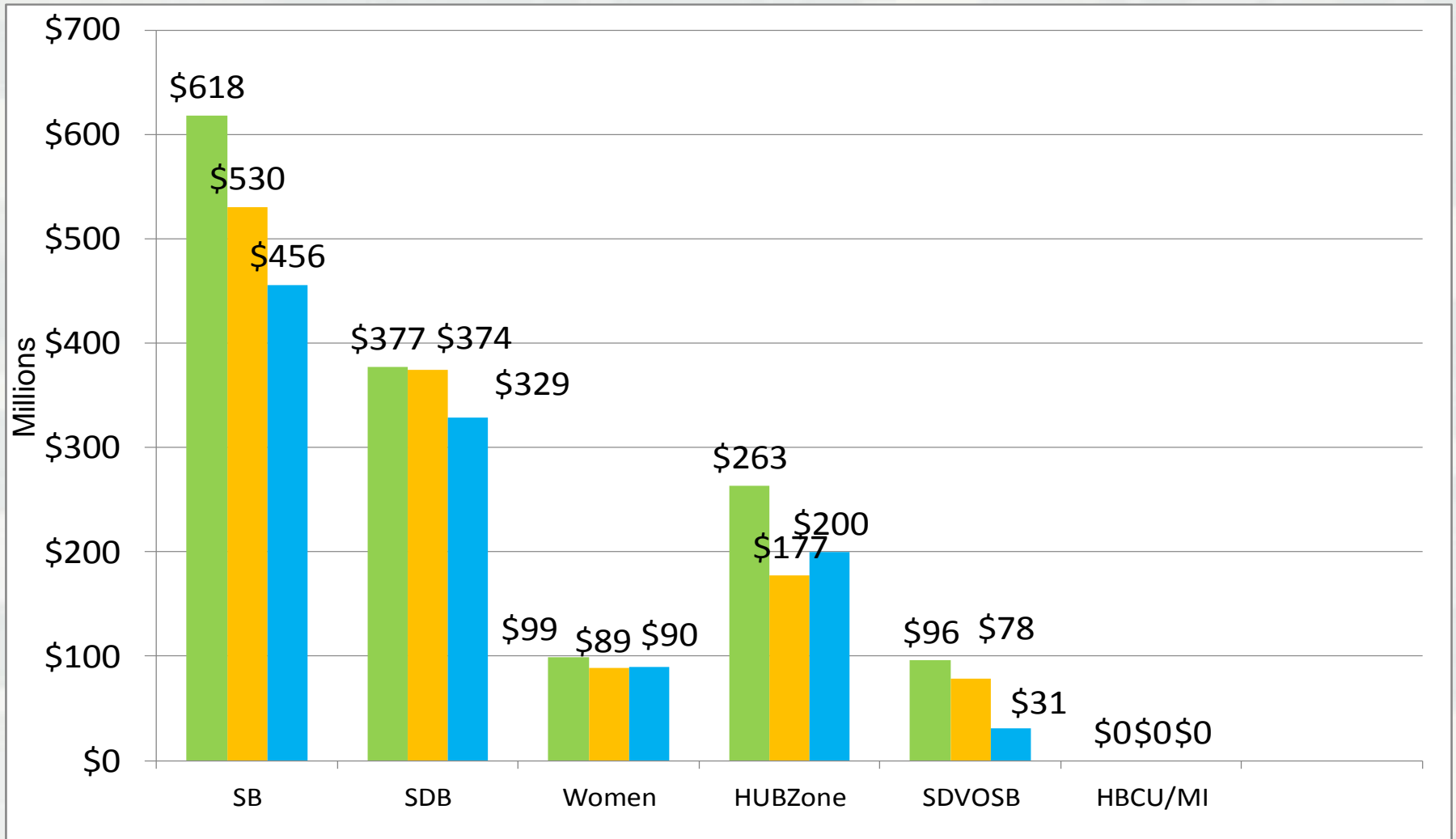
Notes:

1. Updating market research, likely to advertise in FY15
2. Acquisition Strategy under development, tentatively advertise 3rd Qtr, FY14
3. SWF ECSO Design opportunities for Small Business being developed; capacities, number of contracts and schedules being developed. Likely Late FY14/early FY15 advertise

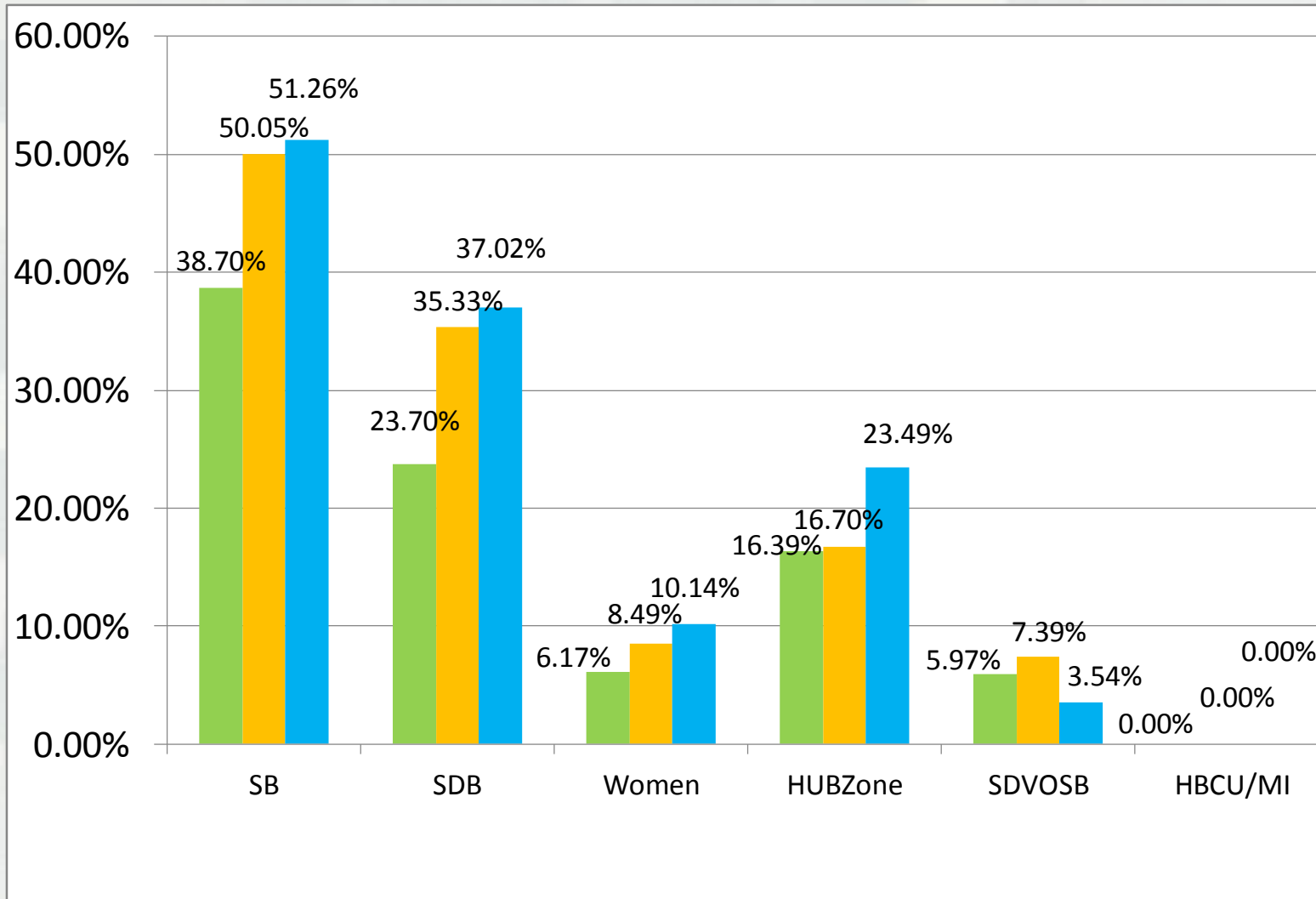


SWF-SMALL BUSINESS PROGRAM FY 11 – FY 13 OBLIGATION TREND

FY 11
FY 12
FY 13



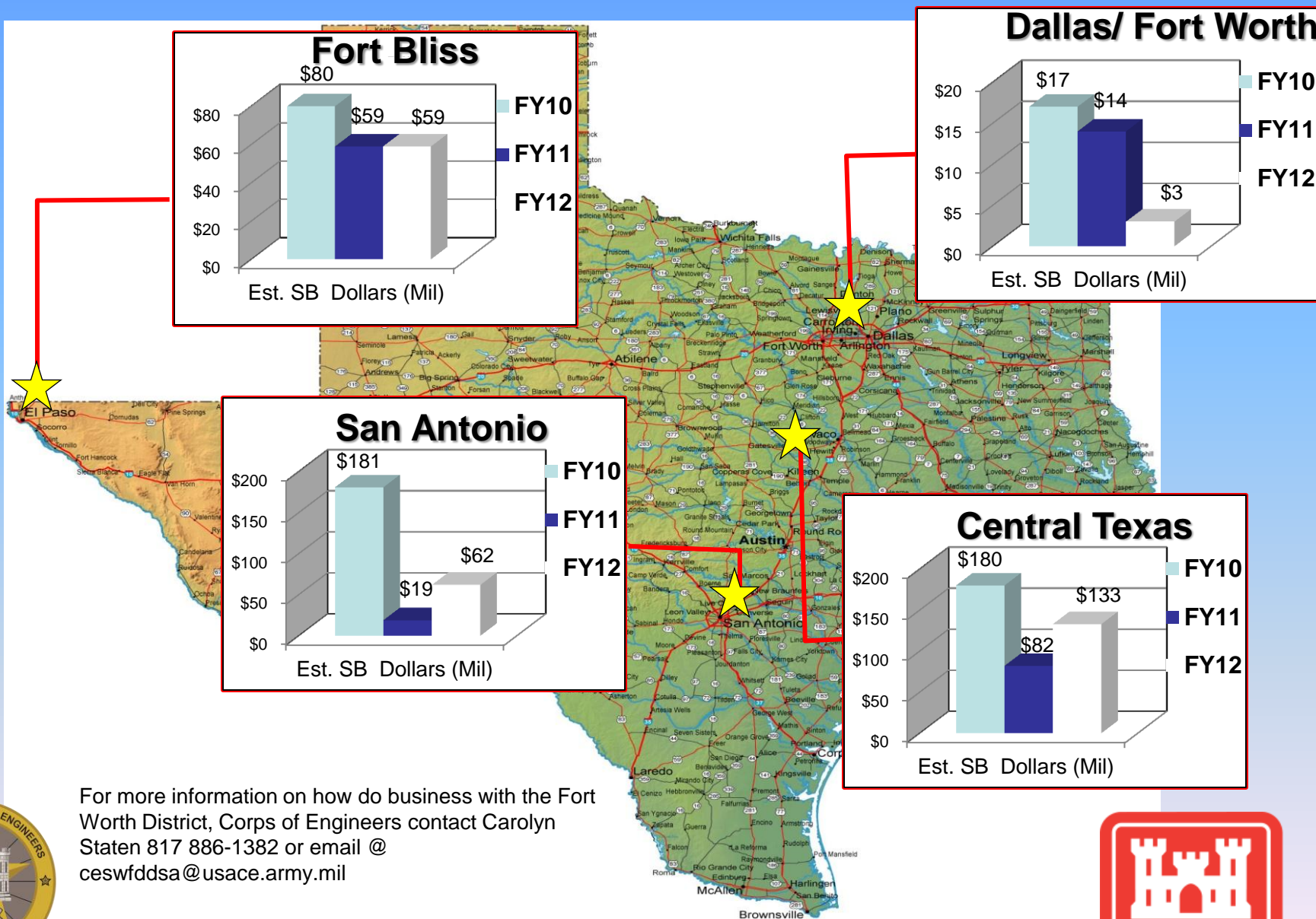
SWF-SMALL BUSINESS PROGRAM FY11– FY 13 PERCENTAGE TREND



FY 11
FY12
FY13



Small Business Dollars at Work in Texas FY 10/11/12



For more information on how do business with the Fort Worth District, Corps of Engineers contact Carolyn Staten 817 886-1382 or email @ ceswfdsa@usace.army.mil



Top 5 Tips

Doing Business with SWF

1. Respond to sources sought and requests for information.
2. Attend all events concerning the proposal to make sure you know exactly what's expected - site visit, pre-proposal conference, etc., and read all amendments.
3. Ensure your SAM information is up to date. Visit with a Procurement Technical Assistance Center (PTAC) for SAM and proposal process assistance. Consider multiple small business certifications. Market yourself to the Districts as a SB concern with multiple-certifications and be sure your business cards and capabilities statements prominently reflect your status.
4. Form teaming agreements or subcontracting arrangements with other contractors. Subcontracting work is great for experience and understanding of Corps projects.
5. Take advantage of feedback via a de-brief with contracting officers following unsuccessful proposals.



FY14 Items of Interest

- Small Business Open House and Networking Forum –
Ft. Worth, TX
Date: Feb 14, 2014
POC: Carol Staten - ceswfddsa@usace.army.mil
- Arkansas Procurement Small Business Conference –
Little Rock, AR
Date: April 2014
POC: Soila Reando – soila.t.reando@usace.army.mil



Key Small Business Contacts

Division Leader, Office of Small Business Programs

Melea Crouse

Melea.crouse@usace.army.mil

District Small Business Specialists

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Ceswfddsa@usace.army.mil

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Ken Adams - Galveston

Kenneth.w.adams@usace.army.mil

(409) 766-3006

Soila Reando – Little Rock

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(501) 324-7194

Gene Snyman – Tulsa

Gene.snyman@usace.army.mil

(918) 669-7010



Key Contracting Contacts

Principal Assistant Responsible for Contracting (PARC)

Denver Heath

Regional Chief of Contracting

David Curry

Chiefs of Contracting

Kathrine Freeman – Ft. Worth	Curtis Cole - Galveston
Sandra Easter – Little Rock	Brian Brobson - Tulsa

Deputy District Engineers for Program and Project Management

Peggy Grubbs – Ft. Worth	Pete Perez - Galveston
Randy Hathaway – Little Rock	John Roberts - Tulsa



Questions?



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www.facebook.com/pages/Fort-Worth-District-US-Army-Corps-of-Engineers/18808371129308swdusace



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DVIDS:

www.dvidshub.net/unit/USACE-SWD

Online:

www.swf.usace.army.mil

