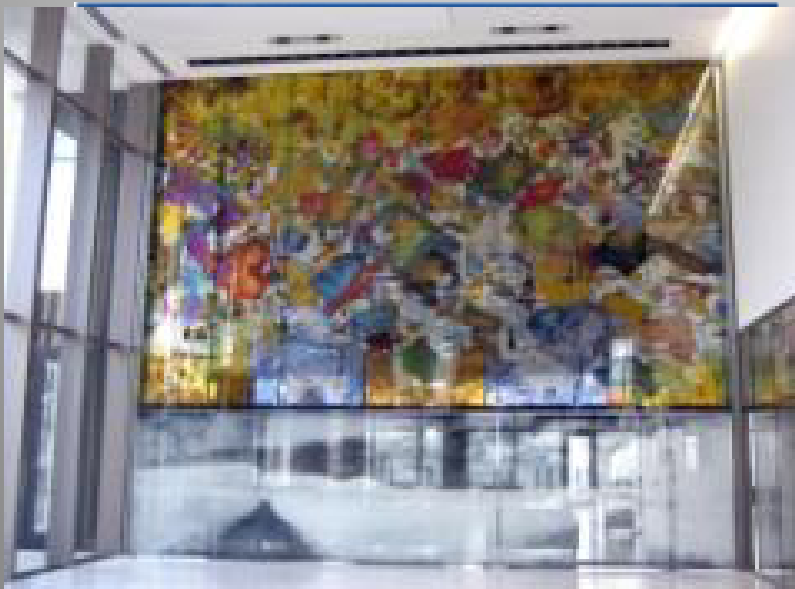




# Update to Fort Worth Post Society of American Military Engineers (SAME)



Greater Southwest Region



Austin Courthouse

August 5, 2013

- Who We Are/ GSA Overview
- Doing Business with GSA
  - Small Business Programs
  - Opportunities
- What's New:
  - Changed Government Environment
  - Shrinking the Federal Footprint
  - Green Proving Ground



Donna, TX Land Port of Entry

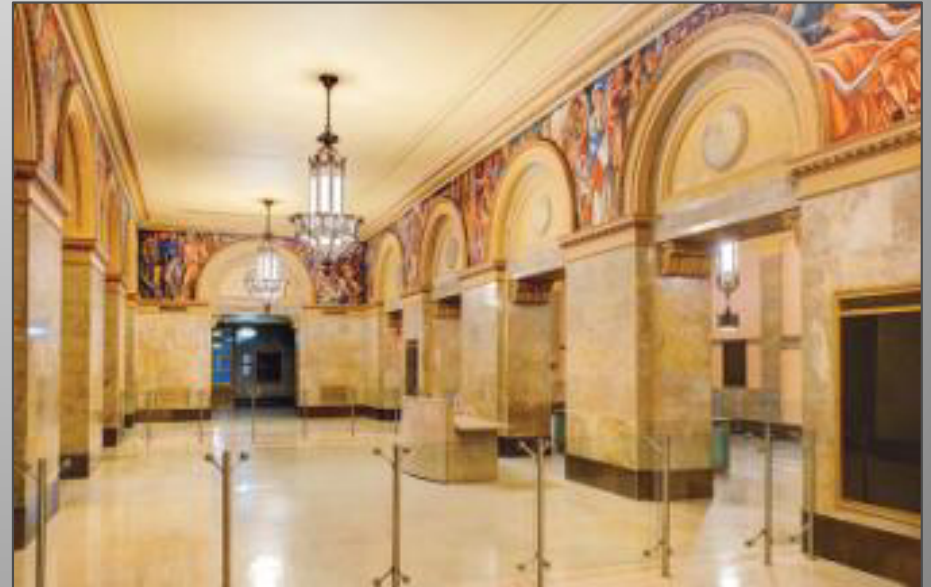


Albuquerque, NM  
Sustainable Landscaping

# Mission

Greater Southwest Region

Deliver the best value in real estate, acquisition, and technology services to government and the American people



San Antonio Hipolito Garcia Post Office/Courthouse

- Delivering Better Value & Savings
- Expanding Opportunities for Small Businesses
- Leading with Innovation
- Serving Our Partners
- Making a More Sustainable Government
- Building a Stronger GSA

## Our Priorities



DELIVERING BETTER  
VALUE & SAVINGS



SERVING OUR  
PARTNERS



EXPANDING  
OPPORTUNITIES FOR  
SMALL BUSINESSES



MAKING A MORE  
SUSTAINABLE  
GOVERNMENT



LEADING WITH  
INNOVATION



BUILDING A  
STRONGER GSA

## FAS

### Federal Acquisition Service

*Supplies, Services, and Technical Solutions for Federal Agencies*

- Products & Services
- Technology
- Motor Vehicle Management
- Transportation
- Travel
- Procurement & Online Acquisition Tools

## PBS

### Public Buildings Service

*Real Estate for Federal Agencies*

- Land Acquisition
- Portfolio & Asset Management
- Planning & Design
- Construction
- Commissioning
- Building Operations
- Facility Management
- Property Disposal

# Greater Southwest Region

Greater Southwest Region

- New Mexico, Texas, Oklahoma, Arkansas and Louisiana
- 30,000+ Federal Employees
- ~1,300 buildings
  - Government-owned
  - Leased

Service Centers



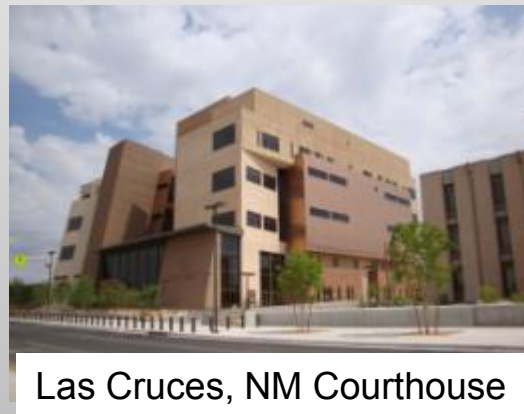
# Major Building Types

Greater Southwest Region

## Federal Office Buildings



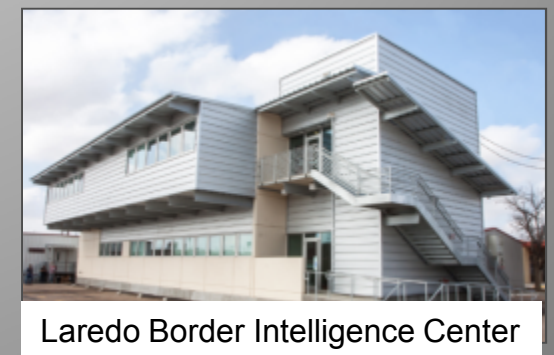
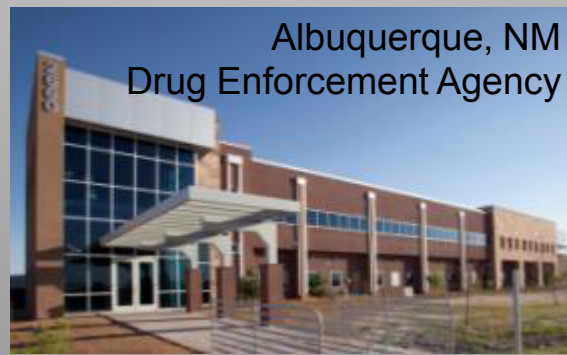
## Federal Courthouses



## Land Ports of Entry



## Laboratories and Special Facilities



## **Indefinite Delivery/Indefinite Quantity Contracts**

- Construction
- Architect & Engineer
- Asbestos and Mold Abatement
- Environmental & Consulting
- Office Relocation & Storage
- Space Occupancy Services

# Construction IDIQ Zones

Greater Southwest Region

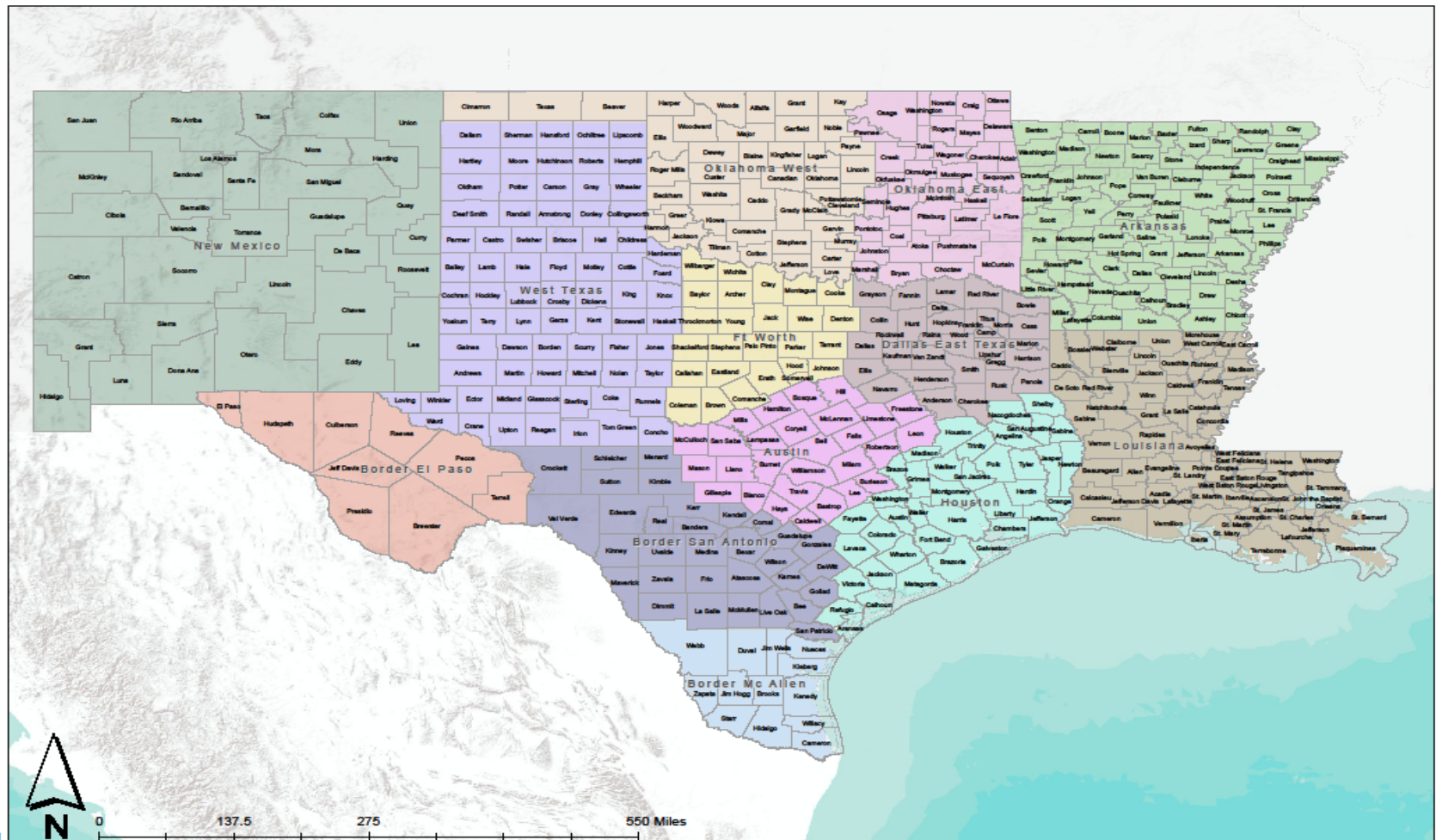
## Regional Map

### Legend

#### IDIQ\_Zones

#### NAME

- Arkansas
- Austin
- Border El Paso
- Border Mc Allen
- Border San Antonio
- Dallas East Texas
- Ft Worth
- Houston
- Louisiana
- New Mexico
- Oklahoma East
- Oklahoma West
- West Texas



author: Peter Koenig  
 name: Regional Map2013  
 date Saved: 1/29/2013 12:28:01 PM

coordinate System: GCS Assumed Geographic 1  
 datum: North American 1927  
 units: Degree

# Architect-Engineer (A-E) IDIQ Zones

Greater Southwest Region

## IDIQ ARCHITECT & ENGINEER ZONES

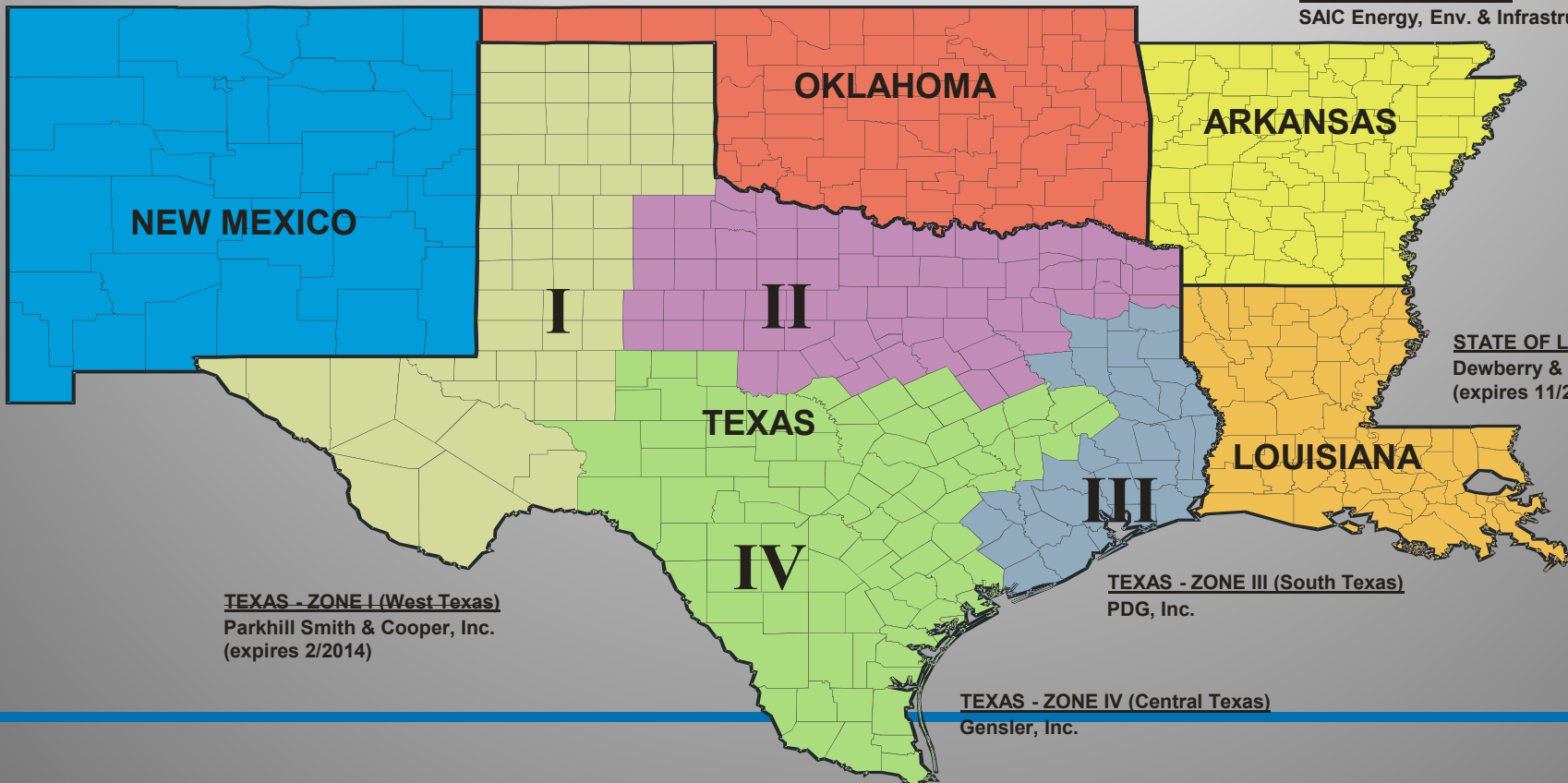
July 17, 2013

STATE OF NEW MEXICO  
Studio Collaborations, LLC

TEXAS - ZONE II (DFW Area)  
Huit-Zollars, Inc. (expires 9/2013)

STATE OF OKLAHOMA  
Cyntergy AEC (expires 12/2013)

STATE OF ARKANSAS  
SAIC Energy, Env. & Infrastructure, LLC





# Doing Business with GSA

# Small Business Goals Achievement

Greater Southwest Region

## FY 2013 (through July)

	<b>Small Business</b>	<b>Small Disadvantaged Business</b>	<b>Woman- Owned Business</b>	<b>HUBZone</b>	<b>Service Disabled Veteran-Owned Small Business</b>
<b>% Obligated</b>	75%	23%	6%	9%	1.8%
<b>Goal</b>	30%	5%	5%	3%	3%
<b># Actions</b>	873	255	174	102	57
<b>Amount</b>	\$50,697,769	\$15,605,329	\$4,226,040	\$5,911,199	\$1,242,560

# Finding Business Opportunities

Greater Southwest Region

- FedBizOpps Website ([www.fbo.gov](http://www.fbo.gov))
  - Point of Entry for all contracting opportunities
- GSA Schedules Program
  - [www.gsaadvantage.gov](http://www.gsaadvantage.gov)
- [www.gsa.gov/expiringleases](http://www.gsa.gov/expiringleases)

<http://www.gsa.gov/portal/event/audience/1168/future>



http://www.gsa.gov/portal/event/audience/1168/future

http://www.gsa.gov/portal/event/audience/1168/fut...

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U.S. General Services Administration

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WHAT GSA OFFERS

DOING BUSINESS WITH GSA

LEARN MORE

BLOG

[Home](#) > [About GSA](#) > [Events](#) >

## For Vendors Seeking Government Contracts Events

### UPCOMING EVENTS AND TRAINING

- [View All GSA Events](#)
- [View Past Events](#)

Dates and locations for GSA sponsored seminars, workshops, meetings, and other events are listed below. Visit [Training Programs](#) for descriptions by topic of these and other online training offered to federal employees and vendors. GSA also participates in events sponsored by other organizations. [View a list](#) highlighting some of these events.

2013		
Thursday, August 8	<a href="#">How to Modify Your IT Schedule 70 Contract</a>	Online Virtual URL, VA
	To educate Industry Partners on IT Schedule 70 contract administration.	
Monday, September 2	<a href="#">Part V: Marketing to the Federal Government</a>	Washington, DC
	Our Doing Business with GSA series is designed to provide you with an indepth look at partnering with our agency.	
Thursday, September 5	<a href="#">Webinar - Using Multiple Award Schedules-Basic Course (9/5/13) (Credit=4 CLP)</a>	Virtual URL-Nationwide, DC
	Register to learn about the benefits of the MAS program, acquisition life cycle, acquisition strategies using GSA Schedules, and more!	
Thursday, October 3	<a href="#">Webinar: GSA Schedules and the Utilization of Small Business (10/3/13)</a>	Virtual URL Nationwide, DC
	Learn about GSA Schedules and small business set asides	
Monday, November 4	<a href="#">Part II: Contracting Options</a>	Washington, DC
	Our Doing Business with GSA series is designed to provide you with an indepth look at partnering with our	

- 1-866-PBS-VEND (1-866-727-8363)
- 9am to 4:30pm (Central Time)
  - Doing Business with the Public Buildings Service
  - Multiple-award Schedules or Orders
- 24-hour #: 1-800-488-3111



# GSA Access Forum

(formerly "Vendor Days")

Greater Southwest Region

- Overviews of opportunities with GSA Contracting Officers and Program Managers
- Registration: [R7smallbiz@gsa.gov](mailto:R7smallbiz@gsa.gov)  
or Call **817-978-0441, La Vida Barnes.**
- Next Event: November 6, 2013

- Overviews of leasing and development opportunities
- Registration: [R7smallbiz@gsa.gov](mailto:R7smallbiz@gsa.gov)  
or Call **817-978-4231, Sherrie Johnson.**
- Next Event: August 31, 2013 @ Ft Worth



Ft Worth FAA Regional HQ

# Opportunities – Types

Greater Southwest Region

## ***DESIGN AND CONSTRUCTION***

- Capital Projects
  - Funded (2.7M+) Directly By Congress
  - Design
  - Studies
  - Construction
  - Building Commissioning

## ***BUILDING MANAGEMENT***

- Repair & Alteration Projects
- Building Inspection Services
- Forensic Engineering
- Maintenance & Cleaning Services

## ***LEASING***

- Leasing
- Leased Construction
- Reimbursible Projects for Gov't Agencies



- Solicitation Number: TBD  
Description of Work: **Elevator modernization**  
Location: Hale Boggs Federal Building, New Orleans, LA  
Solicitation Issue Date: 7/19/2013  
Est. Award Date: 9/27/2013  
Est. Period of Performance: 365 days from Notice to Proceed  
Type of Set Aside: Full and open
  
- Solicitation Number: TBD  
Description of Work: **Replace HVAC units**  
Location: Brownsville, TX, Gateway Land Port of Entry  
Solicitation Issue Date: July 9, 2013  
Est. Award Date: September 30, 2013  
Est. Period of Performance: 120 days  
Type of Set Aside: Small business

- Solicitation Number: TBD  
Description of Work: **O&M and Custodial Services**  
Location: Corpus Christi and Victoria, Texas  
Solicitation Issue Date: 1<sup>st</sup> Quarter, FY 2014  
Est. Award Date: 7/15/2014  
Est. Period of Performance: 09/1/2014 – 08/31/2015 with options  
Type of Set Aside: TBD
- Solicitation Number: TBD  
Description of Work: **Waste Diversion Management**  
Location: State of Oklahoma  
Solicitation Issue Date: FY 2014 (SOW in development)  
Est. Award Date: TBD  
Est. Period of Performance: TBD  
Type of Set Aside: TBD

- Solicitation Number: TBD

Description of Work: **Construction IDIQ's**

Locations: Arkansas, Louisiana, New Mexico, Ft. Worth, Dallas East TX, Border El Paso, West TX, Border San Antonio, Border McAllen, Austin, and Houston

Solicitation Issue Date: August – September 2013

Est. Award Date: December 2013 – February 2014

Est. Period of Performance: (1) Base year, plus (4) one year options

Type of Set Asides: Ft. Worth, Dallas East TX, and Border El Paso: 8(a); Arkansas and Louisiana: SDVOSB; others are **Small Business set-asides**.

- Solicitation Number: TBD  
Description of Work: **Architect and Engineer IDIQ's**  
Locations: Louisiana, Oklahoma, and Texas – Zone 1  
Solicitation Issue Date: August – September 2013  
Est. Award Date: November 2013 – January 2014  
Est. Period of Performance: (1) Base year, plus (4) one year options  
Type of Set Asides: TBD
  
- Solicitation Number: TBD  
Description of Work: **Environmental & Consulting Services**  
Blanket Purchase Agreement (BPA)  
Location: Southwest  
Solicitation Issue Date: September 2013  
Est. Award Date: January 2014  
Est. Period of Performance: (1) Base year, plus (4) one year options  
Type of Set Aside: TBD

- Solicitation Number: TBD

Description of Work: **Architect and Engineer IDIQ's**

Locations: Nationwide (Zones TBD)

Solicitation Issue Date: October 2013

Est. Award Date: January 2014

Est. Period of Performance: (1) Base year, plus (4) one year options

Type of Set Asides: TBD

# Capital Projects – (Planning & Design)

Greater Southwest Region

Project	City	State	Status	\$M
<b>Planning/Pre-Design</b>				
5 Studies Initiated	Various		Initiated	N/A
<b>Design</b>				
Courthouse	San Antonio	TX	On Hold	\$96
Land Port of Entry #1 R&A	Laredo	TX	Design	\$23
Land Port of Entry #2 Bus Processing	Laredo	TX	Design	\$45
<b>Design/Build</b>				
Leland R&A	Houston	TX	Construction	\$92
Courthouse Scrim	El Paso	TX	Completed	\$3
Anzalduas LPOE	McAllen	TX	Completed	\$5
Santa Teresa LPOE	S. Teresa	NM	Completed	\$10
Los Tomates LPOE	Brownsville	TX	Completed	\$9

# Capital Projects – (Construction)

Greater Southwest Region

<b>Project</b>	<b>City</b>	<b>State</b>	<b>Status</b>	<b>\$M</b>
Land Port of Entry	El Paso/ Tornillo	TX	Construction	\$95
Courthouse	Austin	TX	Completed	\$116
Custom House R&A	New Orleans	LA	Completed	\$72
Fed Bldg/Courthouse R&A	Galveston	TX	Completed	\$6
Post Office/Courthouse R&A	San Antonio	TX	Completed	\$57
Fed Bldg/Courthouse R&A	Fort Worth	TX	Completed	\$2
Land Port of Entry Addition	McAllen	TX	Completed	\$600K
Courthouse Landscaping	Albuquerque	NM	Completed	\$3



# Energy Saving Performance Contracts

Greater Southwest Region

## **ESPC Contract Awards - \$68,036,161**

Number of Buildings – 75

Renewable & Sustainable

- (13) Photovoltaic Systems

- (2) Solar Thermal Systems

- (1) Wind Turbine



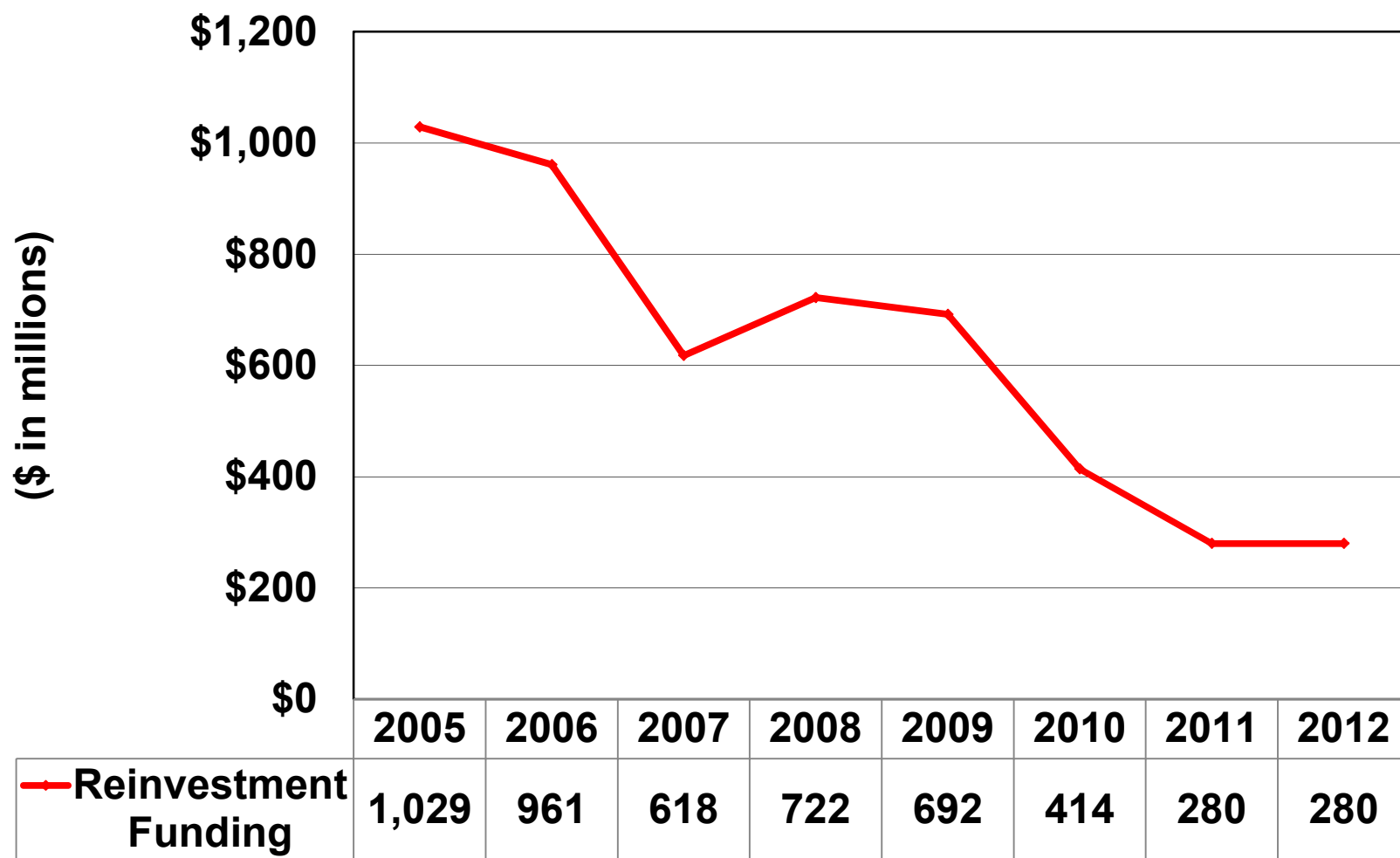
# What's New with GSA

## Changed Government Environment

- ↓ \$\$
- Better Technology
- Customers – More aware (and demanding)
  - Taxpayers
  - Federal Agencies



# Repair & Alterations Funding



## Shrink the Federal Footprint

GSAauctions.gov

<http://propertydisposal.gsa.gov/>



\*\*\*\*\* Notice \*\*\*\*\*

**Fixed price surplus sales are conducted on 2nd and 4th Thursday's of each month. [Click here for more details.](#)**

**Attention GSA Auctions bidders** and interested participants. NASA (National Aeronautics and Space Administration) Space Shuttle Program has retired and NASA has partnered with GSA Auctions to sell the many shuttle related items through a series of auctions in 2013. All who are interested in participating in these sales and other sales of export controlled items are advised that they MUST be U.S. Citizens, any agents working on their behalf (removal after award) must also provide proof of citizenship, and removals must be scheduled at least 48 hours (normal duty days) in advance of pick-up with the NASA point of contact. Details will be included in the description portion of the items posted for sale and proof must be provided in advance of removing property. We look forward to doing business with you in the year 2013.

▼ Browse by Category

[Agricultural Equipment and Supplies \( 11\)](#)  
[Aircraft and Aircraft Parts \( 25\)](#)  
[Boats and Marine Equipment \( 6\)](#)  
[Communication Equipment \( 42\)](#)  
[Computer Equipment and Accessories \( 117\)](#)  
[Construction Equipment \( 14\)](#)  
[Electrical and Electronic Equipment and Components \( 46\)](#)  
[Fire Trucks and Fire Fighting Equipment \( 6\)](#)  
[Furniture \( 101\)](#)  
[Hand Tools & Shop Equipment \( 39\)](#)  
[Household/Personal \( 17\)](#)  
[Industrial Machinery \( 17\)](#)  
[Jewelry & Exotic Collectibles \( 0\)](#)  
[Lab Equipment \( 29\)](#)  
[Medical, Dental, and Veterinary Equipment and Supplies \( 77\)](#)  
[Miscellaneous \( 106\)](#)  
[Motorcycles & Bicycles \( 6\)](#)  
[NASA Shuttle/Hubble \( 0\)](#)

Featured Items



1965 LOCKHEED P-3 ORION SLK  
 Sale No: 91QSCI13430501  
 Sale Ends: 08/15/2013  
 Bid Deposit Required



1996 MCDONNELL DOUGLAS MD-500E  
 Sale No: 91QSCI13431501  
 Sale Ends: 08/16/2013  
 Bid Deposit Required



1996 MCDONNELL DOUGLAS MD-500E  
 Sale No: 91QSCI13432501  
 Sale Ends: 08/16/2013  
 Bid Deposit Required



# Atchison, Kansas Caves Sale

Greater Southwest Region



Kansas caverns could preserve  
human race, developer says

Published June 20, 2013

Associated Press



# Dallas Naval Weapons Industrial Reserve Plant Sale

Greater Southwest Region



**GSA Helps Navy Sell Surplus Facility,  
Saving Millions in Taxpayer Money**

← → ↻ realestatesales.gov/gsauctions/aucpbsindx/

All Categories > Land

### Item Information

#### Aspen CO Vacant Lots

Sale-Lot Number: FTWOR713043001

State: CO

Current Bid: 1 USD

Bidders: 0

Close Time: 08/27 11:00 AM CT

Time Remaining: **24 Days, 17 Hours, 12 Minutes**

IFB #: USDA-R-1718

Case #: 7-A-CO-0686

Place Bid

SHARE

Description

Bidding Details

Bid History

**BID DEPOSIT REQUIRED: \$50,000.00**

**LIVE AUCTION SALE! !!!!!**

An exceptional real estate development opportunity.

5 contiguous lots for sale in the desirable West End.

Buy one or all of these lots in a live auction sale

Mature landscaping and mountain views

Quiet neighborhood close to downtown

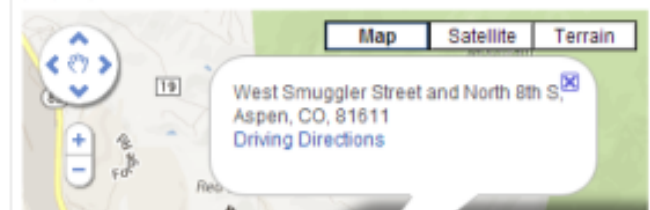
Lots range from 0.15 acres to 0.26 acres

### Item Photos



### Item Location

NOTE: Maps are not updated frequently and are likely to miss new addresses or show incorrect addresses. Please visit <http://maps.google.com> or <http://www.mapquest.com> for accurate property location/directions



realestatesales.gov/gsauctions/aucitsrh/

All Categories &gt; Commercial

## Item Information

## Former USARC Boswell Street

Sale-Lot Number: FTWOR713019001

State: TX

Current Bid: 100,000 USD

Bidders: 1

Close Time: 08/13 02:00 PM CT \*

Time Remaining: **10 Days, 20 Hours, 7 Minutes**

IFB #: USACE-R-1705

Case #: 7-D-TX-1132

Place Bid

SHARE

Description

Bidding Details

Bid History

**BID DEPOSIT REQUIRED: \$45,000.00****Open House Scheduled for Thursday, July 25 from 11 to 2****Open House Scheduled for Thursday, August 8 from 11 to 2**

The property consists of approximately 8.02 acres of commercial property in the City of San Antonio with an entrance on Boswell Street and frontage on SW Military Drive. The property is improved with an approximately 22,892 admin building, 13,415 vehicle maintenance building, chain-link fence, and paved parking area.

THE CONDITION OF THE PROPERTY IS NOT WARRANTED.

## Item Photos





# What's New: Green Proving Ground

<http://www.gsa.gov/portal/category/102491>

Greater Southwest Region

## Partner with vendors to test green technology

- Vendors 'gift' technology to GSA for testing and evaluation
- GSA funds the installation of the technology
- Technology is evaluated throughout the year and vendors are given reports on the progress





# Questions??



Greater Southwest Region

**Albert Garza (albert.garza@gsa.gov)**

Director, Small Business Utilization

**Charlie Hart (charlie.hart@gsa.gov)**

Director, Global Project Management

**Jimmy Ferracci**

Acting Regional Commissioner

**Sylvia Hernandez**

Acting Regional Administrator